



Chart Industries, Inc First Quarter 2018

April 19, 2018



Forward-Looking Statements

Certain statements made in this presentation are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning Chart Industries' plans, objectives, future orders, revenues, margins, tax rates and tax planning, earnings or performance, liquidity and cash flow, capital expenditures, business trends, and other information that is not historical in nature. Forward-looking statements may be identified by terminology such as "may," "will," "should," "could," "expects," "anticipates," "believes," "projects," "forecasts," "outlook," "guidance," "continue," or the negative of such terms or comparable terminology.

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Chart Industries is a leading diversified global manufacturer of highly engineered equipment for the industrial gas, energy, and biomedical industries. The majority of Chart Industries' products are used throughout the liquid gas supply chain for purification, liquefaction, distribution, storage and end-use applications, a large portion of which are energy-related. Chart Industries has domestic operations located across the United States and an international presence in Asia, Australia, Europe and Latin America. For more information, visit: <http://www.chartindustries.com>.

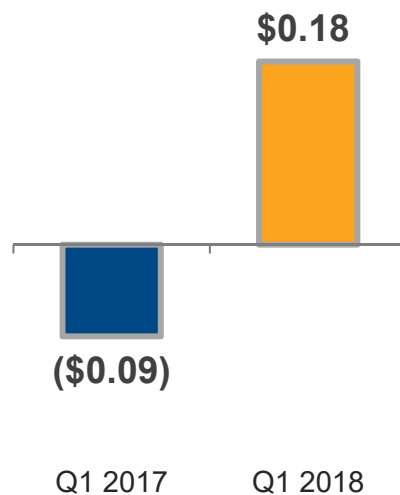
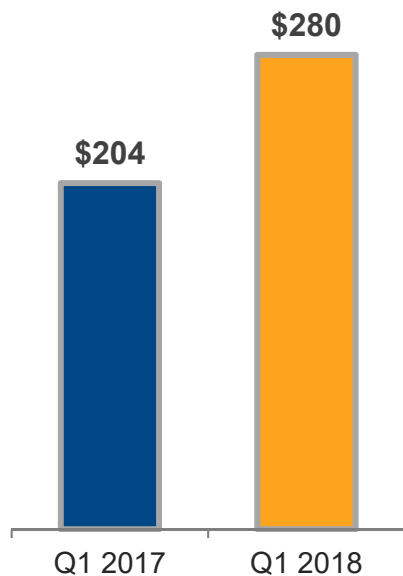


First Quarter 2018 Financial Results

Sales & Revenue
(\$USD Million)
\$280

Earnings Per Share
\$0.18

Adjusted Earnings Per Share¹
\$0.23



Q1 Highlights

- Sales increase of 37% over the first quarter of 2017, 16% excluding Hudson Products
- Reported earnings per diluted share increased \$0.27 compared to the first quarter 2017, and adjusted EPS grew \$0.22 in the same comparative period
- Orders of \$321.1 million compared to \$209.7 million in the first quarter of 2017, and increased 35% organically

1. Adjusted earnings per share is a non-GAAP measure, see reconciliation to the comparable GAAP measure on page 4.

Adjusted EPS

<i>\$ millions</i>	Q1 2017	Q1 2018	Change V. PY (Q1)
<i>Net Income (Loss)</i>	(\$2.91)	\$5.76	\$8.67
EPS (1)	(\$0.09)	\$0.18	\$0.27
<i>Restructuring Costs</i>	0.10	0.02	(0.08)
<i>BioMedical Strategic Review Costs</i>		0.03	0.03
Adjusted EPS (2,3)	\$0.01	\$0.23	\$0.22
<i>FX Impact</i>	0.00	0.04	0.04
Normalized Adjusted EPS on a Comparable Basis (3,4)	\$0.01	\$0.27	\$0.26

(1) On January 1, 2018, we adopted ASC 606 which resulted in a timing related EPS impact of \$0.04 in Q1 2018.

(2) Adjusted EPS (a non-GAAP measure) is as reported on a historical basis.

(3) Tax effected adjustments are at normalized statutory quarterly rates.

(4) "Normalized Adjusted EPS on a Comparable Basis" is not recognized under generally accepted accounting principles ("GAAP") and is referred to as a "non-GAAP financial measure" in Regulation G under the Exchange Act. The Company believes this figure is of interest to investors and facilitates useful period-to-period comparisons of the Company's operating results.

2018 Guidance



FY 2018 Guidance¹

Sales
\$1.15B - \$1.20B
5-7% organic growth

Adjusted EPS
\$1.75 - \$2.00
Inclusive of ~\$0.15 of impact from U.S. tax reform
Assumes 27% full year tax rate

Capital Expenditures
\$35M - \$45M
Inclusive of ~\$11M for finalization of La Crosse, WI capacity expansion

1. The Company's guidance assumes continued ownership of all assets for the entire calendar year.



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