Unaudited condensed consolidated interim financial statements of

# **ROGERS SUGAR INC.**

Three and six months ended April 3, 2021 and March 28, 2020 (Unaudited and not reviewed by the Company's external independent auditors)

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(Unaudited)
Condensed consolidated interim statements of earnings and comprehensive income (In thousands of dollars except per share amounts)

|   | For the t     | hree months ended | For the six months ended |                |  |
|---|---------------|-------------------|--------------------------|----------------|--|
| Condensed consolidated interim statements of earnings | April 3, 2021 | March 28, 2020    | April 3, 2021            | March 28, 2020 |  |
| Revenues (note 17)                                    | 215,929       | 199,126           | 439,769                  | 408,442        |  |
| Cost of sales   | 184,478       | 179,736           | 369,705                  | 350,006        |  |
| Gross margin  | 31,451        | 19,390            | 70,064                   | 58,436         |  |
| Administration and selling expenses                   | 7,956         | 8,460             | 17,554                   | 16,730         |  |
| Distribution expenses                                 | 4,344         | 4,872             | 10,027                   | 8,897          |  |
| y   | 12,300        | 13,332            | 27,581                   | 25,627         |  |
| Results from operating activities                     | 19,151        | 6,058             | 42,483                   | 32,809         |  |
| Finance income (note 5)                               | -             | (65)              | -                        | (131)          |  |
| Finance costs (note 5)                                | 4,383         | 4,569             | 9,079                    | 9,516          |  |
| Net finance costs (note 5)                            | 4,383         | 4,504             | 9,079                    | 9,385          |  |
| Earnings before income taxes                          | 14,768        | 1,554             | 33,404                   | 23,424         |  |
| Income tax expense (recovery):                        |               |                   |                          |                |  |
| Current   | 3,479         | 2,874             | 8,255                    | 8,304          |  |
| Deferred  | 511           | (2,285)           | 598                      | (1,809)        |  |
|   | 3,990         | 589               | 8,853                    | 6,495          |  |
| Net earnings  | 10,778        | 965               | 24,551                   | 16,929         |  |
| Net earnings per share (note 12)                      |               |                   |                          |                |  |
| Basic   | 0.10          | 0.01              | 0.24                     | 0.16           |  |
| Diluted   | 0.10          | 0.01              | 0.23                     | 0.16           |  |

|   | For the       | three months ended     | For the six months ended |                |  |
|---|---------------|------------------------|--------------------------|----------------|--|
| Condensed consolidated interim statements of comprehensive income   | April 3, 2021 | March 28, 2020         | April 3, 2021            | March 28, 2020 |  |
| Net earnings  | 10,778        | 965                    | 24,551                   | 16,929         |  |
| Other comprehensive (loss) income<br>Items that may or may not be reclassified<br>subsequently to net earnings: |               |                        |                          |                |  |
| Cash flow hedges (note 7)   | 4,233         | (7,022)                | 4,195                    | (6,447)        |  |
| Income tax on other comprehensive loss (note 7)   | (1,085)       | 1 <b>,</b> 81 <i>7</i> | (1,075)                  | 1,668          |  |
| Foreign currency translation differences  | (219)         | 1,315                  | (1,120)                  | 1,068          |  |
|   | 2,929         | (3,890)                | 2,000                    | (3,711)        |  |
| Net earnings and comprehensive (loss) income for the period   | 13,707        | (2,925)                | 26,551                   | 13,218         |  |

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

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(Unaudited)
Condensed consolidated interim statements of financial position (In thousands of dollars)

|  | April 3, 2021      | October 3, 2020    | March 28, 2020     |
|--|--------------------|--------------------|--------------------|
| Assets   |                    |                    |                    |
| Current assets:  |                    |                    |                    |
| Cash   | 1,477              | 1,974              | 1,402              |
| Trade and other receivables  | 78,812             | 94,262             | 89,889             |
| Inventories (note 6)   | 172,535            | 180,792            | 134,133            |
| Prepaid expenses   | 7,531              | 7,923              | 7,970              |
| Income taxes receivable  | -                  | 2,042              | 522                |
| Derivative financial instruments (note 7)  | 3,005              | 2,616              | -                  |
| Total current assets   | 263,360            | 289,609            | 233,916            |
| Non-current assets:  |                    |                    |                    |
| Property, plant and equipment  | 235,478            | 230,385            | 223,606            |
| Right-of-use assets  | 18,540             | 20,489             | 19,700             |
| Intangible assets  | 29,851             | 31,666             | 33,727             |
| Other assets   | 646                | 745                | 845                |
| Deferred tax assets  | 28,791             | 31,085             | 22,584             |
| Derivative financial instruments (note 7)  | 632                | 158                | -                  |
| Goodwill   | 283,007            | 283,007            | 283,007            |
| Total non-current assets   | 596,945            | 597,535            | 583,469            |
| Total assets   | 860,305            | 887,144            | 817,385            |
| Liabilities and Shareholder's Equity   |                    |                    |                    |
| Current liabilities:   |                    |                    |                    |
| Bank overdraft   | _                  | 2,797              | 2,110              |
| Revolving credit facility (note 8)   | 60,000             | 29,000             | 36,000             |
| Trade and other payables   | 72,939             | 131,089            | 66,832             |
| Income taxes payable   | 139                | -                  | -                  |
| Provisions   | 461                | 500                | 304                |
| Lease obligations (note 9)   | 3,145              | 3,981              | 3,020              |
| Derivative financial instruments (note 7)  | 1,584              | 1,458              | 3,758              |
| Total current liabilities  | 138,268            | 168,325            | 112,024            |
| Non-current liabilities:   | 130,200            | 100,323            | 112,024            |
|  | 165,000            | 165,000            | 165,000            |
| Revolving credit facility (note 8)   | 59,963             | 59,212             | 165,000<br>52,662  |
| Employee benefits Provisions   | 437                | 437                | 819                |
|  |                    |                    |                    |
| Derivative financial instruments (note 7)  Lease obligations (note 9)                          | 2,805              | 6,933              | 9,721              |
|  | 15,216             | 16,423             | 16,403             |
| Convertible unsecured subordinated debentures (note 10)  | 146,783            | 145,836            | 144,902            |
| Deferred tax liabilities   | 53,667             | 54,287             | 42,068             |
| Total non-current liabilities  | 443,871            | 448,128            | 431,575            |
| Total liabilities  | 582,139            | 616,953            | 543,599            |
| Shareholder's equity:  |                    |                    |                    |
| Share capital (note 11)  | 99,452             | 99,452             | 99,469             |
| Contributed surplus  Equity portion of convertible unsecured subordinated debentures (note 10) | 300,854<br>5,085   | 300,794<br>5,085   | 300,711<br>5,085   |
| Deficit  |                    |                    |                    |
|  | (110,916)          | (116,831)          | (116,621)          |
| Accumulated other comprehensive (loss) income  | (16,309)           | (18,309)           | (14,858)           |
| Total shareholder's equity   | 278,166<br>860,305 | 270,191<br>887,144 | 273,786<br>817,385 |

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

(Unaudited)

Condensed consolidated interim statements of changes in shareholders' equity (In thousands of dollars except number of shares)

|  | For the six months of |                  |                        |  |   |  |  |           | April 3, 2021 |
|--|-----------------------|------------------|------------------------|--|---|--|--|-----------|---------------|
|  | Number of shares      | Common<br>shares | Contributed<br>surplus | Equity portion of convertible debentures | Accumulated<br>unrealized<br>gain on<br>employee<br>benefit plans | Accumulated<br>cash flow<br>hedge gain<br>(loss) | Accumulated<br>foreign<br>currency<br>translation<br>differences | Deficit   | Total         |
| Balance, October 3, 2020   | 103,536,923           | 99,452           | 300,794                | 5,085                                    | (12,983)  | (6,119)  | 793  | (116,831) | 270,191       |
| Net earnings for the period  | -                     | -                | -                      | -  | -   | -  | -  | 24,551    | 24,551        |
| Dividends (note 11)  | -                     | -                | -                      | -  | -   | -  | -  | (18,636)  | (18,636)      |
| Purchase and cancellation of shares (note 11)                              | -                     | -                | -                      | -  | -   | -  | -  | -         | -             |
| Share-based compensation (note 13)   | -                     | -                | 60                     | -  | -   | -  | -  | -         | 60            |
| Conversion of convertible debentures into common shares, (notes 10 and 11) | -                     | -                | -                      | -  | -   | -  | -  | -         | -             |
| Cash flow hedges, net of tax (note 7)                                      | -                     | -                | -                      | -  | -   | 3,120  | -  | -         | 3,120         |
| Translation of foreign operations  |                       | -                | -                      | -  |   | -  | (1,120)  | -         | (1,120)       |
| Balance, April 3, 2021   | 103,536,923           | 99,452           | 300,854                | 5,085                                    | (12,983)  | (2,999)  | (327)  | (110,916) | 278,166       |

|  |                    |               |                        |  |   |  | For the six  | months ended Mc | ırch 28, 2020 |
|--|--------------------|---------------|------------------------|--|---|--|--|-----------------|---------------|
|  | Number of shares C | Common shares | Contributed<br>surplus | Equity portion of convertible debentures | Accumulated<br>unrealized<br>gain on<br>employee<br>benefit plans | Accumulated<br>cash flow<br>hedge gain<br>(loss) | Accumulated<br>foreign<br>currency<br>translation<br>differences | Deficit         | Total         |
| Balance, September 28, 2019  | 104,885,464        | 100,522       | 300,626                | 5,085                                    | (8,638)   | (3,248)  | 739  | (109,654)       | 285,432       |
| Net earnings for the period  | -                  | -             | -                      | -  | -   | -  | -  | 16,929          | 16,929        |
| Dividends (note 11)  | -                  | -             | -                      | -  | -   | -  | -  | (18,743)        | (18,743)      |
| Purchase and cancellation of shares (note 11)                              | (1,389,324)        | (1,303)       | -                      | -  | -   | -  | -  | (5,153)         | (6,456)       |
| Share-based compensation (note 13)   | -                  | -             | 85                     | -  | -   | -  | -  | -               | 85            |
| Conversion of convertible debentures into common shares, (notes 10 and 11) | 28,853             | 250           | -                      | -  | -   | -  | -  | -               | 250           |
| Cash flow hedges, net of tax (note 7)                                      | -                  | -             | -                      | -  | -   | (4,779)  | -  | -               | (4,779)       |
| Translation of foreign operations  | -                  | -             | -                      | -  | -   | -  | 1,068  | -               | 1,068         |
| Balance, March 28, 2020  | 103,554,993        | 99,469        | 300,711                | 5,085                                    | (8,638)   | (8,027)  | 1 <b>,</b> 807   | (116,621)       | 273,786       |

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

(Unaudited)
Condensed consolidated interim statements of cash flows (In thousands of dollars)

|  | For the ti    | hree months ended | For the           | six months ended |
|--|---------------|-------------------|-------------------|------------------|
|  | April 3, 2021 | March 28, 2020    | April 3, 2021     | March 28, 2020   |
| Cash flows from operating activities:  |               |                   |                   |                  |
| Net earnings   | 10,778        | 965               | 24,551            | 16,929           |
| Adjustments for:   |               |                   |                   |                  |
| Depreciation of property, plant and equipment and right-of-use assets (note 4) | 5,309         | 4,918             | 10,582            | 9,688            |
| Amortization of intangible assets (note 4)                                     | 959           | 954               | 1,915             | 1,906            |
| Changes in fair value of derivative financial instruments included in          |               |                   |                   |                  |
| cost of sales  | 2,879         | 3,308             | (697)             | 2,822            |
| Income tax expense   | 3,990         | 589               | 8,853             | 6,495            |
| Pension contributions  | (2,982)       | (2,471)           | (5,072)           | (4,459)          |
| Pension expense  | 3,433         | 3,060             | 5,823             | 5,311            |
| Net finance costs (note 5)   | 4,383         | 4,504             | 9,079             | 9,385            |
| Share-based compensation – equity settled (note 13)                            | 24            | 41                | 60                | 85               |
| Share-based compensation – cash settled (note 13)                              | 33            | (6)               | 166               | (9)              |
| Gain on disposal of property, plant and equipment                              | (31)          | -                 | (86)              | (6)              |
| Other  | -             | -                 | -                 |                  |
|  | 28,775        | 15,862            | 55,174            | 48,147           |
| Changes in:  |               |                   |                   |                  |
| Trade and other receivables  | 3,785         | (140)             | 15,375            | (3,981)          |
| Inventories  | 17,084        | 32,941            | 7,979             | 48,531           |
| Prepaid expenses   | (834)         | (3,878)           | 392               | (3,807)          |
| Trade and other payables   | (35,509)      | (29,598)          | (60,279)          | (52,521)         |
| Provisions   | 30            | (298)             | (39)              | (574)            |
|  | (15,444)      | (973)             | (36,572)          | (12,352)         |
| Cash flows from operating activities   | 13,331        | 14,889            | 18,602            | 35,795           |
| Interest paid  | (1,755)       | (5,802)           | (7,547)           | (8,252)          |
| Income taxes paid  | (1,889)       | (2,488)           | (6,074)           | (6,834)          |
| Net cash from operating activities   | 9,687         | 6,599             | 4,981             | 20,709           |
| Cash flows (used in) from financing activities:                                |               |                   |                   |                  |
| Dividends paid (note 11)   | (9,318)       | (9,423)           | (18,636)          | (18,863)         |
| Increase (decrease) in bank overdraft  | -             | 556               | (2,797)           | (6,215)          |
| Increase in revolving credit facility (note 8)                                 | -             | 13,000            | 31,000            | 24,000           |
| Payment of financing fees  | -             | -                 | -                 | (16)             |
| Payment of lease obligations (note 9)  | (1,010)       | (1,034)           | (2,930)           | (2,063)          |
| Purchase and cancellation of shares (note 11)                                  | -             | (5,393)           | -                 | (6,456)          |
| Cash flow (used in) from financing activities                                  | (10,328)      | (2,294)           | 6,637             | (9,613)          |
| Cash flows used in investing activities:                                       |               |                   |                   |                  |
| Additions to property, plant and equipment, net of proceeds on                 | (7.477)       | (4.042)           | (11.924)          | (10.411)         |
| disposal   | (7,677)       | (6,062)           | (11,824)<br>(272) | (10,411)         |
| Additions to intangible assets   | (38)          | - (4.042)         |                   | /10 /111         |
| Cash flow used in investing activities   | (7,715)       | (6,062)           | (12,096)          | (10,411)         |
| Effect of changes in exchange rate on cash                                     | 25            | 552               | (19)              | 433              |
| Net (decrease) increase in cash  | (8,331)       | (1,205)           | (497)             | 1,118            |
| Cash, beginning of period  | 9,808         | 2,607             | 1,974             | 284              |
| Cash, end of period Supplemental cash flow information (note 14)               | 1,477         | 1,402             | 1,477             | 1,402            |

Supplemental cash flow information (note 14)

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 1. Reporting entity:

Rogers Sugar Inc. ("Rogers" or the "Company") is a company domiciled in Canada, incorporated under the Canada Business Corporations Act. The head office of Rogers is located at 123 Rogers Street, Vancouver, British Columbia, V6B 3V2. The unaudited condensed consolidated interim financial statements of Rogers for the three and six month periods ended April 3, 2021 and March 28, 2020 comprise Rogers and the directly and indirectly controlled subsidiaries, Lantic Inc. ("Lantic") and The Maple Treat Corporation ("TMTC"), (together referred to as the "Company"). The principal business activities of the Company are the refining, packaging and marketing of sugar and maple products.

# 2. Basis of presentation and statement of compliance:

#### (A) STATEMENT OF COMPLIANCE:

These unaudited condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting on a basis consistent with those accounting policies followed by the Company in the most recent audited consolidated annual financial statements other than the adoption of Amendments to References to the Conceptual Framework in IFRS Standards as described in note 3(a). Certain information, in particular the accompanying notes, normally included in the audited annual consolidated financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") has been omitted or condensed. Accordingly, these unaudited condensed consolidated interim financial statements do not include all the information required for full annual financial statements, and, therefore, should be read in conjunction with the audited annual consolidated financial statements and the notes thereto for the year ended October 3, 2020. The quarterly unaudited condensed consolidated interim financial statements were neither reviewed nor audited by our external auditors and were authorized for issue by the Board of Directors on May 5, 2021.

#### (B) BASIS OF MEASUREMENT:

These unaudited condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following material items in the unaudited condensed consolidated statements of financial position:

- (i) derivative financial instruments are measured at fair value,
- (ii) equity-settled share-based compensation, cash-settled share appreciation rights and cash-settled performance share units are measured at fair value,
- (iii) the defined benefit liability is recognized as the net total of the present value of the defined benefit obligation less the total of the fair value of the plan assets and the unrecognized past service costs; and
- (iv) assets and liabilities acquired in business combinations are measured at fair value at acquisition date, less any subsequent impairment, if applicable.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 2. Basis of presentation and statement of compliance (continued):

# (C) FUNCTIONAL AND PRESENTATION CURRENCY:

These unaudited condensed consolidated interim financial statements are presented in Canadian dollars since it is the Company's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousands, except as noted and per share amounts.

### (D) USE OF ESTIMATES AND JUDGEMENTS:

The preparation of these unaudited condensed consolidated interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

In preparing these unaudited condensed consolidated interim financial statements, the significant judgements made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are as those applied and described in the Company's audited annual consolidated financial statements for the year ended October 3, 2020.

# 3. Significant accounting policies:

The significant accounting policies as disclosed in the Company's audited annual consolidated financial statements for the year ended October 3, 2020 have been applied consistently in the preparation of these unaudited condensed consolidated interim financial statements.

### (A) NEW STANDARDS AND INTERPRETATIONS ADOPTED:

(i) Amendments to References to the Conceptual Framework in IFRS Standards:

On March 29, 2018 the IASB issued a revised version of its Conceptual Framework for Financial Reporting (the Framework), that underpins IFRS Standards. The IASB also issued Amendments to References to the Conceptual Framework in IFRS Standards (the Amendments) to update references in IFRS Standards to previous versions of the Conceptual Framework.

The Company adopted the Amendments in its consolidated interim financial statements for the annual period beginning on October 4, 2020. The adoption of the amendments did not have an impact on the consolidated interim financial statements.

### (B) NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED:

A number of new standards and amendments to standards and interpretations are not yet effective for the period ended April 3, 2021 and have not been applied in preparing these unaudited condensed consolidated interim financial statements. New standards and amendments to standards and interpretations that are currently under review include:

- Annual Improvements to IFRS Standards 2018-2020
- Onerous Contracts Cost of fulfilling a contract (Amendments to IAS 37)
- Reference to the Conceptual Framework (Amendments to IFRS 3)
- Definition of Accounting Estimates (Amendments to IAS 8)
- Disclosure initiative Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)

The Company does not intend to adopt any of these standards and interpretations in its consolidated financial statements before the annual period beginning on October 3, 2021. The Company does not expect the amendments to have a material impact on the consolidated financial statements.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 4. Depreciation and amortization expense:

Depreciation and amortization expense were charged to the unaudited condensed consolidated interim statements of earnings as follows:

|  | For the ti    | hree months ended | For the six months ended |                |  |  |
|--|---------------|-------------------|--------------------------|----------------|--|--|
|  | April 3, 2021 | March 28, 2020    | April 3, 2021            | March 28, 2020 |  |  |
| Depreciation of property, plant and equipment: |               |                   |                          |                |  |  |
| Cost of sales                                  | 3,996         | 3,917             | 7,792                    | 7,846          |  |  |
| Administration and selling expenses            | 317           | 131               | 458                      | 263            |  |  |
|  | 4,313         | 4,048             | 8,250                    | 8,109          |  |  |
| Depreciation of right-of-use assets:           |               |                   |                          |                |  |  |
| Cost of sales                                  | 589           | 613               | 1,551                    | 1,065          |  |  |
| Distribution expenses                          | 407           | 257               | 781                      | 514            |  |  |
|  | 996           | 870               | 2,332                    | 1,579          |  |  |
| Amortization of intangible assets:             |               |                   |                          |                |  |  |
| Administration and selling expenses            | 959           | 954               | 1,915                    | 1,906          |  |  |
| Total depreciation and amortization expense    | 6,268         | 5,872             | 12,497                   | 11,594         |  |  |

### 5. Finance income and finance costs:

Recognized in net earnings:

|  | For the       | three months ended | For the six months end |                |  |  |
|--|---------------|--------------------|------------------------|----------------|--|--|
|  | April 3, 2021 | March 28, 2020     | April 3, 2021          | March 28, 2020 |  |  |
| Net change in fair value of interest rate swap (note 7)  | -             | 65                 | -                      | 131            |  |  |
| Finance income   | -             | 65                 | -                      | 131            |  |  |
| Interest expense on convertible unsecured subordinated debentures, including accretion expense (1) | 2,102         | 2,073              | 4,140                  | 4,171          |  |  |
| Interest on revolving credit facility  | 1,644         | 1,829              | 3,356                  | 3,529          |  |  |
| Amortization of deferred financing fees  | 297           | 297                | 593                    | 593            |  |  |
| Other interest expense   | 159           | 156                | 577                    | 832            |  |  |
| Interest accretion on discounted lease obligations   | 181           | 214                | 413                    | 391            |  |  |
| Finance costs  | 4,383         | 4,569              | 9,079                  | 9,516          |  |  |
| Net finance costs recognized in net earnings   | 4,383         | 4,504              | 9,079                  | 9,385          |  |  |

<sup>(1)</sup> Includes accretion expense of \$229 and \$452 for the three and six months ended April 3, 2021 (March 28, 2020 - \$217 and \$428, respectively)

# 6. Inventories:

During the three and six months ended April 3, 2021, inventories recognized as cost of goods sold amounted to \$188.5 million and \$375.9 million respectively (\$175.5 million and \$348.3 million respectively for the three and six months ended March 28, 2020).

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

### 7. Financial instruments:

Disclosures relating to risks exposures, in particular credit risk, liquidity risk, foreign currency risk, interest rate risk and equity risk were provided in the October 3, 2020 annual consolidated financial statements and there have been no significant changes in the Company's risk exposures during the three and six months ended April 3, 2021.

For its financial assets and liabilities measured at amortized cost as at April 3, 2021, the Company has determined that the carrying value of its short-term financial assets and liabilities approximates their fair value because of the relatively short periods to maturity of these instruments.

Details of recorded gains (losses) for the year, in marking-to-market all derivative financial instruments and embedded derivatives that are outstanding at quarter end, are noted below. For sugar futures contracts (derivative financial instruments), the amounts noted below are netted with the variation margins paid or received to/from brokers at the end of the reporting period. Natural gas forwards and sugar futures have been marked-to-market using published quoted values for these commodities, while foreign exchange forward contracts have been marked-to-market using rates published by the financial institution which is counterparty to these contracts.

The fair value of natural gas contracts, foreign exchange forward contracts and interest rate swap calculations include a credit risk adjustment for the Company's or counterparty's credit, as appropriate.

As at April 3, 2021, October 3, 2020 and March 28, 2020, the Company's financial derivatives carrying values were as follows:

|   | Financial | Assets      | Financial Liabilities |             |  |
|---|-----------|-------------|-----------------------|-------------|--|
|   | Current   | Non-Current | Current               | Non-Current |  |
|   | April 3,  | 2021        | April 3               | , 2021      |  |
| Derivative financial instruments measured at fair value through profit or loss:   |           |             |                       |             |  |
| Sugar futures contracts   | 33        | -           | -                     | 140         |  |
| Foreign exchange forward contracts  Derivative financial instruments designated as effective cash flow hedging instruments: | 2,834     | 632         | -                     | -           |  |
| Natural gas futures contracts   | 138       | -           | -                     | 932         |  |
| Interest rate swap  | -         | -           | 1,584                 | 1,733       |  |
|   | 3,005     | 632         | 1,584                 | 2,805       |  |

|   | Financia | l Assets        | Financial | Financial Liabilities |         | Financial Assets |             | Financial Liabilities |  |
|---|----------|-----------------|-----------|-----------------------|---------|------------------|-------------|-----------------------|--|
|   | Current  | Non-<br>Current | Current   | Non-<br>Current       | Current | Non-<br>Current  | Current     | Non-<br>Current       |  |
|   |          | October         | 3, 2020   |                       |         | March 2          | 8, 2020     |                       |  |
| Derivative financial instruments measured at fair value through profit or loss:         |          |                 |           |                       |         |                  |             |                       |  |
| Sugar futures contracts   | 8        | 95              | -         | -                     | -       | -                | 86          | 40                    |  |
| Foreign exchange forward Contracts  | 2,521    | 63              | -         | -                     | -       | -                | 940         | 1,499                 |  |
| Derivative financial instruments designated as effective cash flow hedging instruments: |          |                 |           |                       |         |                  |             |                       |  |
| Natural gas futures contracts   | 87       | -               | -         | 1,662                 | -       | -                | 2,013       | 3,51 <i>7</i>         |  |
| Interest rate swap  | -        | -               | 1,458     | 5,271                 | -       | -                | <i>7</i> 19 | 4,665                 |  |
|   | 2,616    | 158             | 1,458     | 6,933                 | -       | _                | 3,758       | 9,721                 |  |

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 7. Financial instruments (continued):

| -   | Charged to c<br>Unrealized g |                | For the three months ended Other comprehensive gain / (loss) |                |               |                |
|---|------------------------------|----------------|--|----------------|---------------|----------------|
|   | April 3, 2021                | March 28, 2020 | April 3, 2021  | March 28, 2020 | April 3, 2021 | March 28, 2020 |
| Derivative financial instruments measured at fair value through profit or loss:         |                              |                |  |                |               |                |
| Sugar futures contracts   | 1,462                        | (2,825)        | -  | -              | -             | -              |
| Foreign exchange forward contracts  | 1,320                        | (2,249)        | -  | -              | -             | -              |
| Derivative financial instruments designated as effective cash flow hedging instruments: |                              |                |  |                |               |                |
| Natural gas futures contracts   | -                            | 15             | -  | -              | 1,216         | (1,170)        |
| Interest rate swap  | -                            | -              | -  | 65             | 3,017         | (5,852)        |
|   | 2,782                        | (5,059)        | -  | 65             | 4,233         | (7,022)        |

| -   | Charged to c             | ost of sales   |                |                | For the si    | ix months ended |  |
|---|--------------------------|----------------|----------------|----------------|---------------|-----------------|--|
| _   | Unrealized gain / (loss) |                | Charged to fin | ance income    | gain / (loss) |                 |  |
|   | April 3, 2021            | March 28, 2020 | April 3, 2021  | March 28, 2020 | April 3, 2021 | March 28, 2020  |  |
| Derivative financial instruments measured at fair value through profit or loss:         |                          |                |                |                |               |                 |  |
| Sugar futures contracts   | 1,041                    | (337)          | -              | -              | -             | -               |  |
| Foreign exchange forward contracts  | 5,714                    | (2,525)        | -              | -              | -             | -               |  |
| Derivative financial instruments designated as effective cash flow hedging instruments: |                          |                |                |                |               |                 |  |
| Natural gas futures contracts   | -                        | 22             | -              | -              | <b>78</b> 1   | (1,995)         |  |
| Interest rate swap  | -                        | -              | -              | 131            | 3,414         | (4,452)         |  |
|   | 6,755                    | 2,840          | -              | 131            | 4,195         | (6,447)         |  |

The following table summarizes the Company's hedging components of other comprehensive income ("OCI") as at April 3, 2021 and March 28, 2020:

|  | Natural gas<br>futures contracts | Interest rate<br>swap | April 3, 2021<br>Total | Natural gas<br>futures contracts | Interest rate | March 28, 2020<br>Total |
|--|----------------------------------|-----------------------|------------------------|----------------------------------|---------------|-------------------------|
| Opening OCI  | (865)                            | (7,513)               | (8,378)                | (2,751)                          | (1,740)       | (4,491)                 |
| Income taxes   | (289)                            | 2,548                 | 2,259                  | 204                              | 1,039         | 1,243                   |
| Opening OCI – net of income taxes                                  | (1,154)                          | (4,965)               | (6,119)                | (2,547)                          | (701)         | (3,248)                 |
| Change in fair value of derivatives designated as cash flow hedges | 781                              | 3,414                 | 4,195                  | (1,973)                          | (4,321)       | (6,294)                 |
| Amounts reclassified to net earnings                               | -                                | -                     | -                      | (22)                             | (131)         | (153)                   |
| Income taxes   | (200)                            | (875)                 | (1,075)                | 516                              | 1,152         | 1,668                   |
| Ending OCI – net of income taxes                                   | (573)                            | (2,426)               | (2,999)                | (4,026)                          | (4,001)       | (8,027)                 |

For the three and six months ended April 3, 2021, the derivatives designated as cash flow hedges were considered to be fully effective and no ineffectiveness has been recognized in net earnings.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 7. Financial instruments (continued):

Approximately \$1.1 million of net losses presented in accumulated other comprehensive income are expected to be reclassified to net earnings within the next twelve months.

The aggregate notional amount of all the interest rate swap agreements is as follows:

| Fiscal year contracted | Date  | Total value \$ |
|------------------------|---|----------------|
| Fiscal 2017            | May 29, 2017 to June 28, 2022 – 1.454%      | 20,000         |
| Fiscal 2017            | September 1, 2017 to June 28, 2022 – 1.946% | 30,000         |
| Fiscal 2017            | June 29, 2020 to June 29, 2022 - 1.733%     | 30,000         |
| Fiscal 2019            | March 12, 2019 to June 28, 2024 - 2.08%     | 20,000         |
| Fiscal 2019            | June 28, 2022 to June 28, 2024 – 2.17%      | 80,000         |
| Fiscal 2020            | October 3, 2019 to June 28, 2024 – 1.68%    | 20,000         |
| Fiscal 2020            | February 24, 2020 to June 28, 2025 — 1.60%  | 20,000         |
| Fiscal 2020            | March 6, 2020 to June 28, 2021 - 1.08%      | 20,000         |
| Fiscal 2020            | June 28, 2021 to June 28, 2023 - 1.08%      | 10,000         |
| Fiscal 2020            | June 28, 2024 to June 28, 2025 – 1.18%      | 80,000         |

# 8. Revolving credit facility:

As a result of the amended revolving credit facility, the Additional Accordion Borrowings and the Additional TMTC Accordion Borrowings, the Company has a total of \$265.0 million of available working capital from which it can borrow at prime rate, LIBOR rate or under bankers' acceptances, plus 20 to 250 basis points, based on achieving certain financial ratios.

Certain assets of the Company, including trade receivables, inventories and property, plant and equipment, have been pledged as security for the revolving credit facility. As at April 3, 2021, a total of \$470.3 million of assets are pledged as security (October 3, 2020 - \$482.9 million; March 28, 2020 - \$426.6 million).

The maturity date of the amended revolving credit facility is June 28, 2024.

The following amounts were outstanding as of:

|  | April 3, 2021 | October 3, 2020 | March 28, 2020 |
|--|---------------|-----------------|----------------|
| Outstanding amount on revolving credit facility: |               |                 |                |
| Current  | 60,000        | 29,000          | 36,000         |
| Non-current                                      | 165,000       | 165,000         | 165,000        |
|  | 225,000       | 194,000         | 201,000        |

The carrying value of the revolving credit facility approximates fair value as the borrowings bear interest at variable rates.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 9. Lease obligations:

The Company's leases are primarily for warehouses, operating properties, railcars and production equipment.

The following table presents lease obligations recorded in the consolidated statement of financial position:

|             | April 3, 2021 | October 3, 2020 | March 28, 2020 |
|-------------|---------------|-----------------|----------------|
| Current     | 3,145         | 3,981           | 3,020          |
| Non-current | 15,216        | 16,423          | 16,403         |
|             | 18,361        | 20,404          | 19,423         |

Certain leases contain extension or termination options exercisable by the Company before the end of the non-cancellable contract period. The Company has applied judgement to determine the lease term for the contracts with renewal and termination options and has included renewal and termination options in the measurement of lease obligations when it is reasonably certain to exercise the options. The Company reassesses whether it is reasonably certain to exercise the options if there is a significant event or a significant change in circumstances which impacts the original assessments made.

Expenses relating to short-term leases, and for leases of low-value assets were not significant for the three and six months ended April 3, 2021.

The total cash outflow for leases (including interest) for the three and six months ended April 3, 2021 was \$1.0 million and \$2.9 million respectively, which was included as part of cash outflows from financing activities.

#### 10. Convertible unsecured subordinated debentures:

The outstanding convertible debentures are as follows:

|                                       | April 3, 2021 | October 3, 2020 | March 28, 2020 |
|---------------------------------------|---------------|-----------------|----------------|
| Sixth series                          | 57,425        | 57,425          | 57,425         |
| Seventh series                        | 97,575        | 97,575          | 97,575         |
| Total face value                      | 155,000       | 155,000         | 155,000        |
| Less deferred financing fees          | (4,017)       | (4,512)         | (5,006)        |
| Less equity component                 | (6,930)       | (6,930)         | (6,930)        |
| Accretion expense on equity component | 2,730         | 2,278           | 1,838          |
| Total carrying value – non current    | 146,783       | 145,836         | 144,902        |

The fair value of the Sixth and Seventh series debentures as at April 3, 2021 were approximately \$159.5 million based on market quotes.

### 11. Share capital and other components of equity:

As of April 3, 2021, a total of 103,536,923 common shares (October 3, 2020 – 103,536,923; March 28, 2020 – 103,554,993) were outstanding.

The Company declared a quarterly dividend of \$0.09 per share amounting to the following for the six month period ending April 3, 2021 and March 28, 2020:

|           | April 3, 2021 | March 28, 2020 |
|-----------|---------------|----------------|
| Dividends | 18,636        | 18,743         |

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 12. Earnings per share:

Reconciliation between basic and diluted earnings per share is as follows:

|  | For the       | three months ended | For the six months end |                |
|--|---------------|--------------------|------------------------|----------------|
|  | April 3, 2021 | March 28, 2020     | April 3, 2021          | March 28, 2020 |
| Basic earnings per share:  |               |                    |                        |                |
| Net earnings   | \$10,778      | \$965              | \$24,551               | \$16,929       |
| Weighted average number of shares outstanding  | 103,536,923   | 104,026,150        | 103,536,923            | 104,429,654    |
| Basic earnings per share   | \$0.10        | \$0.01             | \$0.24                 | \$0.16         |
| Diluted earnings per share:  |               |                    |                        |                |
| Net earnings<br>Plus impact of convertible unsecured subordinated  | \$10,778      | \$965              | \$24,551               | \$16,929       |
| debentures   | \$1,534       | -                  | \$3,022                | -              |
|  | \$12,312      | \$965              | \$27,573               | \$16,929       |
| Weighted average number of shares outstanding:   |               |                    |                        |                |
| Basic weighted average number of shares outstanding<br>Plus impact of convertible unsecured subordinated | 103,536,923   | 104,026,150        | 103,536,923            | 104,429,654    |
| debentures   | 17,977,603    | -                  | 17,977,603             | -              |
|  | 121,514,526   | 104,026,150        | 121,514,526            | 104,429,654    |
| Diluted earnings per share   | \$0.10        | \$0.01             | \$0.23                 | \$0.16         |

For the three and six months ended April 3, 2021 and March 28, 2020, the share options were excluded from the calculation of diluted earnings per share as they were deemed anti-dilutive. For the three and six months ended March 28, 2020, the unsecured subordinated debentures were excluded from the calculation of diluted earnings par share as they were deemed anti-dilutive.

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 13. Share-based compensation:

### (A) EQUITY-SETTLED SHARE-BASED COMPENSATION:

The Company has reserved and set aside for issuance an aggregate of 6,000,000 common shares (October 3, 2020 and March 28, 2020 – 4,000,000 common shares) at a price equal to the average market price of transactions during the last five trading days prior to the grant date. Options are exercisable to a maximum of twenty percent of the optioned shares per year, starting after the first anniversary date of the granting of the options and will expire after a term of ten years. Upon termination, resignation, retirement, death or long-term disability, all share options granted under the Share Option Plan not vested shall be forfeited.

For the three and six months ended April 3, 2021, no options were granted.

On December 2, 2019, a total of 563,500 share options were granted at a price of \$4.68 per common share to certain executives.

On March 20, 2020, a total of 250,000 share options were granted at a price of \$4.28 per common share to an executive.

Compensation expense is amortized over the vesting period of the corresponding optioned shares and is expensed in the administration and selling expenses with an offsetting credit to contributed surplus. An expense of \$24 and \$60 was recorded for the three and six month periods ended April 3, 2021 (an expense of \$41 and \$85 for the three and six month periods ended March 28, 2020).

The following tables summarize information about the Share Option Plan as of April 3, 2021:

| Exercise price per option | Outstanding<br>number of options<br>at October 3,<br>2020 | Options granted<br>during the six<br>month period | Options exercised during the six month period | Options forfeited during the six month period | Outstanding<br>number of options<br>at<br>April 3, 2021 | Weighted<br>average<br>remaining life | Number<br>of options<br>exercisable |
|---------------------------|---|---|---|---|---|---------------------------------------|-------------------------------------|
| \$4.28                    | 250,000   | -   | -   | -   | 250,000   | 8.96                                  | 50,000                              |
| \$4.59                    | 830,000   | -   | -   | -   | 830,000   | 4.14                                  | 830,000                             |
| \$4.68                    | 563,500   | -   | -   | -   | 563,500   | 8.66                                  | 112,700                             |
| \$5.58                    | 447,175   | -   | -   | -   | 447,175   | 7.67                                  | 178,870                             |
| \$5.61                    | 80,000  | -   | -   | -   | 80,000  | 0.96                                  | 80,000                              |
| \$6.23                    | 1,005,322   | -   | -   | (180,000)                                     | 825,322   | 6.67                                  | 495,193                             |
| \$6.51                    | 360,000   |   |   |   | 360,000   | 5.67                                  | 288,000                             |
| \$4.28                    | 3,535,997   | -   |   | (180,000)                                     | 3,355,997   | n/a                                   | 2,034,763                           |

Options outstanding held by key management personnel amounted to 2,915,997 options as at April 3, 2021 and 2,915,997 options as at October 3, 2020 (see note 15, Key management personnel).

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 13. Share-based compensation (continued):

# (B) CASH-SETTLED SHARE-BASED COMPENSATION (CONTINUED):

#### i) Performance Share Units ("PSU"):

#### Fiscal 2021 grant:

On December 7, 2020, a total of 491,412 PSUs were granted to certain executives and other members of the management team at a price of \$5.59. In addition, an aggregate of 7,842 PSUs at a weighted-average share price of \$5.64 were allocated as a result of the dividend paid during the quarters since inception, as the participants also receive dividend equivalents paid in the form of PSUs. As at April 3, 2021, an aggregate of 499,254 PSUs was outstanding. These PSUs will vest at the end of the 2021-2023 performance cycle based on the achievement of total shareholder returns set by the Board of Directors of the Company. Following the end of a performance cycle, the Board of Directors of the Company will determine, and to the extent only that the vesting conditions include financial conditions, concurrently with the release of the Company's financial and/or operational results for the fiscal year ended at the end of the performance cycle, whether the vesting conditions for the PSUs granted to a participant relating to such performance cycle have been achieved. Depending on the achievement of the vesting conditions, between 0% and 200% of the PSUs will become vested.

The Board of Directors of the Company has the discretion to determine that all or a portion of the PSUs granted to a participant for which the vesting conditions have not been achieved shall vest to such participant.

The value to be paid-out to each participant will be equal to the result of: the number of PSUs granted to the participant which have vested, multiplied by the volume weighted average closing price of the Common Shares on the Toronto Stock Exchange (the "TSX") for the five trading days immediately preceding the day on which the Company shall pay the value to the participant under the PSU plan, and such date will in no event occur after December 31 of the third calendar year following the calendar year in which the PSUs are granted.

The fair values were established using the Monte Carlo model. The fair value as at grant date was \$664 and \$588 as at April 3, 2021. An expense of \$29 and an expense of \$67 was recorded for the three and six months period ending April 3, 2021 in administration and selling expenses. The liabilities arising from the PSUs as at April 3, 2021 were \$67.

#### Fiscal 2020 grant:

On December 2, 2019, a total of 324,932 PSUs were granted to certain executives and other members of the management team. In addition, an aggregate of 30,827 PSUs at a weighted-average share price of \$5.02 were allocated as a result of the dividend paid during the quarters since inception, as the participants also receive dividend equivalents paid in the form of PSUs. As at April 3, 2021, an aggregate of 355,759 PSUs was outstanding. These PSUs will vest at the end of the 2020-2022 performance cycle based on the achievement of total shareholder returns set by the Board of Directors of the Company

The fair values were established using the Monte Carlo model. The fair value as at grant date was \$64 and \$366 as at April 3, 2021. An expense of \$32 and an expense of \$114 was recorded for the three and six month periods ending April 3, 2021(March 28, 2020 - a gain of \$2 and an expense of \$2) in administration and selling expenses. The liabilities arising from the PSUs as at April 3, 2021 were \$133. (October 3, 2020 - \$19, March 28, 2020 - \$2).

### Fiscal 2019 grant:

On December 3, 2018, an aggregate of 290,448 PSUs was granted by the Company. In addition, an aggregate of 47,736 PSUs at a weighted-average share price of \$5.27 were allocated as a result of the dividend paid during the quarters since inception, as the participants also receive dividend equivalents paid in the form of PSUs. As at April 3, 2021, an aggregate of 338,184 PSUs was outstanding. These PSUs will vest at the end of the 2019-2021 performance cycle.

The fair values were established using the Monte Carlo model. The fair value as at grant date was \$308 and \$9 as at April 3, 2021 (October 3, 2020 - \$43, March 28, 2020 - \$7). A gain of \$28 and a gain of \$15 was recorded for the three and six month periods ending April 3, 2021 respectively (March 28, 2020 – a gain of \$1 and \$4 respectively) in administration and selling expenses. The liabilities arising from the PSUs as at April 3, 2021 were \$7 (October 3, 2020 – \$22, March 28, 2020 - \$3).

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 14. Supplementary cash flow information:

|   | April 3, 2021 | March 28, 2020 | October 3, 2020 | September 28, 2019 |
|---|---------------|----------------|-----------------|--------------------|
| Non-cash transactions:  |               |                |                 |                    |
| Additions of property, plant and equipment and intangibles included in trade and other payables | 2,672         | 2,217          | 1,239           | 294                |
| Additions to right-of-use assets  | 383           | 9,151          | 11,818          | -                  |

# 15. Key management personnel:

The Board of Directors as well as the President and all the Vice-Presidents are deemed to be key management personnel of the Company. The following is the compensation expense for key management personnel:

|   | For the       | three months ended | For the six month |                |
|---|---------------|--------------------|-------------------|----------------|
|   | April 3, 2021 | March 28, 2020     | April 3, 2021     | March 28, 2020 |
| Salaries and short-term benefits                      | 58 <i>7</i>   | 787                | 1,338             | 1,537          |
| Attendance fees for members of the Board of Directors | 361           | 240                | 665               | 492            |
| Post-retirement benefits                              | 41            | 36                 | 83                | 71             |
| Share-based compensation                              | 56            | 35                 | 227               | 76             |
|   | 1,045         | 1,098              | 2,313             | 2,176          |

# 16. Personnel expenses:

|   | For the three months ended |                | For th        | e six months ended |
|---|----------------------------|----------------|---------------|--------------------|
|   | April 3, 2021              | March 28, 2020 | April 3, 2021 | March 28, 2020     |
| Wages, salaries and employee benefits           | 25,247                     | 25,732         | 52,048        | 50,745             |
| Expenses related to defined benefit plans       | 1,475                      | 1,353          | 2,950         | 2,708              |
| Expenses related to defined contributions plans | 1,958                      | 1,708          | 2,873         | 2,606              |
| Share-based compensation                        | 56                         | 35             | 227           | 76                 |
|   | 28,736                     | 28,828         | 58,098        | 56,135             |

The personnel expenses were charged and capitalized to the unaudited condensed consolidated interim statements of earnings and statements of financial position, respectively, as follows:

|                                     | For the       | three months ended | For the six months end |                |
|-------------------------------------|---------------|--------------------|------------------------|----------------|
|                                     | April 3, 2021 | March 28, 2020     | April 3, 2021          | March 28, 2020 |
| Cost of sales                       | 23,962        | 23,833             | 48,304                 | 46,524         |
| Administration and selling expenses | 4,274         | 4,548              | 8,825                  | 8,731          |
| Distribution expenses               | 383           | 376                | 769                    | 760            |
|                                     | 28,619        | 28,757             | 57,898                 | 56,015         |
| Property, plant and equipment       | 117           | 71                 | 200                    | 120            |
|                                     | 28,736        | 28,828             | 58,098                 | 56,135         |

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 17. Segmented information:

The Company has two operating and reportable segments, sugar and maple products. The principal business activity of the sugar segment is the refining, packaging and marketing of sugar products. The Maple products segment processes pure maple syrup and related maple products. The reportable segments are managed independently as they require different technology and capital resources. Performance is measured based on the segments' gross margins and results from operating activities. These measures are included in the internal management reports that are reviewed by the Company's President and CEO, and management believes that such information is the most relevant in the evaluation of the results of the segments.

Transactions between reportable segments are interest receivable (payable), which are eliminated upon consolidation.

|   | For the three months ended April 3, 2021 |                |              |         |  |
|---|--|----------------|--------------|---------|--|
|   |  | Corporate and  |              |         |  |
|   | Sugar                                    | Maple products | eliminations | Total   |  |
| Revenues  | 155,961                                  | 59,968         | -            | 215,929 |  |
| Cost of sales                                     | 129,538                                  | 54,940         | -            | 184,478 |  |
| Gross margin                                      | 26,423                                   | 5,028          | -            | 31,451  |  |
| Depreciation and amortization                     | 4,611                                    | 1,657          | -            | 6,268   |  |
| Results from operating activities                 | 17,584                                   | 2,122          | (555)        | 19,151  |  |
| Additions to property, plant and                  |  |                |              |         |  |
| equipment and intangible assets, net of disposals | 6,876                                    | 367            | -            | 7,243   |  |
| Additions to right-of-use assets                  | 29                                       | -              | -            | 29      |  |

|  | Sugar   | Maple products | For the six months ender<br>Corporate and<br>eliminations | d April 3, 2021<br>Total |
|--|---------|----------------|---|--------------------------|
| Revenues   | 315,419 | 124,350        | -   | 439,769                  |
| Cost of sales  | 256,655 | 113,050        | -   | 369,705                  |
| Gross margin   | 58,764  | 11,300         | -   | 70,064                   |
| Depreciation and amortization  | 8,983   | 3,514          | -   | 12,497                   |
| Results from operating activities  | 38,018  | 5,450          | (985)   | 42,483                   |
| Additions to property, plant and equipment and intangible assets, net of disposals | 12,965  | 478            | -   | 13,443                   |
| Additions to right-of-use assets   | 383     | _              | _   | 383                      |

|                   |           |                |               | As at April 3, 2021 |
|-------------------|-----------|----------------|---------------|---------------------|
|                   |           |                | Corporate and |                     |
|                   | Sugar     | Maple products | eliminations  | Total               |
| Total assets      | 805,722   | 220,343        | (165,760)     | 860,305             |
| Total liabilities | (967,345) | (236,920)      | 622,126       | (582,139)           |

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 17. Segmented information (continued):

|  | Sugar   | For t   | the three months ende<br>Corporate and<br>eliminations | d March 28, 2020 |
|--|---------|---------|--|------------------|
|  |         |         | eminations   |                  |
| Revenues   | 143,609 | 55,517  | -  | 199,126          |
| Cost of sales  | 126,945 | 52,791  | -  | 179,736          |
| Gross margin   | 16,664  | 2,726   | -  | 19,390           |
| Depreciation and amortization  | 4,211   | 1,661   | -  | 5,872            |
| Results from operating activities  | 7,470   | (1,032) | (380)  | 6,058            |
| Additions to property, plant and equipment and intangible assets, net of disposals | 4,267   | 2,250   | -  | 6,517            |
| Additions to right-of-use assets   | -       | -       | -  | -                |

|  |         | For the six months ended March 28, 2020 |                            |         |
|--|---------|---|----------------------------|---------|
|  | Sugar   | Maple products                          | Corporate and eliminations | Total   |
| Revenues   | 298,424 | 110,018                                 | -                          | 408,442 |
| Cost of sales  | 248,531 | 101,475                                 | -                          | 350,006 |
| Gross margin   | 49,893  | 8,543                                   | -                          | 58,436  |
| Depreciation and amortization  | 8,355   | 3,239                                   | -                          | 11,594  |
| Results from operating activities  | 32,258  | 1,289                                   | (738)                      | 32,809  |
| Additions to property, plant and equipment and intangible assets, net of disposals | 7,231   | 5,109                                   | -                          | 12,340  |
| Additions to right-of-use assets   | 1,338   | 7,813                                   | -                          | 9,151   |

|                   |           |                | As                         | at March 28, 2020 |
|-------------------|-----------|----------------|----------------------------|-------------------|
|                   | Sugar     | Maple products | Corporate and eliminations | Total             |
| Total assets      | 775,118   | 208,955        | (166,688)                  | 817,385           |
| Total liabilities | (942,556) | (222,092)      | 621,049                    | (543,599)         |

# Revenues were derived from customers in the following geographic areas:

|               | For the       | For the three months ended |               | For the six months ended |  |  |
|---------------|---------------|----------------------------|---------------|--------------------------|--|--|
|               | April 3, 2021 | March 28, 2020             | April 3, 2021 | March 28, 2020           |  |  |
| Canada        | 155,540       | 149,439                    | 318,627       | 310,607                  |  |  |
| United States | 42,643        | 31,049                     | 82,074        | 61,404                   |  |  |
| Europe        | 6,168         | 9,867                      | 16,317        | 19,321                   |  |  |
| Other         | 11,578        | 8,771                      | 22,751        | 17,110                   |  |  |
|               | 215,929       | 199,126                    | 439,769       | 408,442                  |  |  |

Notes to unaudited condensed consolidated interim financial statements (In thousands of dollars except as noted and amounts per share)

# 18. Subsequent event:

On April 30, 2021, Lantic issued a private placement of \$100 million in the form of senior guaranteed Notes under a note purchase agreement entered into with certain institutional investors. The Notes are guaranteed and rank pari pasu with our existing revolving credit facility. The Notes are due on April 30, 2031, bear interest at 3.49%, and interest will be payable semi-annually in arrears in equal installments on April 30th and October 30th of each year, commencing on October 30th, 2021 and will represent interest accrued from and including the date of issue of the Notes. The proceeds from the Private Placement was used to refinance existing credit facility indebtedness.