



DLT Continues Contract Portfolio Expansion with Addition of TIPS

DLT positioned to provide state, local, and higher education customers with quick and easy access to emerging technologies.

HERNDON, Va. (September 6, 2018) – [DLT Solutions](#), the premiere government solutions aggregator, is proud to announce that it is able to offer software and services from its exclusive portfolio of technology solutions providers to state, local, and higher education customers through The Interlocal Purchasing System (TIPS) Contract. TIPS is a national purchasing cooperative that offers access to competitively procured purchasing contracts to its membership.

“DLT is proud to add TIPS to our extensive contract vehicle portfolio. We look forward to leveraging the TIPS contract to deliver unparalleled value to our state, local, and higher education customers, ensuring a quick and easy procurement process as they look to modernize their IT infrastructure,” DLT Senior Director of Program Management Steve Wells commented.

“As an incumbent holder of the contract, DLT is uniquely positioned to extend the value of TIPS to our clients and state, local, and higher education customers,” said DLT President Brian Strosser. “DLT is committed to continuing the expansion of its contract portfolio to better assist in the procurement process for our government customers.”

DLT is able to offer industry-leading and cutting edge technologies on the TIPS contract—including Google, Amazon Web Services, Quest, Forescout, CA Technologies, and App Dynamics—and has the ability to easily add providers to meet a customers’ need. Additionally, DLT customers can utilize the TIPS contract to receive DLT technical services at a discounted rate.

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About DLT Solutions

Established in 1991, DLT accelerates public sector growth for technology companies in the federal, state and local, education, utilities and healthcare markets. As a premier government aggregator, DLT creates value for technology companies by enabling their public sector customers to make smarter technology choices by providing access to a robust network of channel partners and through a broad portfolio of over 40 in-house contract vehicles. DLT’s go-to-market expertise is focused on six core technology domains; Big Data & Analytics, Cybersecurity, Cloud Computing, Application Lifecycle, Business Applications, and IT Infrastructure which are strategically crafted around how our technology partners, customers, and vendors go to market. To learn more, visit our website at www.dlt.com.

