

SECOND-QUARTER 2023 EARNINGS REPORT

Corning Reports Second-Quarter 2023 Financial Results with Notable Progress on Profitability and Cash Flow

“Corning’s second-quarter results reflect progress on our comprehensive plan to improve profitability and cash flow – even in the current weak end-market environment. As expected, core gross margin expanded 1 percentage point sequentially, and has grown more than 2 percentage points since the beginning of the year. We also improved free cash flow to \$310 million. We expect to continue improving profitability and cash flow despite our relatively muted sales environment. Furthermore, our ‘More Corning’ approach is opening additional revenue streams. Taken together, we anticipate strong operating leverage when our markets recover and our volume returns.”

– Wendell P. Weeks, chairman and CEO



KEY HIGHLIGHTS



\$3.5B

Q2 core sales



\$0.45

Q2 core EPS



\$310M

Q2 free cash flow



“In the second quarter, core sales grew 3% sequentially as higher sales in Display Technologies more than offset a decline in Optical Communications. We executed well on our comprehensive plan to improve profitability and cash flow. Core operating income increased 16% sequentially, and free cash flow grew to \$310 million. Looking ahead, we will continue improving profitability and cash generation in the second half despite our current sales outlook. Overall, we remain well positioned to capture upside, and as sales grow, we’ll drive strong operating leverage.”

– Ed Schlesinger, executive vice president and CFO