



Chart Industries

FOURTH QUARTER AND FULL YEAR 2020 RESULTS



Cooler By Design.®

Forward-Looking Statements

CERTAIN STATEMENTS MADE IN THIS PRESENTATION ARE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FORWARD-LOOKING STATEMENTS INCLUDE STATEMENTS CONCERNING THE COMPANY'S BUSINESS PLANS, INCLUDING STATEMENTS REGARDING COMPLETED DIVESTITURES, ACQUISITIONS, COST SYNERGIES AND EFFICIENCY SAVINGS, OBJECTIVES, FUTURE ORDERS, REVENUES, MARGINS, EARNINGS OR PERFORMANCE, LIQUIDITY AND CASH FLOW, CAPITAL EXPENDITURES, BUSINESS TRENDS, GOVERNMENTAL INITIATIVES, INCLUDING EXECUTIVE ORDERS AND OTHER INFORMATION THAT IS NOT HISTORICAL IN NATURE. FORWARD-LOOKING STATEMENTS MAY BE IDENTIFIED BY TERMINOLOGY SUCH AS "MAY," "WILL," "SHOULD," "COULD," "EXPECTS," "ANTICIPATES," "BELIEVES," "PROJECTS," "FORECASTS," "OUTLOOK," "GUIDANCE," "CONTINUE," "TARGET," OR THE NEGATIVE OF SUCH TERMS OR COMPARABLE TERMINOLOGY.

FORWARD-LOOKING STATEMENTS CONTAINED IN THIS PRESENTATION OR IN OTHER STATEMENTS MADE BY THE COMPANY ARE MADE BASED ON MANAGEMENT'S EXPECTATIONS AND BELIEFS CONCERNING FUTURE EVENTS IMPACTING THE COMPANY AND ARE SUBJECT TO UNCERTAINTIES AND FACTORS RELATING TO THE COMPANY'S OPERATIONS AND BUSINESS ENVIRONMENT, ALL OF WHICH ARE DIFFICULT TO PREDICT AND MANY OF WHICH ARE BEYOND THE COMPANY'S CONTROL, THAT COULD CAUSE THE COMPANY'S ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE MATTERS EXPRESSED OR IMPLIED BY FORWARD-LOOKING STATEMENTS. FACTORS THAT COULD CAUSE THE COMPANY'S ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DESCRIBED IN THE FORWARD-LOOKING STATEMENTS INCLUDE: THE COMPANY'S ABILITY TO SUCCESSFULLY INTEGRATE RECENT ACQUISITIONS AND ACHIEVE THE ANTICIPATED REVENUE, EARNINGS, ACCRETION AND OTHER BENEFITS FROM THESE ACQUISITIONS; RISKS RELATING TO THE RECENT OUTBREAK AND CONTINUED UNCERTAINTY ASSOCIATED WITH THE CORONAVIRUS (COVID-19) AND THE OTHER FACTORS DISCUSSED IN ITEM 1A (RISK FACTORS) IN THE COMPANY'S MOST RECENT ANNUAL REPORT ON FORM 10-K AND QUARTERLY REPORTS ON FORM 10-Q FILED WITH THE SEC, WHICH SHOULD BE REVIEWED CAREFULLY. THE COMPANY UNDERTAKES NO OBLIGATION TO UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENT.

THIS PRESENTATION CONTAINS NON-GAAP FINANCIAL INFORMATION, INCLUDING ADJUSTED EPS, ADJUSTED FREE CASH FLOW, AND Q4 AND FULL YEAR 2020 FREE CASH FLOW. FOR ADDITIONAL INFORMATION REGARDING THE COMPANY'S USE OF NON-GAAP FINANCIAL INFORMATION, AS WELL AS RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES TO THE MOST DIRECTLY COMPARABLE FINANCIAL MEASURES CALCULATED AND PRESENTED IN ACCORDANCE WITH ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN THE UNITED STATES ("GAAP"), PLEASE SEE THE PAGES AT THE END OF THIS NEWS RELEASE. WITH RESPECT TO THE COMPANY'S 2021 FULL YEAR EARNINGS OUTLOOK, THE COMPANY IS NOT ABLE TO PROVIDE A RECONCILIATION OF THE ADJUSTED EARNINGS PER DILUTED SHARE AND ADJUSTED FREE CASH FLOW BECAUSE CERTAIN ITEMS MAY HAVE NOT YET OCCURRED OR ARE OUT OF THE COMPANY'S CONTROL AND/OR CANNOT BE REASONABLY PREDICTED. FURTHERMORE, NON-GAAP FINANCIAL MEASURES SHOWN IN THE PRESENTATION SLIDE LABELED "EXTERNAL SEGMENTATION" WERE NOT RECONCILED TO THE COMPARABLE GAAP FINANCIAL MEASURES BECAUSE THE GAAP MEASURES WOULD REQUIRE SIGNIFICANT EFFORT TO PREPARE AND THEREFORE ARE NOT AVAILABLE AS OF THE TIME OF THIS NEWS RELEASE.

CHART INDUSTRIES, INC. IS A LEADING INDEPENDENT GLOBAL MANUFACTURER OF HIGHLY ENGINEERED EQUIPMENT SERVICING MULTIPLE APPLICATIONS IN THE ENERGY AND INDUSTRIAL GAS MARKETS. OUR UNIQUE PRODUCT PORTFOLIO IS USED IN EVERY PHASE OF THE LIQUID GAS SUPPLY CHAIN, INCLUDING UPFRONT ENGINEERING, SERVICE AND REPAIR. BEING AT THE FOREFRONT OF THE CLEAN ENERGY TRANSITION, CHART IS A LEADING PROVIDER OF TECHNOLOGY, EQUIPMENT AND SERVICES RELATED TO LIQUEFIED NATURAL GAS, HYDROGEN, BIOGAS AND CO2 CAPTURE AMONGST OTHER APPLICATIONS. WE ARE COMMITTED TO EXCELLENCE IN ENVIRONMENTAL, SOCIAL AND CORPORATE GOVERNANCE (ESG) ISSUES BOTH FOR OUR COMPANY AS WELL AS OUR CUSTOMERS. WITH OVER 25 GLOBAL LOCATIONS FROM THE UNITED STATES TO ASIA, AUSTRALIA, INDIA, EUROPE AND SOUTH AMERICA, WE MAINTAIN ACCOUNTABILITY AND TRANSPARENCY TO OUR TEAM MEMBERS, SUPPLIERS, CUSTOMERS AND COMMUNITIES. TO LEARN MORE, VISIT WWW.CHARTINDUSTRIES.COM.

External Segmentation

Specialty Products



- Dosing equipment
- HLNG vehicle tanks
- LNG by Rail (Gas By Rail Offering)
- Hydrogen equipment
- Cannabis products
- FEMA Valves / FLOW Meters
- Fueling stations

Repair, Service & Leasing



- Repair and service
- Aftermarket parts and maintenance
- Global Leasing
- Installations
- Full lifecycle

Cryo Tank Solutions



- Bulk and Micro Bulk Storage Tanks
- ISO Containers
- Packaged Gas Systems
- Non-specialty mobile equipment
- Vaporizers

Heat Transfer Systems



- Air Cooled Heat Exchangers (ACHX),
- Brazed Aluminum Heat Exchangers (BAHX)
- Cold Boxes
- Nitrogen Rejection Units (NRU)
- Integrated systems
- High Efficiency Flow Fans

Global Commercial Team

Global Engineering Team

Chart's Transformation

THEN

Before 2018

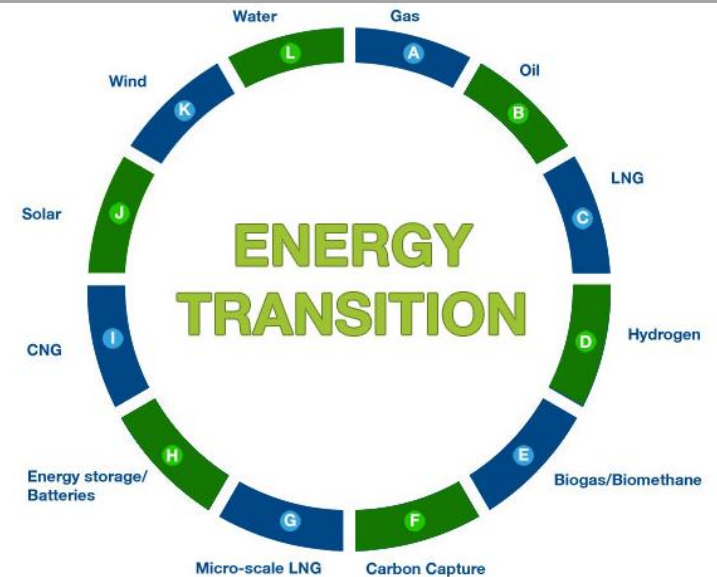
- ❌ High customer concentration & low geographic diversity
- ❌ Heavy reliance on single large LNG projects
- ❌ Few long-term contracts in place
- ❌ Limited to no aftermarket, service and repair
- ❌ Disparate cost structures / silos

TODAY

2021

- ✅ High end-market (specialty) and geographic diversity (+India, Europe)
- ✅ Big LNG is a “nice to have” whereas before it was a “necessity”
- ✅ Multiple long-term agreements, MOUs in place
- ✅ Aftermarket parts, service and repair revenue continues to increase
- ✅ Centralized business services and agile, quick cost rationalization

Now, we serve the clean power, clean water, clean food, clean industrial transition and destination



Chart's Strategic Investment / Partnering Approach

Brings access to:

- (1) customers and commercial projects that could not be accessed without significant organic investment
- (2) geographies that otherwise could not readily be accessed due to lack of product experience in the region, certification requirements, or government funding and relationships.

2018 / 2019



2018:
Completes BAHX capacity expansion in La Crosse, WI



2018:
Acquires Skaff Cryogenics



2018:
Acquires VRV



2018:
Divestiture of oxygen concentrator business



2019:
Acquisition of Air-X-Changers

2020



Divestiture of cryobio product line to Cryoport for \$320M cash



Development Agreement for LH2 automotive



Completed master supply agreement



30M Euro investment with commercial MOU



Acquisition of cryogenic and H2 trailer business and former microbulk business



Acquisition of water treatment business



Investment in Canadian H2 integrator



Acquisition of SES, carbon capture technology

2021



\$15M Investment and commercial MOU
Completed Feb 2, 2021

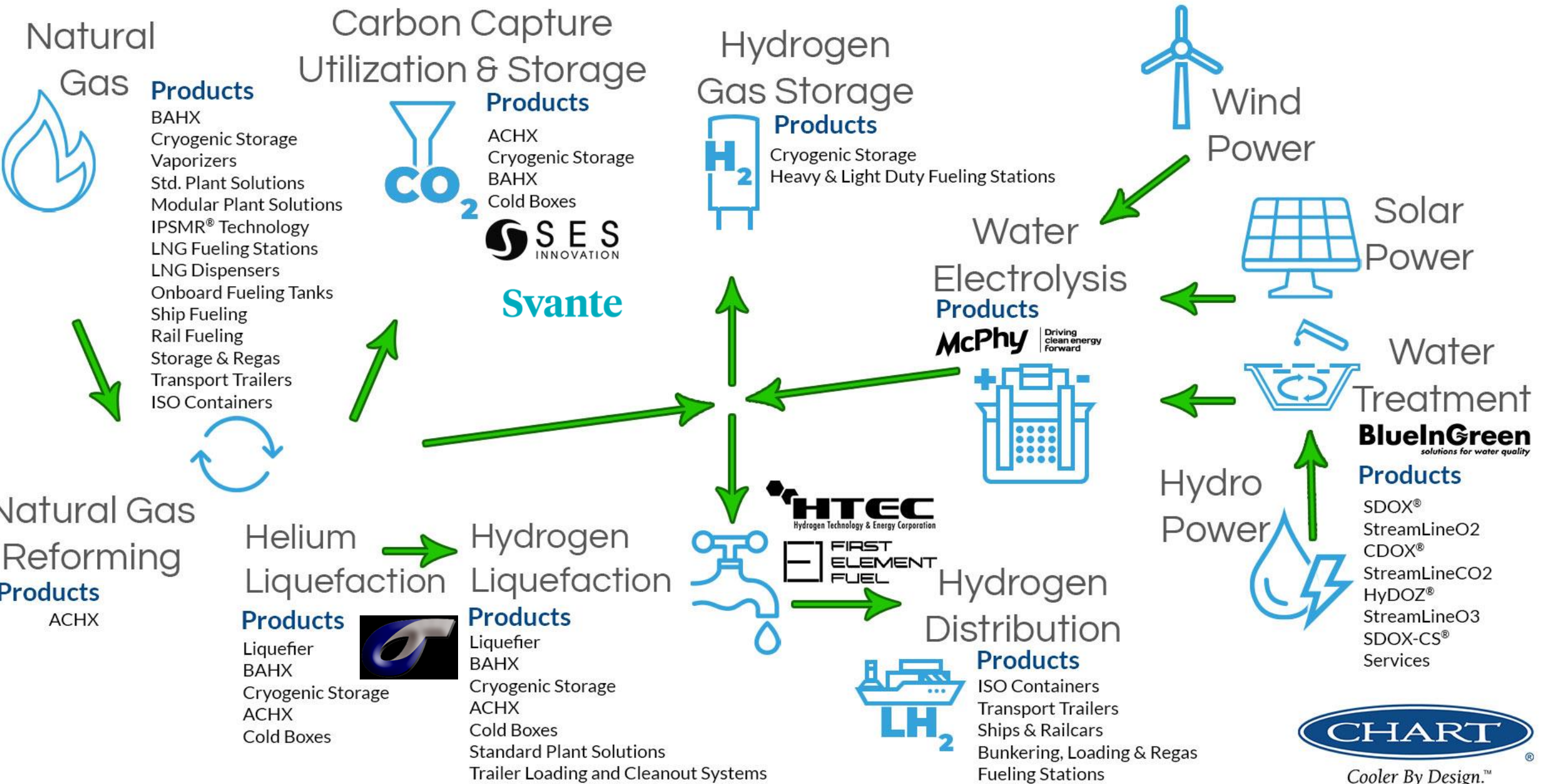


Joint development MOU
February 10, 2021



Acquisition of Cryo Technologies for \$55 million cash
(Feb 16, 2021)

CHART PRODUCTS For the Clean Nexus of Power, Water, Food & Industrials



Full Year 2020 Records

	Backlog	Orders	Net Sales	Gross Profit \$	Gross Profit Margin	Operating Income \$	Operating Margin	Adj. EPS
Chart Industries	✓			✓	✓	✓	✓	✓
Cryo Tank Solutions	✓	✓	✓	✓	✓	✓	✓	N/A
Heat Transfer Systems					✓	✓	✓	N/A
Repair, Service, & Leasing		✓		✓	✓	✓	✓	N/A
Specialty Products	✓	✓	✓	✓		✓	✓	N/A

Total Chart Records:

- New customers (472)
- Long-term agreements executed (33)
- 53 new leases signed (vs. 18 in 2019)
- Adjusted earnings per share (\$2.73)
- Lowest total SG&A as a % of sales (15.1% reported; 14.3% normalized)
- Operating income as a percent of sales (10.9%)
- Year-end 2020 backlog is a record high (\$810 million)
- Lowest Total Recordable Incident Rate (TRIR) and # of accidents in our history

28% Increase in Second Half 2020 Orders Over First Half 2020

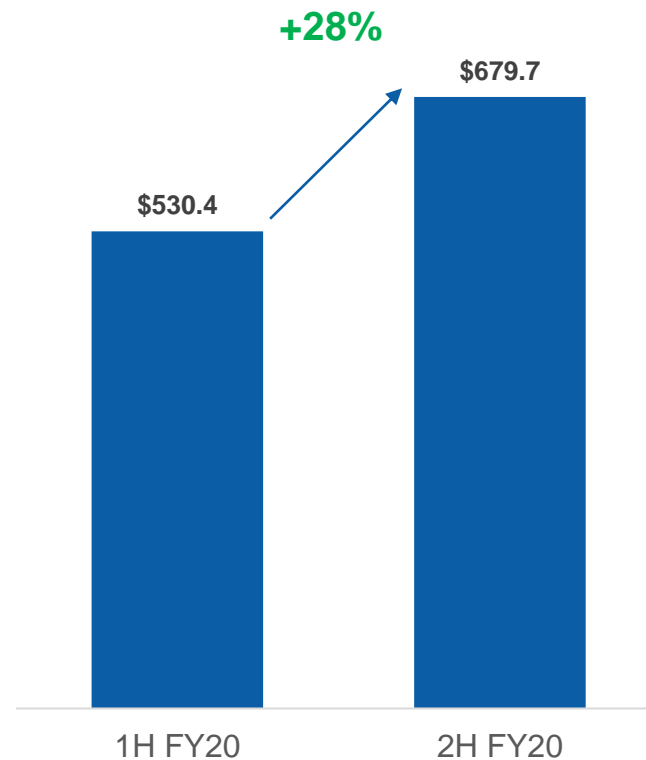


Chart consolidated total includes (\$5M) intra-company eliminations for 2H FY20 and (\$10M) for 1H FY20

Strong Q4 and Second Half 2020 Orders and Margin



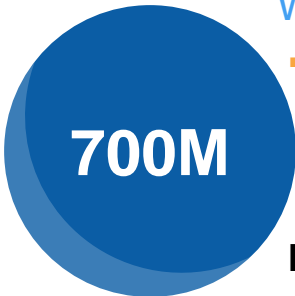
Q4 2020 / Year-End 2020 Records:

	Backlog	Orders	Net Sales	Gross Profit	Gross Profit Margin	Operating Income \$	Operating Margin
Chart Industries	✓					✓	✓
Cryo Tank Solutions	✓	✓	✓				
Heat Transfer Systems							
Repair, Service, & Leasing	✓			✓	✓	✓	✓
Specialty Products	✓	✓	✓	✓		✓	

Other Record Q4 2020 Orders

- HLNG vehicle tanks (Specialty)
- Hydrogen (Specialty)
- Food & beverage (Specialty)
- Engineered systems (CTS)
- Mobile equipment (CTS)
- Medical oxygen equipment (CTS)
- VRV (HTS)
- Air cooled heat exchangers (HTS)
- 80 orders greater than \$1 million in Q4 2020

Our Specialty Markets Keep Growing

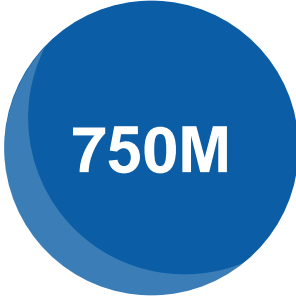


Water Treatment

- Improving water quality and wastewater reuse utilize liquid oxygen and CO2 in purification process

Drivers of Size Opportunity

- Regulation on water treatment
- Population growth



Over The Road Trucking

- LNG as alternative fuel to diesel for heavy duty vehicles (lower emissions, engine noise, etc.)

Drivers of Size Opportunity

- Regulations

Hydrogen

- H2 vehicle fueling stations, transport equipment and liquefaction storage at H2 production sites
- H2 storage and mobility equipment
- BAHX for H2 liquefaction
- H2 liquefaction

Drivers of Size Opportunity

- Buildout of hydrogen fueling infrastructure
- Development of "green hydrogen" industry
- Government stimulus packages
- Brand name fast followers



Food & Beverage

- Food preservation equipment
- Nitrogen dosing equipment

Drivers of Size Opportunity

- Nitro-beverage changeover



Carbon & Direct Air Capture

- Air cooled heat exchangers
- Storage tanks
- BAHX and cold boxes

Drivers of Size Opportunity

- Carbon emissions reduction targets
- CO2 supply shortage



Cannabis

- Liquid CO2 storage and supply / delivery systems
- Used in grow houses, CBD oil extraction and packaging

Drivers of Size Opportunity

- Legalization of cannabis
- Regulatory approval for CBD.

Helium Liquefaction

- Helium Liquefaction
- Storage
- ISO Containers
- Transport

Drivers of Size Opportunity

- Differentiated process
- Helium consistently in high demand
- Russia vast natural resources

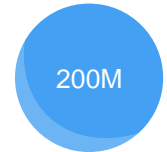


Molecules By Rail

- Gas by rail tender cars approved for use

Drivers of Size Opportunity

- Legalization of LNG by train in the U.S.
- Expected growth in EU



Industrial Lasers

- High purity liquid nitrogen (gas assist) provides a faster cut and superior edge, free of impurities

Drivers of Size Opportunity

- Uptime requirements in manufacturing
- Reducing steps in production



Space

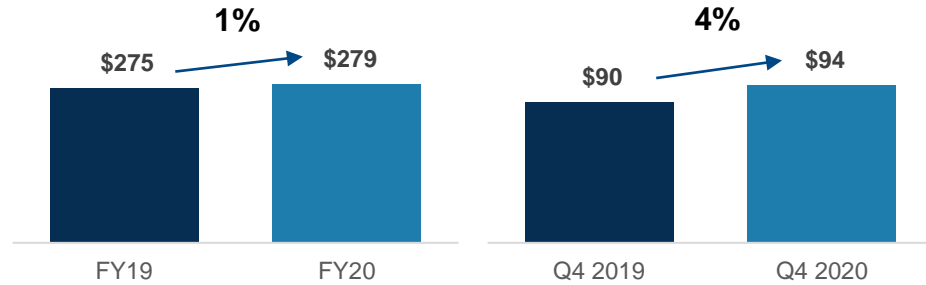
- Cryogenic liquid propellants are used as fuel for rocket propulsion

Drivers of Size Opportunity

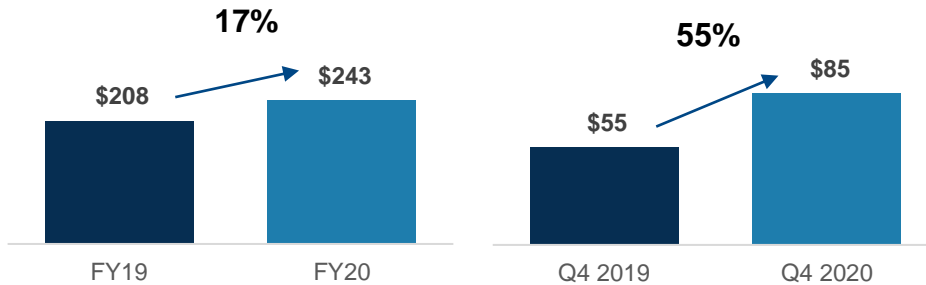
- Proliferation of private space travel industry

Specialty Products

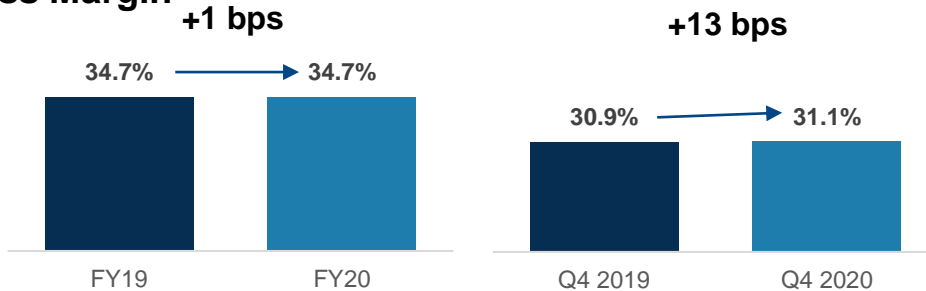
Orders



Sales



Gross Margin



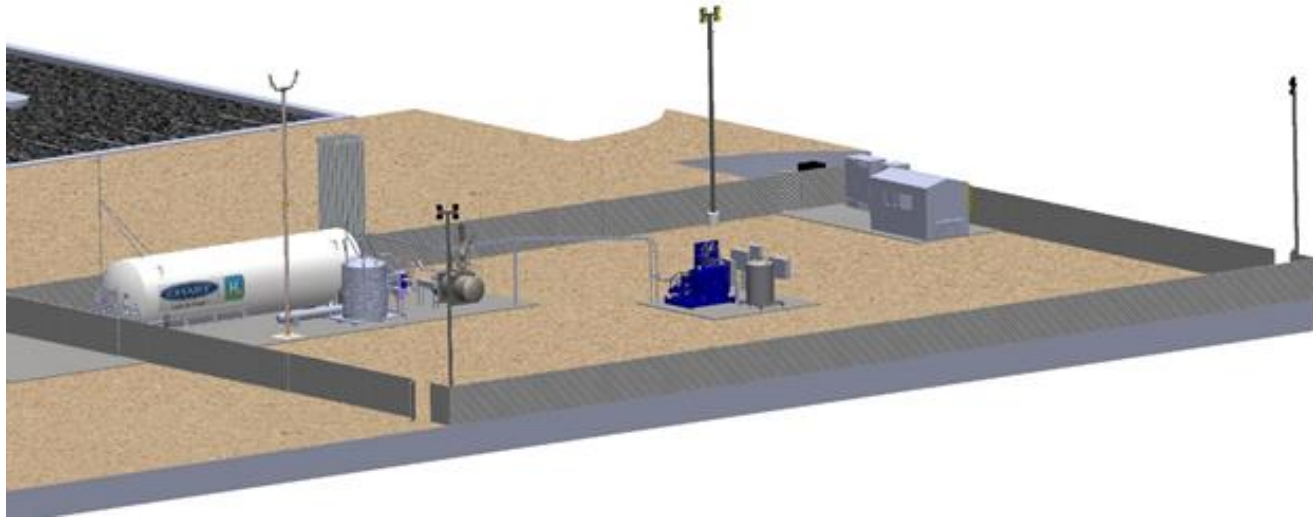
Fourth Quarter 2020 versus 2019:

- Q4 2019 included \$22 million order for LNG by rail
- Won first Brazil water treatment process order
- Significant food & beverage order recovery (record) from the drastic slowdown in Q2 2020 during height of COVID-19 lockdowns

Full Year 2020

- Gross margin increases offset by start up costs in HLNG vehicle tank line in Ornago, Italy
- Completed 4 acquisitions and 2 investments
- Indian Space Research Organisation (ISRO) utilizing Chart's liquid hydrogen storage tanks for launch

Hydrogen NPD: Production Ready in 2021



Hydrogen Test Facility in New Prague, Minnesota (USA) includes a liquid hydrogen bulk tank, a LH2 run tank, pumps and other related components for testing and a fully instrumented test building



Liquid Hydrogen Onboard Vehicle Tank being tested at our Canton, Georgia (USA) facility

Q4 2020 First of a Kinds (FOAKs) & New Customer Examples



Partnering with Pepsi to upgrade their CO2 capacity at one of Pepsi's USA facilities (Q4 2020 order)



Chart and O2 are collaborating on O2's unique oxygen water, a hydration and recovery drink



Nitro Beer



"Just Egg" bottled egg alternative



Canned wine



Squeezable Dips



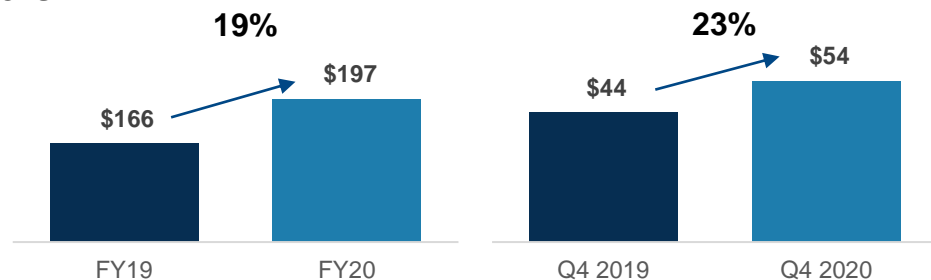
Ophthalmic research



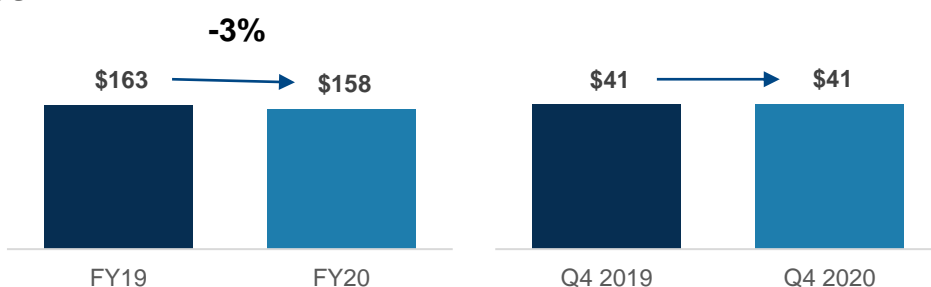
Water desalination

Repair, Service & Leasing

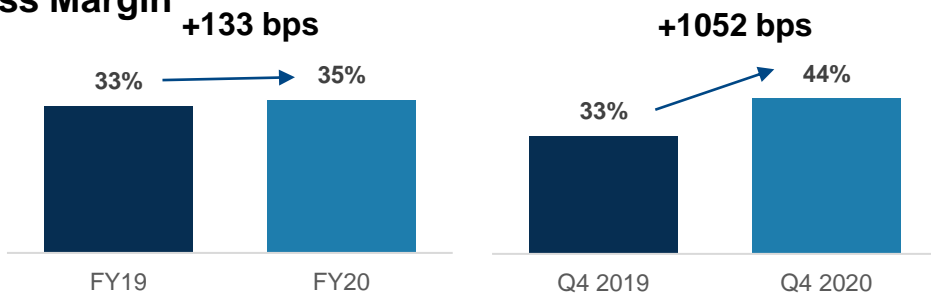
Orders



Sales



Gross Margin



Fourth Quarter 2020:

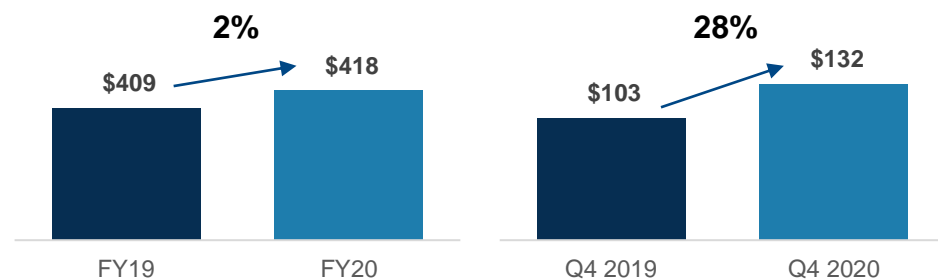
- All new portable trailers completed in Q4 2020 had signed leases before the trailers were built
- Record quarter for gross margin, gross margin as percent of sales, operating income, operating income as a percent of sales
- Team member received Shell's Safety Champion Award

Full Year 2020

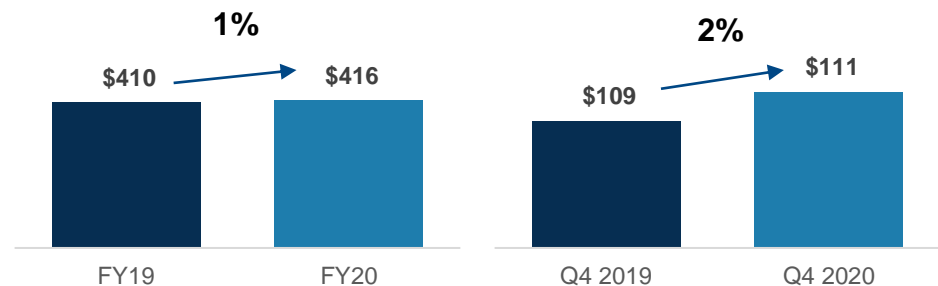
- Executed 14 long-term agreements dedicated to or inclusive of repair & service (prior to 2020, we had none)
- Total repair, service and leasing revenue in 2020 was 13.5% of sales
- Invested in greenfield repair and service facility in Richburg, South Carolina (USA); repair ready in Q2 2021
- Met significant demand for ISO container leasing

Cryo Tank Solutions

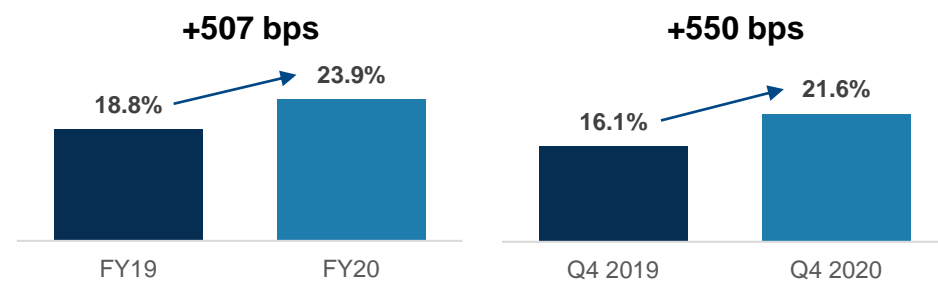
Orders



Sales



Gross Margin



Fourth Quarter 2020:

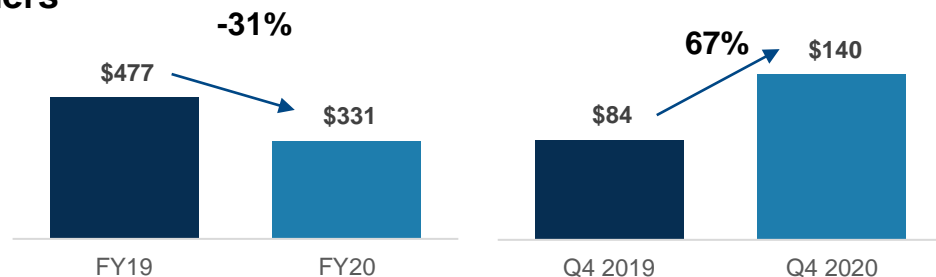
- Highest medical oxygen order quarter of 2020
- Year end record backlogs for all regions within CTS
- Recovery in industrial gas major purchasing in Q4, still below pre-COVID levels
- Margin improvement reflects removal of luxury layers, operational efficiencies, continued benefits from integration and utilization of global engineering

Full Year 2020

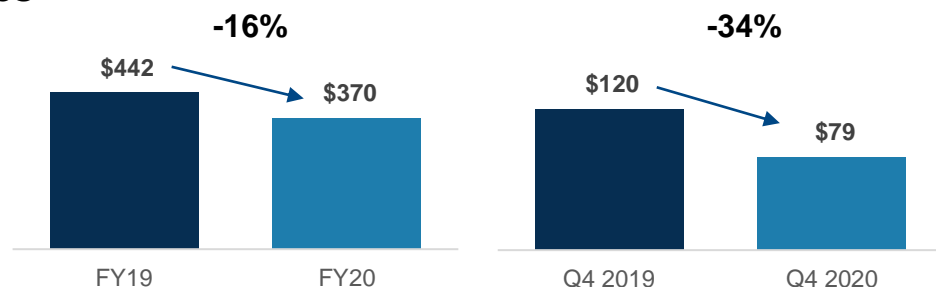
- China posted highest operating income in our history
- Completed the divestiture of the cryobiological product line for \$320 million (all cash) Oct 1, 2020
- Expected continued growth in bulk tanks and trailers (trailer orders YTD February 17, 2021 = 114)

Heat Transfer Systems

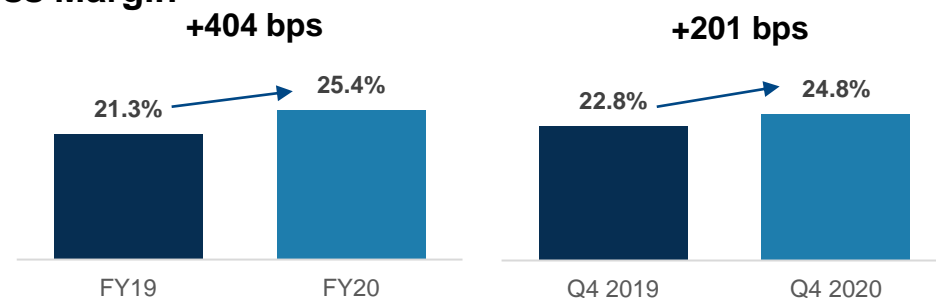
Orders



Sales



Gross Margin



Fourth Quarter 2020:

- \$70M air cooled heat exchanger order for downstream terminal application; engineering in first half 2021, expect revenue to begin being recognized in Q4 2021
- \$30M shell & tube heat exchangers order for processing facilities outside of North America

Full Year 2020

- 2019 included \$136 million Venture Global (VG) Calcasieu Pass order
- Built world's largest brazed core (138")
- ~\$98 million revenue associated with VG's Calcasieu Pass
- Lifecycle record operating income
- Relocated Tulsa, OK air-cooled heat exchanger manufacturing to Texas and created flexible manufacturing facility in Tulsa
- Expanded carbon capture and direct air capture capabilities (each uses air coolers and air movers as 20%-50% of application)

LNG Remains a Significant Opportunity for GTLS

JKM SURGES TO RECORD HIGH ON COLD SNAP, SUPPLY DISRUPTIONS



Source: S&P Global Platts

- LNG Cargoes rebounded sharply from fall cancellations
- Transit issues through Panama Canal, global demand pushing day rates from ~60K/d to ~300+ K/d
- LNG supply disruptions (GC Hurricanes, Hammerfest, Gorgon, Qatar) coupled with cold winters in Europe & North Asia

2021 Big LNG Order Opportunities Not Included in Guidance = \$750M

#	Project	Size	GTLS Content	Expected Order Timing	Length of Revenue Recognition
1	Venture Global Plaquemines	Phase 1 = 10 MTPA	\$125 million	1H 2021	2 years
2	Cheniere Corpus Christi Stage 3	7 trains	\$250+ million	2021	3 years
3	Tellurian Driftwood project	Phase 1 = 16.6 MTPA	\$375+ million	2021	3 years

2021 ssLNG and Utility-Scale LNG Order Opportunities

#	Project	Description	GTLS Content (\$M)	Expected Order Timing	In Guidance
1	Eagle Jacksonville	500 gpd liquefier	\$36	1H 2021	Yes
2	NEC	250 gpd liquefier	\$25	1H 2021	Yes
3	EU Client	10 TPD Biogas liquefier	\$4	2021	No
4	Gasum	3 individual LBG (bio)	\$4.8 each	2021	No
5	Confidential	1 MTPA liquefier	\$30	2021	No
6	SW USA Utility	280k storage/regas	\$2.2	2021	No
7	S. Africa	300 TPD	\$6.4	Q4 '21/Q1 '22	No
8	USA Confidential	1 MTPA liquefier	\$40	Q2 2021	No

Q4 and Full Year 2020 EPS

Not included in the above financial results is the potential impairment of the Air-X-Changers (“AXC”) tradename (as of October 1, 2020) which has book value of \$55 million. The impairment under review is ~\$12 million of the total \$55 million. This issue was raised last evening (February 17, 2021) by our external audit firm, and thus, the conclusion has not been confirmed. The final determination regarding this impairment analysis will be included in our Annual Report on Form 10-K to be filed within the next few days. Note that if the resolution is different than management’s position, earnings per share would be correspondingly reduced; however, adjusted earnings per diluted share would be unchanged from what is shown as it would be a one-time non-cash, non-operational item.

<i>\$ millions, except per share amounts</i>	Q4 2020	Q4 2019	Change v. PY	FY 2020	FY 2019	Change v. PY
Continuing Operations						
Net income from continuing operations	\$49.5	\$16.5	\$33.0	\$80.9	\$31.4	\$49.5
Reported Diluted EPS	\$1.28	\$0.46	\$0.82	\$2.22	\$0.89	\$1.33
1 Restructuring and transaction-related costs	0.04	0.37	(0.33)	0.57	1.23	(0.66)
2 Gain on sale of a facility in China	-	-	-	(0.07)	-	(0.07)
3 Gain on bargain purchase	(0.13)	-	(0.13)	(0.14)	-	(0.14)
3 Other one-time items (1)	0.01	0.08	(0.07)	0.21	0.15	0.06
4 Tax effects (2)	0.01	(0.07)	0.08	(0.10)	(0.21)	0.11
5 Dilution impact of convertible notes	0.06	-	0.06	0.04	0.02	0.02
Adjusted Diluted EPS (3)	\$1.27	\$0.84	\$0.43	\$2.73	\$2.08	\$0.65
6 Strategic McPhy investment mark-to-market	(0.46)	-	(0.46)	(0.47)	-	(0.47)
7 Tax effect (2)	0.10	-	0.10	0.10	-	0.10
Adjusted Diluted EPS excluding strategic investment (3)	\$0.91	\$0.84	\$0.07	\$2.36	\$2.08	\$0.28

(1) Other one-time items were related to: Stabilis investment mark-to-market and Liberty LNG investment adjustment of \$0.07 in Q4 2019, \$0.15 in Q1, (\$0.02) in Q2, and (\$0.01) in Q3 and Q4 2020; COVID-19 related costs of \$0.03 and \$0.02 in Q1 and Q3 2020 respectively; Commercial and legal settlements of \$0.06 in Q3 2019 and \$0.02 in Q1, \$0.03 in Q3, and \$0.02 in Q4 2020 respectively; and Tax Reform / transition tax related adjustments \$0.02 in Q1 2019, and accelerated tax impacts related to China facility closure of \$0.01 in Q4 2019.

(2) Tax effect reflects adjustment at normalized periodic rates.

(3) Adjusted EPS (a non-GAAP measure) is as reported on a historical basis.

Q4 and Full Year 2020 Financial Summary

Full Year 2020 Vs. 2019

	FY20	FY19	Change %
Net Sales	\$1,171	\$1,216	-4%
Operating Margin %	9%	4%	490 bps
Adjusted Operating Margin %	11%	8%	330 bps
Diluted EPS	\$2.22	\$0.89	149%
Adjusted Diluted EPS	\$2.73	\$2.08	31%
Net Cash Provided By Operating Activities	\$173	\$134	29%
Free Cash Flow	\$135	\$98	38%
FCF % of Sales	12%	8%	350 bps

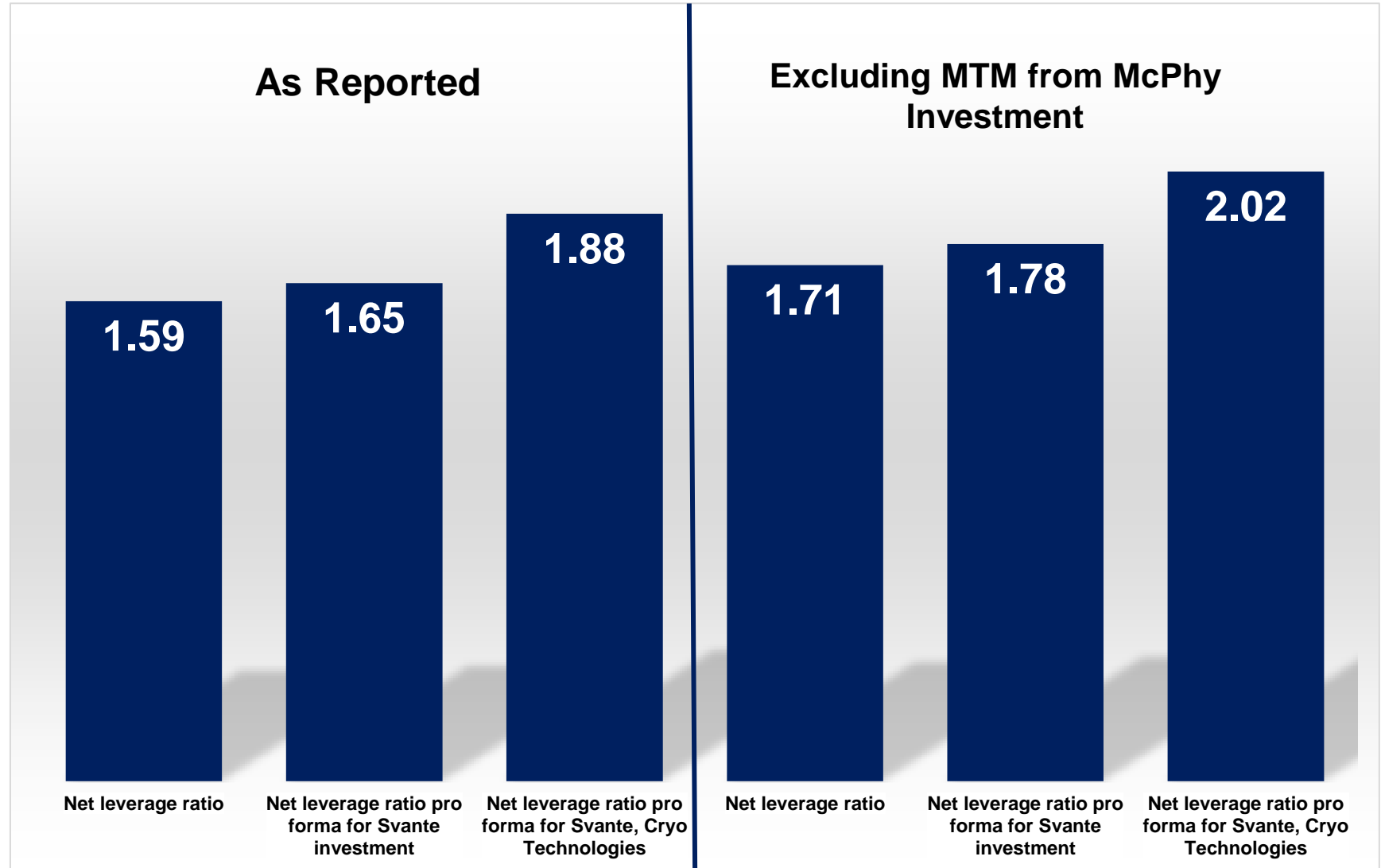
Q4 2020 Vs. Q4 2019

	FY20 Q4	FY19 Q4	Change %
Net Sales	\$312	\$321	-3%
Operating Margin %	12%	5%	750 bps
Adjusted Operating Margin %	13%	8%	510 bps
Diluted EPS	\$1.28	\$0.46	178%
Adjusted Diluted EPS	\$1.38	\$0.84	64%
Net Cash Provided By Operating Activities	\$60	\$79	-24%
Free Cash Flow	\$50	\$69	-28%
FCF % of Sales	16%	21%	-545 bps

December 31, 2020 Net Leverage Ratio

Q4 2020 Free Cash Flow (FCF) of \$49.6 million, including \$10.6 million of capital expenditures

FY 2020 Free cash Flow (FCF) of \$134.8 million, including \$37.9 million of capital expenditures



2020 Actual Sales to 2021 Sales (to Low End of Range)

	<u>2020 Sales</u>	<u>% Growth</u>	<u>2021</u>	<u>Specific</u> <u>Projects</u>	<u>Specific</u> <u>Projects</u>	<u>Acquisition</u>	<u>2021 Sales at</u> <u>low end of</u> <u>range</u>	<u>% growth at</u> <u>low end of</u> <u>range</u>
	<u>Actual</u>	<u>Est.</u>		<u>(1)</u>	<u>(2)</u>	<u>Impacts</u>		
Heat Transfer Systems	370	3%	381	(77)	67	-	371	0%
Heat exchangers/cold boxes/systems	220	3%	226	(77)	47		196	-11% ^{A, B}
ACHX/Fans	152	3%	156		20		176	16% ^C
Eliminations	(2)	0%	(2)				(2)	0%
Cryo Tank Solutions	416	6%	440	-	-	-	440	6%
Storage equipment	223	8%	240				240	8%
Engineered systems	90	7%	96				96	7%
Mobile Equipment	108	0%	108				108	0%
Eliminations	(5)	0%	(5)				(5)	0%
Specialty Products	242	22%	296	-	5	38	339	40%
Hydrogen & Helium	22	70%	38		5	30	73	228% ^{D, E}
HLNG	74	25%	93				93	25%
Food & Beverage	39	10%	43				43	10%
Other	107	15%	123			8	131	22% ^F
Repair, Service, Leasing	158	13%	179	-	-	-	179	13%
Repair, Service, Leasing	90	15%	104				104	15%
ACHX and Fans Aftermarket	69	10%	76				76	10%
Eliminations	(1)	0%	(1)				(1)	0%
Corporate Eliminations	(9)	0%	(9)	-	-		(9)	0%
Total Chart	1,177	9%	1,287	(77)	72	38	1,320	12%

(A) VG Calacasieu Pass ~\$98 million in 2020, \$21 million in 2021 forecast

(B) Expect two small-scale LNG projects to move to notice to proceed in 2021, resulting in a portion of revenue recognition in the second half of 2021

(C) A portion of the \$70 million ACHX order that was booked in Q4 2020 should begin to ship in Q4 2021

(D) Expect ~\$5 million of orders in Q1 2021 that would be shipped within the year. Other orders expected but are for 2022 revenue recognition

(E) Addition of Cryo Technologies (acquisition closed February 16, 2021)

(F) Incremental BlueInGreen revenue in 2021

Full Year 2021 Guidance (Continuing Operations)

Prior Guidance

Revenue

\$1.26B to \$1.335B
Includes \$23M of Calcasieu Pass



Current Guidance

Revenue

\$1.32 to \$1.38B
Includes \$21M of Calcasieu Pass
Includes \$30M from CT

Diluted Adjusted EPS

\$3.10 to \$3.45
Assumes 18% ETR &
35.3M shares outstanding



Non-Diluted Adjusted EPS

\$3.50 to \$4.00
Assumes 18% ETR & 35.5M
shares outstanding

Capital Expenditures

\$32M to \$37M



Capital Expenditures

\$40 to \$50M

Adjusted Free Cash Flow

\$185 to \$210M



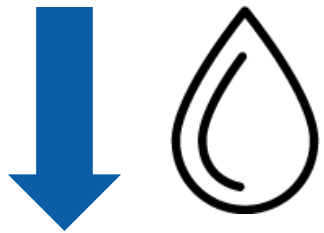
Adjusted Free Cash Flow

\$190 to \$220M

#	Capex (\$M)	Amount
1	Maintenance	\$27-30
2	Leasing fleet expansion	4-5
3	S.C. USA Repair Shop	3-4
4	Teddy Multi-Product Expansion	3-4
5	Hydrogen Product Development	2-3
6	Tulsa Flex Manufacturing	2-3
7	Total	\$40- \$50

In 2020, Chart Industries' Products Helped:

Treat over **2 billion** gallons of water a day in the US



A year-over-year increase of more than 100%!

Reduce over **500 million** liters of diesel used by over-the-road trucks



A greater than 100% increase over 2019

Produce about **50 million** tons of LNG to replace coal fired power generation (non-US)



~7% increase year-over-year

- Chart target: 30% carbon reduction by 2030
- 2021 short-term incentive (bonus) targets include ESG metric at 5% of potential payout
- Diversity & inclusion committee
- Women and diversity on Board of Directors
- Supplier sustainability and diversity

Notes:

- (1) Natural gas emits between 45% and 55% lower greenhouse gas emissions than coal when used to generate electricity, and around 20% lower CO2 than oil according to IEA data. It also has a reduced impact on local air quality compared to diesel, which is currently used for power generation in many locations around the world. Compared to burning diesel, natural gas reduces NOx emissions by up to 85% and produces almost no SOx and particulate matter.
- (2) Although not considered in the figures above, for every megawatt of electricity produced using natural gas instead of coal, the amount of water withdrawn from local rivers and groundwater is reduced by 10,500 gallons.



Appendix

Q4 and Full Year 2020 Free Cash Flow

<i>\$ millions, except per share amounts Consolidated</i>	Q4 2020	Q4 2019	Change v. PY	FY 2020	FY 2019	Change v. PY
<i>Net income, adjusted (1)</i>	\$7	\$2	\$5	\$72	\$52	\$20
<i>Depreciation and amortization</i>	18	23	(5)	85	79	6
<i>Accounts receivable</i>	(34)	22	(56)	(6)	24	(30)
<i>Inventory</i>	(1)	16	(17)	(31)	9	(40)
<i>Unbilled contract revenues and other assets</i>	6	10	(4)	6	(2)	8
<i>Accounts payable and other liabilities</i>	73	(1)	74	58	(21)	79
<i>Customer advances and billings in excess of contract revenue</i>	(9)	7	(16)	(11)	(7)	(4)
<i>Net Cash Provided By Operating Activities</i>	\$60	\$79	(\$19)	\$173	\$134	\$39
<i>Capital expenditures</i>	(10)	(10)	-	(38)	(36)	(2)
<i>Free Cash Flow (2)</i>	\$50	\$69	(\$19)	\$135	\$98	\$37

(1) "Net income, adjusted" is not a measure of financial performance under U.S. GAAP and should not be considered as an alternative to net income in accordance with U.S. GAAP. Reconciliation to Net Income (U.S. GAAP) is provided in accompanying press release financial tables.

(2) "Free Cash Flow" is not a measure of financial performance under U.S. GAAP and should not be considered as an alternative to net cash provided by (used in) operating activities in accordance with U.S. GAAP. The Company believes this figure is of interest to investors and facilitates useful period-to-period comparisons of the Company's operating results.

Re-segmented Financial Summary, As Reported (1/2)

Cryo Tank Solutions										
\$M	Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Sales	98.6	103.0	99.7	108.6	409.9	98.0	105.3	102.0	110.5	415.8
Gross Profit	17.0	20.2	22.5	17.5	77.2	24.0	25.9	25.6	24.0	99.5
Gross Profit Margin	17.2%	19.6%	22.6%	16.1%	18.8%	24.5%	24.6%	25.1%	21.7%	23.9%
SG&A	10.5	9.0	10.3	9.2	39.0	9.8	6.9	8.9	10.6	36.2
% / Sales	10.6%	8.7%	10.3%	8.5%	9.5%	10.0%	6.6%	8.7%	9.6%	8.7%
Operating Income	4.7	9.4	11.1	7.4	32.6	12.9	17.6	15.3	12.2	58.0
% / Sales	4.8%	9.1%	11.1%	6.8%	8.0%	13.2%	16.7%	15.0%	11.0%	13.9%

Heat Transfer Systems										
\$M	Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Sales	83.7	93.6	144.9	119.5	441.7	112.9	97.3	80.7	78.9	369.8
Gross Profit	13.2	17.1	36.6	27.2	94.1	26.2	26.7	21.3	19.5	93.7
Gross Profit Margin	15.8%	18.3%	25.3%	22.8%	21.3%	23.2%	27.4%	26.4%	24.7%	25.3%
SG&A	11.3	11.7	11.0	11.2	45.2	9.2	8.5	6.0	7.3	31.0
% / Sales	13.5%	12.5%	7.6%	9.4%	10.2%	8.1%	8.7%	7.4%	9.3%	8.4%
Operating Income	-1.7	2.0	15.7	7.9	23.9	7.5	8.6	9.7	7.0	32.8
% / Sales	-2.0%	2.1%	10.8%	6.6%	5.4%	6.6%	8.8%	12.0%	8.9%	8.9%

Specialty Products										
\$M	Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Sales	52.1	50.7	50.3	54.8	207.9	52.9	48.6	56.0	85.1	242.6
Gross Profit	19.2	17.2	18.8	17.0	72.2	20.3	17.0	20.5	26.5	84.3
Gross Profit Margin	36.9%	33.9%	37.4%	31.0%	34.7%	38.4%	35.0%	36.6%	31.1%	34.7%
SG&A	5.8	4.9	4.3	4.1	19.1	5.4	4.3	3.9	5.8	19.4
% / Sales	11.1%	9.7%	8.5%	7.5%	9.2%	10.2%	8.8%	7.0%	6.8%	8.0%
Operating Income	13.0	11.9	14.1	12.4	51.4	14.5	12.3	16.2	20.5	63.5
% / Sales	25.0%	23.5%	28.0%	22.6%	24.7%	27.4%	25.3%	28.9%	24.1%	26.2%

Re-segmented Financial Summary, As Reported (2/2)

Repair, Service & Leasing		Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
<i>\$M</i>											
Sales		35.9	40.7	45.2	40.8	162.6	40.7	40.1	36.5	41.0	158.3
Gross Profit		8.2	17.2	15.0	13.6	54.0	11.8	13.7	11.2	17.9	54.6
Gross Profit Margin		22.8%	42.3%	33.2%	33.3%	33.2%	29.0%	34.2%	30.7%	43.7%	34.5%
SG&A		4.8	4.0	4.6	3.5	16.9	3.8	3.0	2.7	3.5	13.0
% / Sales		13.4%	9.8%	10.2%	8.6%	10.4%	9.3%	7.5%	7.4%	8.5%	8.2%
Operating Income		1.8	11.6	8.1	8.1	29.6	5.1	8.0	6.8	12.7	32.6
% / Sales		5.0%	28.5%	17.9%	19.9%	18.2%	12.5%	20.0%	18.6%	31.0%	20.6%

Corporate & Eliminations		Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
<i>\$M</i>											
Sales		-1.3	-0.9	-2.1	-2.3	-6.6	-2.6	-1.7	-2.0	-3.1	-9.4
Gross Profit		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
SG&A		16.2	13.9	20.5	15.7	66.3	19.0	16.1	14.6	10.4	60.1
Global Commercial Sales SG&A		4.7	4.8	5.1	4.6	19.2	5.2	4.7	5.2	3.4	18.5
Operating Income		-20.9	-18.7	-25.6	-20.3	-85.5	-24.2	-20.8	-19.8	-13.9	-78.7

Chart Industries Inc.		Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
<i>\$M</i>											
Sales		269.0	287.1	338.0	321.4	1,215.5	301.9	289.6	273.2	312.4	1,177.1
Gross Profit		57.6	71.7	92.9	75.3	297.5	82.3	83.3	78.6	87.9	332.1
Gross Profit Margin		21.4%	25.0%	27.5%	23.4%	24.5%	27.3%	28.8%	28.8%	28.1%	28.2%
SG&A		53.3	48.3	55.8	48.3	205.7	52.4	43.5	41.3	41.0	178.2
% / Sales		19.8%	16.8%	16.5%	15.0%	16.9%	17.4%	15.0%	15.1%	13.1%	15.1%
Operating Income		-3.1	16.2	23.4	15.5	52.0	15.8	25.7	28.2	38.5	108.2
% / Sales		-1.2%	5.6%	6.9%	4.8%	4.3%	5.2%	8.9%	10.3%	12.3%	9.2%

Re-segmented Financial Summary, Adjusted (1/2)

Cryo Tank Solutions <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	98.6	103.0	99.7	108.6	409.9	98.0	105.3	102.0	110.5	415.8
Gross Profit	22.0	25.8	24.1	20.0	91.9	24.1	26.1	25.6	24.7	100.5
Gross Profit Margin	22.3%	25.0%	24.2%	18.4%	22.4%	24.6%	24.8%	25.1%	22.4%	24.2%
SG&A	10.1	8.8	9.5	8.8	37.2	8.9	8.7	8.9	10.5	37.0
% / Sales	10.2%	8.5%	9.5%	8.1%	9.1%	9.1%	8.3%	8.7%	9.5%	8.9%
Operating Income	10.1	15.2	13.5	10.3	49.1	13.9	16.0	15.3	13.0	58.2
% / Sales	10.2%	14.8%	13.5%	9.5%	12.0%	14.2%	15.2%	15.0%	11.8%	14.0%

Heat Transfer Systems <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	83.7	93.6	144.9	119.5	441.7	112.9	97.3	80.7	78.9	369.8
Gross Profit	14.8	17.5	38.2	29.5	100.0	28.2	27.7	22.6	20.2	98.7
Gross Profit Margin	17.7%	18.7%	26.4%	24.7%	22.6%	25.0%	28.5%	28.0%	25.6%	26.7%
SG&A	10.9	11.6	10.3	9.7	42.5	8.1	7.0	6.0	7.1	28.2
% / Sales	13.0%	12.4%	7.1%	8.1%	9.6%	7.2%	7.2%	7.4%	9.0%	7.6%
Operating Income	0.3	2.5	18.0	11.7	32.5	10.6	11.1	11.0	7.9	40.6
% / Sales	0.4%	2.7%	12.4%	9.8%	7.4%	9.4%	11.4%	13.6%	10.0%	11.0%

Specialty Products <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	52.1	50.7	50.3	54.8	207.9	52.9	48.6	56.0	85.1	242.6
Gross Profit	19.2	17.2	18.8	20.4	75.6	21.3	17.1	21.4	26.5	86.3
Gross Profit Margin	36.9%	33.9%	37.4%	37.2%	36.4%	40.3%	35.2%	38.2%	31.1%	35.6%
SG&A	5.8	4.9	4.3	4.1	19.1	4.9	4.1	3.7	5.8	18.5
% / Sales	11.1%	9.7%	8.5%	7.5%	9.2%	9.3%	8.4%	6.6%	6.8%	7.6%
Operating Income	13.0	11.9	14.1	15.8	54.8	16.0	12.6	17.3	20.5	66.4
% / Sales	25.0%	23.5%	28.0%	28.8%	26.4%	30.2%	25.9%	30.9%	24.1%	27.4%

Re-segmented Financial Summary, Adjusted (2/2)

Repair, Service & Leasing <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	35.9	40.7	45.2	40.8	162.6	40.7	40.1	36.5	41.0	158.3
Gross Profit	10.6	15.6	15.0	13.6	54.8	12.5	14.2	11.7	18.4	56.8
Gross Profit Margin	29.5%	38.3%	33.2%	33.3%	33.7%	30.7%	35.4%	32.1%	44.9%	35.9%
SG&A	4.0	3.9	4.5	3.4	15.8	3.1	2.4	2.7	3.5	11.7
% / Sales	11.1%	9.6%	10.0%	8.3%	9.7%	7.6%	6.0%	7.4%	8.5%	7.4%
Operating Income	5.0	10.2	8.1	8.2	31.5	6.5	9.1	7.3	13.2	36.1
% / Sales	13.9%	25.1%	17.9%	20.1%	19.4%	16.0%	22.7%	20.0%	32.2%	22.8%

Corporate & Eliminations <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	-1.3	-0.9	-2.1	-2.3	-6.6	-2.6	-1.7	-2.0	-3.1	-9.4
Gross Profit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
SG&A	13.1	11.1	14.4	12.7	51.3	17.6	14.3	11.8	10.5	54.2
Global Commercial Sales SG&A	4.7	4.8	5.1	4.6	19.2	5.2	4.7	5.2	3.4	18.5
Operating Income	-17.8	-15.9	-19.5	-17.3	-70.5	-22.8	-19.0	-17.0	-14.0	-72.8

Chart Industries Inc. <i>\$M, adjusted</i>	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Sales	269.0	287.1	338.0	321.4	1,215.5	301.9	289.6	273.2	312.4	1,177.1
Gross Profit	66.6	76.1	96.1	83.5	322.3	86.1	85.1	81.3	89.8	342.3
Gross Profit Margin	24.8%	26.5%	28.4%	26.0%	26.5%	28.5%	29.4%	29.8%	28.7%	29.1%
SG&A	48.6	45.1	48.1	43.3	185.1	47.8	41.2	38.3	40.8	168.1
% / Sales	18.1%	15.7%	14.2%	13.5%	15.2%	15.8%	14.2%	14.0%	13.1%	14.3%
Operating Income	10.6	23.9	34.2	28.7	97.4	24.2	29.8	33.9	40.6	128.5
% / Sales	3.9%	8.3%	10.1%	8.9%	8.0%	8.0%	10.3%	12.4%	13.0%	10.9%

Appendix A: Reconciliation to Adjusted Financial Summary

Cryo Tank Solutions \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	5.0	5.6	0.3	0.0	10.9	0.1	0.1	0.1	0.0	0.3
Other one-time costs	0.0	0.0	1.3	2.5	3.8	0.0	0.1	-0.1	0.7	0.7
Gross Margin	5.0	5.6	1.6	2.5	14.7	0.1	0.2	0.0	0.7	1.0
Restructuring and transaction-related	-0.4	-0.2	-0.8	-0.4	-1.8	-0.9	-0.8	1.8	-1.8	-1.7
Gain on sale of a facility in China	0.0	0.0	0.0	0.0	0.0	0.0	2.6	0.0	0.0	2.6
Other one-time costs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-1.8	1.7	-0.1
SG&A	-0.4	-0.2	-0.8	-0.4	-1.8	-0.9	1.8	0.0	-0.1	0.8

Heat Transfer Systems \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	1.6	0.4	0.6	0.0	2.6	1.7	1.0	1.2	0.7	4.6
Other one-time costs	0.0	0.0	1.0	2.3	3.3	0.3	0.0	0.1	0.0	0.4
Gross Margin	1.6	0.4	1.6	2.3	5.9	2.0	1.0	1.3	0.7	5.0
Restructuring and transaction-related	-0.4	-0.1	-0.7	-1.5	-2.7	-0.8	-1.4	0.0	-0.3	-2.5
Other one-time costs	0.0	0.0	0.0	0.0	0.0	-0.3	-0.1	0.0	0.1	-0.3
SG&A	-0.4	-0.1	-0.7	-1.5	-2.7	-1.1	-1.5	0.0	-0.2	-2.8

Repair, Service & Leasing \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	2.4	-1.6	0.0	0.0	0.8	0.7	0.4	0.5	0.5	2.1
Other one-time costs	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.1
Gross Margin	2.4	-1.6	0.0	0.0	0.8	0.7	0.5	0.5	0.5	2.2
Restructuring and transaction-related	-0.8	-0.1	-0.1	-0.1	-1.1	-0.7	-0.6	0.0	0.0	-1.3
Other one-time costs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
SG&A	-0.8	-0.1	-0.1	-0.1	-1.1	-0.7	-0.6	0.0	0.0	-1.3

Specialty Products \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	0.0	0.0	0.0	3.4	3.4	0.2	0.1	0.0	0.0	0.3
Other one-time costs	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.9	0.0	1.7
Gross Margin	0.0	0.0	0.0	3.4	3.4	1.0	0.1	0.9	0.0	2.0
Restructuring and transaction-related	0.0	0.0	0.0	0.0	0.0	-0.5	-0.2	0.0	0.0	-0.7
Other one-time costs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.2	0.0	-0.2
SG&A	0.0	0.0	0.0	0.0	0.0	-0.5	-0.2	-0.2	0.0	-0.9

Corporate & Eliminations \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	-3.1	-2.8	-6.1	-2.1	-14.1	-1.2	-1.7	-2.6	0.1	-5.4
Other one-time costs	0.0	0.0	0.0	-0.9	-0.9	-0.2	-0.1	-0.2	0.0	-0.5
SG&A	-3.1	-2.8	-6.1	-3.0	-15.0	-1.4	-1.8	-2.8	0.1	-5.9

Chart Industries \$M	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
Restructuring and transaction-related	9.0	4.4	0.9	3.4	17.7	2.7	1.6	1.8	1.2	7.3
Other one-time costs	0.0	0.0	2.3	4.8	7.1	1.1	0.2	0.9	0.7	2.9
Gross Margin	9.0	4.4	3.2	8.2	24.8	3.8	1.8	2.7	1.9	10.2
Restructuring and transaction-related	-4.7	-3.2	-7.7	-4.1	-19.7	-4.1	-4.7	-0.8	-2.0	-11.6
Gain on sale of a facility in China	0.0	0.0	0.0	0.0	0.0	0.0	2.6	0.0	0.0	2.6
Other one-time costs	0.0	0.0	0.0	-0.9	-0.9	-0.5	-0.2	-2.2	1.8	-1.1
SG&A	-4.7	-3.2	-7.7	-5.0	-20.6	-4.6	-2.3	-3.0	-0.2	-10.1

Appendix B: Reconciliation to Global Commercial Sales SG&A

SG&A, as reported	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
<i>\$M</i>										
Cryo Tank Solutions	12.6	10.7	11.9	10.7	45.9	11.1	8.5	10.5	11.6	41.7
Heat Transfer Systems	12.5	13.2	13.0	12.7	51.4	11.2	10.0	7.2	8.2	36.6
Specialty Products	6.7	5.8	5.0	4.9	22.4	6.1	5.0	4.7	6.4	22.2
Repair, Service & Leasing	5.2	4.5	5.0	3.9	18.6	4.4	3.5	3.3	4.1	15.3
Corporate	16.3	14.1	20.9	16.1	67.4	19.6	16.5	15.6	10.7	62.4
Chart Industries	53.3	48.3	55.8	48.3	205.7	52.4	43.5	41.3	41.0	178.2

Global Commercial Sales Adj	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
<i>\$M</i>										
Cryo Tank Solutions	-2.1	-1.7	-1.6	-1.5	-6.9	-1.3	-1.6	-1.6	-1.0	-5.5
Heat Transfer Systems	-1.2	-1.5	-2.0	-1.5	-6.2	-1.9	-1.5	-1.3	-0.9	-5.6
Specialty Products	-0.9	-0.9	-0.7	-0.8	-3.3	-0.7	-0.6	-0.9	-0.6	-2.8
Repair, Service & Leasing	-0.4	-0.5	-0.4	-0.4	-1.7	-0.6	-0.5	-0.6	-0.6	-2.3
Corporate	-0.1	-0.2	-0.4	-0.4	-1.1	-0.7	-0.5	-0.8	-0.3	-2.3
Global Commercial Sales SG&A	4.7	4.8	5.1	4.6	19.2	5.2	4.7	5.2	3.4	18.5

SG&A under new segmentation	Q1 2019	Q2 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020
<i>\$M</i>										
Cryo Tank Solutions	10.5	9.0	10.3	9.2	39.0	9.8	6.9	8.9	10.6	36.2
Heat Transfer Systems	11.3	11.7	11.0	11.2	45.2	9.3	8.5	5.9	7.3	31.0
Specialty Products	5.8	4.9	4.3	4.1	19.1	5.4	4.4	3.8	5.8	19.4
Repair, Service & Leasing	4.8	4.0	4.6	3.5	16.9	3.8	3.0	2.7	3.5	13.0
Corporate	16.2	13.9	20.5	15.7	66.3	18.9	16.0	14.8	10.4	60.1
Global Commercial Sales SG&A	4.7	4.8	5.1	4.6	19.2	5.2	4.7	5.2	3.4	18.5
Chart Industries	53.3	48.3	55.8	48.3	205.7	52.4	43.5	41.3	41.0	178.2