

Chart & Earthly Labs

June 4, 2021





Forward-Looking Statements

Certain statements made in this presentation are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning the Company's business plans, including statements regarding completed divestitures, acquisitions and minority investments, cost synergies and efficiency savings, objectives, future orders, revenues, margins, earnings or performance, liquidity and cash flow, capital expenditures, business trends, clean energy market opportunities, governmental initiatives, including executive orders and other information that is not historical in nature. Forward-looking statements may be identified by terminology such as "may," "will," "should," "could," "expects," "anticipates," "believes," "projects," "forecasts," "outlook," "guidance," "continue," "target," or the negative of such terms or comparable terminology.

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Chart Industries, Inc. is a leading independent global manufacturer of highly engineered equipment servicing multiple applications in the Energy and Industrial Gas markets. Our unique product portfolio is used in every phase of the liquid gas supply chain, including upfront engineering, service and repair. Being at the forefront of the clean energy transition, Chart is a leading provider of technology, equipment and services related to liquefied natural gas, hydrogen, biogas and CO2 Capture amongst other applications. We are committed to excellence in environmental, social and corporate governance (ESG) issues both for our company as well as our customers. With over 25 global locations from the United States to Asia, Australia, India, Europe and South America, we maintain accountability and transparency to our team members, suppliers, customers and communities. To learn more, visit www.chartindustries.com.



Chart's Strategic Acquisitions and Investments

2018 / 2019



2018: Completes BAHX capacity expansion in La Crosse, WI



Skaff Cryogenics, Inc.

2018: **Acquires Skaff Cryogenics**



2018: Acquires VRV



2018: Divestiture of oxygen concentrator business



2019:

Acquisition of Air-X-Changers

2020



Divestiture of cryobio

product line to Cryoport for

\$320M cash



Development Agreement for LH2 automotive



Completed master supply agreement



commercial MOU



Acquisition of cryogenic and 30M Euro investment with H2 trailer business and former microbulk business



Acquisition of water treatment business

Investment in Canadian H2 integrator

Acquisition of SES, carbon capture technology

2021

Svante

\$15M Investment and commercial MOU Completed Feb 2. 2021



Joint development MOU February 10, 2021



Acquisition of Cryo **Technologies** for \$55 million cash (Feb 16, 2021)

TRANSFURM MATERIALS

Investment of \$25 million for 5% ownership and commercial MOU (March 31, 2021)

₹ FiveTHydrogen

Intend to be Cornerstone, early investor in forthcoming Five T Hydrogen Fund (50 million Euro investment over coming years)



Commercial and development MOU (no investment) for control systems and instrumentation in our modular solutions



Minority investment of 6.5M euros and commercial agreement



Minority investment of \$5 million for 15% ownership and commercial MOU

What Do These Customers Have in Common?



IMPERIAL









1 – They All Use Chart Products













2 – They All Need CO2 to Make Their Products







3 – They All Emit CO2 When Making Their Products



Meet CiCi® Small-Scale CCUS Addressing Cost & Purity



CiCi®

Model Teak



BREW PUBS

1K - 4K BBL

CO2 Purity: 99.9 - 99.99%

CO2 Capture / Yr: Up to 70K

LAUNCHED 2018

CiCi®

Model Oak



PRODUCTION BREWERIES

5K-20K BBL

CO2 Purity: 99.9 - 99.99%

CO2 Capture / Yr: 50K - 250 K lbs

Selling Price of \$100,000

- Small-scale carbon capture unit with 99.9% purity levels as required for food & beverage CO2
- Affordable selling price of \$100k
- Craft brewers currently purchasing CO2 can save \$30K to \$50K per year in CO2 costs
- Meets ESG goals for many brewers
- Small footprint for limited space breweries and wineries with plug & play installation
- Used in numerous applications and locations with nearterm additional penetration in breweries, wineries, agriculture / botanicals and residential
- Increased use of Chart equipment through commercial MOU
- Built in IOT capabilities

Earthly Labs Carbon Capture Solution Major Components



CiCi

Smart Foam trap / HX

Chart CarboMax

Vaporman

Foam Traps / Piping

Buoy Beer – 20K BBL (OR)





PVC tubing half-way up tanks to enable easy clean and visual inspection



CiCi Unit in hallway between cellars

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2 1,000 lb Tanks and Vaporman to Right of Installation

Denver Beer Co. – 25K BBL CO₂ Capture & Exchange

THER BEER CO

5 Chart CO2 Tanks & Cannabis Offtake, Buying Bulk



CO2 Capture and Storage Tanks



CO2 Tank

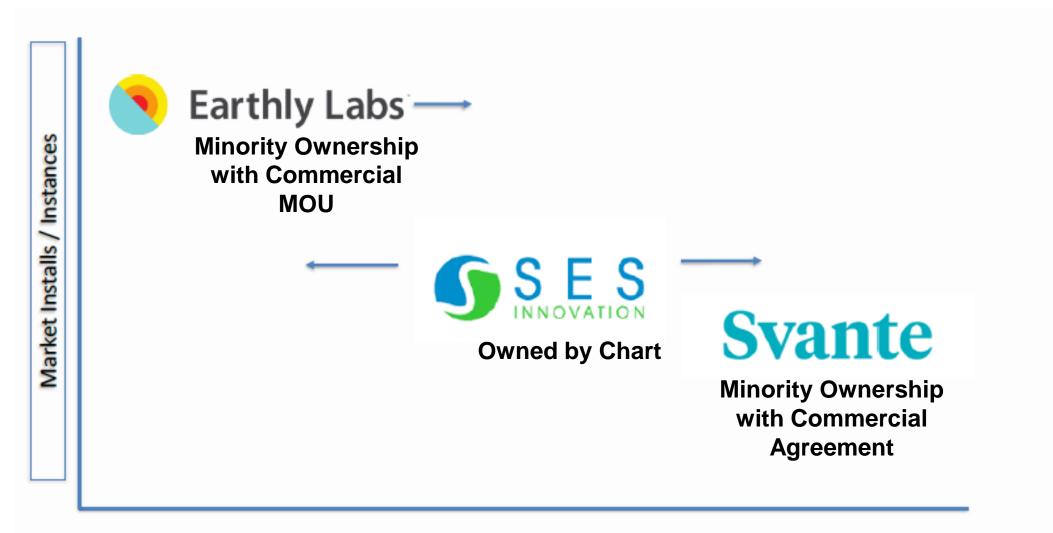
@ Grower



Grow Facility
Use of CO2



Strong Fit with Chart's CO2 Capture Strategy



Scale CO2 Emissions Captured (Volumes)



Amy George, Founder & CEO

- Entrepreneurial leadership at diverse ventures from artificial intelligence software that reduced industrial emissions to local farmers' markets to reusable consumer products that reduced waste from disposable alternatives.
- Holds a patent and has more pending
- In 2021, recognized by IMBIBE magazine as one of the Top 75 leaders making a positive impact on the food and beverage industry.
- Recognized by Fast Company and the B Corp Community as a leader and her products have been awarded "Top 100 Green Products for the World."
- BA from The University of Florida
- MBA with a focus in entrepreneurship and environmental management from The University of Texas





New Adopters in the News



PROOF BREWING CO. BECOMES FIRST CRAFT BREWERY IN FLORIDA TO IMPLEMENT EARTHLY LABS TECHNOLOGY TO CAPTURE AND REUSE CO2 EMISSIONS

Proof Brewing Co. will capture more than 100,000 pounds of waste CO2 or more than 1,500 trees worth of CO2 from the brewing process each year and reuse it to carbonate and package beer.







Kaitlin Urso (Colorado Department of Public Health and Environment), Amy George (Earthly Labs), Brian Cusworth (The Clinic) and Charlie Berger (Denver Beer) checking the valves for Denver Beer's CO2 tank and Earthly Labs' CO2 recovery equipment that will later be used in The Clinic's cannabis plants.



Griffin Claw Brewing Becomes First Craft Brewery in Michigan to Implement Earthly Labs Technology to Capture And Reuse Co2 Emissions

Our Specialty Markets Keep Growing

250M

Drivers of Size

Opportunity

CBD.

Liquid CO2 storage and

Legalization of cannabis

Regulatory approval for

supply / delivery systems

Cannabis



Water Treatment

 Improving water quality and wastewater reuse utilize liquid oxygen and CO2 in purification process

Drivers of Size Opportunity

- Regulation on water treatment
- Population growth

500M

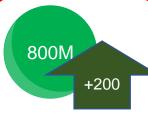
700M

Food & Beverage

- Food preservation equipment
- Nitrogen dosing equipment

Drivers of Size Opportunity

Nitro-beverage changeover



Carbon & Direct Air Capture

- Air cooled heat exchangers
- Storage tanks
- BAHX and cold boxes

Drivers of Size Opportunity

- Carbon emissions reduction targets
- CO2 supply shortage



Over The Road Trucking

LNG as alternative fuel to diesel for heavy duty vehicles (lower emissions, engine noise, etc.)

Drivers of Size Opportunity

Regulations



Helium Liquefaction

- Helium Liquefaction
- Used in grow houses, CBD Storage
- oil extraction and packaging ISO Containers
 - Transport

Drivers of Size Opportunity

- Differentiated process
- Helium consistently in high demand
- Russia vast natural resources



Molecules By Rail

 Gas by rail tender cars approved for use

Drivers of Size Opportunity

- Legalization of LNG by train in the U.S.
- Expected growth in EU



2,400M

Industrial Lasers

High purity liquid nitrogen (gas assist) provides a faster cut and superior edge, free of impurities

Drivers of Size Opportunity

- Uptime requirements in manufacturing
- Reducing steps in production

Hydrogen

- H2 vehicle fueling stations, transport equipment and liquefaction storage at H2 production sites
- H2 storage and mobility equipment
- BAHX for H2 liquefaction
- H2 liquefaction
- CcH2 equipment

Drivers of Size Opportunity

- Buildout of hydrogen fueling infrastructure
- Development of "green hydrogen" industry
- Government stimulus packages
- Brand name fast followers



Space

 Cryogenic liquid propellants are used as fuel for rocket propulsion

Drivers of Size Opportunity

 Proliferation of private space travel industry



Measuring Our CCUS Addressable Market

Prior to December 15, 2020

Post SES Acquisition

Current (Post Earthly Labs Investment)

GTLS TAM \$400 million



GTLS TAM \$600 million



GTLS TAM \$800 million

- 2-3 large [100-1000 tpd] CCUS projects
- 5-7 Direct Air Capture projects
- 20-25 [10-30 tpd] projects

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- Cryogenic Carbon and Direct Air Capture Technology (SES and Svante projects)

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- Cryogenic Carbon and Direct Air Capture Technology (SES and Svante projects)
- Small-scale brewery, winery, agriculture, residential applications

Not included in TAM

- Carbon and Direct Air Capture Process Technology
- Small-scale applications beyond industrial and energy
- Combination facilities (i.e. water treatment/CCUS)

Not included in TAM

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Combination facilities (i.e. water treatment/CCUS)

How Earthly Labs Advances Chart's Strategy

larger tanks &

New partner needs –

engineering

larger scale /

SES/Svante

Disruptive IOT, Innovative Approach, Margin Expansion, Branded

Broadest Product Offering for Community & Employees Industrial Gas & Energy · Environmental, Social & Governance Application and Customer Expansion · Building capabilities to support Cryo-pump opportunity other strategic pillars Repair & Service Branding Specialty Markets Earthly Labs Support Public Benefit Corp Earthly Labs Support 1. Market GRI Sustainability New Markets Reporting **Annual Maintenance** Trends Strong brand Subscription awareness/ consumer · Industrial, Buildings, Home 2. Profitable Thinking Disruptive Innovative Solutions Growth Alternative business Upfront Engineering models Partnerships for new turnkey · Smart products (IOT) solutions **Earthly Labs Support** Retrofit for efficiencies existing Subscription model brownfield sites Margin Expansion · Leverage and expand IOT · Strategic location manufacturing **Earthly Labs Support** platform Turnkey solution – Future software reports · International manufacturing for

traditional US products

Strategic sourcing

Strong margin 40 – 77%Scale improvement

Earthly Labs Support

Strategic sourcing

80/20

subscription

Marketplace

LNG ENERGY TRANSITION Hydrogen CNG Energy storage Biogas/Biomethane Batteries Micro-scale LNG Carbon Capture