

Al Enabling the New Paradigm for Mental Health Care

Numinus Wellness Inc. (TSX: NUMI | OTCQX: NUMIF) + MedBright AI Investments Inc. (CSE:MBAI | OTCQB: MBAIF)

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Forward-looking statements necessarily involve assumptions, risks and uncertainties, certain of which are beyond the Company's control. These forward-looking statements are qualified in their entirety by the following factors: the proposed transaction with MedBright may not close on the timeline anticipated or at all; the potential benefits of the acquisition of MedBright and its AI technology in respect of the Company may not be as anticipated; the anticipated revenues and profitability of the combined Company may not be as anticipated; the integrated mental health and ketamine-assisted therapy industries may not grow as expected, and such growth may not benefit the Company's business and operations; the future value of Spravato® may not be as anticipated; the Company's annual capacity to instruct practitioners may be less than forecasted; the number of patients in the US market with diagnoses that are appropriate for reimbursement may be fewer than anticipated; as well the cautionary statements and risk factor disclosure contained in filings made by the Company with the Canadian securities regulators, including the Company's financial statements and related MD&A for the three and six months ended February 29, 2024, all filed with the securities regulatory authorities in all provinces and territories of Canada, except Quebec, and available under the Company's profile at www.sedarplus.ca. These risk factors are not exhaustive of the factors that may affect the Company's forward-looking statements.

The Company's forward-looking statements are based on the applicable assumptions and factors management considers reasonable as of the date hereof, based on the information available to management of the Company at such time. The Company does not assume any obligation to update forward-looking statements if circumstances or management's beliefs, expectations, or opinions should change other than as required by applicable securities laws. There can be no assurance that forward-looking statements will prove to be accurate, and actual results, performance or achievements could differ materially from those expressed in, or implied by, these forward-looking statements. Accordingly, undue reliance should not be placed on forward-looking statements. The Company does not undertake to update any forward-looking statements except in accordance with applicable securities laws.

Numinus Wellness to Acquire MedBright Al

Relaunch as <u>Numinus Intelligence</u>:
Al-enabling mental health clinics across the US

SAME MISSION:

Address the US mental health crisis by ensuring access to reimbursed traditional and psychedelicassisted therapy.

SIGNIFICANT NEW AI OPPORTUNITY:

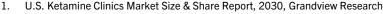
Leveraging 7 years of deep data and vast knowledge into an AI technology focused plan to drive revenue by expanding drug-assisted therapy to every patient in need.

SOLID BALANCE SHEET, IMPROVING CASH FLOW

Cash and liquid securities in excess of \$5M as part of the combination Cost reductions and revenue improvement plan underway

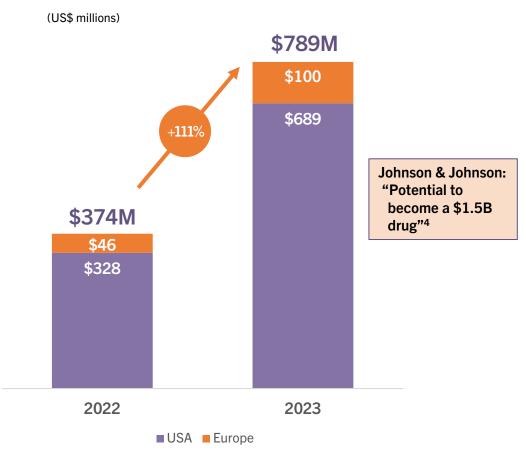
Ketamine-assisted therapy (KAT) rapidly growing into a mainstream mental health treatment

- US\$6.9 billion revenue by 20301
- CAGR of 10.6% from '23 to '30
- Driven by rising rates of PTSD, depression and anxiety, with 1 in 5 American adults experiencing mental health issues²
- Numinus clinics are one of the largest billers for ketamine therapy reimbursement
 - o Captured data from 237,000 reimbursed claims
 - Processed over 200,000 inbound calls into its patient enrollment call center
 - o 48,000 patients in its EHR system



^{2.} National Alliance on Mental Health





^{3.} Johnson & Johnson, Q4 2023 earnings report, Jan. 23. 2024

^{4.} Johnson & Johnson, Enterprise Business Review, Dec. 5. 2023

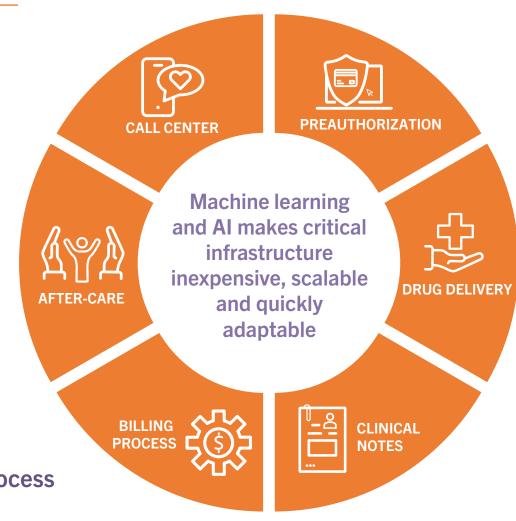
Services for mental health are in demand, but therapists are challenged to provide reimbursed care for drug-assisted therapy

To generate reimbursed revenue a single therapist needs infrastructure:

- A call center to convert patients to new appointments
- Pre-authorization system to ensure insurance coverage
- Drug delivery protocols

- Clinical notes to bill
- Billing process for relevant reimbursement codes
- After-care process and recurring therapy protocols and reimbursement

All of these services can be delivered through the development of a MedBright Al-bot, simplifying the process and reducing costs



The Numinus journey to creating the next generation of mental health infrastructure

- Setting the gold standard in psychiatric services, medicine management, psychotherapy, and advanced therapies like Ketamineassisted therapy and Transcranial Magnetic Stimulation.
- Strategic relationships in place with leading psychedelic drug developers such as Lykos, Compass Pathways, Usona, MindMed, and Beckley
- Positioned at the forefront of late-phase clinical trials for MDMA,
 Psilocybin, LSD, and 5-MeO-DMT
- Clinical research unit has conducted 40 trials over 2 years
- **Practitioner training program** with capacity to instruct **over 1,000 learners** per year and a research training program for drug sponsors

Infrastructure and data collected provide the platform to reshape the business model into a scalable AI offering designed to generate a revenue stream with massive operational leverage:

- 23,000+ patients over 4 years and 48,000+ patient charts in its FHR
- Billing center that has billed and collected USD\$35.4M in claims over 4 years
- 237,000+ reimbursed claims
- Call center with 120,000 inbound calls per year
- 5 clinics in current operation administering over 65,000 appointments annually

Quickly bringing Spravato® online as a reimbursable therapy

CHALLENGE:

- Launching a newly approved medicine required building capabilities throughout Numinus' entire operation
- Extensive training was required for prescribers, therapists and staff
- Numinus needed to understand and comply with regulatory procedures and requirements such as the FDA's Risk Evaluation and Mitigation Strategy (REMS) program
- To ensure optimal client access, insurance payors needed to be negotiated with and set up

ACTION TAKEN:

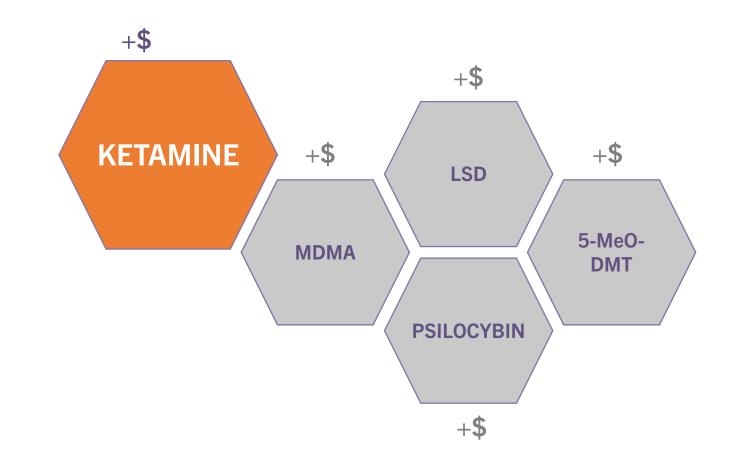
- Creating suitable rooms and treatment spaces
- Training therapists and prescribers
- Building and maintaining compliance with the FDA's REMS program
- Securing and setting up insurance payors, including billing code set-up and maximizing prior authorizations
- Creating clinic operating procedures and policies and training management and staff
- Setting up Electronic Medical Records
- Generating awareness through engagement with the medical community

RESULTS:

- Numinus was the first clinic in the US to be Spravato® ready prior to FDA approval
- Today, over 7,500 Spravato[®] and 5,000 ketamine sessions are administered annually through Numinus clinics, of which 80% are payorreimbursed
- Numinus remains a top provider in the US and is considered an "expert provider" by Janssen, given the large clinical data set and collection of outcomes in real-time clients through engagement with the medical community

A scalable platform designed to easily add newly approved compounds and therapies

- Ketamine therapy support
- As approved, new drugs and modalities easily added to Al platform
- Revenue upside with additional Al modules introduced to installed base



Numinus' deep data and vast knowledge can drive a scalable revenue stream with significant operational leverage

Developing an Al-enabled solution for the US market of over 200,000 mental health providers:

- 67,000 psychiatry providers
- 106,000 clinical therapists
- 50,000 family and marriage therapists

Enabling a transition from low-margin reimbursed talk therapy to high-margin psychedelic-assisted therapy to meet growing patient demand

PROBLEM

Patients and providers have significant costs and challenges securing mental health payments for services in the US from health insurance companies

SOLUTION

Provide an Al-bot to generate the necessary documentation and support to reduce costs and increase access

A trained model can access deep data on accepted and rejected claims and learn how to build an AI-bot that can provide data quickly and accurately to ensure full coverage seamlessly

MedBright AI focuses on the intersection of healthcare and technology to create clinical efficiency and improve profit

INTEGRATION OF NUMINUS DATA ENABLES MARKET-LEADING INSIGHTS

Data Sources

- Clinic EHR Data
- Personal Interaction Data
- · Facility Resource Data
- +20 additional sources

Al-Bot designed to improve access and efficiency

- Improve enrollment process
- Reduce administrative costs during treatment
- Improve billing and collections

<u>1</u>

ANALYZE

Ingest and analyze patient historical claims data to assess approval patterns for mental health diagnosis 2

LEARN

Use proprietary AI models to learn from reimbursement data <u>3</u>

PREDICT

Using the Numinus data and past processes to ensure patients are appropriate for reimbursement

4

DRIVE REVENUE

Documentation provided by the AI-Bot to seamlessly bill and collect on treatments

MedBright Al History, listed on the CSE:MBAI

MBAI News Releases

November 22, 2023 - MedBright Al Investments and The Ken Sperling Lecture Series Support Medical Economics Lectures at Yale University Medical School

December 7. 2023 - MedBright Al Announces Beta Customer for MedMatrix, the Al-Driven Data and Analytics Platform

January 23, 2024 - MedBright AI's MedMatrix to Expand Its AI Offerings for Cosmetic Marketing & Clinical Trial Analytics

February 27, 2024 - MedMatrix Product Moves from Beta to Full Commercialization, Announces Al Product Suite

March 20, 2024 - Rejuvenation Medical Group of Canada uses MedMatrix AI Reporter to Streamline Reporting and Improve Operations

May 2, 2024 - MedBright Al Announces New Commercial Product Demos for MedMatrix Al Platform

Financial opportunity

- Numinus clinics currently generate reimbursed revenue from **46 health practitioners** and an average of **5,250 appointments** per month.
- Target Market: **200,000**+1 therapists in the US
- Estimated 14 million¹ patients with diagnoses that are appropriate for reimbursement

