

## FIRST QUARTER 2020 RESULTS

"The COVID-19 outbreak presents an unprecedented global challenge affecting every aspect of our lives. Ensuring the safety and well-being of our employees, partners and communities are our top priorities as we continue to serve our customers and build value for our stockholders. Despite short-term issues caused by the COVID-19 pandemic, we generated revenues of \$28.2 million, in line with the original guidance range we provided. We are also successfully maintaining gross margins of over 50%, which highlights the added value we are bringing to our customers in each of our growth initiatives, namely Unified Communications, SmartVoice and SmartHome. Our innovative technical solutions are well-positioned to play a significant role in the technological trends that are accelerating as a result of the pandemic and we are proud that DSP Group has the technologies and products to help our customers transition to a safer and more productive environment, both at the office and at home."

Ofer Elyakim, Chief Executive Officer

# FINANCIAL HIGHLIGHTS

**REVENUES** 



GROSS MARGINS (NON-GAAP)

# GROWTH INITIATIVES HIGHLIGHTS

## • SmartHome sengment revenues of \$4 million, a year-over-year decrease of 5%

**SMARTHOME** 

- Korea Telecom selected our ULE technology for its new smart small business IoT offering
- British Telecom launched its digital voice offering leveraging our DECT/ULE solution to offer its subscribers wireless HD voice experience
- **UNIFIED COMMUNICATIONS**

• Unified Communications segment revenues of \$10.2 million, a year-over-year



## increase of 9%

- A tier one networking OEM selected our DECT solution for an innovative headset product to be launched in the coming months Sangoma launched its Sangoma H10 Wireless Headset based on our
- **DECT** solution
- **SMARTVOICE**

# • SmartVoice segment revenues of \$4 million, a year-over-year decrease of 4%

10.6M

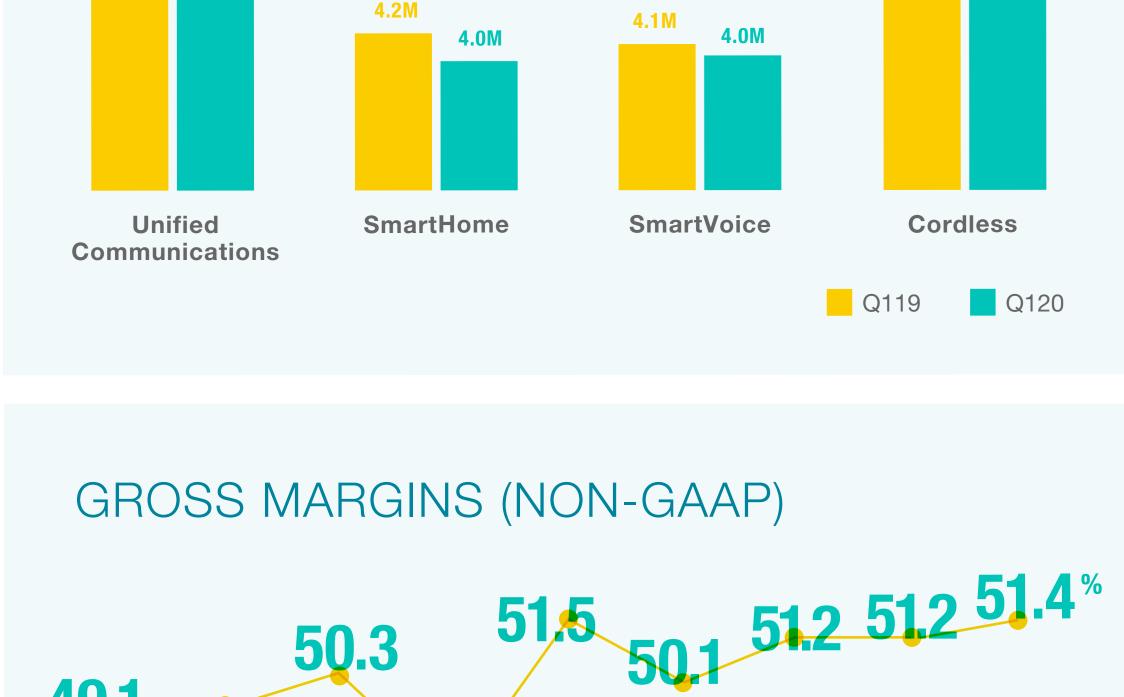
10.1M

### A tier one platform company integrated our SmartVoice technology into its newly launched TWS earbuds

- Lenovo, BBK, and a leading mobile OEM launched a number of new tablet
- products based on our SmartVoice solutions supporting multiple simultaneous wake word detection

## 10.2M 9.4M

REVENUES BY PRODUCT LINE (\$)



51,5

**50.3** 

49.1



Q118 Q218 Q318 Q418 Q119 Q219 Q319 Q419 Q120

Cordless Telephony (%)

63.0

60.0

**67.0** 

Growth Initiatives (%)

64.0

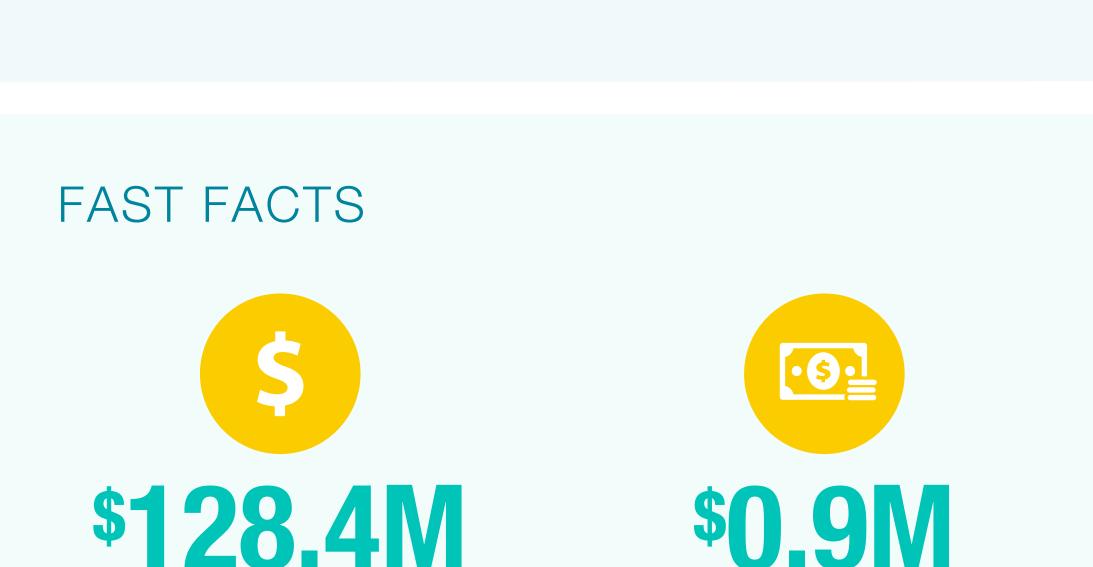
61.0

**59.0** 

**52.0** 

50.0

58.0





(NON-GAAP)