



**Host Hotels & Resorts, Inc.**  

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**Second Quarter 2019**  
**Supplemental**  
**Financial Information**  
*June 30, 2019*

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# Overview

## ABOUT HOST HOTELS & RESORTS

Host Hotels & Resorts, Inc. is an S&P 500 company and is the largest lodging real estate investment trust and one of the largest owners of luxury and upper-upscale hotels. The Company currently owns 83 properties in the United States and five properties internationally totaling approximately 50,000 rooms. The Company also holds non-controlling interests in six domestic and one international joint ventures. Guided by a disciplined approach to capital allocation and aggressive asset management, the Company partners with premium brands such as Marriott®, Ritz-Carlton®, Westin®, Sheraton®, W®, St. Regis®, The Luxury Collection®, Hyatt®, Fairmont®, Hilton®, Swissôtel®, ibis® and Novotel®, as well as independent brands in the operation of properties in over 50 major markets. For additional information, please visit the Company's website at [www.hosthotels.com](http://www.hosthotels.com).

Host Hotels & Resorts, Inc., herein referred to as “we,” the “Company” or “Host Inc.,” is a self-managed and self-administered real estate investment trust (“REIT”) that owns hotel properties. We conduct our operations as an umbrella partnership REIT through an operating partnership, Host Hotels & Resorts, L.P. (“Host LP”), of which we are the sole general partner. When distinguishing between Host Inc. and Host LP, the primary difference is approximately 1% of the partnership interests in Host LP held by outside partners as of June 30, 2019, which is non-controlling interests in Host LP in our consolidated balance sheets and is included in net income attributable to non-controlling interests in our consolidated statements of operations. Readers are encouraged to find further detail regarding our organizational structure in our annual report on Form 10-K.

## CORPORATE HEADQUARTERS

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The Company is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding the Company's performance made by these analysts are theirs alone and do not represent opinions, forecasts or predictions of the Company or its management. The Company does not by its reference above imply its endorsement of or concurrence with any of such analysts' information, conclusions or recommendations.

# Overview

## **FORWARD-LOOKING STATEMENTS**

This supplemental information contains forward-looking statements within the meaning of federal securities regulations. These forward-looking statements include forecast results and are identified by their use of terms and phrases such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “should,” “plan,” “predict,” “project,” “will,” “continue” and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: changes in national and local economic and business conditions and other factors such as natural disasters, pandemics and weather that will affect occupancy rates at our hotels and the demand for hotel products and services; the impact of geopolitical developments outside the U.S. on lodging demand; volatility in global financial and credit markets; operating risks associated with the hotel business; risks and limitations in our operating flexibility associated with the level of our indebtedness and our ability to meet covenants in our debt agreements; risks associated with our relationships with property managers and joint venture partners; our ability to maintain our properties in a first-class manner, including meeting capital expenditure requirements; the effects of hotel renovations on our hotel occupancy and financial results; our ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; risks associated with our ability to complete acquisitions and dispositions and develop new properties and the risks that acquisitions and new developments may not perform in accordance with our expectations; our ability to continue to satisfy complex rules in order for us to remain a REIT for federal income tax purposes; risks associated with our ability to effectuate our dividend policy, including factors such as operating results and the economic outlook influencing our board’s decision whether to pay further dividends at levels previously disclosed or to use available cash to make special dividends; and other risks and uncertainties associated with our business described in the Company’s annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this supplemental presentation is as of August 6, 2019, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company’s expectations.

## **COMPARABLE HOTEL OPERATING STATISTICS AND NON-GAAP FINANCIAL MEASURES**

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating statistics (i.e., Total RevPAR, RevPAR, average daily rate and average occupancy) and operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this presentation on a comparable hotel basis in order to enable our investors to better evaluate our operating performance. See the Notes to Supplemental Financial Information for the details on how we determine our comparable hotel set.

Included in this supplemental information are certain “non-GAAP financial measures,” which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP (U.S. generally accepted accounting principles), within the meaning of applicable SEC rules. They are as follows: (i) FFO and FFO per diluted share (both NAREIT and Adjusted), (ii) EBITDA (for both the Company and hotel level), (iii) EBITDA<sub>re</sub> and Adjusted EBITDA<sub>re</sub>, (iv) Net Operating Income (NOI) and (v) Comparable Hotel Property Level Operating Results (and the related margins). Also included are reconciliations to the most directly comparable GAAP measures. See the Notes to Supplemental Financial Information for definitions of these measures, why we believe these measures are useful and limitations on their use.

Also included in this supplemental information is our leverage and fixed charge coverage ratios, calculated in accordance with our credit facility, along with our EBITDA to interest coverage ratio, calculated in accordance with our senior notes indenture covenants. Included with these ratios are reconciliations calculated in accordance with GAAP. See the Notes to Supplemental Financial Information for information on how these supplemental measures are calculated, why we believe they are useful and limitations on their use.

# Corporate Financial Information

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# Corporate Financial Information

## Condensed Consolidated Balance Sheets

(unaudited, in millions, except shares and per share amounts)

	June 30, 2019 (unaudited)	December 31, 2018
<b>ASSETS</b>		
Property and equipment, net	\$10,000	\$9,760
Right-of-use assets <sup>(1)</sup>	590	—
Assets held for sale	272	281
Due from managers	163	71
Advances to and investments in affiliates	53	48
Furniture, fixtures and equipment replacement fund	203	213
Other	137	175
Cash and cash equivalents	1,107	1,542
Total assets	<u>\$12,525</u>	<u>\$12,090</u>
<b>LIABILITIES, NON-CONTROLLING INTERESTS AND EQUITY</b>		
<b>Debt</b>		
Senior notes	\$2,783	\$2,782
Credit facility, including term loans of \$998	1,052	1,049
Other debt	29	6
Total debt	<u>3,864</u>	<u>3,837</u>
Lease liabilities <sup>(1)</sup>	599	—
Accounts payable and accrued expenses	248	293
Liabilities held for sale	13	—
Other	186	266
Total liabilities	<u>4,910</u>	<u>4,396</u>
Redeemable non-controlling interests - Host Hotels & Resorts, L.P.	141	128
<b>Host Hotels &amp; Resorts, Inc. stockholders' equity:</b>		
Common stock, par value \$.01, 1,050 million shares authorized, 730.0 million shares and 740.4 million shares issued and outstanding, respectively	7	7
Additional paid-in capital	7,948	8,156
Accumulated other comprehensive loss	(56)	(59)
Deficit	(432)	(610)
Total equity of Host Hotels & Resorts, Inc. stockholders	<u>7,467</u>	<u>7,494</u>
Non-redeemable non-controlling interests—other consolidated partnerships	7	72
Total equity	<u>7,474</u>	<u>7,566</u>
Total liabilities, non-controlling interests and equity	<u>\$12,525</u>	<u>\$12,090</u>

(1) On January 1, 2019, we adopted Accounting Standards Update No. 2016-02, *Leases (Topic 842)*, as amended. The new standard requires all leases, including operating leases, be recognized as lease assets and lease liabilities on the balance sheet. As a result, we have recognized right of use assets of \$590 million and lease liabilities of \$599 million as of June 30, 2019. The adoption did not affect our statement of operations.

# Corporate Financial Information

## Condensed Consolidated Statements of Operations

(unaudited, in millions, except per share amounts)

	Quarter ended June 30,		Year-to-date ended June 30,	
	2019	2018	2019	2018
<b>Revenues</b>				
Rooms	\$931	\$973	\$1,788	\$1,817
Food and beverage	449	449	882	862
Other	103	96	203	185
Total revenues	1,483	1,518	2,873	2,864
<b>Expenses</b>				
Rooms	226	238	443	462
Food and beverage	290	290	575	568
Other departmental and support expenses	334	336	661	651
Management fees	71	73	125	127
Other property-level expenses	91	99	183	197
Depreciation and amortization	166	189	336	367
Corporate and other expenses	25	30	54	58
Total operating costs and expenses	1,203	1,255	2,377	2,430
<b>Operating profit</b>	280	263	496	434
Interest income	7	2	15	5
Interest expense	(43)	(45)	(86)	(89)
Gain on sale of assets	57	—	62	120
Gain (loss) on foreign currency transactions and derivatives	1	(1)	1	(1)
Equity in earnings of affiliates	4	9	9	19
<b>Income before income taxes</b>	306	228	497	488
Provision for income taxes	(16)	(17)	(18)	(21)
<b>Net income</b>	290	211	479	467
Less: Net income attributable to non-controlling interests	(4)	(2)	(7)	(5)
<b>Net income attributable to Host Inc.</b>	\$286	\$209	\$472	\$462
<b>Basic and diluted earnings per common share</b>	\$ .39	\$ .28	\$ .64	\$ .62

# Corporate Financial Information

## Earnings per Common Share

(unaudited, in millions, except per share amounts)

	Quarter ended June 30,		Year-to-date ended June 30,	
	2019	2018	2019	2018
Net income	\$290	\$211	\$479	\$467
Less: Net income attributable to non-controlling interests	(4)	(2)	(7)	(5)
Net income attributable to Host Inc.	\$286	\$209	\$472	\$462
Basic weighted average shares outstanding	739.1	739.7	739.9	739.5
Assuming distribution of common shares granted under the comprehensive stock plans, less shares assumed purchased at market	.3	.5	.3	.4
Diluted weighted average shares outstanding <sup>(1)</sup>	739.4	740.2	740.2	739.9
Basic and diluted earnings per common share	\$.39	\$.28	\$.64	\$.62

(1) Dilutive securities may include shares granted under comprehensive stock plans, preferred operating partnership units ("OP Units") held by minority partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP Units. No effect is shown for any securities that were anti-dilutive for the period.

# Corporate Financial Information

## Reconciliation of Net Income to EBITDA, EBITDAre and Adjusted EBITDAre <sup>(1)</sup>

(unaudited, in millions)

	Quarter ended June 30,		Year-to-date ended June 30,	
	2019	2018	2019	2018
<b>Net income</b>	\$290	\$211	\$479	\$467
Interest expense	43	45	86	89
Depreciation and amortization	166	176	336	346
Income taxes	16	17	18	21
<b>EBITDA</b>	515	449	919	923
Gain on dispositions <sup>(2)</sup>	(57)	—	(59)	(119)
Non-cash impairment expense	—	13	—	21
Equity investment adjustments:				
Equity in earnings of Euro JV <sup>(3)</sup>	—	(6)	—	(8)
Equity in earnings of affiliates other than Euro JV	(4)	(3)	(9)	(11)
Pro rata EBITDAre of Euro JV <sup>(3)</sup>	—	17	—	23
Pro rata EBITDAre of equity investments other than Euro JV	6	6	16	17
<b>EBITDAre and Adjusted EBITDAre</b>	<u>\$460</u>	<u>\$476</u>	<u>\$867</u>	<u>\$846</u>

(1) See the Notes to Supplemental Financial Information for discussion of these non-GAAP measures.

(2) Reflects the sale of four hotels in 2019 and two hotels in 2018.

(3) Represents our share of earnings and pro rata EBITDAre from the European Joint Venture ("Euro JV"). We sold our interest on December 21, 2018.

# Corporate Financial Information

## Reconciliation of Diluted Earnings per Common Share to NAREIT and Adjusted Funds From Operations per Diluted Share<sup>(1)</sup>

(unaudited, in millions, except per share amounts)

	Quarter ended June 30,		Year-to-date ended June 30,	
	2019	2018	2019	2018
<b>Net income</b>	\$290	\$211	\$479	\$467
Less: Net income attributable to non-controlling interests	(4)	(2)	(7)	(5)
<b>Net income attributable to Host Inc.</b>	<b>286</b>	<b>209</b>	<b>472</b>	<b>462</b>
Adjustments:				
Gain on dispositions <sup>(2)</sup>	(57)	—	(59)	(119)
Depreciation and amortization	165	175	334	344
Non-cash impairment expense	—	13	—	21
Equity investment adjustments:				
Equity in earnings of affiliates	(4)	(9)	(9)	(19)
Pro rata FFO of equity investments	4	17	13	32
Consolidated partnership adjustments:				
FFO adjustment for non-controlling partnerships	—	(1)	1	(1)
FFO adjustments for non-controlling interests of Host L.P.	(1)	(2)	(3)	(3)
<b>NAREIT FFO and Adjusted FFO <sup>(3)</sup></b>	<b>\$393</b>	<b>\$402</b>	<b>\$749</b>	<b>\$717</b>
<b>For calculation on a per share basis <sup>(4)</sup>:</b>				
<b>Diluted weighted average shares outstanding - EPS, NAREIT FFO and Adjusted FFO</b>	<b>739.4</b>	<b>740.2</b>	<b>740.2</b>	<b>739.9</b>
<b>Diluted earnings per common share</b>	<b>\$ .39</b>	<b>\$ .28</b>	<b>\$ .64</b>	<b>\$ .62</b>
<b>NAREIT FFO and Adjusted FFO per diluted share</b>	<b>\$ .53</b>	<b>\$ .54</b>	<b>\$ 1.01</b>	<b>\$ .97</b>

(1-2) Refer to the corresponding footnote on the Reconciliation of Net Income to EBITDA, EBITDAre and Adjusted EBITDAre.

(3) Effective January 1, 2019, we adopted NAREIT's Funds From Operations White Paper – 2018 Restatement. The adoption did not result in a change in the way we calculate NAREIT FFO. See the Notes to Supplemental Financial Information for a description of NAREIT FFO.

(4) Diluted earnings per common share and NAREIT FFO and Adjusted FFO per diluted share are adjusted for the effects of dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, preferred OP units held by non-controlling partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP units. No effect is shown for securities if they are anti-dilutive.



# Property Level Data

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# Property Level Data

## Comparable Hotel Results <sup>(1)</sup>

(unaudited, in millions, except hotel statistics)

	Quarter ended June 30,		Year-to-date ended June 30,	
	2019	2018	2019	2018
Number of hotels	83	83	83	83
Number of rooms	45,847	45,847	45,847	45,847
Change in comparable hotel Total RevPAR <sup>(2)</sup>				
Constant US\$	0.1%	—	0.2%	—
Nominal US\$	0.0%	—	0.1%	—
Change in comparable hotel RevPAR <sup>(3)</sup>				
Constant US\$	(1.5)%	—	(1.2)%	—
Nominal US\$	(1.5)%	—	(1.3)%	—
Operating profit margin <sup>(4)</sup>	18.9%	17.3%	17.3%	15.2%
Comparable hotel EBITDA margin <sup>(4)</sup>	32.5%	32.7%	30.45%	30.3%
Food and beverage profit margin <sup>(4)</sup>	35.4%	35.4%	34.8%	34.1%
Comparable hotel food and beverage profit margin <sup>(4)</sup>	36.5%	37.1%	35.4%	35.7%
<b>Net income</b>	\$290	\$211	\$479	\$467
Depreciation and amortization	166	189	336	367
Interest expense	43	45	86	89
Provision for income taxes	16	17	18	21
Gain on sale of property and corporate level income/expense	(44)	20	(33)	(85)
Non-comparable hotel results, net <sup>(5)</sup>	(57)	(65)	(152)	(130)
<b>Comparable hotel EBITDA</b>	<b>\$414</b>	<b>\$417</b>	<b>\$734</b>	<b>\$729</b>

# Property Level Data

## Comparable Hotel Results <sup>(1)</sup> (continued)

(unaudited, in millions, except hotel statistics)

	Quarter ended June 30, 2019				Quarter ended June 30, 2018			
	GAAP Results	Adjustments		Comparable Hotel Results	GAAP Results	Adjustments		Comparable Hotel Results
Non-comparable hotel results, net <sup>(5)</sup>		Depreciation and corporate level items	Non-comparable hotel results, net <sup>(5)</sup>			Depreciation and corporate level items		
<b>Revenues</b>								
Room	\$931	\$(124)	\$—	\$807	\$973	\$(154)	\$—	\$819
Food and beverage	449	(65)	—	384	449	(66)	—	383
Other	103	(21)	—	82	96	(26)	—	70
Total revenues	1,483	(210)	—	1,273	1,518	(246)	—	1,272
<b>Expenses</b>								
Room	226	(33)	—	193	238	(44)	—	194
Food and beverage	290	(46)	—	244	290	(49)	—	241
Other	496	(74)	—	422	508	(88)	—	420
Depreciation and amortization	166	—	(166)	—	189	—	(189)	—
Corporate and other expenses	25	—	(25)	—	30	—	(30)	—
Total expenses	1,203	(153)	(191)	859	1,255	(181)	(219)	855
<b>Operating Profit - Comparable Hotel EBITDA</b>	<b>\$280</b>	<b>\$(57)</b>	<b>\$191</b>	<b>\$414</b>	<b>\$263</b>	<b>\$(65)</b>	<b>\$219</b>	<b>\$417</b>

# Property Level Data

## Comparable Hotel Results <sup>(1)</sup> (continued)

(unaudited, in millions, except hotel statistics)

	Year-to-date ended June 30, 2019				Year-to-date ended June 30, 2018			
	GAAP Results	Adjustments Non-comparable hotel results, net <sup>(5)</sup>	Depreciation and corporate level items	Comparable Hotel Results	GAAP Results	Adjustments Non-comparable hotel results, net <sup>(5)</sup>	Depreciation and corporate level items	Comparable Hotel Results
<b>Revenues</b>								
Room	\$1,788	\$(275)	\$—	\$1,513	\$1,817	\$(284)	\$—	\$1,533
Food and beverage	882	(140)	—	742	862	(122)	—	740
Other	203	(48)	—	155	185	(51)	—	134
Total revenues	2,873	(463)	—	2,410	2,864	(457)	—	2,407
<b>Expenses</b>								
Room	443	(68)	—	375	462	(81)	—	381
Food and beverage	575	(96)	—	479	568	(92)	—	476
Other	969	(147)	—	822	975	(154)	—	821
Depreciation and amortization	336	—	(336)	—	367	—	(367)	—
Corporate and other expenses	54	—	(54)	—	58	—	(58)	—
Total expenses	2,377	(311)	(390)	1,676	2,430	(327)	(425)	1,678
<b>Operating Profit - Comparable Hotel EBITDA</b>	<b>\$496</b>	<b>\$(152)</b>	<b>\$390</b>	<b>\$734</b>	<b>\$434</b>	<b>\$(130)</b>	<b>\$425</b>	<b>\$729</b>

- (1) See the Notes to Supplemental Financial Information for a discussion of non-GAAP measures and the calculation of comparable hotel results.
- (2) Total Revenue per Available Room ("Total RevPAR") is a summary measure of hotel results calculated by dividing the sum of room, food and beverage and other ancillary service revenue by room nights available to guests for the period. It includes ancillary revenues not included within RevPAR.
- (3) RevPAR is the product of the average daily room rate charged and the average daily occupancy achieved.
- (4) Profit margins are calculated by dividing the applicable operating profit by the related revenue amount. GAAP profit margins are calculated using amounts presented in the condensed consolidated statements of operations. Comparable hotel margins are calculated using amounts presented in the above tables.
- (5) Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our condensed consolidated statements of operations as continuing operations, and (ii) the results of our office buildings and other non-hotel income.

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$

(unaudited, in millions, except hotel statistics and per room basis)

Quarter ended June 30, 2019									
Location	No. of Properties	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income	Hotel EBITDA <sup>(1)</sup>
Maui/Oahu	3	1,682	\$354.83	92.6%	\$328.52	\$78.6	\$513.83	\$19.0	\$27.9
Jacksonville	1	446	414.11	84.1	348.40	30.6	753.61	10.0	12.3
Florida Gulf Coast	3	940	263.12	75.6	198.83	31.5	368.05	6.6	9.9
Phoenix	5	2,163	249.43	76.0	189.69	81.8	415.48	14.1	26.9
Washington, D.C. (CBD) <sup>(2)</sup>	5	3,238	278.76	91.5	255.04	108.3	367.23	31.6	41.4
New York	3	4,259	292.59	84.9	248.42	146.9	378.93	19.3	30.4
Los Angeles	4	1,726	228.49	89.1	203.54	47.2	300.39	6.8	11.7
San Francisco/San Jose	5	2,353	233.63	81.1	189.45	55.2	257.61	12.9	19.7
San Diego	4	4,341	239.00	82.2	196.35	141.6	358.12	26.7	46.9
Philadelphia	2	810	247.35	89.7	221.94	27.0	366.74	6.9	10.1
Boston	4	3,185	269.77	87.9	237.25	93.8	323.53	26.0	34.5
Seattle	2	1,315	234.35	85.1	199.47	32.5	271.52	5.7	9.7
New Orleans	1	1,333	196.98	81.0	159.65	28.4	233.90	8.1	10.7
Atlanta	5	1,936	187.76	76.8	144.13	39.6	224.53	8.0	12.8
Northern Virginia	4	1,551	216.65	79.8	172.97	37.8	268.16	9.1	12.6
San Antonio	1	512	191.14	78.6	150.16	9.4	201.00	2.1	3.1
Miami	2	843	147.95	79.9	118.28	13.0	169.08	2.1	3.6
Orange County	3	1,178	180.76	80.1	144.73	24.8	231.12	5.0	7.5
Orlando	1	2,004	177.39	70.7	125.33	53.8	295.11	12.2	17.8
Chicago	6	2,393	224.69	83.8	188.34	56.1	257.40	14.8	21.6
Houston	4	1,716	181.69	74.6	135.49	30.2	193.31	4.1	8.9
Denver	3	1,340	176.07	79.4	139.88	25.7	210.69	5.2	9.3
Other	7	3,084	174.29	80.8	140.84	56.3	200.55	12.0	17.5
Domestic	78	44,348	237.64	82.5	196.16	1,250.1	309.64	268.3	406.8
International	5	1,499	158.97	69.7	110.79	23.1	169.04	4.6	7.1
All Locations - Nominal US\$	83	45,847	\$235.46	82.1%	\$193.37	\$1,273.2	\$305.04	\$272.9	\$413.9
Non-comparable hotels	7	4,807	—	—	—	210.2	—	33.6	57.0
Gain on sale of property and corporate level income/expense						—		(16.5)	44.4
Total	90	50,654	—	—	—	\$1,483.4	—	\$290.0	\$515.3

(1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property and corporate level income/expense". Refer to the table below for reconciliation of net income to EBITDA by location.

(2) CBD refers to the central business district.

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$ Reconciliation of Hotel Net Income to Hotel EBITDA

(unaudited, in millions, except hotel statistics)

Location	Quarter ended June 30, 2019						
	No. of Properties	No. of Rooms	Hotel Net Income	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Equals: Hotel EBITDA
Maui/Oahu	3	1,682	\$19.0	\$8.9	\$—	\$—	\$27.9
Jacksonville	1	446	10.0	2.3	—	—	12.3
Florida Gulf Coast	3	940	6.6	3.3	—	—	9.9
Phoenix	5	2,163	14.1	12.8	—	—	26.9
Washington, D.C. (CBD)	5	3,238	31.6	9.8	—	—	41.4
New York	3	4,259	19.3	11.1	—	—	30.4
Los Angeles	4	1,726	6.8	4.9	—	—	11.7
San Francisco/San Jose	5	2,353	12.9	6.8	—	—	19.7
San Diego	4	4,341	26.7	20.2	—	—	46.9
Philadelphia	2	810	6.9	3.2	—	—	10.1
Boston	4	3,185	26.0	8.5	—	—	34.5
Seattle	2	1,315	5.7	4.0	—	—	9.7
New Orleans	1	1,333	8.1	2.6	—	—	10.7
Atlanta	5	1,936	8.0	4.8	—	—	12.8
Northern Virginia	4	1,551	9.1	3.5	—	—	12.6
San Antonio	1	512	2.1	1.0	—	—	3.1
Miami	2	843	2.1	1.5	—	—	3.6
Orange County	3	1,178	5.0	2.5	—	—	7.5
Orlando	1	2,004	12.2	5.6	—	—	17.8
Chicago	6	2,393	14.8	6.8	—	—	21.6
Houston	4	1,716	4.1	4.8	—	—	8.9
Denver	3	1,340	5.2	4.1	—	—	9.3
Other	7	3,084	12.0	5.5	—	—	17.5
Domestic	78	44,348	268.3	138.5	—	—	406.8
International	5	1,499	4.6	2.5	—	—	7.1
All Locations - Nominal US\$	83	45,847	\$272.9	\$141.0	\$—	\$—	\$413.9
Non-comparable hotels	7	4,807	33.6	23.4	—	—	57.0
Gain on sale of property and corporate level income/expense			(16.5)	1.1	43.4	16.4	44.4
Total	90	50,654	\$290.0	\$165.5	\$43.4	\$16.4	\$515.3

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$

(unaudited, in millions, except hotel statistics and per room basis)

Quarter ended June 30, 2018										
Location	No. of Properties	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income	Hotel EBITDA <sup>(1)</sup>	
Maui/Oahu	3	1,682	\$342.49	91.7%	\$313.94	\$75.8	\$495.50	\$17.3	\$26.6	
Jacksonville	1	446	400.02	84.6	338.47	30.1	741.04	10.1	12.3	
Florida Gulf Coast	3	940	253.36	72.8	184.54	29.3	342.76	5.4	8.7	
Phoenix	5	2,163	239.04	74.5	177.97	76.5	387.91	11.1	24.2	
Washington, D.C. (CBD)	5	3,238	287.52	89.7	257.90	107.4	364.36	30.7	40.8	
New York	3	4,259	302.85	91.0	275.50	158.3	408.48	24.8	39.0	
Los Angeles	4	1,726	230.17	89.5	205.90	48.0	305.41	6.8	12.0	
San Francisco/San Jose	5	2,353	229.61	85.1	195.50	58.4	272.95	14.2	21.0	
San Diego	4	4,341	232.31	84.7	196.69	133.8	338.73	23.0	43.6	
Philadelphia	2	810	223.69	89.0	199.05	24.4	331.56	5.4	8.6	
Boston	4	3,185	262.60	89.1	233.87	91.5	315.58	23.9	33.0	
Seattle	2	1,315	253.60	88.6	224.66	36.1	301.53	8.5	12.5	
New Orleans	1	1,333	196.05	85.4	167.43	28.1	231.49	7.4	10.1	
Atlanta	5	1,936	183.48	80.1	146.93	40.0	226.88	8.2	13.4	
Northern Virginia	4	1,551	210.02	82.1	172.47	38.8	275.19	8.7	13.0	
San Antonio	1	512	198.76	76.4	151.84	9.4	201.75	1.9	3.1	
Miami	2	843	143.52	80.9	116.09	13.3	173.14	2.1	3.9	
Orange County	3	1,178	188.90	80.2	151.58	25.4	237.44	5.3	8.0	
Orlando	1	2,004	186.83	75.0	140.15	56.5	310.02	12.4	18.3	
Chicago	6	2,393	234.71	83.9	197.01	56.9	261.57	14.9	22.1	
Houston	4	1,716	178.28	74.9	133.49	30.6	195.67	3.7	8.9	
Denver	3	1,340	169.90	81.3	138.10	24.4	199.97	4.3	8.7	
Other	7	3,084	170.71	81.2	138.56	55.6	198.17	12.0	17.9	
Domestic	78	44,348	236.94	84.1	199.33	1,248.6	309.39	262.1	409.7	
International	5	1,499	164.45	66.7	109.63	23.6	173.05	4.1	6.9	
All Locations - Nominal US\$	83	45,847	\$235.05	83.6%	\$196.40	\$1,272.2	\$304.93	\$266.2	\$416.6	
Non-comparable hotels	7	4,807	—	—	—	245.8	—	39.0	65.3	
Gain on sale of property and corporate level income/expense						—		(94.2)	(32.5)	
Total	90	50,654	—	—	—	\$1,518.0	—	\$211.0	\$449.4	

(1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property and corporate level income/expense". Refer to the table below for reconciliation of net income to EBITDA by location. .

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$ Reconciliation of Hotel Net Income to Hotel EBITDA

(unaudited, in millions, except hotel statistics)

Location	Quarter ended June 30, 2018						
	No. of Properties	No. of Rooms	Hotel Net Income	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Equals: Hotel EBITDA
Maui/Oahu	3	1,682	\$17.3	\$9.3	\$—	\$—	\$26.6
Jacksonville	1	446	10.1	2.2	—	—	12.3
Florida Gulf Coast	3	940	5.4	3.3	—	—	8.7
Phoenix	5	2,163	11.1	13.1	—	—	24.2
Washington, D.C. (CBD)	5	3,238	30.7	10.1	—	—	40.8
New York	3	4,259	24.8	14.2	—	—	39.0
Los Angeles	4	1,726	6.8	5.2	—	—	12.0
San Francisco/San Jose	5	2,353	14.2	6.8	—	—	21.0
San Diego	4	4,341	23.0	20.6	—	—	43.6
Philadelphia	2	810	5.4	3.2	—	—	8.6
Boston	4	3,185	23.9	9.1	—	—	33.0
Seattle	2	1,315	8.5	4.0	—	—	12.5
New Orleans	1	1,333	7.4	2.7	—	—	10.1
Atlanta	5	1,936	8.2	5.2	—	—	13.4
Northern Virginia	4	1,551	8.7	4.3	—	—	13.0
San Antonio	1	512	1.9	1.2	—	—	3.1
Miami	2	843	2.1	1.8	—	—	3.9
Orange County	3	1,178	5.3	2.7	—	—	8.0
Orlando	1	2,004	12.4	5.9	—	—	18.3
Chicago	6	2,393	14.9	7.2	—	—	22.1
Houston	4	1,716	3.7	5.2	—	—	8.9
Denver	3	1,340	4.3	4.4	—	—	8.7
Other	7	3,084	12.0	5.9	—	—	17.9
Domestic	78	44,348	262.1	147.6	—	—	409.7
International	5	1,499	4.1	2.8	—	—	6.9
All Locations - Nominal US\$	83	45,847	\$266.2	\$150.4	\$—	\$—	\$416.6
Non-comparable hotels	7	4,807	39.0	24.9	1.4	—	65.3
Gain on sale of property and corporate level income/expense			(94.2)	0.8	43.6	17.3	(32.5)
Total	90	50,654	\$211.0	\$176.1	\$45.0	\$17.3	\$449.4

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$

(unaudited, in millions, except hotel statistics and per room basis)

Year-to-date ended June 30, 2019										
Location	No. of Properties	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income	Hotel EBITDA <sup>(1)</sup>	
Maui/Oahu	3	1,682	\$376.50	90.9%	\$342.19	\$159.3	\$523.28	\$40.8	\$58.8	
Jacksonville	1	446	391.86	81.4	318.88	58.3	722.04	17.6	22.2	
Florida Gulf Coast	3	940	297.71	80.3	238.93	74.9	440.35	21.7	28.4	
Phoenix	5	2,163	296.68	80.1	237.53	190.5	486.65	49.8	75.9	
Washington, D.C. (CBD)	5	3,238	265.11	82.5	218.62	183.3	312.73	40.5	60.3	
New York	3	4,259	266.94	78.5	209.56	249.5	323.62	3.0	26.1	
Los Angeles	4	1,726	226.22	87.8	198.59	92.1	294.83	11.0	21.1	
San Francisco/San Jose	5	2,353	242.68	78.5	190.62	111.0	260.53	26.2	40.0	
San Diego	4	4,341	237.09	79.8	189.18	270.5	344.22	46.8	87.5	
Philadelphia	2	810	220.90	83.9	185.41	44.7	304.83	7.2	13.6	
Boston	4	3,185	233.09	78.2	182.20	147.6	256.05	23.5	41.0	
Seattle	2	1,315	215.31	81.3	174.95	56.6	237.90	5.5	13.6	
New Orleans	1	1,333	203.37	81.3	165.38	58.3	241.84	16.7	22.1	
Atlanta	5	1,936	206.28	77.3	159.48	85.7	244.63	20.9	30.9	
Northern Virginia	4	1,551	211.48	73.6	155.70	69.0	245.64	13.3	20.7	
San Antonio	1	512	197.50	78.7	155.38	19.8	213.22	4.9	6.9	
Miami	2	843	180.61	83.4	150.62	31.6	207.39	9.1	11.8	
Orange County	3	1,178	186.79	79.6	148.73	50.8	238.20	10.1	15.4	
Orlando	1	2,004	193.57	74.8	144.76	123.3	339.92	32.8	44.0	
Chicago	6	2,393	189.47	73.2	138.60	82.8	191.07	6.7	20.6	
Houston	4	1,716	182.15	75.2	136.92	61.1	197.16	8.4	18.1	
Denver	3	1,340	169.71	72.1	122.41	44.8	184.62	5.8	14.2	
Other	7	3,084	171.22	75.8	129.81	102.8	184.13	18.7	29.6	
Domestic	78	44,348	233.93	79.1	184.97	2,368.3	295.04	441.0	722.8	
International	5	1,499	151.58	68.7	104.09	42.1	155.00	6.1	11.2	
All Locations - Nominal US\$	83	45,847	\$231.58	78.7%	\$182.33	\$2,410.4	\$290.47	\$447.1	\$734.0	
Non-comparable hotels	7	4,807	—	—	—	463.0	—	105.9	152.0	
Gain on sale of property and corporate level income/expense						—		(74.0)	32.5	
Total	90	50,654	—	—	—	\$2,873.4	—	\$479.0	\$918.5	

(1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property and corporate level income/expense". Refer to the table below for reconciliation of net income to EBITDA by location.

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$ Reconciliation of Hotel Net Income to Hotel EBITDA

(unaudited, in millions, except hotel statistics)

Location	Year-to-date ended June 30, 2019						
	No. of Properties	No. of Rooms	Hotel Net Income	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Equals: Hotel EBITDA
Maui/Oahu	3	1,682	\$40.8	\$18.0	\$—	\$—	\$58.8
Jacksonville	1	446	17.6	4.6	—	—	22.2
Florida Gulf Coast	3	940	21.7	6.7	—	—	28.4
Phoenix	5	2,163	49.8	26.1	—	—	75.9
Washington, D.C. (CBD)	5	3,238	40.5	19.8	—	—	60.3
New York	3	4,259	3.0	23.1	—	—	26.1
Los Angeles	4	1,726	11.0	10.1	—	—	21.1
San Francisco/San Jose	5	2,353	26.2	13.8	—	—	40.0
San Diego	4	4,341	46.8	40.7	—	—	87.5
Philadelphia	2	810	7.2	6.4	—	—	13.6
Boston	4	3,185	23.5	17.5	—	—	41.0
Seattle	2	1,315	5.5	8.1	—	—	13.6
New Orleans	1	1,333	16.7	5.4	—	—	22.1
Atlanta	5	1,936	20.9	10.0	—	—	30.9
Northern Virginia	4	1,551	13.3	7.4	—	—	20.7
San Antonio	1	512	4.9	2.0	—	—	6.9
Miami	2	843	9.1	2.7	—	—	11.8
Orange County	3	1,178	10.1	5.3	—	—	15.4
Orlando	1	2,004	32.8	11.2	—	—	44.0
Chicago	6	2,393	6.7	13.9	—	—	20.6
Houston	4	1,716	8.4	9.7	—	—	18.1
Denver	3	1,340	5.8	8.4	—	—	14.2
Other	7	3,084	18.7	10.9	—	—	29.6
Domestic	78	44,348	441.0	281.8	—	—	722.8
International	5	1,499	6.1	5.1	—	—	11.2
All Locations - Nominal US\$	83	45,847	\$447.1	\$286.9	\$—	\$—	\$734.0
Non-comparable hotels	7	4,807	105.9	46.1	—	—	152.0
Gain on sale of property and corporate level income/expense			(74.0)	2.6	86.4	17.5	32.5
Total	90	50,654	\$479.0	\$335.6	\$86.4	\$17.5	\$918.5

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$

(unaudited, in millions, except hotel statistics and per room basis)

Year-to-date ended June 30, 2018										
Location	No. of Properties	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income	Hotel EBITDA <sup>(1)</sup>	
Maui/Oahu	3	1,682	\$369.42	91.5%	\$338.07	\$156.3	\$513.44	\$39.1	\$57.7	
Jacksonville	1	446	379.63	78.0	296.04	52.7	652.57	14.2	18.6	
Florida Gulf Coast	3	940	290.69	78.7	228.71	71.0	417.34	19.4	26.0	
Phoenix	5	2,163	280.57	79.0	221.75	173.7	444.04	39.4	64.8	
Washington, D.C. (CBD)	5	3,238	271.10	80.8	218.98	180.7	308.40	38.7	58.9	
New York	3	4,259	279.78	84.4	236.06	274.1	355.61	11.8	40.6	
Los Angeles	4	1,726	230.21	89.3	205.66	94.2	301.57	12.2	22.7	
San Francisco/San Jose	5	2,353	227.62	82.7	188.17	112.2	263.43	24.4	38.1	
San Diego	4	4,341	232.08	83.3	193.25	266.4	339.05	45.5	86.5	
Philadelphia	2	810	208.50	86.3	179.87	43.5	296.75	6.5	13.1	
Boston	4	3,185	227.91	79.9	182.21	145.2	251.90	20.9	38.7	
Seattle	2	1,315	229.83	81.9	188.18	60.7	254.98	9.2	17.0	
New Orleans	1	1,333	196.70	84.1	165.33	56.4	233.70	15.1	20.4	
Atlanta	5	1,936	187.72	79.4	149.03	82.0	234.06	17.0	27.7	
Northern Virginia	4	1,551	206.27	76.4	157.49	70.5	251.14	12.5	20.8	
San Antonio	1	512	202.81	77.0	156.24	19.3	208.41	4.2	6.5	
Miami	2	843	176.63	84.7	149.54	31.8	208.27	8.7	12.2	
Orange County	3	1,178	190.81	78.1	149.09	49.6	233.21	9.4	14.9	
Orlando	1	2,004	199.24	78.3	156.02	126.4	348.47	33.2	44.7	
Chicago	6	2,393	196.59	75.6	148.68	86.6	200.05	9.1	23.6	
Houston	4	1,716	178.56	75.7	135.11	62.9	202.53	9.2	19.8	
Denver	3	1,340	162.24	74.4	120.78	42.7	176.12	4.2	13.0	
Other	7	3,084	170.32	76.5	130.37	104.7	187.53	19.3	31.4	
Domestic	78	44,348	231.89	80.9	187.59	2,363.6	294.51	423.2	717.7	
International	5	1,499	158.97	64.3	102.21	43.0	158.63	5.2	10.9	
All Locations - Nominal US\$	83	45,847	\$229.98	80.4%	\$184.79	\$2,406.6	\$290.07	\$428.4	\$728.6	
Non-comparable hotels	7	4,807	—	—	—	457.0	—	83.3	130.0	
Gain on sale of property and corporate level income/expense						—		(44.7)	64.4	
Total	90	50,654	—	—	—	\$2,863.6	—	\$467.0	\$923.0	

(1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property and corporate level income/expense". Refer to the table below for reconciliation of net income to EBITDA by location.

# Property Level Data

## Comparable Hotel Results by Location in Nominal US\$ Reconciliation of Hotel Net Income to Hotel EBITDA

(unaudited, in millions, except hotel statistics)

Location	Year-to-date ended June 30, 2018						
	No. of Properties	No. of Rooms	Hotel Net Income	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Equals: Hotel EBITDA
Maui/Oahu	3	1,682	\$39.1	\$18.6	\$—	\$—	\$57.7
Jacksonville	1	446	14.2	4.4	—	—	18.6
Florida Gulf Coast	3	940	19.4	6.6	—	—	26.0
Phoenix	5	2,163	39.4	25.4	—	—	64.8
Washington, D.C. (CBD)	5	3,238	38.7	20.2	—	—	58.9
New York	3	4,259	11.8	28.8	—	—	40.6
Los Angeles	4	1,726	12.2	10.5	—	—	22.7
San Francisco/San Jose	5	2,353	24.4	13.7	—	—	38.1
San Diego	4	4,341	45.5	41.0	—	—	86.5
Philadelphia	2	810	6.5	6.6	—	—	13.1
Boston	4	3,185	20.9	17.8	—	—	38.7
Seattle	2	1,315	9.2	7.8	—	—	17.0
New Orleans	1	1,333	15.1	5.3	—	—	20.4
Atlanta	5	1,936	17.0	10.7	—	—	27.7
Northern Virginia	4	1,551	12.5	8.3	—	—	20.8
San Antonio	1	512	4.2	2.3	—	—	6.5
Miami	2	843	8.7	3.5	—	—	12.2
Orange County	3	1,178	9.4	5.5	—	—	14.9
Orlando	1	2,004	33.2	11.5	—	—	44.7
Chicago	6	2,393	9.1	14.5	—	—	23.6
Houston	4	1,716	9.2	10.6	—	—	19.8
Denver	3	1,340	4.2	8.8	—	—	13.0
Other	7	3,084	19.3	12.1	—	—	31.4
Domestic	78	44,348	423.2	294.5	—	—	717.7
International	5	1,499	5.2	5.7	—	—	10.9
All Locations - Nominal US\$	83	45,847	\$428.4	\$300.2	\$—	\$—	\$728.6
Non-comparable hotels	7	4,807	83.3	44.1	2.6	—	130.0
Gain on sale of property and corporate level income/expense			(44.7)	1.8	86.3	21.0	64.4
Total	90	50,654	\$467.0	\$346.1	\$88.9	\$21.0	\$923.0

# Property Level Data

## Top 40 Domestic Hotels by RevPAR For the Year ended December 31, 2018

(unaudited, in millions, except hotel statistics and per room basis)

Year ended December 31, 2018

	Hotel	Location	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income (Loss)	Hotel EBITDA <sup>(1)</sup>
1	Fairmont Kea Lani, Maui	Maui/Oahu	450	\$599.46	84.8%	\$508.25	\$120.8	\$735.38	\$25.8	\$42.1
2	Andaz Maui at Wailea Resort <sup>(2)</sup>	Maui/Oahu	301	580.51	85.1	494.08	85.3	776.69	14.6	23.4
3	The Ritz-Carlton, Naples	Florida Gulf Coast	450	616.00	54.9	338.31	111.6	679.12	18.7	32.0
4	Hyatt Regency Maui Resort & Spa	Maui/Oahu	806	327.56	92.2	301.99	151.5	514.96	38.2	53.3
5	The Ritz-Carlton, Marina del Rey	Los Angeles	304	360.20	83.6	301.04	53.4	481.01	8.2	12.8
6	New York Marriott Marquis	New York	1,966	331.90	89.4	296.65	332.7	463.70	37.2	66.5
7	Grand Hyatt San Francisco <sup>(3)</sup>	San Francisco/San Jose	668	312.40	90.4	282.51	88.0	364.02	10.4	22.1
8	The Ritz-Carlton, Amelia Island	Jacksonville	446	364.02	74.0	269.32	97.9	601.08	23.7	32.5
9	San Francisco Marriott Fisherman's Wharf	San Francisco/San Jose	285	282.47	92.3	260.68	32.0	307.26	5.4	9.3
10	W Hollywood	Los Angeles	305	305.35	83.1	253.74	47.1	422.65	3.2	10.6
11	San Francisco Marriott Marquis	San Francisco/San Jose	1,500	285.01	86.2	245.82	196.3	358.51	33.5	50.2
12	The Phoenixian, A Luxury Collection Resort	Phoenix	645	345.15	70.3	242.79	127.3	540.65	4.9	34.6
13	JW Marriott Washington, DC	Washington, D.C. (CBD)	777	269.23	84.9	228.51	89.6	315.96	20.1	28.3
14	Sheraton New York Times Square Hotel	New York	1,780	264.13	85.9	226.94	205.3	315.91	(3.0)	24.7
15	New York Marriott Downtown	New York	513	258.08	85.7	221.28	52.3	279.39	9.1	13.7
16	Axiom Hotel	San Francisco/San Jose	152	251.97	86.9	218.84	15.2	275.17	3.6	8.0
17	Marina del Rey Marriott	Los Angeles	370	243.03	89.4	217.35	41.7	308.60	9.4	12.7
18	W Seattle	Seattle	424	256.50	84.3	216.31	41.3	266.77	7.8	13.7
19	Marriott Marquis San Diego Marina	San Diego	1,360	254.86	82.5	210.16	182.9	368.51	30.4	63.9
20	Boston Marriott Copley Place	Boston	1,144	246.20	85.3	209.89	123.2	295.13	23.4	35.2
21	The Westin Chicago River North	Chicago	429	256.19	81.7	209.19	45.6	290.91	7.1	13.3
22	Coronado Island Marriott Resort & Spa	San Diego	300	258.73	80.7	208.82	36.2	330.94	5.3	11.3
23	The Ritz-Carlton, Tysons Corner	Northern Virginia	398	262.94	76.7	201.57	53.0	365.08	4.9	11.9
24	The Don CeSar	Florida Gulf Coast	347	285.69	70.3	200.90	53.5	422.70	10.8	17.4
25	The Ritz-Carlton Golf Resort, Naples	Florida Gulf Coast	295	360.68	55.4	199.76	38.2	354.27	4.4	9.7
26	Manchester Grand Hyatt San Diego	San Diego	1,628	240.23	82.7	198.59	205.1	345.17	42.9	72.2
27	Embassy Suites by Hilton Chicago Downtown Magnificent Mile	Chicago	455	223.00	88.6	197.53	36.9	221.93	5.2	10.7
28	Grand Hyatt Washington	Washington, D.C. (CBD)	897	249.93	78.6	196.34	97.6	298.10	15.0	30.7
29	The Logan	Philadelphia	391	240.52	81.6	196.20	54.4	381.43	7.1	17.3
30	Washington Marriott at Metro Center	Washington, D.C. (CBD)	459	233.82	82.8	193.56	41.9	250.33	9.4	12.0
31	The Westin Seattle	Seattle	891	232.68	83.0	193.20	87.4	268.69	15.1	24.9
32	The Westin Georgetown, Washington D.C.	Washington, D.C. (CBD)	267	235.36	81.6	192.10	23.0	235.96	3.4	6.6
33	Sheraton Boston Hotel	Boston	1,220	235.10	80.0	188.07	107.0	240.39	9.1	24.3
34	Santa Clara Marriott	San Francisco/San Jose	759	250.37	74.5	186.61	72.8	262.78	23.8	26.3
35	Hyatt Regency Cambridge, Overlooking Boston	Boston	470	220.93	83.6	184.79	43.5	253.52	13.5	18.1
36	The Westin Kierland Resort & Spa	Phoenix	732	247.61	73.9	182.88	115.2	431.05	26.2	37.2
37	Hyatt Place Waikiki Beach	Maui/Oahu	426	196.09	92.7	181.70	30.7	197.67	6.0	11.2
38	Hyatt Regency San Francisco Airport	San Francisco/San Jose	789	200.65	90.1	180.74	76.5	265.79	9.3	23.4
39	The St. Regis Houston	Houston	232	289.56	61.5	178.15	24.6	290.42	1.6	4.4
40	Hyatt Regency Coconut Point Resort and Spa <sup>(3)</sup>	Florida Gulf Coast	454	228.90	77.1	176.50	63.5	383.23	11.3	18.0
	<b>Total Top 40</b>		26,485	\$280.39	82.6%	\$231.55	\$3,502.0	\$362.34	\$556.0	\$990.5*
	<b>Remaining 52 hotels<sup>(2)</sup></b>		24,866	176.96	76.0%	134.55	1,896.6	208.97	304.1	553.5
	Pro forma adjustment for three Hyatt hotel acquisition <sup>(3)</sup>						(65.8)		(15.2)	(22.0)
	Gain on sale of property, sold property operations, and corporate level income/expense						191.4		306.1	39.8
	<b>Total</b>		<b>51,351</b>	<b>=</b>	<b>=</b>	<b>=</b>	<b>\$5,524.2</b>	<b>=</b>	<b>\$1,151.0</b>	<b>\$1,561.8</b>

\*Represents 63% of our EBITDA.

- (1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property, sold property operations and corporate level income/expense". Refer to the table below for reconciliation of net income (loss) to Hotel EBITDA. The total represents Host Hotel's EBITDA, as defined in the Notes to Supplemental Financial Information.
- (2) The Westin New York Grand Central is excluded from this total as it was sold subsequent to year end on January 9, 2019. Its operations for the year are included in sold property operations.
- (3) The operating results for the three hotels acquired in March 2018 are included on a pro forma basis, which includes operating results assuming the hotels were owned as of January 1, 2018 and based on actual results obtained from the manager for periods prior to our ownership. For these hotels, since the operations include periods prior to our ownership, the results may not necessarily correspond to our actual results.

# Property Level Data

## Top 40 Domestic Hotels by RevPAR Reconciliation of Hotel Net Income (Loss) to Hotel EBITDA and EBITDAre

(unaudited, in millions, except hotel statistics)

Year ended December 31, 2018											
	Hotel	Location	No. of Rooms	Hotel Net Income (Loss)	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Less: Gain on dispositions	Plus: Equity Investment Adjustments	Equals: Hotel EBITDA	
1	Fairmont Kea Lani, Maui	Maui/Oahu	450	\$25.8	\$16.3	\$-	\$-	\$-	\$-	\$42.1	
2	Andaz Maui at Wailea Resort <sup>(2)</sup>	Maui/Oahu	301	14.6	8.8	-	-	-	-	23.4	
3	The Ritz-Carlton, Naples	Florida Gulf Coast	450	18.7	13.3	-	-	-	-	32.0	
4	Hyatt Regency Maui Resort & Spa	Maui/Oahu	806	38.2	15.1	-	-	-	-	53.3	
5	The Ritz-Carlton, Marina del Rey	Los Angeles	304	8.2	4.6	-	-	-	-	12.8	
6	New York Marriott Marquis	New York	1,966	37.2	29.3	-	-	-	-	66.5	
7	Grand Hyatt San Francisco <sup>(2)</sup>	San Francisco/San Jose	668	10.4	11.7	-	-	-	-	22.1	
8	The Ritz-Carlton, Amelia Island	Jacksonville	446	23.7	8.8	-	-	-	-	32.5	
9	San Francisco Marriott Fisherman's Wharf	San Francisco/San Jose	285	5.4	3.9	-	-	-	-	9.3	
10	W Hollywood	Los Angeles	305	3.2	7.4	-	-	-	-	10.6	
11	San Francisco Marriott Marquis	San Francisco/San Jose	1,500	33.5	16.7	-	-	-	-	50.2	
12	The Phoenician, A Luxury Collection Resort	Phoenix	645	4.9	29.7	-	-	-	-	34.6	
13	JW Marriott Washington, DC	Washington, D.C. (CBD)	777	20.1	8.2	-	-	-	-	28.3	
14	Sheraton New York Times Square Hotel	New York	1,780	(3.0)	27.7	-	-	-	-	24.7	
15	New York Marriott Downtown	New York	513	9.1	4.6	-	-	-	-	13.7	
16	Axiom Hotel	San Francisco/San Jose	152	3.6	4.4	-	-	-	-	8.0	
17	Marina del Rey Marriott	Los Angeles	370	9.4	3.3	-	-	-	-	12.7	
18	W Seattle	Seattle	424	7.8	5.9	-	-	-	-	13.7	
19	Marriott Marquis San Diego Marina	San Diego	1,360	30.4	33.5	-	-	-	-	63.9	
20	Boston Marriott Copley Place	Boston	1,144	23.4	11.8	-	-	-	-	35.2	
21	The Westin Chicago River North	Chicago	429	7.1	6.2	-	-	-	-	13.3	
22	Coronado Island Marriott Resort & Spa	San Diego	300	5.3	6.0	-	-	-	-	11.3	
23	The Ritz-Carlton, Tysons Corner	Northern Virginia	398	4.9	7.0	-	-	-	-	11.9	
24	The Don CeSar	Florida Gulf Coast	347	10.8	6.6	-	-	-	-	17.4	
25	The Ritz-Carlton Golf Resort, Naples	Florida Gulf Coast	295	4.4	5.3	-	-	-	-	9.7	
26	Manchester Grand Hyatt San Diego	San Diego	1,628	42.9	29.3	-	-	-	-	72.2	
27	Embassy Suites by Hilton Chicago Downtown Magnificent Mile	Chicago	455	5.2	5.5	-	-	-	-	10.7	
28	Grand Hyatt Washington	Washington, D.C. (CBD)	897	15.0	15.7	-	-	-	-	30.7	
29	The Logan	Philadelphia	391	7.1	10.2	-	-	-	-	17.3	
30	Washington Marriott at Metro Center	Washington, D.C. (CBD)	459	9.4	2.6	-	-	-	-	12.0	
31	The Westin Seattle	Seattle	891	15.1	9.8	-	-	-	-	24.9	
32	The Westin Georgetown, Washington D.C.	Washington, D.C. (CBD)	267	3.4	3.2	-	-	-	-	6.6	
33	Sheraton Boston Hotel	Boston	1,220	9.1	15.2	-	-	-	-	24.3	
34	Santa Clara Marriott	San Francisco/San Jose	759	23.8	2.5	-	-	-	-	26.3	
35	Hyatt Regency Cambridge, Overlooking Boston	Boston	470	13.5	4.6	-	-	-	-	18.1	
36	The Westin Kierland Resort & Spa	Phoenix	732	26.2	11.0	-	-	-	-	37.2	
37	Hyatt Place Waikiki Beach	Maui/Oahu	426	6.0	5.2	-	-	-	-	11.2	
38	Hyatt Regency San Francisco Airport	San Francisco/San Jose	789	9.3	14.1	-	-	-	-	23.4	
39	The St. Regis Houston	Houston	232	1.6	2.8	-	-	-	-	4.4	
40	Hyatt Regency Coconut Point Resort and Spa <sup>(2)</sup>	Florida Gulf Coast	454	11.3	6.7	-	-	-	-	18.0	
<b>Total Top 40</b>			26,485	\$556.0	\$434.5	\$-	\$-	\$-	\$-	\$990.5	
<b>Remaining 52 hotels <sup>(1)</sup></b>			24,866	304.1	249.4	-	-	-	-	553.5	
Pro forma adjustment for three Hyatt hotel acquisition <sup>(2)</sup>				(15.2)	(6.8)	-	-	-	-	(22.0)	
Gain on sale of property, sold property operations and corporate level income/ expense				306.1	266.8	176.4	149.6	(902.9)	43.8	39.8	
<b>Total</b>			<b>51,351</b>	<b>\$1,151.0</b>	<b>\$943.9</b>	<b>\$176.4</b>	<b>\$149.6</b>	<b>\$(902.9)</b>	<b>\$43.8</b>	<b>\$1,561.8</b>	

(1) The Westin New York Grand Central is excluded from this total as it was sold subsequent to year end on January 9, 2019. Its operations for the year are included in sold property operations.

(2) The operating results for the three hotels acquired in March 2018 are included on a pro forma basis, which includes operating results assuming the hotels were owned as of January 1, 2018 and based on actual results obtained from the manager for periods prior to our ownership. For these hotels, since the operations include periods prior to our ownership, the results may not necessarily correspond to our actual results.

# Property Level Data

## Top 40 Domestic Hotels by RevPAR For the Year ended December 31, 2016

(unaudited, in millions, except hotel statistics and per room basis)

Year ended December 31, 2016

	Hotel	Location	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total Revenues	Total Revenues per Available Room	Hotel Net Income (Loss)	Hotel EBITDA <sup>(1)</sup>
1	Fairmont Kea Lani, Maui	Maui/Oahu	450	\$552.99	86.4%	\$478.00	\$114.2	\$693.52	\$24.0	\$40.6
2	The Ritz-Carlton, Naples	Florida Gulf Coast	450	535.08	70.2	375.57	130.6	793.07	26.6	40.5
3	W New York - Union Square <sup>(2)</sup>	New York	270	388.45	90.8	352.74	41.4	419.41	2.5	8.4
4	New York Marriott Marquis	New York	1,966	328.59	89.7	294.62	335.3	465.96	35.5	72.9
5	The Ritz-Carlton, Marina del Rey	Los Angeles	304	344.76	77.5	267.13	49.4	444.06	5.4	10.1
6	Hyatt Regency Maui Resort & Spa	Maui/Oahu	806	286.66	91.4	261.93	133.5	452.66	31.9	44.8
7	San Francisco Marriott Marquis	San Francisco/San Jose	1,500	282.77	89.9	254.31	201.5	366.95	34.2	53.7
8	The Westin New York Grand Central <sup>(2)</sup>	New York	774	292.72	85.5	250.42	87.1	307.55	(4.8)	13.8
9	W New York <sup>(2)</sup>	New York	696	299.87	81.6	244.58	79.6	312.36	(6.7)	4.8
10	The Ritz-Carlton, Amelia Island	Jacksonville	446	337.37	71.5	241.38	87.1	533.76	16.9	26.7
11	Sheraton New York Times Square Hotel	New York	1,780	256.73	91.0	233.58	200.1	307.09	(5.5)	27.4
12	New York Marriott Downtown	New York	513	275.95	84.3	232.76	54.0	287.43	8.1	14.5
13	JW Marriott Washington, DC	Washington, D.C. (CBD)	777	274.59	84.5	231.99	94.0	330.70	19.8	29.3
14	San Francisco Marriott Fisherman's Wharf	San Francisco/San Jose	285	269.10	83.8	225.58	28.0	268.28	5.3	7.4
15	Marina del Rey Marriott	Los Angeles	370	247.51	87.1	215.66	41.6	306.99	9.6	12.8
16	The Westin Georgetown, Washington D.C.	Washington, D.C. (CBD)	267	246.27	86.6	213.27	26.8	274.56	4.8	8.7
17	The Westin Chicago River North	Chicago	429	253.06	82.4	208.61	48.5	308.95	9.7	16.2
18	The St. Regis Houston	Houston	232	299.88	67.2	201.62	26.5	312.23	2.6	6.1
19	The Phoenixian, A Luxury Collection Resort	Phoenix	643	335.16	60.0	201.09	112.1	476.15	12.1	29.3
20	Boston Marriott Copley Place	Boston	1,144	241.25	82.2	198.28	118.8	283.73	20.2	33.0
21	The Ritz-Carlton Golf Resort, Naples	Florida Gulf Coast	295	312.69	62.6	195.76	37.2	344.25	4.4	8.9
22	Manchester Grand Hyatt San Diego	San Diego	1,628	225.46	86.3	194.66	188.9	316.97	35.9	67.2
23	Embassy Suites by Hilton Chicago Downtown Magnificent Mile	Chicago	455	219.80	88.5	194.62	36.0	216.38	6.4	12.3
24	Washington Marriott at Metro Center	Washington, D.C. (CBD)	459	243.12	79.4	193.12	42.9	255.36	8.5	11.9
25	Grand Hyatt Washington	Washington, D.C. (CBD)	897	239.83	80.3	192.54	94.3	287.27	12.3	27.4
26	Coronado Island Marriott Resort & Spa	San Diego	300	239.76	79.8	191.41	32.6	296.76	3.0	9.3
27	Marriott Marquis San Diego Marina	San Diego	1,360	235.82	80.2	189.15	151.3	303.96	20.0	47.1
28	Sheraton Boston Hotel	Boston	1,220	231.78	79.8	184.94	112.2	251.26	12.3	27.9
29	Hyatt Place Waikiki Beach	Maui/Oahu	426	196.17	93.5	183.47	30.0	192.50	6.4	11.8
30	Santa Clara Marriott	San Francisco/San Jose	759	244.25	73.4	179.27	71.4	257.08	21.3	25.4
31	Hyatt Regency Cambridge, Overlooking Boston	Boston	470	222.36	80.4	178.89	43.1	250.57	13.1	17.4
32	The Whitley, A Luxury Collection Hotel, Atlanta Buckhead	Atlanta	510	243.74	72.5	176.71	55.4	296.96	7.8	14.3
33	The Westin Seattle	Seattle	891	214.80	82.1	176.41	82.6	253.14	13.1	23.6
34	Hyatt Regency Washington on Capitol Hill	Washington, D.C. (CBD)	838	220.86	79.4	175.41	80.3	261.71	10.5	21.4
35	The Ritz-Carlton, Tysons Corner	Northern Virginia	398	254.20	68.7	174.54	47.6	326.93	2.5	8.5
36	The Westin Kierland Resort & Spa	Phoenix	732	237.37	72.8	172.72	108.7	405.78	22.2	33.4
37	W Seattle	Seattle	424	237.42	71.5	169.79	34.0	218.89	4.5	10.3
38	Axiom Hotel	San Francisco/San Jose	152	236.22	70.3	166.05	11.4	166.72	1.5	5.5
39	Philadelphia Airport Marriott	Philadelphia	419	185.85	84.3	156.52	33.3	217.43	6.5	10.0
40	The Westin Denver Downtown	Denver	430	194.96	79.9	155.85	33.5	212.79	5.3	10.3
<b>Total Top 40</b>			27,165	\$268.71	82.1%	\$220.73	\$3,336.8	335.63	\$469.7	\$904.9*
<b>Remaining 56 hotels</b>			27,001	174.51	72.9%	127.22	2,010.7	203.37	283.4	573.1
Gain on sale of property, sold property operations, and corporate level income/expense							82.5		17.9	5.4
<b>Total</b>			<b>54,166</b>	<b>=</b>	<b>=</b>	<b>=</b>	<b>\$5,430.0</b>	<b>=</b>	<b>\$771.0</b>	<b>\$1,483.4</b>

\*Represents 61% of our EBITDAre.

- (1) Certain items from our statement of operations are not allocated to individual properties, including interest on our senior notes, corporate and other expenses, and the provision for income taxes. These items are reflected below in "gain on sale of property, sold property operations and corporate level income/expense". Refer to the table below for reconciliation of net income (loss) to Hotel EBITDA. The total represents Host Hotel's EBITDAre, as defined in the Notes to Supplemental Financial Information.
- (2) W New York – Union Square, W New York, and the Westin New York Grand Central were sold during 2018 and 2019.

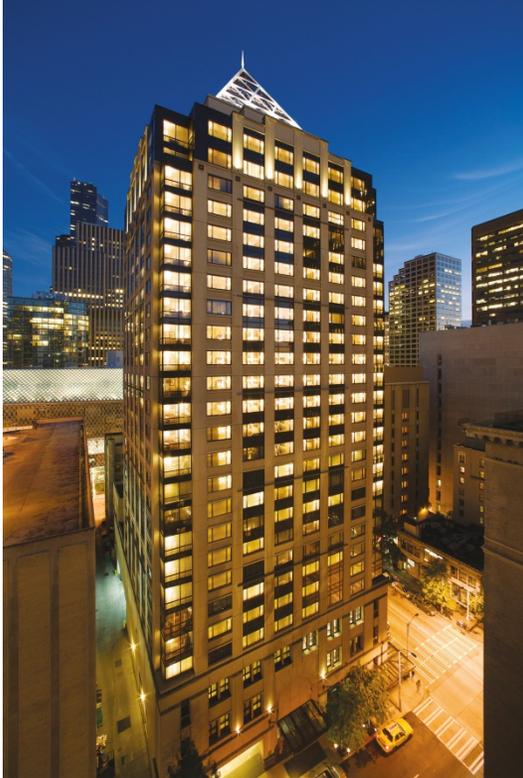
# Property Level Data

## Top 40 Domestic Hotels by RevPAR Reconciliation of Hotel Net Income (Loss) to Hotel EBITDA and EBITDAre

(unaudited, in millions, except hotel statistics)

Year ended December 31, 2016											
	Hotel	Location	No. of Rooms	Hotel Net Income (Loss)	Plus: Depreciation	Plus: Interest Expense	Plus: Income Tax	Less: Gain on dispositions	Plus: Equity Investment Adjustments	Equals: Hotel EBITDA	
1	Fairmont Kea Lani, Maui	Maui/Oahu	450	\$24.0	\$16.6	\$-	\$-	\$-	\$-	\$40.6	
2	The Ritz-Carlton, Naples	Florida Gulf Coast	450	26.6	13.9	-	-	-	-	40.5	
3	W New York - Union Square <sup>(1)</sup>	New York	270	2.5	5.9	-	-	-	-	8.4	
4	New York Marriott Marquis	New York	1,966	35.5	37.4	-	-	-	-	72.9	
5	The Ritz-Carlton, Marina del Rey	Los Angeles	304	5.4	4.7	-	-	-	-	10.1	
6	Hyatt Regency Maui Resort & Spa	Maui/Oahu	806	31.9	12.9	-	-	-	-	44.8	
7	San Francisco Marriott Marquis	San Francisco/San Jose	1,500	34.2	19.5	-	-	-	-	53.7	
8	The Westin New York Grand Central <sup>(1)</sup>	New York	774	(4.8)	18.6	-	-	-	-	13.8	
9	W New York <sup>(1)</sup>	New York	696	(6.7)	11.5	-	-	-	-	4.8	
10	The Ritz-Carlton, Amelia Island	Jacksonville	446	16.9	9.8	-	-	-	-	26.7	
11	Sheraton New York Times Square Hotel	New York	1,780	(5.5)	32.9	-	-	-	-	27.4	
12	New York Marriott Downtown	New York	513	8.1	6.4	-	-	-	-	14.5	
13	JW Marriott Washington, DC	Washington, D.C. (CBD)	777	19.8	9.5	-	-	-	-	29.3	
14	San Francisco Marriott Fisherman's Wharf	San Francisco/San Jose	285	5.3	2.1	-	-	-	-	7.4	
15	Marina del Rey Marriott	Los Angeles	370	9.6	3.2	-	-	-	-	12.8	
16	The Westin Georgetown, Washington D.C.	Washington, D.C. (CBD)	267	4.8	3.9	-	-	-	-	8.7	
17	The Westin Chicago River North	Chicago	429	9.7	6.5	-	-	-	-	16.2	
18	The St. Regis Houston	Houston	232	2.6	3.5	-	-	-	-	6.1	
19	The Phoenician, A Luxury Collection Resort	Phoenix	643	12.1	17.2	-	-	-	-	29.3	
20	Boston Marriott Copley Place	Boston	1,144	20.2	12.8	-	-	-	-	33.0	
21	The Ritz-Carlton Golf Resort, Naples	Florida Gulf Coast	295	4.4	4.5	-	-	-	-	8.9	
22	Manchester Grand Hyatt San Diego	San Diego	1,628	35.9	31.3	-	-	-	-	67.2	
23	Embassy Suites by Hilton Chicago Downtown Magnificent Mile	Chicago	455	6.4	5.9	-	-	-	-	12.3	
24	Washington Marriott at Metro Center	Washington, D.C. (CBD)	459	8.5	3.4	-	-	-	-	11.9	
25	Grand Hyatt Washington	Washington, D.C. (CBD)	897	12.3	15.1	-	-	-	-	27.4	
26	Coronado Island Marriott Resort & Spa	San Diego	300	3.0	6.3	-	-	-	-	9.3	
27	Marriott Marquis San Diego Marina	San Diego	1,360	20.0	27.1	-	-	-	-	47.1	
28	Sheraton Boston Hotel	Boston	1,220	12.3	15.6	-	-	-	-	27.9	
29	Hyatt Place Waikiki Beach	Maui/Oahu	426	6.4	5.4	-	-	-	-	11.8	
30	Santa Clara Marriott	San Francisco/San Jose	759	21.3	4.1	-	-	-	-	25.4	
31	Hyatt Regency Cambridge, Overlooking Boston	Boston	470	13.1	4.3	-	-	-	-	17.4	
32	The Whitley, A Luxury Collection Hotel, Atlanta Buckhead	Atlanta	510	7.8	6.5	-	-	-	-	14.3	
33	The Westin Seattle	Seattle	891	13.1	10.5	-	-	-	-	23.6	
34	Hyatt Regency Washington on Capitol Hill	Washington, D.C. (CBD)	838	10.5	10.9	-	-	-	-	21.4	
35	The Ritz-Carlton, Tysons Corner	Northern Virginia	398	2.5	6.0	-	-	-	-	8.5	
36	The Westin Kierland Resort & Spa	Phoenix	732	22.2	11.2	-	-	-	-	33.4	
37	W Seattle	Seattle	424	4.5	5.8	-	-	-	-	10.3	
38	Axiom Hotel	San Francisco/San Jose	152	1.5	4.0	-	-	-	-	5.5	
39	Philadelphia Airport Marriott	Philadelphia	419	6.5	3.5	-	-	-	-	10.0	
40	The Westin Denver Downtown	Denver	430	5.3	5.0	-	-	-	-	10.3	
	<b>Total Top 40</b>		<b>27,165</b>	<b>\$469.7</b>	<b>\$435.2</b>	<b>\$-</b>	<b>\$-</b>	<b>\$-</b>	<b>\$-</b>	<b>\$904.9</b>	
	<b>Remaining 56 hotels <sup>(2)</sup></b>		<b>27,001</b>	<b>283.4</b>	<b>279.7</b>	<b>10.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>573.1</b>	
	Gain on sale of property, sold property operations, and corporate level income/expense			17.9	8.8	144.1	40.1	(249.9)	44.4	5.4	
	<b>Total</b>		<b>54,166</b>	<b>\$771.0</b>	<b>\$723.7</b>	<b>\$154.1</b>	<b>\$40.1</b>	<b>\$(249.9)</b>	<b>\$44.4</b>	<b>\$1,483.4</b>	

(1) W New York – Union Square, W New York, and the Westin New York Grand Central were sold during 2018 and 2019.



# Capitalization

# Capitalization

## Comparative Capitalization

(in millions, except security pricing and per share amounts)

	As of June 30, 2019	As of March 31, 2019	As of December 31, 2018	As of September 30, 2018	As of June 30, 2018
<b>Shares/Units</b>					
Common shares outstanding	730.0	740.9	740.4	740.0	739.8
Common shares outstanding assuming conversion of OP Units <sup>(1)</sup>	737.8	748.6	748.1	748.1	748.0
Preferred OP Units outstanding	.01	.01	.02	.02	.02
<b>Security pricing</b>					
Common stock at end of quarter <sup>(2)</sup>	\$18.22	\$18.90	\$16.67	\$21.10	\$21.07
High during quarter	19.88	20.14	20.97	21.94	22.25
Low during quarter	17.80	16.35	15.94	20.10	18.24
<b>Capitalization</b>					
Market value of common equity <sup>(3)</sup>	\$13,443	\$14,149	\$12,471	\$15,785	\$15,760
Consolidated debt	3,864	3,862	3,837	4,079	4,228
Less: Cash	(1,107)	(1,082)	(1,542)	(1,269)	(646)
Consolidated total capitalization	16,200	16,929	14,766	18,595	19,342
Plus: Share of debt in unconsolidated investments	147	148	150	456	458
Pro rata total capitalization	\$16,347	\$17,077	\$14,916	\$19,051	\$19,800
	Quarter ended June 30, 2019	Quarter ended March 31, 2019	Quarter ended December 31, 2018	Quarter ended September 30, 2018	Quarter ended June 30, 2018
<b>Dividends declared per common share</b>	\$0.20	\$0.20	\$0.25	\$0.20	\$0.20

(1) Each OP Unit is redeemable for cash or, at our option, for 1.021494 common shares of Host Inc. At June 30, 2019, March 31, 2019, December 31, 2018, September 30, 2018 and June 30, 2018, there were 7.6 million, 7.6 million, 7.5 million, 7.9 million and 8.0 million common OP Units, respectively, held by non-controlling interests.

(2) Share prices are the closing price as reported by the New York Stock Exchange.

(3) Market value of common equity is calculated as the number of common shares outstanding including assumption of conversion of OP units multiplied the closing share price on that day.

# Capitalization

## Consolidated Debt Summary

(in millions)

Debt	Rate	Maturity date	June 30, 2019	December 31, 2018
<b>Senior debt</b>				
Series Z	6%	10/2021	\$ 299	\$ 299
Series B	5 1/4%	3/2022	348	348
Series C	4 3/4%	3/2023	448	447
Series D	3 3/4%	10/2023	398	398
Series E	4%	6/2025	497	497
Series F	4 1/2%	2/2026	397	397
Series G	3 7/8%	4/2024	396	396
2017 Credit facility term loan <sup>(1)</sup>	3.5%	5/2021	499	499
2015 Credit facility term loan <sup>(1)</sup>	3.5%	9/2020	499	499
Credit facility revolver <sup>(1)(2)</sup>	3.0%	5/2021	54	51
			3,835	3,831
<b>Other debt</b>				
Other debt	5.0% - 8.8%	12/2020 - 02/2024	29	6
Total debt <sup>(3)(4)</sup>			\$ 3,864	\$ 3,837
Percentage of fixed rate debt			73%	73%
Weighted average interest rate			4.3%	4.4%
Weighted average debt maturity			3.7 years	4.2 years
<b>Credit Facility</b>				
Total capacity <sup>(1)</sup>			\$ 1,000	
Available capacity			943	
<b>Assets encumbered by mortgage debt</b>				
			—	

(1) Subsequent to quarter end, the term loans and revolver under our credit facility were amended, increasing the total capacity of the revolver to \$1.5 billion and extending the maturities of the revolver and term loans to 2025, including all extension options, subject to meeting certain conditions.

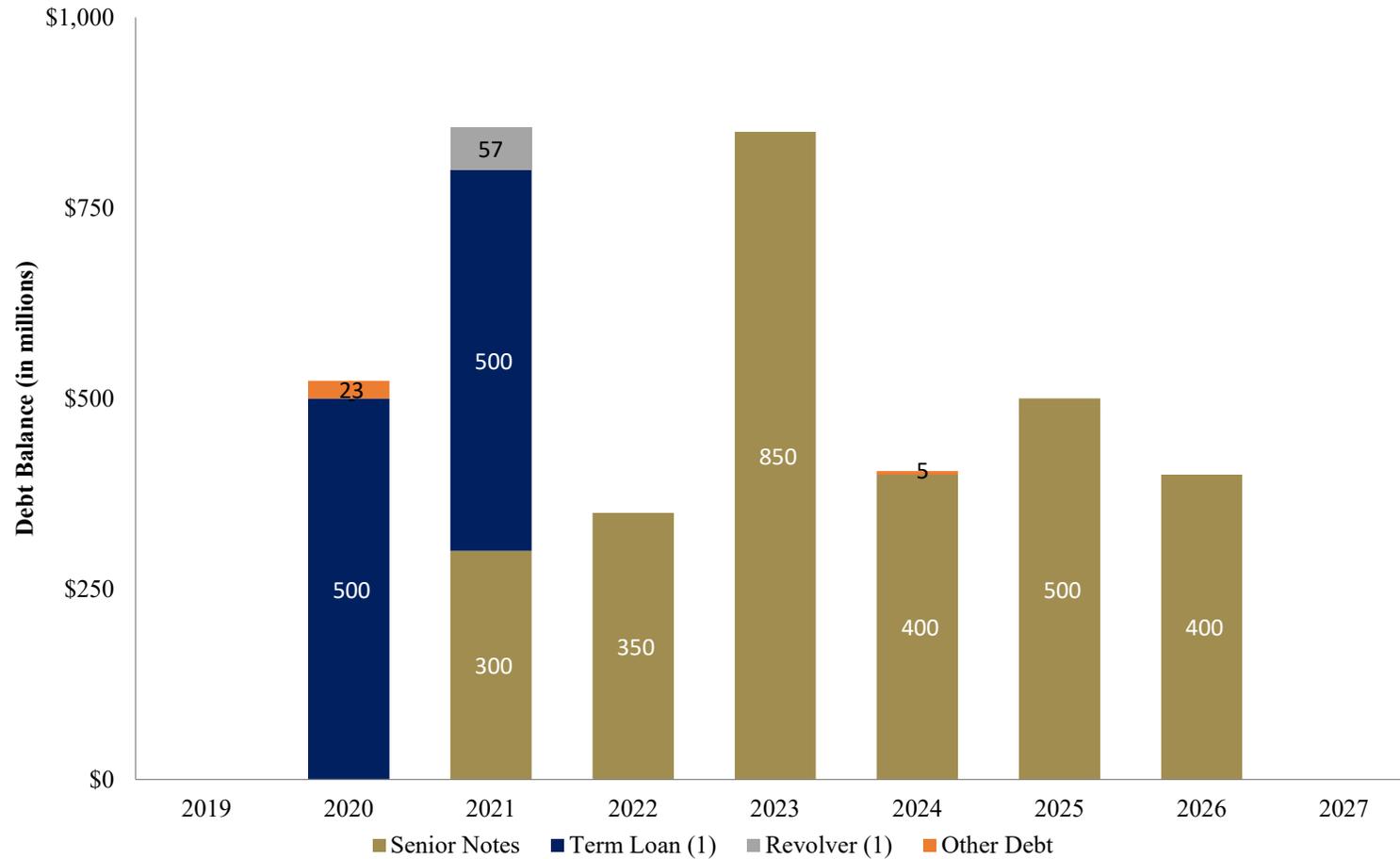
(2) The interest rate shown is the weighted average rate of the outstanding credit facility borrowings at June 30, 2019.

(3) In accordance with GAAP, total debt includes the debt of entities that we consolidate, but of which we do not own 100%, and excludes the debt of entities that we do not consolidate, but of which we have a non-controlling ownership interest and record our investment therein under the equity method of accounting. As of June 30, 2019, our share of debt in unconsolidated investments is \$147 million and none of our debt is attributable to non-controlling interests.

(4) Total debt as of June 30, 2019 and December 31, 2018 includes net discounts and deferred financing costs of \$21 million and \$24 million, respectively.

# Capitalization

## Consolidated Debt Maturity as of June 30, 2019



(1) Subsequent to quarter end, the term loans and revolver under our credit facility were amended, extending the maturities to 2025, including all extension options, subject to meeting certain conditions.

# Capitalization

## Reconciliation of GAAP Leverage Ratio to Credit Facility Leverage Ratio

(unaudited, in millions, except ratios)

The following table presents the calculation of Host's leverage ratio using GAAP measures:

	<u>GAAP Leverage Ratio</u>
	June 30, 2019
Debt	\$3,864
Net income – trailing twelve months	1,163
<b>GAAP Leverage Ratio</b>	<b>3.3x</b>

The following table presents the calculation of Host's leverage ratio as used in the financial covenants of the credit facility:

	<u>Leverage Ratio per</u>
	<u>Credit Facility</u>
	June 30, 2019
Net debt <sup>(1)</sup>	\$2,859
Adjusted Credit Facility EBITDA – trailing twelve months <sup>(2)</sup>	1,557
<b>Leverage Ratio</b>	<b>1.8x</b>

(1) The following presents the reconciliation of debt to net debt per our credit facility definition:

	June 30, 2019
Debt	\$3,864
Less: Unrestricted cash over \$100 million	(1,005)
Net debt per credit facility definition	\$2,859

(2) The following presents the reconciliation of net income to EBITDA, EBITDAre, Adjusted EBITDAre and EBITDA per our credit facility definition in determining leverage ratio:

	Trailing twelve months
	June 30, 2019
Net income	\$1,163
Interest expense	173
Depreciation and amortization	674
Income taxes	147
<b>EBITDA</b>	<b>2,157</b>
Gain on dispositions	(843)
Non-cash impairment expense	239
Equity in earnings of affiliates	(20)
Pro rata EBITDAre of equity investments	50
<b>EBITDAre and Adjusted EBITDAre</b>	<b>1,583</b>
Pro forma EBITDA – Acquisitions	25
Pro forma EBITDA – Dispositions	(40)
Restricted stock expense and other non-cash items	14
Non-cash partnership adjustments	(25)
<b>Adjusted Credit Facility EBITDA</b>	<b>\$1,557</b>

# Capitalization

## Reconciliation of GAAP Fixed Charge Coverage Ratio to Credit Facility Fixed Charge Coverage Ratio

(unaudited, in millions, except ratios)

The following tables present the calculation of our fixed charge coverage ratio using GAAP measures and as used in the financial covenants of the credit facility:

	<b>GAAP Fixed Charge Coverage Ratio</b>		<b>Credit Facility Fixed Charge Coverage Ratio</b>
	Trailing twelve months June 30, 2019		Trailing twelve months June 30, 2019
Net income	\$1,163	Credit Facility Fixed Charge Coverage Ratio EBITDA <sup>(1)</sup>	\$1,284
Interest expense	173	Fixed Charges <sup>(2)</sup>	196
<b>GAAP Fixed Charge Coverage Ratio</b>	<b>6.7x</b>	<b>Credit Facility Fixed Charge Coverage Ratio</b>	<b>6.6x</b>

(1) The following reconciles Adjusted Credit Facility EBITDA to Credit Facility Fixed Charge Coverage Ratio EBITDA. See Reconciliation of GAAP Leverage Ratio to Credit Facility Leverage Ratio for calculation and reconciliation of Adjusted Credit Facility EBITDA.

	Trailing twelve months June 30, 2019
<b>Adjusted Credit Facility EBITDA</b>	<b>\$1,557</b>
Less: 5% of Hotel Property Gross Revenue	(273)
<b>Credit Facility Fixed Charge Coverage Ratio EBITDA</b>	<b>\$1,284</b>

(2) The following table reconciles GAAP interest expense to interest expense per our credit facility definition to fixed charges:

	Trailing twelve months June 30, 2019
GAAP Interest expense	\$173
Deferred financing cost amortization	(6)
Capitalized interest	3
Accretion expense	(1)
Pro forma interest adjustments	(2)
<b>Adjusted Credit Facility interest expense</b>	<b>167</b>
Cash taxes on ordinary income	29
<b>Fixed Charges</b>	<b>\$196</b>

# Capitalization

## Reconciliation of GAAP Interest Coverage Ratio to EBITDA to Interest Coverage Ratio

(unaudited, in millions, except ratios)

The following tables present the calculation of our interest coverage ratio using GAAP measures and as used in the senior notes indenture covenants:

	<u>GAAP Interest Coverage Ratio</u>
	Trailing twelve months June 30, 2019
Net income	\$1,163
Interest expense	173
<b>GAAP Interest Coverage Ratio</b>	<b>6.7x</b>
	<u>EBITDA to Interest Coverage Ratio</u>
	Trailing twelve months June 30, 2019
Adjusted Credit Facility EBITDA <sup>(1)</sup>	\$1,557
Non-controlling interest adjustment	2
<b>Adjusted Senior Notes EBITDA</b>	<b>\$1,559</b>
Adjusted Credit Facility interest expense <sup>(2)</sup>	\$167
<b>EBITDA to Interest Coverage Ratio</b>	<b>9.3x</b>

(1) See Reconciliation of GAAP Leverage Ratio to Credit Facility Leverage Ratio for the calculation of Adjusted Credit Facility EBITDA and reconciliation to net income.

(2) See Reconciliation of GAAP Fixed Charge Coverage Ratio to Credit Facility Fixed Charge Coverage Ratio for the calculation of Adjusted Credit Facility interest expense and reconciliation to GAAP interest expense. This same measure is used for our senior notes.

# Capitalization

## Ground Lease Summary as of June 30, 2019

As of June 30, 2019

	Hotel	No. of rooms	Lessor Institution Type	Minimum rent	Current expiration	Expiration after all potential options <sup>(1)</sup>
1	Atlanta Marriott Midtown Suites <sup>(5)</sup>	254	Private	743,092	1/3/2025	1/3/2105
2	Boston Marriott Copley Place	1,144	Public	N/A <sup>(2)</sup>	12/13/2077	12/13/2077
3	Coronado Island Marriott Resort & Spa	300	Public	1,378,850	10/31/2062	10/31/2078
4	Denver Marriott West	305	Private	160,000	12/28/2028	12/28/2058
5	Houston Airport Marriott at George Bush Intercontinental	573	Public	1,560,000	10/31/2053	10/31/2053
6	Houston Marriott Medical Center	395	Non-Profit	160,000	12/28/2019	12/28/2059
7	Manchester Grand Hyatt San Diego	1,628	Public	6,600,000	5/31/2067	5/31/2083
8	Marina del Rey Marriott	370	Public	1,777,140	3/31/2043	3/31/2043
9	Marriott Marquis San Diego Marina	1,360	Public	7,650,541	11/30/2061	11/30/2083
10	Newark Liberty International Airport Marriott	591	Public	2,476,119	12/31/2055	12/31/2055
11	Philadelphia Airport Marriott	419	Public	1,206,786	6/29/2045	6/29/2045
12	San Antonio Marriott Rivercenter	1,001	Private	700,000	12/31/2033	12/31/2063
13	San Francisco Marriott Marquis	1,500	Public	1,500,000	8/25/2046	8/25/2076
14	San Ramon Marriott	368	Private	482,144	5/29/2034	5/29/2064
15	Santa Clara Marriott	759	Private	90,932	11/30/2028	11/30/2058
16	Sheraton San Diego Hotel & Marina	1,053	Public	2,195,987	10/31/2078	10/31/2078
17	Tampa Airport Marriott	298	Public	1,497,946	12/31/2033	12/31/2033
18	The Ritz-Carlton, Marina del Rey	304	Public	1,453,104	7/29/2067	7/29/2067
19	The Ritz-Carlton, Tysons Corner	398	Private	992,722	6/30/2112	6/30/2112
20	The Westin Cincinnati	456	Public	100,000	6/30/2045	6/30/2075 <sup>(3)</sup>
21	The Westin Los Angeles Airport	747	Private	1,225,050	1/31/2054	1/31/2074 <sup>(4)</sup>
22	The Westin South Coast Plaza, Costa Mesa	393	Private	178,160	9/30/2025	9/30/2025
23	Toronto Marriott Downtown Eaton Centre Hotel	461	Non-Profit	396,863	9/20/2082	9/20/2082
24	W Hollywood	305	Public	366,579	3/28/2106	3/28/2106
	<b>Weighted average remaining lease term (assuming all extension options)<sup>(5)</sup></b>		55 years			
	<b>Percentage of leases (based on room count) with Public/Private/Non-Profit lessors</b>		67%/27%/6%			

(1) Exercise of Host's option to extend is subject to certain conditions, including the existence of no defaults and subject to any applicable rent escalation or rent re-negotiation provisions.

(2) All rental payments have been previously paid and no further rental payments are required for the remainder of the lease term.

(3) No renewal term in the event the Lessor determines to discontinue use of building as a hotel.

(4) A condition of renewal is that the hotel's occupancy compares favorably to similar hotels for the preceding three years.

(5) The Atlanta Marriott Midtown Suites is considered held for sale at June 30, 2019. Therefore, the lease term has been excluded from our calculation of the weighted average remaining lease term.

# Capitalization

## 2019 Property Dispositions

	Sales Price (in millions) <sup>(1)</sup>	GAAP Cap Rate <sup>(4)</sup>	Cap Rate <sup>(2)(4)</sup>	Net Income Multiple <sup>(4)</sup>	EBITDA multiple <sup>(3)(4)</sup>
<b>2019 completed and anticipated sales</b>	\$979	4.8%	5.7%	21.0x	15.3x

- (1) The table includes six properties that have sold as of August 5, 2019, and six properties that are under contract, subject to customary closing conditions. There can be no assurances that we will complete the transactions.
- (2) The cap rate is calculated as the ratio between the trailing twelve month net operating income (NOI) and the sales price plus avoided capital expenditures. Avoided capital expenditures represents \$160 million of estimated capital expenditure spend requirements for the properties in excess of escrow funding over the next 10 years, discounted at 8%.
- (3) The EBITDA multiple is calculated as the ratio between the sales price plus avoided capital expenditures over the trailing twelve-month Hotel EBITDA. Avoided capital expenditures represents \$315 million of estimated capital expenditure spend requirements for the properties including escrow funding over the next 10 years, discounted at 8%.
- (4) Cap rates and multiples are based on the trailing twelve months from the disposition date of the hotel, or as of June 30, 2019 for hotels not yet sold. GAAP cap rate is calculated as the ratio between the trailing twelve month net income and the sales price. Net income multiple is calculated as the ratio between the sales price over the trailing twelve-month Hotel net income. The following presents a reconciliation between the GAAP and non-GAAP measures. There was no interest expense or income tax related to these hotels for the periods presented.

	Trailing Twelve Months from Disposition Date (in millions)				
	Hotel Net Income (Loss)	Plus: Depreciation	Equals: Hotel EBITDA	Renewal & Replacement funding	Hotel Net Operating Income
<b>2019 completed and anticipated sales</b>	\$46.5	\$32.4	\$78.9	\$(16.3)	\$62.6



# 2019 Outlook

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# 2019 Outlook

The Company estimates its 2019 operating results as compared to the prior year will change in the following range:

	Previous Full Year 2019 Guidance	Current Full Year 2019 Guidance	Change in Full Year 2019 Guidance to the Mid-Point
Total comparable hotel RevPAR - Constant US\$ <sup>(1)</sup>	0.0% to 2.0%	(1.0)% to 0.0%	(150) bps
Total revenues under GAAP	0.1% to 2.1%	(1.5)% to (0.5)%	(210) bps
Operating profit margin under GAAP	460 bps to 550 bps	470 bps to 530 bps	(5) bps
Comparable hotel EBITDA margins <sup>(2)</sup>	(25) bps to 35 bps	(25) bps to 25 bps	(5) bps

(1) Forecast comparable hotel results include 74 hotels that are assumed will be classified as comparable as of December 31, 2019. See the 2019 Forecast Schedules for a listing of hotels excluded from the full year 2019 comparable hotel set.

(2) At the 0.0% high end of the RevPAR guidance, the improvement in comparable hotel EBITDA margin is 50 basis points higher compared to the previous guidance.

Based upon the above parameters, the Company estimates its 2019 guidance as follows:

	Previous Full Year 2019 Guidance	Current Full Year 2019 Guidance	Change in Full Year 2019 Guidance to the Mid-Point
Net income (in millions)	\$619 to \$683	\$956 to \$993	\$323.5
Adjusted EBITDAre (in millions)	\$1,535 to \$1,600	\$1,500 to \$1,540	\$(47.5)
Diluted earnings per common share	\$.82 to \$.91	\$1.28 to \$1.33	\$.44
NAREIT FFO per diluted share	\$1.76 to \$1.84	\$1.73 to \$1.78	\$(.05)
Adjusted FFO per diluted share	\$1.76 to \$1.84	\$1.73 to \$1.78	\$(.05)

See the 2019 Forecast Schedules and the Notes to Supplemental Financial Information for other assumptions used in the forecasts and items that may affect forecast results.

# 2019 Outlook

## Reconciliation of Net Income to EBITDA, EBITDAre, and Adjusted EBITDAre and Diluted Earnings per Common Share to NAREIT and Adjusted Funds From Operations per Diluted Share for 2019 Forecasts<sup>(1)</sup>

(unaudited, in millions, except per share amounts)

	Full Year 2019	
	Low-end of range	High-end of range
<b>Net income</b>	\$956	\$993
Interest expense	175	175
Depreciation and amortization	671	671
Income taxes	28	31
<b>EBITDA</b>	1,830	1,870
Gain on dispositions	(346)	(346)
Equity investment adjustments:		
Equity in earnings of affiliates	(10)	(10)
Pro rata EBITDAre of equity investments	26	26
<b>EBITDAre</b>	1,500	1,540
<b>Adjusted EBITDAre</b>	\$1,500	\$1,540

	Full Year 2019	
	Low-end of range	High-end of range
<b>Net income</b>	\$956	\$993
Less: Net income attributable to non-controlling interests	(13)	(13)
<b>Net income attributable to Host Inc.</b>	943	980
Adjustments:		
Gain on dispositions	(346)	(346)
Depreciation and amortization	667	667
Equity investment adjustments:		
Equity in earnings of affiliates	(10)	(10)
Pro rata FFO of equity investments	18	18
Consolidated partnership adjustments:		
FFO adjustment for non-controlling interests of Host LP	(3)	(3)
<b>NAREIT FFO and Adjusted FFO</b>	1,269	1,306
<b>Weighted average diluted shares - EPS, NAREIT FFO and Adjusted FFO</b>	735.0	735.0
<b>Diluted earnings per common share</b>	\$1.28	\$1.33
<b>NAREIT FFO and Adjusted FFO per diluted share</b>	\$1.73	\$1.78

(1) The forecasts are based on the below assumptions:

- Total comparable hotel RevPAR in constant US\$ will decrease 1.0% to 0.0% for the low and high end of the forecast range, which excludes the effect of changes in foreign currency. However, the effect of estimated changes in foreign currency has been reflected in the forecast of net income, EBITDA, earnings per diluted share and Adjusted FFO per diluted share.
- Comparable hotel EBITDA margins will decrease 25 basis points or increase 25 basis points for the low and high ends of the forecasted RevPAR range, respectively.
- We expect to spend approximately \$315 million to \$345 million on ROI capital expenditures and approximately \$235 million to \$265 million on renewal and replacement capital expenditures.
- The above forecast assumes the sale of six additional properties. The transactions are subject to customary closing conditions which may not be satisfied and there can be no assurances that we will be able to complete the transactions at the prices assumed in the forecast.

For a discussion of additional items that may affect forecasted results, see the Notes to Supplemental Financial Information.

# 2019 Outlook

## Schedule of Comparable Hotel Results for 2019 Forecasts<sup>(1)</sup>

(unaudited, in millions, except hotel statistics)

	Full Year 2019	
	Low-end of range	High-end of range
Operating profit margin <sup>(2)</sup>	14.3%	14.9%
Comparable hotel EBITDA margin <sup>(3)</sup>	28.75%	29.25%
<b>Net income</b>	<b>\$956</b>	<b>\$993</b>
Depreciation and amortization	671	671
Interest expense	175	175
Provision for income taxes	28	31
Corporate level income/expense	(266)	(266)
Non-comparable hotel results, net <sup>(4)</sup>	(271)	(276)
<b>Comparable hotel EBITDA</b>	<b>\$1,293</b>	<b>\$1,328</b>

	GAAP Results	Adjustments		Comparable Hotel Results
		Low-end of range		
		Non-comparable hotel results, net <sup>(4)</sup>	Depreciation and corporate level items	
<b>Revenues</b>				
Rooms	\$3,431	\$(587)	—	\$2,844
Food and beverage	1,628	(265)	—	1,363
Other	382	(92)	—	290
Total revenues	5,441	(944)	—	4,497
<b>Expenses</b>				
Hotel expenses	3,877	(673)	—	3,204
Depreciation	671	—	(671)	—
Corporate and other expenses	115	—	(115)	—
Total expenses	4,663	(673)	(786)	3,204
<b>Operating Profit - Comparable Hotel EBITDA</b>	<b>\$778</b>	<b>\$(271)</b>	<b>\$786</b>	<b>\$1,293</b>

	GAAP Results	Adjustments		Comparable Hotel Results
		High-end of range		
		Non-comparable hotel results, net <sup>(4)</sup>	Depreciation and corporate level items	
<b>Revenues</b>				
Rooms	\$3,466	\$(594)	—	\$2,872
Food and beverage	1,644	(267)	—	1,377
Other	385	(93)	—	292
Total revenues	5,495	(954)	—	4,541
<b>Expenses</b>				
Hotel expenses	3,891	(678)	—	3,213
Depreciation and amortization	671	—	(671)	—
Corporate and other expenses	115	—	(115)	—
Total expenses	4,677	(678)	(786)	3,213
<b>Operating Profit - Comparable Hotel EBITDA</b>	<b>\$818</b>	<b>\$(276)</b>	<b>\$786</b>	<b>\$1,328</b>

- (1) Forecast comparable hotel results include 74 hotels (of our 90 hotels owned at June 30, 2019) that we have assumed will be classified as comparable as of December 31, 2019. See "Comparable Hotel Operating Statistics" in the Notes to Supplemental Financial Information. No assurances can be made as to the hotels that will be in the comparable hotel set for 2019. Also, see the notes to the "Reconciliation of Net Income to EBITDA, EBITDAre, and Adjusted EBITDAre and Diluted Earnings per Common Share to NAREIT and Adjusted Funds From Operations per Diluted Share for 2019 Forecasts" for other forecast assumptions and further discussion of transactions affecting our comparable hotel set.
- (2) Operating profit margin under GAAP is calculated as the operating profit divided by the forecast total revenues per the condensed consolidated statements of operations.
- (3) Comparable hotel EBITDA margin is calculated as the comparable hotel EBITDA divided by the comparable hotel sales per the tables above.
- (4) Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our condensed consolidated statements of operations as continuing operations, (ii) gains on insurance settlements and business interruption proceeds, and (iii) the results of our office spaces and other non-hotel income. The following hotels are expected to be non-comparable for full-year forecast:

### Acquisitions:

- Andaz Maui at Wailea Resort (acquired in March 2018)
- Grand Hyatt San Francisco (acquired in March 2018)
- Hyatt Regency Coconut Point Resort and Spa (acquired in March 2018)
- 1 Hotel South Beach (acquired in February 2019)

### Renovations:

- The Ritz-Carlton, Naples (business disruption beginning in the second quarter of 2018)
- San Francisco Marriott Marquis (business disruption beginning in the third quarter of 2018)
- San Antonio Marriott Rivercenter (business disruption beginning in the second quarter of 2019)
- Minneapolis Marriott City Center (business disruption in 2019)

### Dispositions or properties under contract (includes forecast or actual results from January 1, 2019 through the anticipated or actual sale date):

- The Westin New York Grand Central (sold January 9, 2019)
- The Westin Mission Hills Golf Resort & Spa (sold April 2, 2019)
- Washington Dulles Airport Marriott (sold June 7, 2019)
- Newport Beach Marriott Bayview (sold June 12, 2019)
- Courtyard Chicago Downtown/River North (sold July 1, 2019)
- Residence Inn Arlington Pentagon City (sold July 1, 2019)
- Scottsdale Marriott Suites Old Town (expected to close in the third quarter 2019)
- Scottsdale Marriott at McDowell Mountains (expected to close in the third quarter 2019)
- Costa Mesa Marriott (expected to close in the third quarter 2019)
- Atlanta Marriott Suites Midtown (expected to close in the third quarter 2019)
- The Westin Indianapolis (expected to close in the third quarter 2019)
- Chicago Marriott Suites O'Hare (expected to close in the third quarter 2019)

# Notes to Supplemental Financial Information

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# Notes to Supplemental Financial Information

## FORECASTS

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Our forecast of earnings per diluted share, NAREIT and Adjusted FFO per diluted share, EBITDA, EBITDAre, Adjusted EBITDAre, NOI and comparable hotel results are forward-looking statements and are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause actual results and performance to differ materially from those expressed or implied by these forecasts. Although we believe the expectations reflected in the forecasts are based upon reasonable assumptions, we can give no assurance that the expectations will be attained or that the results will not be materially different. Risks that may affect these assumptions and forecasts include the following: potential changes in overall economic outlook make it inherently difficult to forecast the level of RevPAR and margin growth; the amount and timing of acquisitions and dispositions of hotel properties is an estimate that can substantially affect financial results, including such items as net income, depreciation and gains on dispositions; the level of capital expenditures may change significantly, which will directly affect the level of depreciation expense and net income; the amount and timing of debt payments may change significantly based on market conditions, which will directly affect the level of interest expense and net income; the amount and timing of transactions involving shares of our common stock may change based on market conditions; and other risks and uncertainties associated with our business described herein and in our annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC.

## COMPARABLE HOTEL OPERATING STATISTICS

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To facilitate a quarter-to-quarter comparison of our operations, we present certain operating statistics (i.e., Total RevPAR, RevPAR, average daily rate and average occupancy) and operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this presentation on a comparable hotel basis in order to enable our investors to better evaluate our operating performance..

Because these statistics and operating results relate only to our hotel properties, they exclude results for our non-hotel properties and other real estate investments. We define our comparable hotels as properties:

- (i) that are owned or leased by us and the operations of which are included in our consolidated results for the entirety of the reporting periods being compared; and
- (ii) that have not sustained substantial property damage or business interruption, or undergone large-scale capital projects (as further defined below) during the reporting periods being compared.

The hotel business is capital-intensive and renovations are a regular part of the business. Generally, hotels under renovation remain comparable hotels. A large scale capital project that would cause a hotel to be excluded from our comparable hotel set is an extensive renovation of several core aspects of the hotel, such as rooms, meeting space, lobby, bars, restaurants and other public spaces. Both quantitative and qualitative factors are taken into consideration in determining if the renovation would cause a hotel to be removed from the comparable hotel set, including unusual or exceptional circumstances such as: a reduction or increase in room count, rebranding, a significant alteration of the business operations, or the closing of the hotel during the renovation.

We do not include an acquired hotel in our comparable hotel set until the operating results for that hotel have been included in our consolidated results for one full calendar year. For example, we acquired the 1 Hotel South Beach in February 2019. The hotel will not be included in our comparable hotels until January 1, 2021. Hotels that we sell are excluded from the comparable hotel set once the transaction has closed. Similarly, hotels are excluded from our comparable hotel set from the date that they sustain substantial property damage or business interruption or commence a large-scale capital project. In each case, these hotels are returned to the comparable hotel set when the operations of the hotel have been included in our consolidated results for one full calendar year after completion of the repair of the property damage or cessation of the business interruption, or the completion of large-scale capital projects, as applicable.

# Notes to Supplemental Financial Information

## COMPARABLE HOTEL OPERATING STATISTICS (CONTINUED)

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Of the 90 hotels that we owned on June 30, 2019, 83 have been classified as comparable hotels. The operating results of the following hotels that we owned as of June 30, 2019 are excluded from comparable hotel results for these periods:

- Andaz Maui at Wailea Resort (acquired in March 2018);
- Grand Hyatt San Francisco (acquired in March 2018);
- Hyatt Regency Coconut Point Resort and Spa (acquired in March 2018);
- 1 Hotel South Beach (acquired in February 2019);
- The Ritz-Carlton, Naples, removed in the second quarter of 2018 (business disruption due to extensive renovations including restoration of the façade that required closure of the hotel for over two months, coordinated with renovation and expansion of restaurant areas and renovation to the spa and ballrooms);
- San Francisco Marriott Marquis, removed in the third quarter of 2018 (business disruption due to renovations of guestrooms, ballrooms, meeting space, and extensive renovations of the main lobby); and
- San Antonio Marriott Rivercenter, removed in the second quarter of 2019 (business disruption due to renovations of guestrooms, conversion of public areas into meeting space, and an extensive repositioning of the lobby area).

The operating results of eight hotels disposed of in 2019 and 2018 are not included in comparable hotel results for the periods presented herein.

## NON-GAAP FINANCIAL MEASURES

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Included in this supplemental information are certain “non-GAAP financial measures,” which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. They are as follows: (i) FFO and FFO per diluted share (both NAREIT and Adjusted), (ii) EBITDA, (iii) EBITDAre and Adjusted EBITDAre, (iv) NOI, (v) Comparable Hotel Property Level Operating Results, (vi) Credit Facility Leverage and Fixed Charge Coverage Ratios and (vii) Senior Notes EBITDA to Interest Coverage Ratio. The following discussion defines these measures and presents why we believe they are useful supplemental measures of our performance.

### *NAREIT FFO AND NAREIT FFO PER DILUTED SHARE*

We present NAREIT FFO and NAREIT FFO per diluted share as non-GAAP measures of our performance in addition to our earnings per share (calculated in accordance with GAAP). We calculate NAREIT FFO per diluted share as our NAREIT FFO (defined as set forth below) for a given operating period, as adjusted for the effect of dilutive securities, divided by the number of fully diluted shares outstanding during such period, in accordance with NAREIT guidelines. Effective January 1, 2019, we adopted NAREIT’s definition of FFO included in NAREIT’s Funds From Operations White Paper – 2018 Restatement. The adoption did not result in a change in the way we calculate NAREIT FFO. NAREIT defines FFO as net income (calculated in accordance with GAAP) excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, impairment write-downs of certain real estate assets and investments and adjustments for consolidated partially-owned entities and unconsolidated affiliates. Adjustments for consolidated partially-owned entities and unconsolidated affiliates are calculated to reflect our pro rata share of the FFO of those entities on the same basis.

# Notes to Supplemental Financial Information

## NON-GAAP FINANCIAL MEASURES (CONTINUED)

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We believe that NAREIT FFO per diluted share is a useful supplemental measure of our operating performance and that the presentation of NAREIT FFO per diluted share, when combined with the primary GAAP presentation of earnings per share, provides beneficial information to investors. By excluding the effect of real estate depreciation, amortization, impairments and gains and losses from sales of depreciable real estate, all of which are based on historical cost accounting and which may be of lesser significance in evaluating current performance, we believe that such measures can facilitate comparisons of operating performance between periods and with other REITs, even though NAREIT FFO per diluted share does not represent an amount that accrues directly to holders of our common stock. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. As noted by NAREIT in its Funds From Operations White Paper – 2018 Restatement, the primary purpose for including FFO as a supplemental measure of operating performance of a REIT is to address the artificial nature of historical cost depreciation and amortization of real estate and real estate-related assets mandated by GAAP. For these reasons, NAREIT adopted the FFO metric in order to promote a uniform industry-wide measure of REIT operating performance.

### *Adjusted FFO per Diluted Share*

We also present Adjusted FFO per diluted share when evaluating our performance because management believes that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance. Management historically has made the adjustments detailed below in evaluating our performance, in our annual budget process and for our compensation programs. We believe that the presentation of Adjusted FFO per diluted share, when combined with both the primary GAAP presentation of earnings per share and FFO per diluted share as defined by NAREIT, provides useful supplemental information that is beneficial to an investor's understanding of our operating performance. We adjust NAREIT FFO per diluted share for the following items, which may occur in any period, and refer to this measure as Adjusted FFO per diluted share:

- Gains and Losses on the Extinguishment of Debt – We exclude the effect of finance charges and premiums associated with the extinguishment of debt, including the acceleration of the write-off of deferred financing costs associated with the original issuance of the debt being redeemed or retired and incremental interest expense incurred during the refinancing period. We also exclude the gains on debt repurchases and the original issuance costs associated with the retirement of preferred stock. We believe that these items are not reflective of our ongoing finance costs.
- Acquisition Costs – Under GAAP, costs associated with completed property acquisitions that are considered business combinations are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective of the ongoing performance of the Company.
- Litigation Gains and Losses – We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business. We believe that including these items is not consistent with our ongoing operating performance.

In unusual circumstances, we may also adjust NAREIT FFO for gains or losses that management believes are not representative of the Company's current operating performance. For example, in 2017, as a result of the reduction of corporate income tax rates from 35% to 21% caused by the Tax Cuts and Jobs Act, we remeasured our domestic deferred tax assets as of December 31, 2017 and recorded a one-time adjustment to reduce the deferred tax assets and increase the provision for income taxes by approximately \$11 million. We do not consider this adjustment to be reflective of our on-going operating performance and therefore excluded this item from Adjusted FFO.

# Notes to Supplemental Financial Information

## NON-GAAP FINANCIAL MEASURES (CONTINUED)

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### *EBITDA and NOI*

Earnings before Interest Expense, Income Taxes, Depreciation and Amortization (“EBITDA”) is a commonly used measure of performance in many industries. Management believes EBITDA provides useful information to investors regarding our results of operations because it helps us and our investors evaluate the ongoing operating performance of our properties after removing the impact of the Company’s capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). Management also believes the use of EBITDA facilitates comparisons between us and other lodging REITs, hotel owners that are not REITs and other capital-intensive companies. Management uses EBITDA to evaluate property-level results and EBITDA multiples (calculated as sales price divided by EBITDA) as one measure in determining the value of acquisitions and dispositions. Like FFO and Adjusted FFO per diluted share, EBITDA is widely used by management in the annual budget process and for our compensation programs. Management also uses NOI when calculating capitalization rates (Cap Rates) to evaluate acquisitions and dispositions. For a specific hotel, NOI is calculated as the hotel or entity level EBITDA less an estimate for the annual contractual reserve requirements for renewal and replacement expenditures. Cap Rates are calculated as NOI divided by sales price. Management believes using Cap Rates allows for a consistent valuation method in comparing the purchase or sale value of properties.

### *EBITDAre and Adjusted EBITDAre*

We present EBITDAre in accordance with NAREIT guidelines, as defined in its September 2017 white paper “Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate,” to provide an additional performance measure to facilitate the evaluation and comparison of the Company’s results with other REITs. NAREIT defines EBITDAre as net income (calculated in accordance with GAAP) excluding interest expense, income tax, depreciation and amortization, gains or losses on disposition of depreciated property (including gains or losses on change of control), impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate, and adjustments to reflect the entity’s pro rata share of EBITDAre of unconsolidated affiliates.

We make additional adjustments to EBITDAre when evaluating our performance because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance. We believe that the presentation of Adjusted EBITDAre, when combined with the primary GAAP presentation of net income, is beneficial to an investor’s understanding of our operating performance. Adjusted EBITDAre also is similar to the measure used to calculate certain credit ratios for our credit facility and senior notes. We adjust EBITDAre for the following items, which may occur in any period, and refer to this measure as Adjusted EBITDAre:

- **Property Insurance Gains** – We exclude the effect of property insurance gains reflected in our consolidated statements of operations because we believe that including them in Adjusted EBITDAre is not consistent with reflecting the ongoing performance of our assets. In addition, property insurance gains could be less important to investors given that the depreciated asset book value written off in connection with the calculation of the property insurance gain often does not reflect the market value of real estate assets.
- **Acquisition Costs** – Under GAAP, costs associated with completed property acquisitions that are considered business combinations are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective of the ongoing performance of the Company.
- **Litigation Gains and Losses** – We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business. We believe that including these items is not consistent with our ongoing operating performance.

In unusual circumstances, we also may adjust EBITDAre for gains or losses that management believes are not representative of the Company’s current operating performance. The last such adjustment was a 2013 exclusion of a gain from an eminent domain claim.

# Notes to Supplemental Financial Information

## NON-GAAP FINANCIAL MEASURES (CONTINUED)

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### *Limitations on the Use of NAREIT FFO per Diluted Share, Adjusted FFO per Diluted Share, EBITDA, EBITDAre, Adjusted EBITDAre and NOI*

We calculate NAREIT FFO per diluted share in accordance with standards established by NAREIT, which may not be comparable to measures calculated by other companies that do not use the NAREIT definition of FFO or do not calculate FFO per diluted share in accordance with NAREIT guidance. In addition, although FFO per diluted share is a useful measure when comparing our results to other REITs, it may not be helpful to investors when comparing us to non-REITs. We also calculate Adjusted FFO per diluted share, which is not in accordance with NAREIT guidance and may not be comparable to measures calculated by other REITs. EBITDA, EBITDAre, Adjusted EBITDAre, and NOI, as presented, may also not be comparable to measures calculated by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations or any other operating performance measure calculated in accordance with GAAP. Cash expenditures for various long-term assets (such as renewal and replacement capital expenditures, with the exception of NOI), interest expense (for EBITDA, EBITDAre, Adjusted EBITDAre and NOI purposes only) and other items have been and will be made and are not reflected in the EBITDA, EBITDAre, Adjusted EBITDAre, NAREIT FFO per diluted share, Adjusted FFO per diluted share and NOI presentations. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statement of operations and cash flows include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures. Additionally, NAREIT FFO per diluted share, Adjusted FFO per diluted share, EBITDA, EBITDAre, Adjusted EBITDAre and NOI should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including our ability to make cash distributions. In addition, NAREIT FFO per diluted share and Adjusted FFO per diluted share do not measure, and should not be used as a measure of, amounts that accrue directly to stockholders' benefit.

Similarly, EBITDAre, Adjusted EBITDAre, NAREIT FFO and Adjusted FFO per diluted share include adjustments for the pro rata share of our equity investments and NAREIT FFO and Adjusted FFO per diluted share include adjustments for the pro rata share of non-controlling partners in consolidated partnerships. Our equity investments consist of interests ranging from 11% to 67% in seven domestic and international partnerships that own a total of 10 properties and a vacation ownership development. Due to the voting rights of the outside owners, we do not control and, therefore, do not consolidate these entities. The non-controlling partners in consolidated partnerships primarily consist of the approximate 1% interest in Host LP held by outside partners, and a 15% interest held by outside partners in a partnership owning one hotel for which we do control the entity and, therefore, consolidate its operations. These pro rata results for NAREIT FFO and Adjusted FFO per diluted share, EBITDAre and Adjusted EBITDAre were calculated as set forth in the definitions above. Readers should be cautioned that the pro rata results presented in these measures for consolidated partnerships (for NAREIT FFO and Adjusted FFO per diluted share) and equity investments may not accurately depict the legal and economic implications of our investments in these entities.

### *Comparable Hotel Property Level Operating Results*

We present certain operating results for our hotels, such as hotel revenues, expenses, food and beverage profit, and EBITDA (and the related margins), on a comparable hotel, or "same store," basis as supplemental information for investors. Our comparable hotel results present operating results for hotels owned during the entirety of the periods being compared without giving effect to any acquisitions or dispositions, significant property damage or large scale capital improvements incurred during these periods. We present comparable hotel EBITDA to help us and our investors evaluate the ongoing operating performance of our comparable properties after removing the impact of the Company's capital structure (primarily interest expense), and its asset base (primarily depreciation and amortization). Corporate-level costs and expenses are also removed to arrive at property-level results. We believe these property-level results provide investors with supplemental information into the ongoing operating performance of our comparable hotels. Comparable hotel results are presented both by location and for the Company's comparable properties in the aggregate. We eliminate depreciation and amortization because, even though depreciation and amortization are property-level expenses, these non-cash expenses, which are based on historical cost accounting for real estate assets, implicitly assume that the value of real estate assets diminishes predictably over time. As noted earlier, because real estate values have historically risen or fallen with market conditions, many real estate industry investors have considered presentation of historical cost accounting for operating results to be insufficient by themselves.

# Notes to Supplemental Financial Information

## NON-GAAP FINANCIAL MEASURES (CONTINUED)

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Because of the elimination of corporate-level costs and expenses and depreciation and amortization, the comparable hotel operating results we present do not represent our total revenues, expenses, operating profit or net income and should not be used to evaluate the performance of our Company as a whole. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations include such amounts, all of which should be considered by investors when evaluating our performance.

We present these hotel operating results on a comparable hotel basis because we believe that doing so provides investors and management with useful information for evaluating the period-to-period performance of our hotels and facilitates comparisons with other hotel REITs and hotel owners. In particular, these measures assist management and investors in distinguishing whether increases or decreases in revenues and/or expenses are due to growth or decline of operations at comparable hotels (which represent the vast majority of our portfolio) or from other factors, such as the effect of acquisitions or dispositions. While management believes that presentation of comparable hotel results is a “same store” supplemental measure that provides useful information in evaluating our ongoing performance, this measure is not used to allocate resources or to assess the operating performance of each of these hotels, as these decisions are based on data for individual hotels and are not based on comparable hotel results. For these reasons, we believe that comparable hotel operating results, when combined with the presentation of GAAP operating profit, revenues and expenses, provide useful information to investors and management.

### *Credit Facility Leverage and Fixed Charge Coverage Ratios and Senior Notes EBITDA to Interest Coverage Ratio*

Host’s credit facility and senior notes indenture contain certain financial covenants, including allowable leverage, fixed charge coverage and EBITDA to interest coverage ratios, which are determined using EBITDA as calculated under the terms of our credit facility (“Adjusted Credit Facility EBITDA”) and senior notes indenture (“Adjusted Senior Notes EBITDA”). The leverage ratio is defined as net debt plus preferred equity to Adjusted Credit Facility EBITDA. The fixed charge coverage ratio is defined as Adjusted Credit Facility EBITDA divided by fixed charges, which include interest expense, required debt amortization payments, cash taxes and preferred stock payments. The EBITDA to interest coverage ratio is defined as Adjusted Senior Notes EBITDA to interest expense as defined by our senior notes indenture. These calculations are based on pro forma results for the prior four fiscal quarters, giving effect to transactions such as acquisitions, dispositions and financings as if they occurred at the beginning of the period. Under the terms of the credit facility and senior notes indenture, interest expense excludes items such as the gains and losses on the extinguishment of debt, deferred financing charges related to the senior notes or the credit facility, amortization of debt premiums or discounts that were recorded at issuance of a loan to establish its fair value and non-cash interest expense, all of which are included in interest expense on our consolidated statement of operations.

Additionally, total debt used in the calculation of our leverage ratio is based on a “net debt” concept, under which cash and cash equivalents in excess of \$100 million are deducted from our total debt balance. In this presentation we have presented our credit facility leverage and fixed charge coverage ratios and senior notes EBITDA to interest coverage ratio, which are considered non-GAAP financial measures. Management believes these financial ratios provide useful information to investors regarding our ability to access the capital markets and in particular debt financing.

### *Limitations on Credit Facility and Senior Notes Credit Ratios*

These metrics are useful in evaluating the Company’s compliance with the covenants contained in its credit facility and senior notes indentures. However, because of the various adjustments taken to the ratio components as a result of negotiations with the Company’s lenders and noteholders they should not be considered as an alternative to the same ratios determined in accordance with GAAP. For instance, interest expense as calculated under the credit facility and senior notes indenture excludes the items noted above such as deferred financing charges and amortization of debt premiums or discounts, all of which are included in interest expense on our consolidated statement of operations. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of performance. In addition, because the credit facility and indenture ratio components are also based on pro forma results for the prior four fiscal quarters, giving effect to transactions such as acquisitions, dispositions and financings as if they occurred at the beginning of the period, they are not reflective of actual performance over the same period calculated in accordance with GAAP.