



# Midland States Bancorp, Inc.

Fourth Quarter 2025  
Earnings Presentation

---

Midland 

January 22, 2026

# Forward Looking Statements

## **Forward-Looking Statements:**

Readers should note that in addition to the historical information contained herein, this press release includes "forward-looking statements" within the meanings of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including but not limited to statements about the Company's plans, objectives, future performance, goals and future earnings levels, including currently anticipated levels of noninterest income and operating expenses. These statements are subject to many risks and uncertainties, including changes in interest rates and other general economic, business and political conditions; the impact of federal trade policy, inflation, increased deposit volatility and potential regulatory developments; changes in the financial markets; changes in business plans as circumstances warrant; changes to U.S. tax laws, regulations and guidance; and other risks detailed from time to time in filings made by the Company with the Securities and Exchange Commission. Readers should note that the forward-looking statements included in this press release are not a guarantee of future events, and that actual events may differ materially from those made in or suggested by the forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "will," "should," "propose," "may," "plan," "seek," "expect," "intend," "estimate," "anticipate," "believe," "continue," "outlook," "trends" or similar terminology. Any forward-looking statements presented herein are made only as of the date of this press release, and the Company does not undertake any obligation to update or revise any forward-looking statements to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

## **Presentation:**

Within the charts and tables presented, certain segments, columns and rows may not sum to totals shown due to rounding.

## **Use of Non-GAAP Financial Measures:**

Some of the financial measures included in this press release are not measures of financial performance recognized in accordance with GAAP. These non-GAAP financial measures include "Adjusted pre-provision net revenue," "Adjusted pre-provision net revenue per diluted share," "Adjusted pre-provision net revenue to average assets," "Adjusted earnings (loss)," "Adjusted earnings (loss) available to common shareholders," "Adjusted diluted earnings (loss) per common share," "Efficiency ratio," "Tangible common equity to tangible assets," and "Tangible book value per share." The Company believes these non-GAAP financial measures provide both management and investors a more complete understanding of the Company's funding profile and profitability. These non-GAAP financial measures are supplemental and are not a substitute for any analysis based on GAAP financial measures. Not all companies use the same calculation of these measures; therefore, the measures in this press release may not be comparable to other similarly titled measures as presented by other companies.

# Building a High Performing, Tech-Forward Community Bank

## Building Blocks For Growth

## Core Businesses

### Where We Are Today

**\$6.5B  
Assets**

**\$4.4B  
Loans**

**\$5.4B  
Deposits**

**\$4.5B  
AUM/A**

### Where We're Going

- Sale of substantially all our equipment finance portfolio completed in Q4
- Reducing specialty finance exposure to target of less than 10% of loans
- Ongoing efforts to work-out / sell NPAs

**Growing  
Commercial  
Banking**

- Increased Commercial deposits by \$54M LQ
- Investing in team and technology to grow and deepen relationships
- Focus on higher-growth St. Louis & greater Chicago markets

**Accelerating  
Growth in  
Wealth**

- Invest in technology and people
- Cross-sell with commercial clients
- Continue adding new advisors

**Improving  
Operational  
Capabilities**

- Expand data and analytics capabilities
- Strengthen credit processes and controls
- Automation of back-office processes using AI and RPA

**Building  
Tech-Forward  
Strategy**

- Remaining third party loan program at \$59.3 million carries full credit indemnification
- Fintech Services initiative continuing to seek high quality partners

# Fourth Quarter 2025 Highlights

---

Continued credit remediation: reduced non-performing assets by \$4.3 million in Q4 which includes the sale of substantially all the equipment finance portfolio, NPAs to assets at 1.02%

---

3.74% net interest margin; excluding interest recoveries, margin increased 5 bps driven by 17 bp decline in deposit costs to 1.95%, new loan originations at ~6.7%

---

Strong Community Bank trends: loans rose \$53.7 million, or 6.5% annualized, deposits decreased \$155 million mainly due to seasonal outflows of public funds, added one new commercial banker during Q4

---

Wealth Management at record AUA of \$4.5 billion and revenue of \$8.3 million in Q4; continued investing with 8 new sales team members in 2025

---

# Fourth Quarter 2025 Financial Summary

## EPS

- Fully diluted EPS of (\$0.24) for fourth quarter of 2025
- Adjusted diluted EPS<sup>1</sup> of \$0.53

## Adjusted PPNR<sup>1</sup>

- Adjusted PPNR<sup>1</sup> of \$31.4 million, or 1.85% on average assets
- Net interest income of \$58.7 million benefitted from -17bps LQ reduction in deposit costs
- Non-interest income remained steady to LQ excluding credit enhancement income

## Loans

- Loan balances decreased \$515.6 million from LQ, mainly due to the sale of Equipment Finance loans and leases
- Provision of \$11.6 million, \$8.4 million decrease from LQ

## Deposits

- Deposits decreased \$180.4 million; high-cost public funds and brokered deposits declined \$156.1 million compared to LQ
- Loan to deposit ratio declined to 80.2% reflecting increased liquidity

## Capital

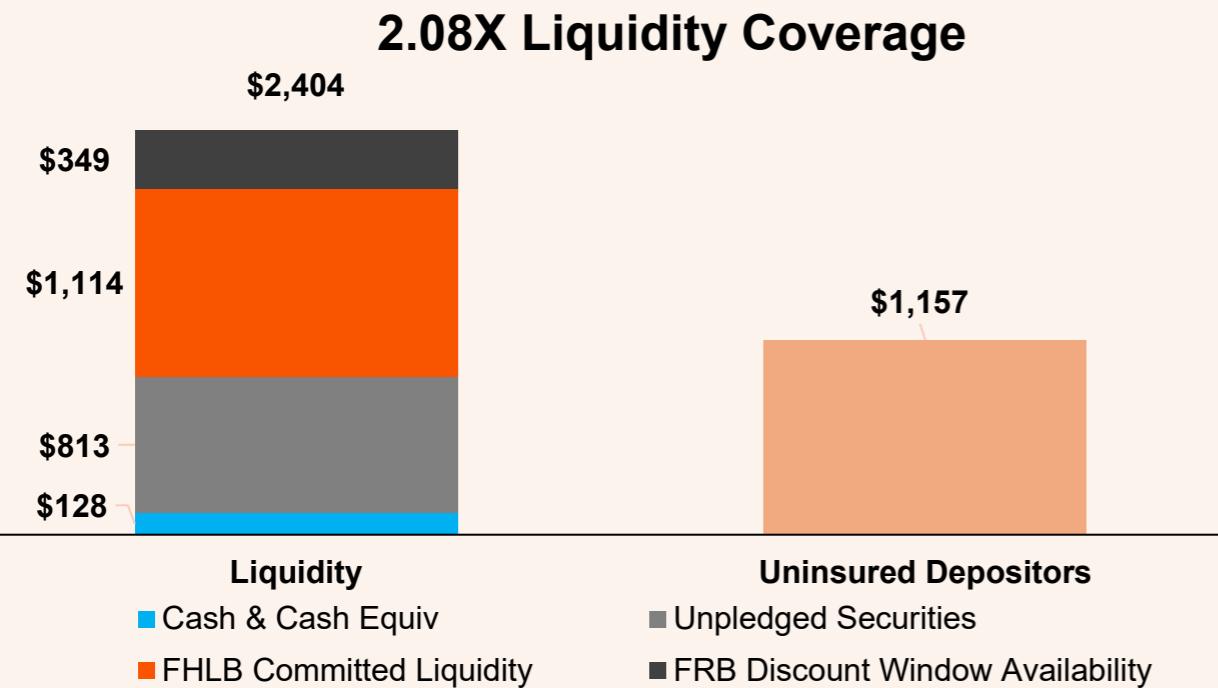
- Consolidated CET1 ratio of 9.89%; Total Capital ratio of 15.16%
- Almost all capital ratios increased from LQ

# Fourth Quarter 2025 Results

Midland States Bancorp, Inc.  
(\$ in millions, except per share data)

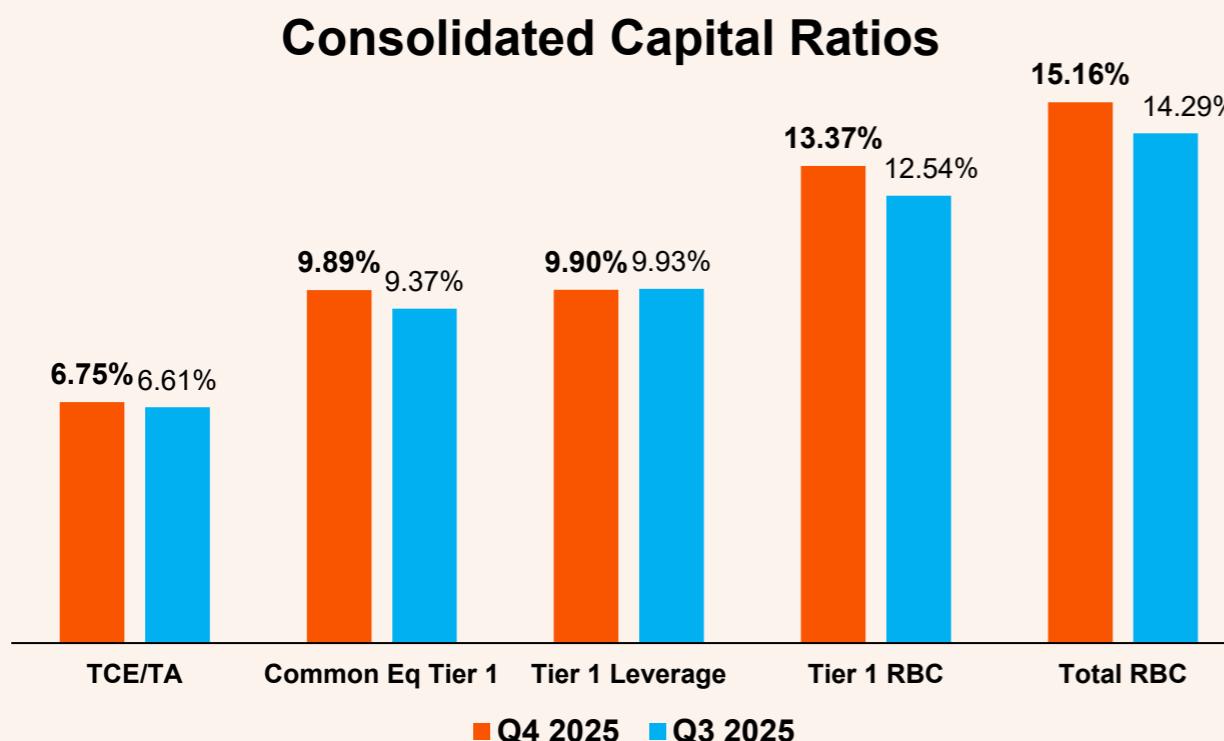
	Q4 2025	Q3 2025	Q2 2025	Q1 2025	Q4 2024
Net Interest Income	\$ 58.7	\$ 61.1	\$ 58.7	\$ 58.3	\$ 58.6
Provision for Credit Losses	11.6	20.0	17.4	10.9	74.2
Total Noninterest Income	26.9	20.0	23.5	17.8	35.4
<b>Total Revenue</b>	<b>85.6</b>	<b>81.1</b>	<b>82.2</b>	<b>76.1</b>	<b>94.0</b>
<b>Total Noninterest Expenses</b>	<b>77.2</b>	<b>49.8</b>	<b>50.0</b>	<b>203.0</b>	<b>58.7</b>
Income (Loss) before Taxes	(3.2)	11.3	14.9	(137.8)	(38.9)
<b>Net Income (Loss)</b>	<b>(2.9)</b>	<b>7.6</b>	<b>12.0</b>	<b>(141.0)</b>	<b>(30.8)</b>
<b>Diluted Earnings (Loss) Per Share</b>	<b>(0.24)</b>	<b>0.24</b>	<b>0.44</b>	<b>(6.58)</b>	<b>(1.52)</b>
<b>Adjusted Diluted Earnings (Loss) Per Share<sup>1</sup></b>	<b>0.53</b>	<b>0.24</b>	<b>0.44</b>	<b>0.49</b>	<b>(1.52)</b>
 <b>Total Assets</b>	<b>6,511.1</b>	<b>6,911.5</b>	<b>7,107.9</b>	<b>7,284.8</b>	<b>7,506.8</b>
Gross Loans Receivable (ex. HFS)	4,352.0	4,867.6	5,035.3	5,018.1	5,167.6
Allowance for Credit Losses on Loans & Leases	(69.2)	(100.9)	(92.7)	(105.2)	(111.2)
All Other Assets	2,228.3	2,144.8	2,165.3	2,371.9	2,450.4
 <b>Total Liabilities</b>	<b>5,945.6</b>	<b>6,327.5</b>	<b>6,534.2</b>	<b>6,713.4</b>	<b>6,796.0</b>
Total Deposits	5,424.4	5,604.8	5,946.9	5,936.4	6,197.2
Borrowings	432.1	598.5	482.9	667.3	474.5
Other Liabilities	89.2	124.2	104.3	109.6	124.3
 <b>Total Shareholders' Equity</b>	<b>565.5</b>	<b>584.0</b>	<b>573.7</b>	<b>571.4</b>	<b>710.8</b>
 <b>Adjusted PPNR<sup>1</sup></b>	<b>31.4</b>	<b>31.3</b>	<b>32.2</b>	<b>27.0</b>	<b>35.2</b>
<b>NPA / Total Assets</b>	<b>1.02%</b>	<b>1.02%</b>	<b>1.15%</b>	<b>2.08%</b>	<b>2.10%</b>
<b>Wealth Assets Under Administration</b>	<b>4,479.0</b>	<b>4,363.8</b>	<b>4,181.2</b>	<b>4,101.4</b>	<b>4,153.1</b>
<b>Efficiency Ratio<sup>1</sup></b>	<b>63.1%</b>	<b>61.3%</b>	<b>60.6%</b>	<b>64.3%</b>	<b>62.3%</b>
<b>Tangible Book Value Per Share<sup>1</sup></b>	<b>\$ 20.70</b>	<b>\$ 21.16</b>	<b>\$ 20.68</b>	<b>\$ 20.54</b>	<b>\$ 19.83</b>

# Strong Liquidity & Regulatory Capital



## Abundant Excess Liquidity

- \$4.27 billion total insured deposits includes:
  - Stable insured deposit base, brokered time deposits less than 1% of total deposits as of Dec 31, 2025
  - \$498 million of servicing deposits
- 15.9% liquidity on balance sheet (Cash & available Investment Securities)



## Building Excess Capital

- Strong regulatory capital ratios for both Bank and Consolidated, well-above minimum buffers
- Near-term focus on building CET1 over 10%, and TCE / TA ratio over 7.0%
- Additional 4Q25 ratios:
  - 53.8% CRE as a % of Total Loans
  - 287.1% CRE as a % of Total RBC<sup>1</sup>

# Targeted Credit Management Efforts Nearing Completion

	<u>Overview</u>	<u>Action</u>	<u>Q4 2025 Current Status</u>
<b>Non-Core Loan Programs</b>	<ul style="list-style-type: none"><li>• Portfolios originated by Fintech partners</li><li>• Unsecured portfolios which have exhibited increasing delinquencies &amp; deterioration</li></ul>	<ul style="list-style-type: none"><li>• Strategic decision to exit these portfolios</li><li>• Completed sale of GreenSky portfolio in April 2025</li><li>• Completed sale of LendingPoint in December 2024</li></ul>	<ul style="list-style-type: none"><li>• Remaining third party portfolio: <b>\$59.3M<sup>1</sup></b></li><li>• Retained GreenSky: <b>\$44.4M</b></li></ul>
<b>Specialty Finance Group</b>	<ul style="list-style-type: none"><li>• Nationwide portfolio providing bridge loan financing for commercial real estate</li><li>• Primarily multifamily and healthcare</li><li>• Impacted by macroeconomic factors resulting in elevated NPLs</li></ul>	<ul style="list-style-type: none"><li>• Stopped future origination of construction/rehab</li><li>• Tightened underwriting standards</li><li>• Working to resolve non-performing assets</li></ul>	<ul style="list-style-type: none"><li>• NPA's at 12/31/25: <b>\$8.4M</b></li><li>• NCO 4Q25: <b>\$0.4M</b></li></ul>
<b>Midland Equipment Finance</b>	<ul style="list-style-type: none"><li>• Loans &amp; leases for customers across the U.S.</li><li>• Deterioration has been experienced primarily in the trucking industry</li></ul>	<ul style="list-style-type: none"><li>• Ceased originations as of September 30, 2025</li><li>• Sold substantially all the portfolio in November 2025</li></ul>	<ul style="list-style-type: none"><li>• Retained portfolio: <b>\$59.8M</b></li><li>• NPA's at 12/31/25: <b>\$1.6M</b></li></ul>

# 4Q25 Non-Performing Asset Update

Dollars in thousands

	Loan Segment	Balance 1Q 2025	Balance 2Q 2025	Balance 3Q 2025	Balance 4Q 2025	Notes
Loan 1	CRE - Multifamily - Florida	\$16,262	\$-	\$-	\$-	Note sold July 2025
Loan 2	CRE - Multifamily - Wisconsin	13,659	-	-	-	Property sold Q2
Loan 3	CRE - Multifamily - Florida	11,092	-	-	-	Note sold July 2025
Loan 4	CRE - Office - Florida	9,285	9,285	7,988	7,988	Partial charge off Q3
Loan 5	CRE - Multifamily - Michigan	8,399	8,399	5,534	-	Note sold October 2025
Loan 6	CRE - Multifamily - South Carolina	8,140	8,140	-	-	Paid in Full
Loan 7	CRE - Asst Living - South Carolina	7,806	-	-	-	Charged off Q2
Loan 8	CRE - Asst Living - Nevada	7,737	-	-	-	Note sold Q2
Loan 9	C&I Relationship - Northern Region	11,378	5,445	5,445	5,445	Partial charge off Q2
Loan 10	CRE - Multifamily - Texas	-	-	-	14,336	Partial charge off & specific reserve
<b>Largest Exposures</b>		<b>\$93,758</b>	<b>\$31,269</b>	<b>\$18,967</b>	<b>\$27,769</b>	
Midland Equipment Finance		11,099	11,629	11,818	1,626	Remaining portfolio after sale
Non-Core Loan Programs		5,670	3,608	4,196	4,509	Credit guarantee by sponsor
All Other Loans		35,164	33,606	33,722	31,579	
<b>Total Non-Performing Loans</b>		<b>\$145,690</b>	<b>\$80,112</b>	<b>\$68,703</b>	<b>\$65,483</b>	
<i>NPL's / Total Loans</i>		2.90%	1.59%	1.41%	1.50%	
Total OREO & Repossessed Assets		5,574	1,662	1,666	606	
<b>Total Non-Performing Assets</b>		<b>\$151,264</b>	<b>\$81,774</b>	<b>\$70,369</b>	<b>\$66,089</b>	
<i>NPA's / Total Assets</i>		2.08%	1.15%	1.02%	1.02%	

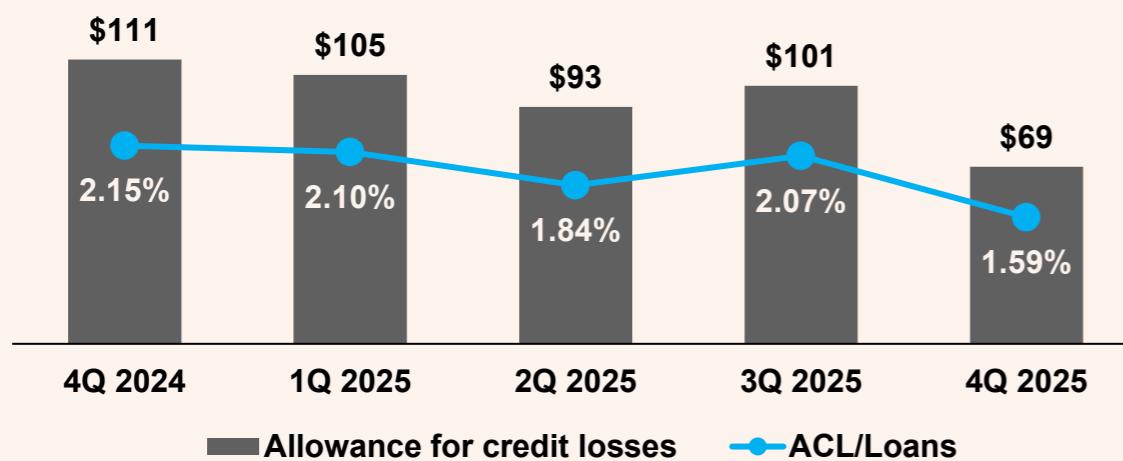
# Improving Credit, Strong Community Bank Trends

Dollars in millions

	4Q 2024		1Q 2025		2Q 2025		3Q 2025		4Q 2025	
<u>Risk Rating</u>	<u>Balance</u>	<u>%</u>								
1-6 Acceptable	\$4,259	82%	\$4,157	83%	\$4,238	84%	\$4,104	84%	\$3,613	83%
7 Special Mention	101	2%	68	1%	84	2%	79	2%	63	2%
8 Substandard Accruing	79	2%	75	1%	58	1%	79	2%	76	2%
9 Substandard Non-Accrual	141	3%	140	3%	77	2%	65	1%	61	1%
Not Graded <sup>1</sup>	588	11%	578	12%	578	11%	541	11%	538	12%
<b>Total Gross Loans</b>	<b>\$5,168</b>		<b>\$5,018</b>		<b>\$5,035</b>		<b>\$4,868</b>		<b>\$4,352</b>	
Non-performing Loans	\$151		\$146		\$80		\$69		\$65	
<i>% of Total Loans</i>	2.92%		2.90%		1.59%		1.41%		1.50%	
Non-performing Assets	\$157		\$151		\$82		\$70		\$66	
<i>% of Total Assets</i>	2.10%		2.08%		1.15%		1.02%		1.02%	

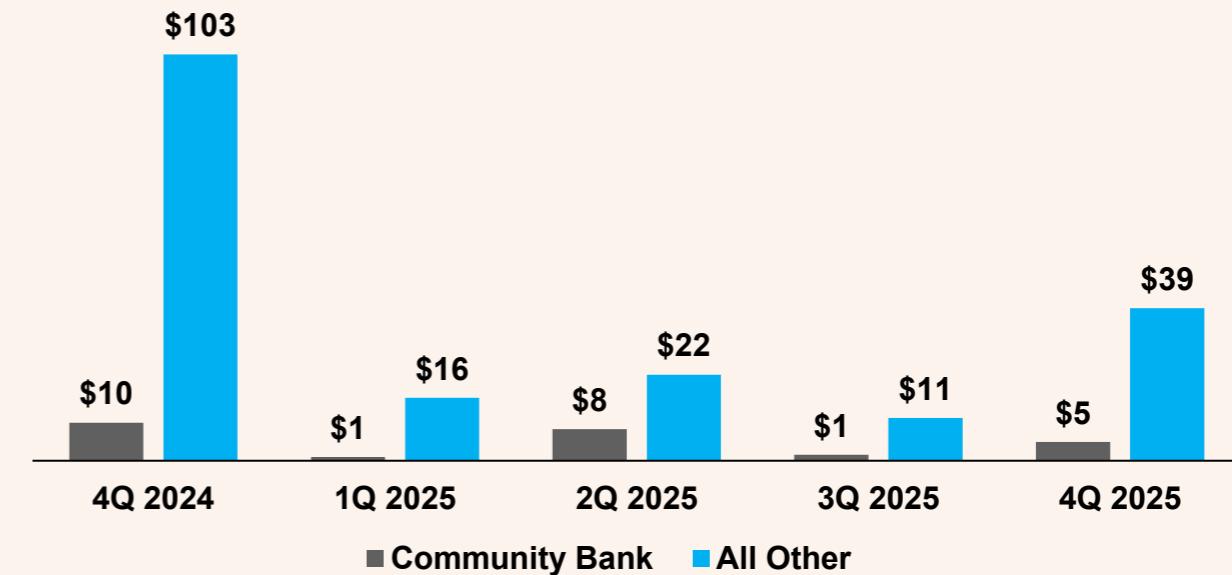
## Allowance for Credit Losses (ACL)

(in millions, as of quarter-end)



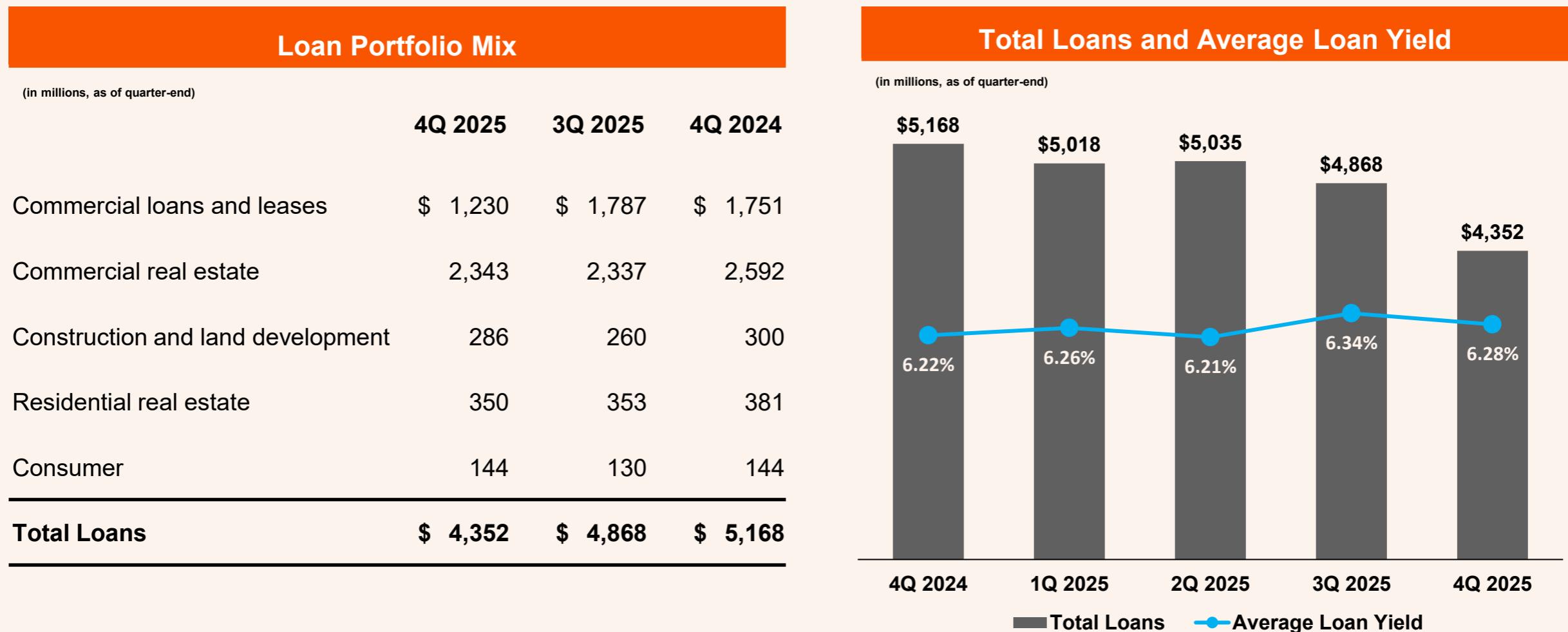
## Net Charge Offs (Recoveries) – Community Bank Loans vs. Other

(in millions, as of quarter-end)



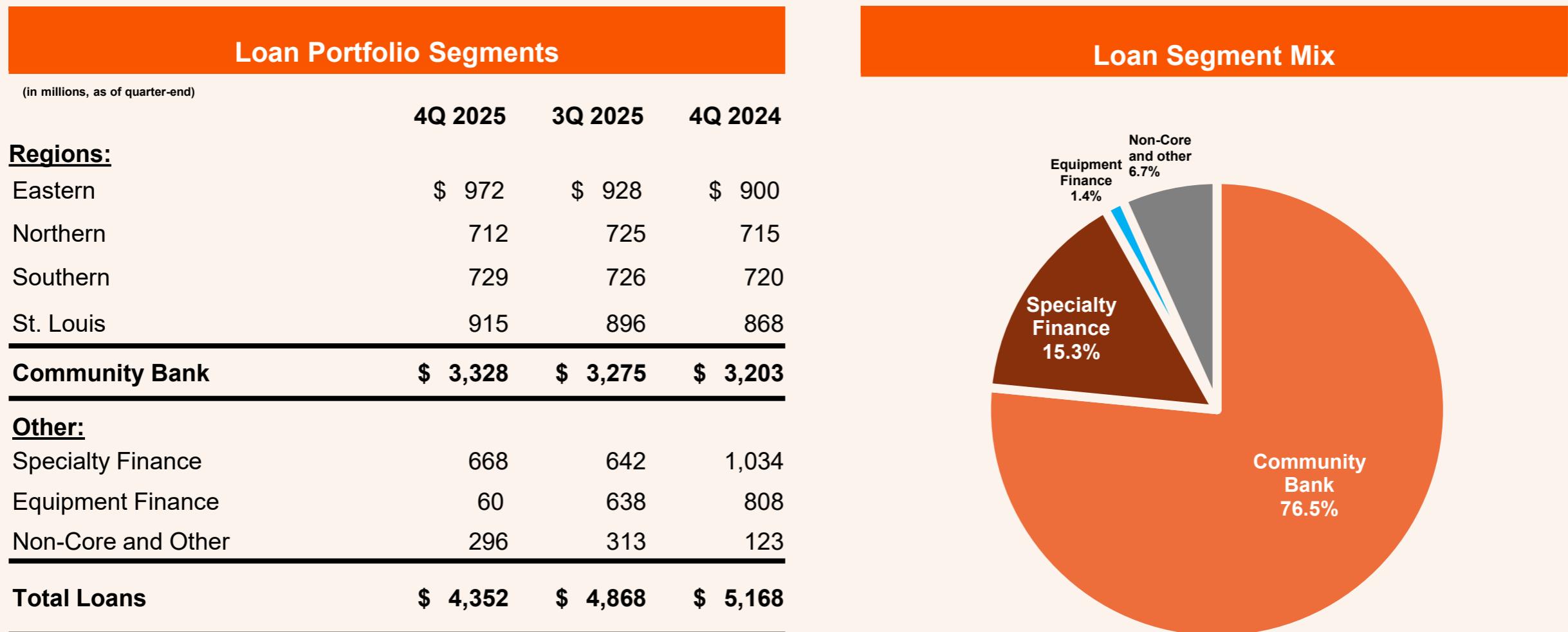
# Loan Portfolio (as of December 31, 2025)

- Loans decreased \$515.6 million from prior quarter to \$4.35 billion, primarily driven by the sale of substantially all the equipment finance portfolio
- Decrease in non-core portfolios partially offset by new loan production from high quality commercial clients that provide full banking relationships
- Continued focus on prudent underwriting standards and higher credit quality relationships



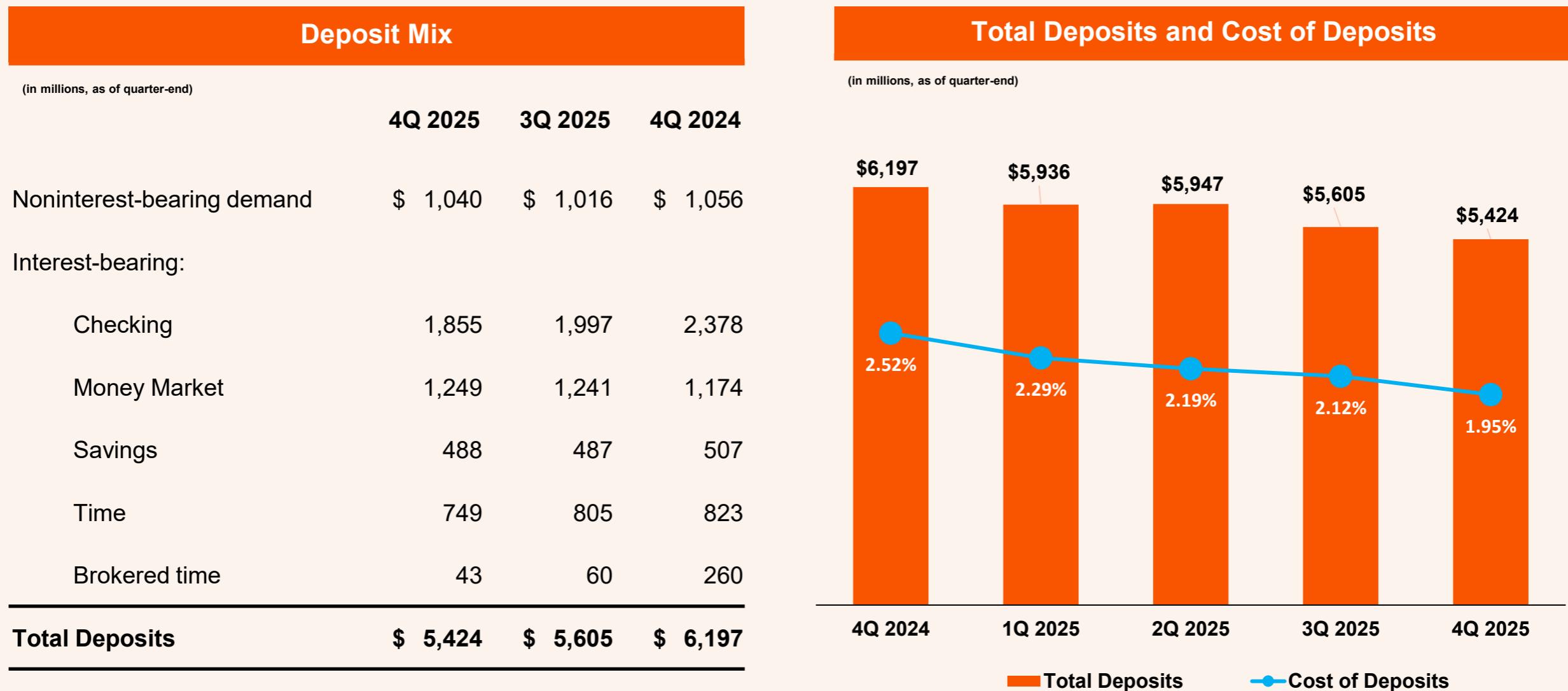
# Loan Segments (as of December 31, 2025)

- Sold substantially all the equipment finance portfolio in the current quarter
- Total loans in our Community Bank increased \$53.7 million, or 6.5% annualized to \$3.33 billion
- Loans in Eastern region increased \$44.1 million, or 19.0% annualized
- Commercial pipelines remain strong and unfunded commitments increased in Community Bank
- Continuing to add talent in faster growing markets to drive quality loan relationships and commercial deposits



# Total Deposits (as of December 31, 2025)

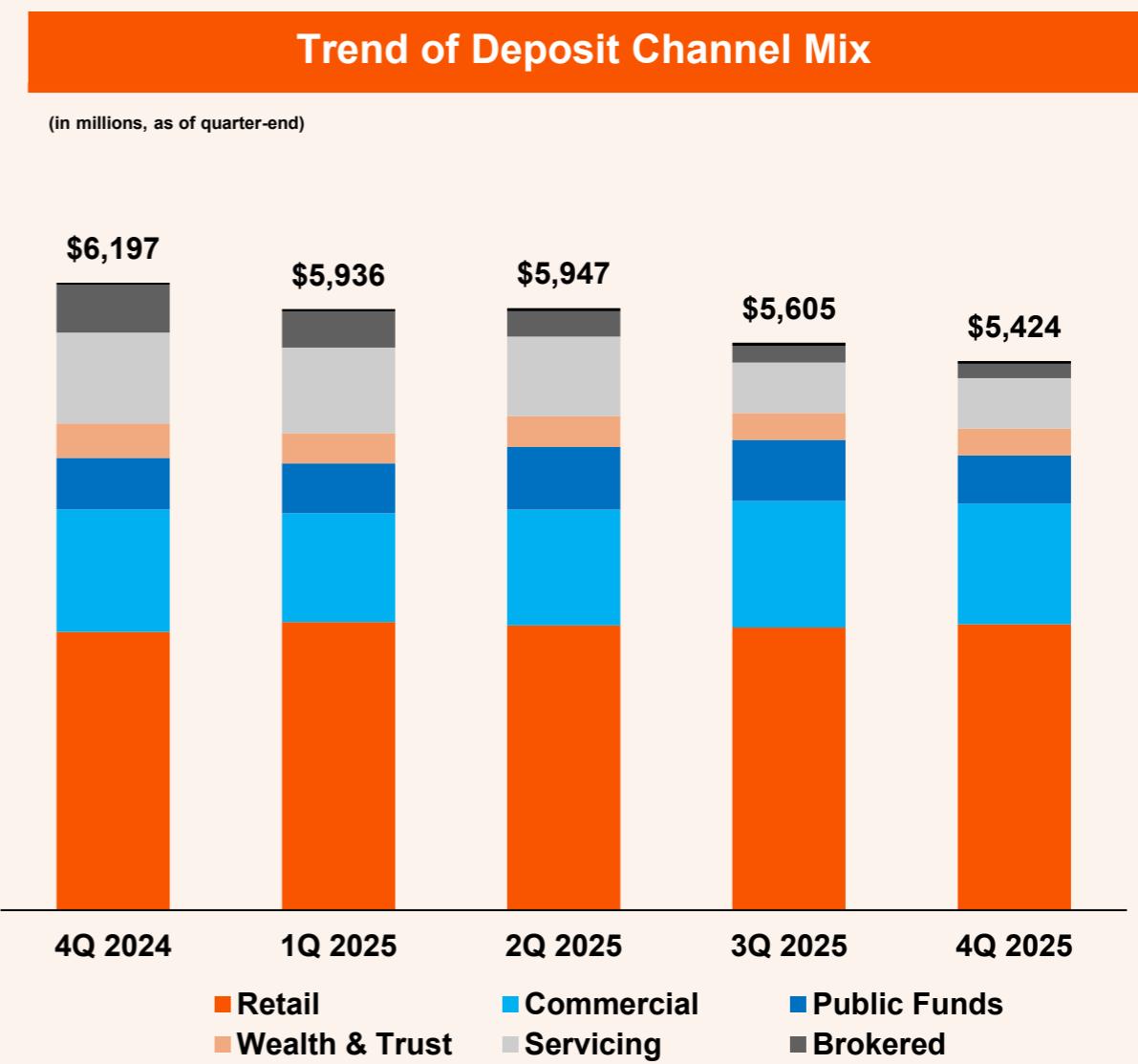
- Total deposits decreased \$180.4 million from prior quarter primarily due to seasonal reduction in checking of \$141.2 million and reduction in high-cost time deposits of \$55.8 million, offset by \$24.5 million increase in noninterest-bearing demand
- Reduced higher cost funding and managing deposit rates resulted in 17 bps decrease in cost of deposits
- Continue proactive deposit pricing discipline to balance growth and cost of deposits



# Deposit Segments (as of December 31, 2025)

- Community Bank deposits decreased due to declines in commercial and public funds, while retail accounts posted solid growth
- Continued to reduce high cost brokered deposits
- Retail and small business growth initiative continues to generate new clients with focus on full banking relationships

Deposit by Channel			
	4Q 2025	3Q 2025	4Q 2024
Retail	\$ 2,823	\$ 2,791	\$ 2,750
Commercial	1,194	1,248	1,210
Public Funds	473	606	506
<b>Community Bank</b>	<b>\$ 4,490</b>	<b>\$ 4,645</b>	<b>\$ 4,466</b>
Wealth & Trust	266	264	341
Servicing	498	499	896
Brokered Deposits	143	167	473
Other	27	30	21
<b>Total Deposits</b>	<b>\$ 5,424</b>	<b>\$ 5,605</b>	<b>\$ 6,197</b>



# Neutral Rate Positioning Supports Above-Peer Margin

- Bank well positioned for rate changes with modest liability sensitive position
  - 31% of assets reprice within 3 months as of December 31, 2025
  - 69% of our liabilities reprice within 3 month as of December 31, 2025
- **Loan Strategy:** Focused on originating Community Bank loans with full banking relationships

Total Loans and Leases (net of unearned income) <sup>1</sup>										
(In Millions)										
As of December 31, 2025		Repricing Term							Rate Structure	
		3 mos or less	3-12 months	1-3 years	3-5 years	5-10 years	10-15 years	Over 15 years	Total	
Commercial loans and leases		\$ 695	\$ 143	\$ 235	\$ 105	\$ 50	\$ 2	\$ 0	\$ 1,230	\$ 667
Commercial Real estate		705	298	731	419	167	21	2	2,343	501
Construction and land development		257	13	14	0	1	0	-	286	239
Residential real estate		66	38	46	53	51	32	64	350	55
Consumer		23	46	49	19	8	0	-	144	7
<b>Total</b>		<b>\$1,746</b>	<b>\$537</b>	<b>\$1,075</b>	<b>\$597</b>	<b>\$277</b>	<b>\$54</b>	<b>\$66</b>	<b>\$4,352</b>	<b>\$1,470</b>
<i>% of Total</i>		40%	12%	25%	14%	6%	1%	2%	100%	34%
<i>Weighted Average Rate</i>		7.11%	5.35%	5.42%	5.91%	4.63%	4.47%	4.66%	6.08%	7.40%
										5.48%
										5.41%

- **Deposit Strategy:** Deeper focus on full banking relationships with the goal of increasing noninterest DDA from 19% of total deposits to a targeted range of 20-24%

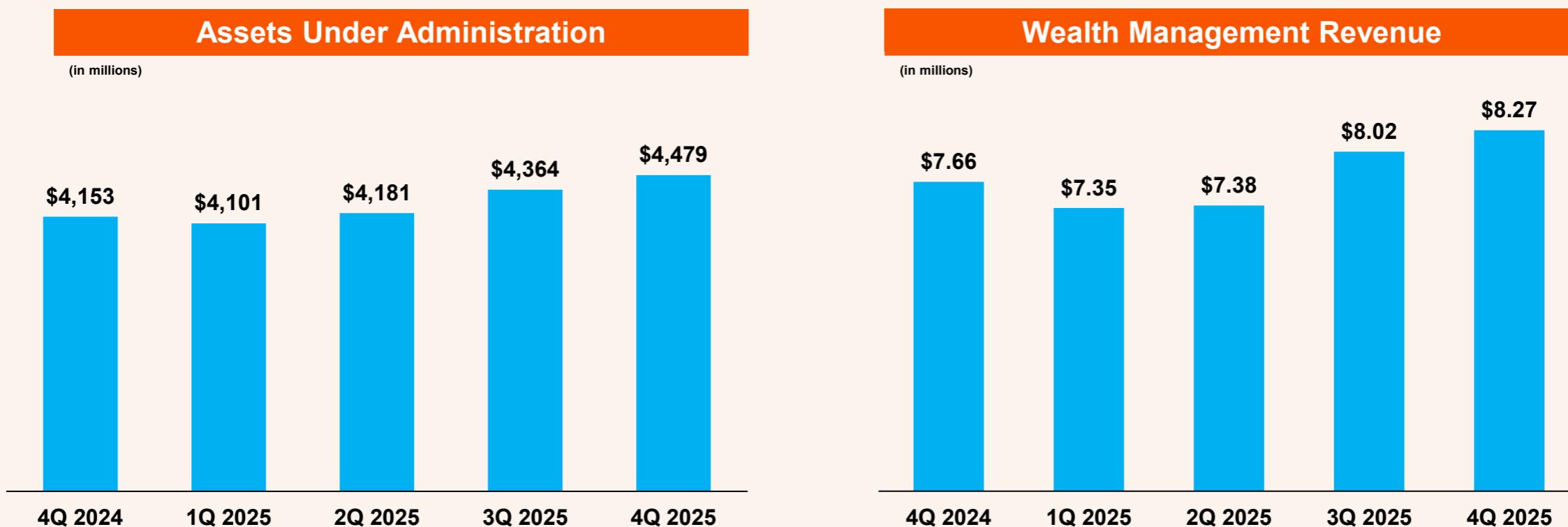
# Wealth Management Contribution

## Quarterly Performance

- Assets under administration increased \$115 million mainly due to market performance
- Wealth Management fees increased due to additional trust and estate fees collected in the quarter
- Continued hiring of wealth advisors positively impacting new business development

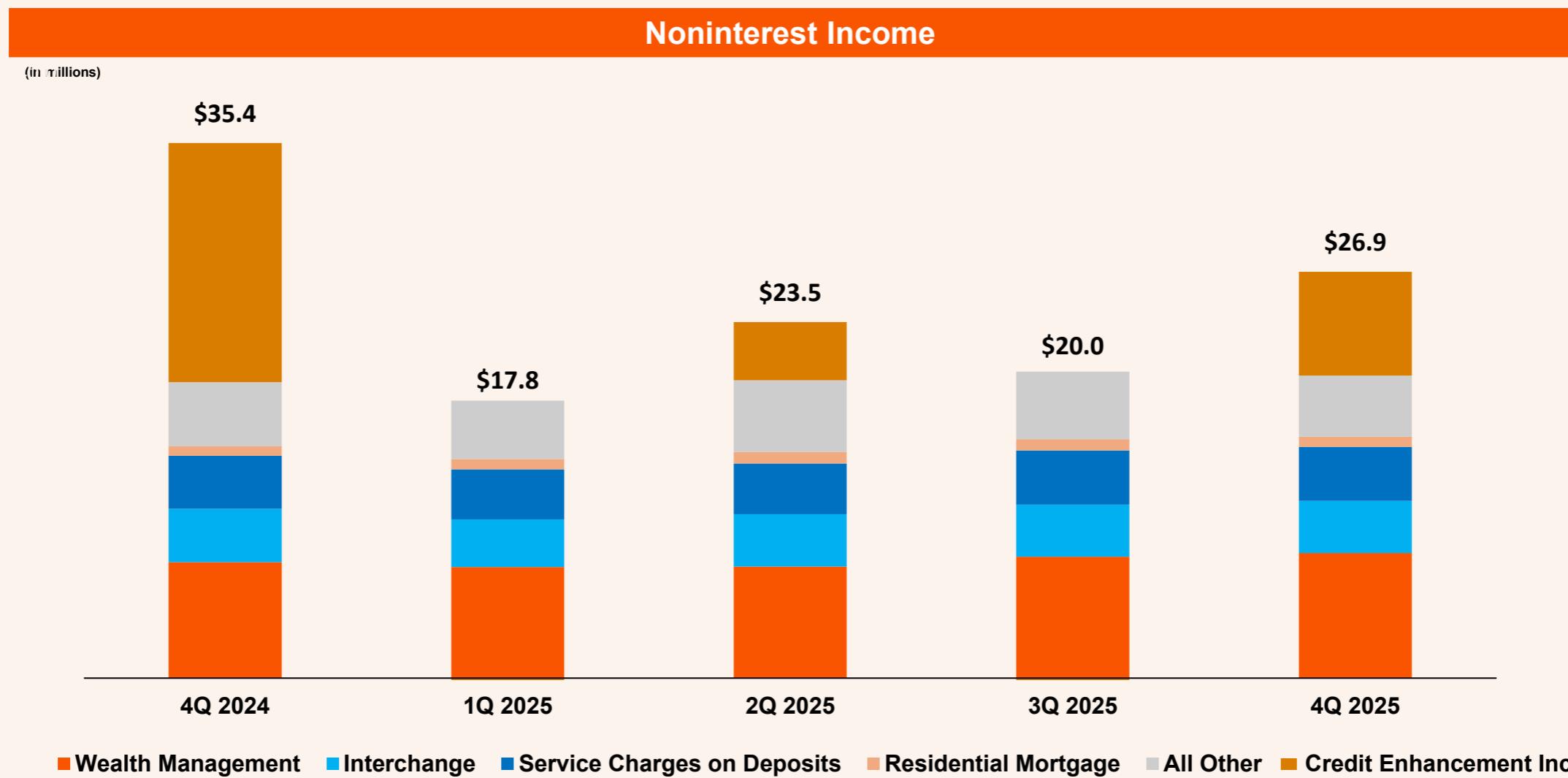
## Strategic Update

- Added one wealth advisor during fourth quarter, we expect to continue adding new advisors to generate more business development opportunities
- Investing in technology tools and data to drive customer engagement and cross sell opportunities with Community Bank

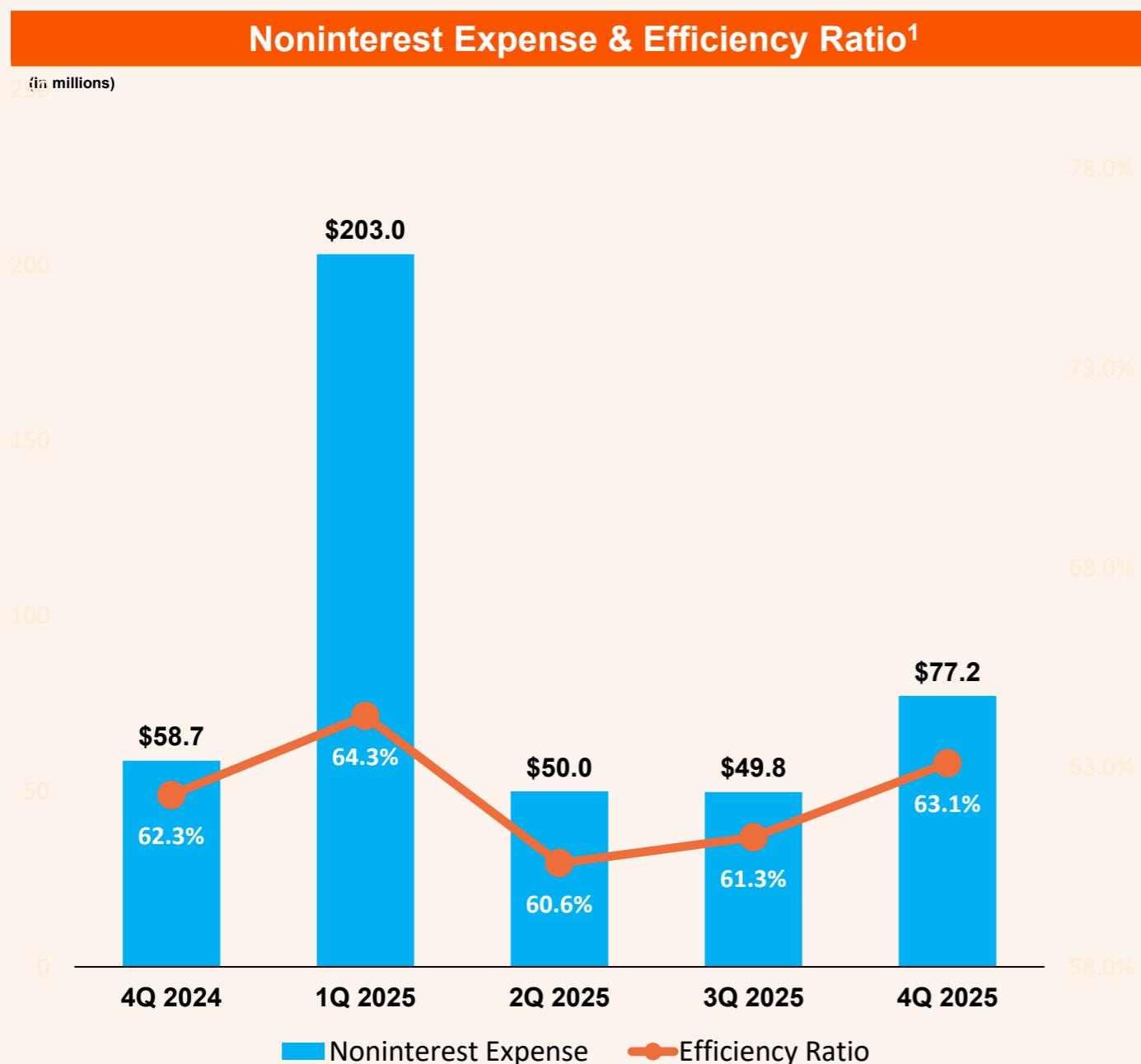


# Noninterest Income

- Noninterest income rose from the prior quarter largely due to an additional \$6.6 million in credit enhancement income reflecting contractual changes in our third-party lending and servicing arrangements
- Wealth Management revenue rose \$0.3 million sequentially; another record quarter
- Noninterest income expected to be \$19.0 to \$20.0 million/quarter in the near-term
- Changes to third-party lending agreement are expected to result in credit enhancement income of \$1.5 to \$2.0 million per quarter in the near term



# Noninterest Expense and Operating Efficiency



- Efficiency Ratio<sup>1</sup> was 63.1% in 4Q 2025 vs. 61.3% in 3Q 2025
- 4Q25 Noninterest Expenses includes:
  - \$23.0 million loss on sale of loans
  - \$2.5 million additional FDIC assessments and professional expenses associated with restatements of prior years' financials
  - \$0.9 million in year end charitable contributions and marketing costs
  - \$0.6 million of impairment of repossessed assets in connection with the retained equipment finance portfolio
- Near-term operating expense run-rate expected to be approximately \$50.0 to \$51.0 million/quarter
- Changes to third-party lending agreement expected to result in additional expenses of \$1.5 to \$2.0 million per quarter in the near term

## Financial Outlook

- Lower credit costs in 2026
- Focus on growing Community Bank
- Continue to build regulatory capital
- Ongoing focus on efficiency
- Expanding fee income through deeper core relationships

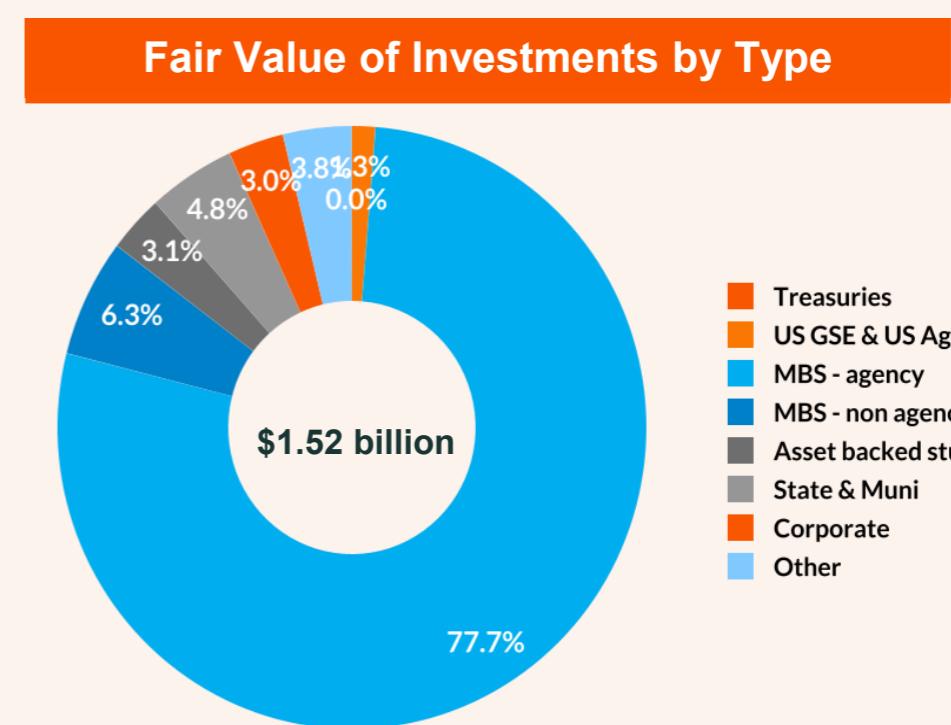
# Appendix

# ACL By Portfolio

(\$ in thousands)		<u>December 31, 2025</u>			<u>September 30, 2025</u>			
Portfolio	Loans	Net Charge-offs	ACL	ACL % of Total Loans	Loans	Net Charge-offs	ACL	ACL % of Total Loans
Commercial	\$1,062,691	\$1,035	\$10,355	0.97%	\$1,038,821	(\$279)	\$8,752	0.84%
Commercial Other	115,830	17,515	13,321	11.50%	437,712	3,262	30,287	6.92%
Equipment Finance Loans	8,781	15,454	617	7.03%	326,860	1,601	17,018	5.21%
Equipment Finance Leases	50,981	20,039	3,184	6.25%	310,983	3,450	21,045	6.77%
CRE non-owner occupied	1,447,894	1,676	14,908	1.03%	1,457,627	1,981	14,454	0.99%
CRE owner occupied	444,443	99	5,716	1.29%	425,712	1,305	4,511	1.06%
Multi-family	383,377	1,917	7,192	1.88%	386,585	132	7,380	1.91%
Farmland	66,950	-	468	0.70%	66,737	(114)	468	0.70%
Construction and Land Development	286,140	396	2,619	0.92%	260,073	1,779	2,571	0.99%
Residential RE First Lien	286,178	56	6,147	2.15%	292,830	(4)	5,966	2.04%
Other Residential	63,445	(64)	505	0.80%	60,645	4	427	0.70%
Consumer	99,692	662	725	0.73%	82,710	623	692	0.84%
Consumer Other <sup>1</sup>	44,383	161	4,079	9.19%	47,152	170	4,333	9.19%
<b>Total Loans</b>	<b>\$4,352,004</b>	<b>\$43,492</b>	<b>\$69,219</b>	<b>1.59%</b>	<b>\$4,867,587</b>	<b>\$12,309</b>	<b>\$100,886</b>	<b>2.07%</b>

# Investment Portfolio (as of December 31, 2025)

- All Investments are classified as Available for Sale
- Average T/E Yield is 4.57% for 4Q25
- Effective Duration is 3.8 years
- Purchased \$232 million with T/E Yield of 4.83% in 4Q25

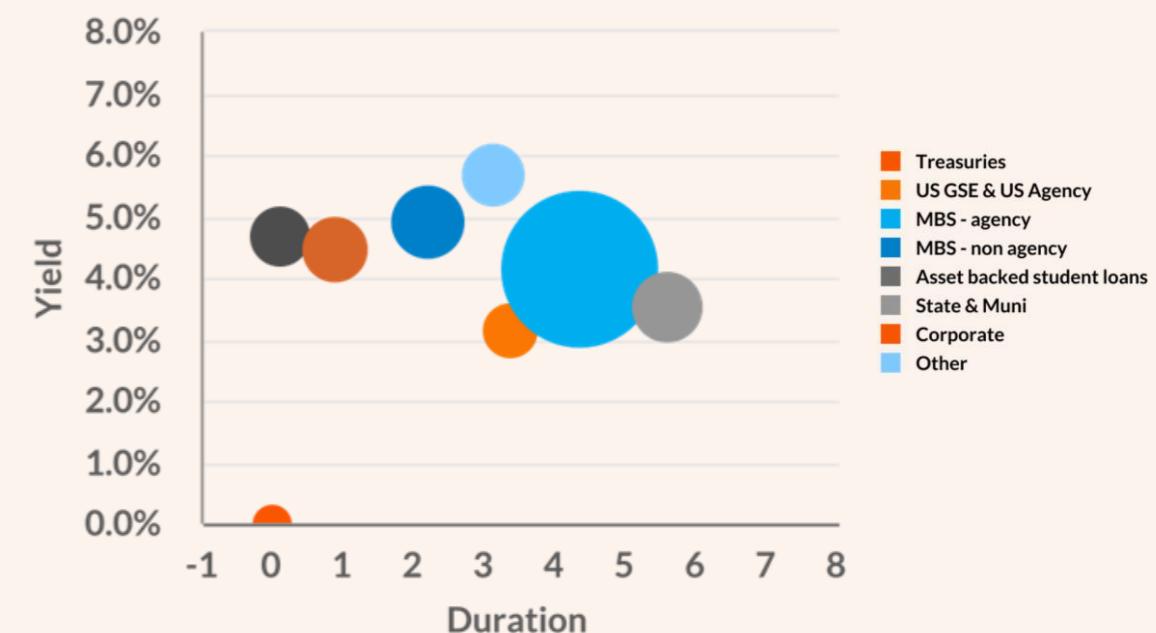


## Investment Mix & Unrealized Gain (Loss)

(in millions)

	Fair Value	Book Value	Unrealized Gain (Loss)
US GSE & US Agency	\$ 20	\$ 21	\$ (1)
MBS - agency	1,191	1,261	(70)
MBS - non agency	97	98	(1)
Asset backed	34	34	—
State & Municipal	73	77	(4)
Corporate	58	60	(2)
Other	47	47	—
<b>Total Investments</b>	<b>\$ 1,521</b>	<b>\$ 1,598</b>	<b>\$ (77)</b>

## Investment by Yield and Duration



# Non-GAAP Reconciliations (unaudited)

**MIDLAND STATES BANCORP, INC.**  
**RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES (unaudited)**

## Adjusted Earnings Reconciliation

<i>(dollars in thousands, except per share data)</i>	<b>For the Three Months Ended</b>				
	<b>December 31, 2025</b>	<b>September 30, 2025</b>	<b>June 30, 2025</b>	<b>March 31, 2025</b>	<b>December 31, 2024</b>
	\$	\$	\$	\$	\$
Income (loss) before income tax expense (benefit) - GAAP	\$ (3,248)	\$ 11,314	\$ 14,868	\$ (137,802)	\$ (38,941)
Adjustments to noninterest income:					
(Gain) loss on sales of investment securities, net	—	(14)	—	—	34
Loss on repurchase of subordinated debt	—	—	—	—	13
Total adjustments to noninterest income	—	(14)	—	—	47
Adjustments to noninterest expense:					
Loss on sale of loan portfolios	(23,051)	—	—	—	—
Impairment on goodwill	—	—	—	(153,977)	—
Total adjustments to noninterest expense	(23,051)	—	—	(153,977)	—
Adjusted earnings (loss) pre tax - non-GAAP	19,803	11,300	14,868	16,175	(38,894)
Adjusted earnings (loss) tax (benefit) expense	5,691	3,753	2,844	3,172	(8,159)
Adjusted earnings (loss) - non-GAAP	14,112	7,547	12,024	13,003	(30,735)
Preferred stock dividends	2,228	2,229	2,228	2,228	2,228
Adjusted earnings (loss) available to common shareholders	\$ 11,884	\$ 5,318	\$ 9,796	\$ 10,775	\$ (32,963)
Adjusted diluted earnings (loss) per common share	\$ 0.53	\$ 0.24	\$ 0.44	\$ 0.49	\$ (1.52)

## Adjusted Pre-Provision Net Revenue Reconciliation

<i>(dollars in thousands)</i>	<b>For the Three Months Ended</b>				
	<b>December 31, 2025</b>	<b>September 30, 2025</b>	<b>June 30, 2025</b>	<b>March 31, 2025</b>	<b>December 31, 2024</b>
	\$	\$	\$	\$	\$
Income (loss) before income tax expense (benefit)	\$ (3,248)	\$ 11,314	\$ 14,868	\$ (137,802)	\$ (38,941)
Provision for credit losses	11,625	20,005	17,369	10,850	74,183
Loss on sale of loan portfolios	23,051	—	—	—	—
Impairment on goodwill	—	—	—	153,977	—
Adjusted pre-provision net revenue	\$ 31,428	\$ 31,319	\$ 32,237	\$ 27,025	\$ 35,242
Adjusted pre-provision net revenue per diluted share	\$ 1.44	\$ 1.43	\$ 1.48	\$ 1.24	\$ 1.62
Adjusted pre-provision net revenue to average assets	1.85 %	1.80 %	1.81 %	1.47 %	1.83 %

# Non-GAAP Reconciliations (unaudited)

## Efficiency Ratio Reconciliation

(dollars in thousands)	For the Three Months Ended				
	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024
	2025	2025	2025	2025	2024
Noninterest expense - GAAP	\$ 77,192	\$ 49,814	\$ 49,992	\$ 203,005	\$ 58,699
Loss on sale of loan portfolios	(23,051)	—	—	—	—
Impairment on goodwill	—	—	—	(153,977)	—
Adjusted noninterest expense	<u>\$ 54,141</u>	<u>\$ 49,814</u>	<u>\$ 49,992</u>	<u>\$ 49,028</u>	<u>\$ 58,699</u>
Net interest income - GAAP	\$ 58,702	\$ 61,117	\$ 58,695	\$ 58,290	\$ 58,570
Effect of tax-exempt income	221	209	267	208	220
Adjusted net interest income	<u>58,923</u>	<u>61,326</u>	<u>58,962</u>	<u>58,498</u>	<u>58,790</u>
Noninterest income - GAAP	26,867	20,016	23,534	17,763	35,371
(Gain) loss on sales of investment securities, net	—	(14)	—	—	34
Loss on repurchase of subordinated debt	—	—	—	—	13
Adjusted noninterest income	<u>26,867</u>	<u>20,002</u>	<u>23,534</u>	<u>17,763</u>	<u>35,418</u>
Adjusted total revenue	<u><u>\$ 85,790</u></u>	<u><u>\$ 81,328</u></u>	<u><u>\$ 82,496</u></u>	<u><u>\$ 76,261</u></u>	<u><u>\$ 94,208</u></u>
<b>Efficiency ratio</b>	<b>63.11 %</b>	<b>61.25 %</b>	<b>60.60 %</b>	<b>64.29 %</b>	<b>62.31 %</b>

## Tangible Common Equity to Tangible Assets Ratio and Tangible Book Value Per Share

(dollars in thousands, except per share data)	As of				
	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024
	2025	2025	2025	2025	2024
<b>Shareholders' Equity to Tangible Common Equity</b>					
Total shareholders' equity—GAAP	\$ 565,499	\$ 584,001	\$ 573,705	\$ 571,437	\$ 710,847
Adjustments:					
Preferred Stock	(110,548)	(110,548)	(110,548)	(110,548)	(110,548)
Goodwill	(7,927)	(7,927)	(7,927)	(7,927)	(161,904)
Other intangible assets, net	(8,876)	(9,619)	(10,362)	(11,189)	(12,100)
Tangible common equity	<u>\$ 438,148</u>	<u>\$ 455,907</u>	<u>\$ 444,868</u>	<u>\$ 441,773</u>	<u>\$ 426,295</u>
<b>Total Assets to Tangible Assets:</b>					
Total assets—GAAP	\$ 6,511,127	\$ 6,911,515	\$ 7,107,878	\$ 7,284,804	\$ 7,506,809
Adjustments:					
Goodwill	(7,927)	(7,927)	(7,927)	(7,927)	(161,904)
Other intangible assets, net	(8,876)	(9,619)	(10,362)	(11,189)	(12,100)
Tangible assets	<u>\$ 6,494,324</u>	<u>\$ 6,893,969</u>	<u>\$ 7,089,589</u>	<u>\$ 7,265,688</u>	<u>\$ 7,332,805</u>
Common Shares Outstanding	21,169,854	21,543,557	21,515,138	21,503,036	21,494,485
<b>Tangible Common Equity to Tangible Assets</b>	<b>6.75 %</b>	<b>6.61 %</b>	<b>6.27 %</b>	<b>6.08 %</b>	<b>5.81 %</b>
<b>Tangible Book Value Per Share</b>	<b>\$ 20.70</b>	<b>\$ 21.16</b>	<b>\$ 20.68</b>	<b>\$ 20.54</b>	<b>\$ 19.83</b>