

# OSISKO REPORTS THIRD QUARTER 2019 RESULTS

# Record Cash Flows from Operating Activities of \$28.3 Million First Gold Pour at the Eagle Gold Mine

**Montréal, November 6, 2019 –** Osisko Gold Royalties Ltd (the "Company" or "Osisko") (OR: TSX & NYSE) today announced its consolidated financial results for the third quarter of 2019.

# **Highlights**

- Cash on hand of \$123.7 million, \$293.0 million in equity investments<sup>1</sup> and up to \$480 million availability under its credit facility as at September 30, 2019;
- Increased its credit facility from \$350.0 million to \$400.0 million, with an additional uncommitted accordion of up to \$100.0 million (for a total availability of up to \$500.0 million) and extended the maturity date by one year to November 14, 2023;
- Revenues from royalties and streams of \$33.9 million compared to \$31.4 million in Q3 2018;
- Generated record cash flows from operating activities of \$28.3 million compared to \$20.6 million in Q3 2018;
- Earned 18,123 gold equivalent ounces<sup>2</sup> ("GEOs") compared to 20,006 in Q3 2018;
- Incurred non-cash impairment charges stream and offtake interests of \$60.8 million (\$48.1 million, net of income taxes), mainly on the Renard diamond stream (\$47.2 million and \$34.6 million, net of income taxes) and Amulsar gold/silver stream and gold offtake (\$13.1 million) and non-cash impairment of net investment in an associate of \$12.5 million for total non-cash impairment charges of \$73.3 million (\$59.0 million, net of income taxes);
- Net loss of \$45.9 million, \$0.32 per basic share compared to net earnings of \$5.5 million, \$0.04 per basic share in Q3 2018. Net earnings of \$13.0 million, \$0.09 per basic share excluding the above non-cash impairment charges;
- Adjusted earnings<sup>3</sup> of \$17.5 million, \$0.12 per basic share<sup>3</sup> compared to \$5.7 million, \$0.04 per basic share in Q3 2018;
- Recorded cash operating margins<sup>4</sup> of 91% from royalty and stream interests, generating \$30.8 million in operating cash flow in the third quarter, in addition to a quarterly cash operating margin of \$1.0 million from offtake interests;
- Closed the second tranche of the share repurchase with Betelgeuse LLC ("Orion") (5,066,218 common shares acquired for \$71.4 million, for a total of 12,385,717 common shares acquired from Orion for \$174.6 million and subsequently cancelled), reducing Orion's ownership of Osisko's issued and outstanding common shares to 6.2%;
- Enhanced its silver stream on the Mantos Blancos mine by investing US\$25.0 million and reducing the ongoing transfer price payments per ounce from 25% to 8% of the spot silver price, cancelling the buy-down option and increasing the tail stream from 30% to 40% of payable silver after 19.3 million ounces of refined silver have been delivered;

- Sold the Brucejack gold offtake to Pretium Exploration Inc. for US\$41.3 million;
- The Eagle Gold mine operated by Victoria Gold Corp. and on which Osisko holds a 5% net smelter return ("NSR") royalty announced its first gold pour in September;
- Announced a definitive agreement with Barkerville Gold Mines Ltd. ("Barkerville"), owner of the Cariboo gold project, pursuant to which Osisko has agreed to acquire all of the issued and outstanding common shares of Barkerville that it does not currently own, representing 67.4%;
- In November, completed a credit bid transaction with Stornoway Diamond Corporation alongside other secured creditors, allowing Osisko to maintain its 9.6% diamond stream on the Renard mine. In connection with the completion of the credit bid, the secured creditors acquired substantially all of the assets and properties of Stornoway, and assumed the debts and liabilities owing to Stornoway's secured creditors as well as the ongoing obligations relating to the operation of the Renard mine, subject to certain limited exceptions. Osisko became a 35.1% shareholder of the company now holding the Renard diamond mine, which will continue to operate in the normal course; and
- Declared a quarterly dividend of \$0.05 per common share paid on October 15, 2019 to shareholders of record as of the close of business on September 30, 2019.

For more details, please refer to the Management's Discussion and Analysis for the three and nine months ended September 30, 2019.

# Recent Performance

Sean Roosen, Chair and Chief Executive Officer, commented on the activities of the third quarter of 2019: "Our royalty and stream business continues to be strong with record cash flows from operating activities of \$28.3 million. On September 23, 2019, we entered into an agreement to acquire all of the issued and outstanding common shares of Barkerville. The addition of the Cariboo Gold project to our portfolio adds a potentially world-class asset in Canada in an impacted brownfield site with significant infrastructure in place. Osisko expects to fund planned work through its own capital as well as outside private equity and joint venture capital through the newly created North Spirit Discovery Group. Our goal is to create significant value within the accelerator group as these assets advance from incubation/exploration to development and production."

# <u>Outlook</u>

Osisko's 2019 outlook on royalty, stream and offtake interests is based on publicly available forecasts, in particular the forecasts for the Canadian Malartic mine published by Yamana Gold Inc. and Agnico Eagle Mines Limited, for the Éléonore mine published by Newmont Goldcorp Corporation, and for the Renard mine published by Stornoway Diamond Corporation. When publicly available forecasts on properties are not available, Osisko obtains internal forecasts from the producers, which is the case for the Mantos Blancos mine, or uses management's best estimate.

Attributable GEOs for 2019 has been reduced from previous guidance, mainly as a result of weak diamond prices at the Renard mine and the sale of the Brucejack gold offtake. However, cash operating margins and operating cash flow are expected to be in line with guidance, as a result of strong gold prices.

Due to the sale of the Brucejack gold offtake, revenues from offtake interests will decrease considerably, about \$75 to 80 million per quarter. As these offtake interests have a historical cash margin of 1%, the impact on cash flows from operating activities will not be material.

GEOs and cash margin by interest are estimated as follows:

	Original Guidance				Revised Guidance		
	Low	High	Mid cash margin	Cash margin		Cash margin	Cash margin
	(GEOs)	(GEOs)	(million \$)	(%)	(GEOs)	(million \$)	(%)
Royalty interests	54,700	61,100	98	99.9	53,100	97	99.7
Stream interests	28,000	31,300	33	65.5	23,100	29	67.4
Offtake interests	2,300	2,600	4	1.2	1,800	3	1.3
	85,000	95,000	135		78,000	129	

For the 2019 original guidance, silver, diamonds and cash royalties have been converted to GEOs using commodity prices of US\$1,300 per ounce of gold, US\$15.50 per ounce of silver and US\$95 per carat for diamonds from the Renard mine (blended sales price) and an exchange rate (US\$/C\$) of 1.30.

For the 2019 revised guidance, silver, diamonds and cash royalties have been converted to GEOs using average commodity prices of US\$1,380 per ounce of gold, US\$16.15 per ounce of silver and US\$76 per carat for diamonds from the Renard mine (blended sales price) and an exchange rate (US\$/C\$) of 1.32.

# Q3 2019 Results Conference Call

Osisko will host a conference call on Thursday, November 7, 2019 at 10:00 am EST to review and discuss its Q3 2019 results.

Those interested in participating in the conference call should dial in at 1 (877) 223-4471 (North American toll free), or 1 (647) 788-4922 (international). An operator will direct participants to the call.

The conference call replay will be available from 1:00 pm EST on November 7, 2019 until 11:59 pm EST on November 14, 2019 with the following dial in numbers: 1 (800) 585-8367 (North American toll free) or 1 (416) 621-4642, access code 4994211.

# About Osisko Gold Royalties Ltd

Osisko Gold Royalties Ltd is an intermediate precious metal royalty company focused on the Americas that commenced activities in June 2014. Osisko holds a North American focused portfolio of over 135 royalties, streams and precious metal offtakes. Osisko's portfolio is anchored by four cornerstone assets, including a 5% NSR royalty on the Canadian Malartic mine, which is the largest gold mine in Canada. Osisko also owns a portfolio of publicly held resource companies, including a 32.6% interest in Barkerville Gold Mines Ltd. and a 4% NSR royalty on the Cariboo Gold project, a 19.9% interest in Falco Resources Ltd and a 16.3% interest in Osisko Mining Inc.

Osisko's head office is located at 1100 Avenue des Canadiens-de Montréal, Suite 300, Montréal, Québec, H3B 2S2.

# For further information, please contact Osisko Gold Royalties Ltd:

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## Notes:

- (1) Represents the estimated fair value based on the quoted prices of the investments in a recognized stock exchange as at September 30, 2019.
- (2) GEOs are calculated on a quarterly basis and include royalties, streams and offtakes. Silver earned from royalty and stream agreements was converted to gold equivalent ounces by multiplying the silver ounces by the average silver price for the period and dividing by the average gold price for the period. Diamonds, other metals and cash royalties were converted into gold equivalent ounces by dividing the associated revenue by the average gold price for the period. Offtake agreements were converted using the financial settlement equivalent divided by the average gold price for the period.

## Average Metal Prices and Exchange Rate

	Thr	ee months ended September 30,	Ni	Nine months ended September 30,		
	2019	2018	2019	2018		
Gold <sup>(i)</sup> Silver <sup>(ii)</sup>	\$1,472 \$16.98	\$1,213 \$15.02	\$1,364 \$15.83	\$1,282 \$16.10		
Exchange rate (US\$/Can\$) <sup>(iii)</sup>	1.3204	1.3070	1.3292	1.2876		

- (i) The London Bullion Market Association's pm price in U.S. dollars
- (ii) The London Bullion Market Association's price in U.S. dollars
- (iii) Bank of Canada daily rate
- (3) "Adjusted earnings" and "Adjusted earnings per basic share" are not recognized measures under the International Financial Reporting Standards ("IFRS"). Refer to the non-IFRS measures provided under the Non-IFRS Financial Performance Measures section of the Management's Discussion and Analysis for the three and nine months ended September 30, 2019.

(4) Cash operating margin, which represents revenues less cost of sales, is a non-IFRS measure. The Company believes that this non-IFRS generally accepted industry measure provides a realistic indication of operating performance and provides a useful comparison with its peers. The following table reconciles the cash margin to the revenues and cost of sales presented in the consolidated statements of income and related notes:

(In thousands of dollars)		nths ended tember 30,			
	2019	2018	2019	2018	
	\$	\$	\$	\$	
Revenues	109,235	111,702	341,567	375,135	
Less: Revenues from offtake interests	(75,314)	(80,309)	(240,365)	(278,306)	
Revenues from royalty and stream interests	33,921	31,393	101,202	96,829	
Cost of sales	(77,419)	(82,748)	(247,616)	(284,705)	
Less: Cost of sales of offtake interests	74,300	79,498	237,452	274,220	
Cost of sales of royalty and stream interests	(3,119)	(3,250)	(10,164)	(10,485)	
Revenues from royalty and stream interests Less: Cost of sales of royalty and stream	33,921 (3,119)	31,393 (3,250)	101,202 (10,164)	96,829 (10,485)	
Cash margin from royalty and stream	30,802	28,143	91,038	86,344	
	90.8%	89.6%	90.0%	89.2%	
Revenues from offtake interests Less: Cost of sales of offtake interests	75,314 (74,300)	80,309 (79,498)	240,365 (237,452)	278,306 (274,220)	
Cash margin from offtake interests	1,014	811	2,913	4,086	
	1.3%	1.0%	1.2%	1.5%	

## Forward-looking Statements

This news release contains forward-looking information and forward-looking statements (together, "forward-looking statements") within the meaning of applicable Canadian securities laws and the United States Private Securities Litigation Reform Act of 1995. All statements in this release, other than statements of historical fact, that address future events, developments or performance that Osisko expects to occur including management's expectations regarding Osisko's growth. results of operations, estimated future revenue, requirements for additional capital, production estimates, production costs and revenue, business prospects and opportunities are forward-looking statements. In addition, statements relating to gold equivalent ounces ("GEOs") are forward-looking statements, as they involve implied assessment, based on certain estimates and assumptions, and no assurance can be given that the GEOs will be realized. Forward-looking statements are statements that are not historical facts and are generally, but not always, identified by the words "expects", "is expected" "plans", "anticipates", "believes", "intends", "estimates", "projects", "potential", "scheduled" and similar expressions or variations (including negative variations of such words and phrases), or may be identified by statements to the effect that certain actions, events or conditions "will", "would", "may", "could" or "should" occur including, without limitation, the performance of the assets of Osisko, the estimate of GEOs to be received in 2019, that the required regulatory and shareholders approvals will be obtained in connection with the proposed transaction with Barkerville, that sufficient funding will be available to fund work at Barkerville, that significant value will be created within the accelerator group of companies and Osisko's ability to seize future opportunities. Although Osisko believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements involve known and unknown risks, uncertainties and other factors and are not guarantees of future performance and actual results may accordingly differ materially from those in forward-looking statements. Factors that could cause the actual results deriving from Osisko's royalties, streams and other interests to differ materially from those in forward-looking statements include, without limitation: influence of political or economic factors including fluctuations in the prices of the commodities and in value of the Canadian dollar relative to the U.S. dollar, continued availability of capital and financing and general economic, market or business conditions; regulations and regulatory changes in national and local government, including permitting and licensing regimes and taxation policies; whether or not Osisko is determined to have "passive foreign investment company" ("PFIC") status as defined in Section 1297 of the United States Internal Revenue Code of 1986, as amended; potential changes in Canadian tax treatments of offshore streams or other interests, litigation, title, permit or license disputes; risks and hazards associated with the business of exploring, development and mining on the properties in which Osisko holds a royalty, stream or other interest including, but not limited to development, permitting, infrastructure, operating or technical difficulties, unusual or unexpected geological and metallurgical conditions, slope failures or cave-ins, flooding and other natural disasters or civil unrest, rate, grade and timing of production differences from mineral resource estimates or production forecasts or other uninsured risks; risk related to business opportunities that become available to, or are pursued by Osisko and exercise of third party rights affecting proposed investments. The forward-looking statements contained in this press release are based upon assumptions management believes to be reasonable, including, without limitation: the ongoing operation of the properties in which Osisko holds a royalty, stream or other interest by the owners or operators of such properties in a manner consistent with past practice; the accuracy of public statements and disclosures made by the owners or operators of such underlying properties; no material adverse change in the market price of the commodities that underlie the asset portfolio; Osisko's ongoing income and assets relating to the determination of its PFIC status, no material changes to existing tax treatments; no adverse development in respect of any significant property in which Osisko holds a royalty, stream or other interest; the accuracy of publicly disclosed expectations for the development of underlying properties that are not yet in production; and the absence of any other factors that could cause actions, events or results to differ from those anticipated, estimated or intended. However, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Investors are cautioned that forward-looking statements are not guarantees of future performance. Osisko cannot assure investors that actual results will be consistent with these forward-looking statements and investors should not place undue reliance on forward-looking statements due to the inherent uncertainty therein.

For additional information with respect to these and other factors and assumptions underlying the forward-looking statements made in this press release, see the section entitled "Risk Factors" in the most recent Annual Information Form of Osisko which is filed with the Canadian securities commissions and available electronically under Osisko's issuer profile on SEDAR at <u>www.sedar.com</u> and with the U.S. Securities and Exchange Commission on EDGAR at <u>www.sec.gov</u>. The forward-looking information set forth herein reflects Osisko's expectations as at the date of this press release and is subject to change after such date. Osisko disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by law.

# Osisko Gold Royalties Ltd Consolidated Balance Sheets (Unaudited) (tabular amounts expressed in thousands of Canadian dollars)

	September 30, 2019	December 31, 2018
	\$	\$
Assets		
Current assets		
Cash Short-term investments Amounts receivable Other assets	123,702 25,844 18,241 1,289 169,076	174,265 10,000 12,321 <u>1,015</u> 197,601
Non-current assets		
Investments in associates Other investments Royalty, stream and other interests Exploration and evaluation Goodwill Other assets	212,668 53,813 1,296,798 92,909 111,204 11,887 1,948,355	304,911 109,603 1,414,668 95,002 111,204 1,657 2,234,646
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities Dividends payable Provisions Lease liabilities	10,245 7,200 - <u>786</u> 18,231	11,732 7,779 3,494 - 23,005
Non-current liabilities		
Long-term debt Lease liabilities Deferred income taxes	347,638 9,533 <u>66,666</u> 442,068	352,769 - 87,277 463,051
Equity		
Share capital Warrants Contributed surplus Equity component of convertible debentures Accumulated other comprehensive income Retained earnings (deficit)	1,502,978 18,072 34,041 17,601 19,998 (86,403) 1,506,287	1,609,162 30,901 21,230 17,601 23,499 69,202 1,771,595
	1,948,355	2,234,646
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**Osisko Gold Royalties Ltd** Consolidated Statements of Income (Loss) For the three and nine months ended September 30, 2019 and 2018

(Unaudited) (tabular amounts expressed in thousands of Canadian dollars, except per share amounts)

	Three months ended September 30,			Nine months ended September 30,	
	2019	2018	2019	2018	
	\$	\$	\$	\$	
Revenues	109,235	111,702	341,567	375,135	
Cost of sales Depletion of royalty, stream and other	(77,419)	(82,748)	(247,616)	(284,705)	
interests	(10,965)	(13,136)	(35,166)	(39,637)	
Gross profit	20,851	15,818	58,785	50,793	
Other operating expenses					
General and administrative	(4,607)	(3,692)	(15,173)	(13,342)	
Business development	(1,375)	(1,077)	(4,899)	(3,750)	
Gain on disposal of an offtake interest	7,636	-	7,636	-	
Impairment of assets	(60,800)		(99,700)	-	
Operating income (loss)	(38,295)	11,049	(53,351)	33,701	
Interest income	1,041	1,041	3,033	3,581	
Dividend income	50	228	150	278	
Finance costs	(5,843)	(6,396)	(17,382)	(19,291)	
Foreign exchange gain (loss)	508	(160)	(1,104)	92	
Share of loss of associates	(4,146)	(4,139)	(14,688)	(6,558)	
Other gains (losses), net	(10,971)	5,781	(16,304)	1,580	
Earnings (loss) before income taxes	(57,656)	7,404	(99,646)	13,383	
Income tax recovery (expense)	11,732	(1,930)	20,626	(5,088)	
Net earnings (loss)	(45,924)	5,474	(79,020)	8,295	
Net earnings (loss) per share					
Basic and diluted	(0.32)	0.04	(0.52)	0.05	

**Osisko Gold Royalties Ltd** Consolidated Statements of Cash Flows For the three and nine months ended September 30, 2019 and 2018

(Unaudited)

(tabular amounts expressed in thousands of Canadian dollars)

	Three months ended September 30,		Nine months ended September 30,	
	2019	2018	2019	2018
	\$	\$	\$	\$
Operating activities				
Net earnings (loss) Adjustments for:	(45,924)	5,474	(79,020)	8,295
Share-based compensation	2,052	521	6,273	3,550
Depletion and amortization	11,287	13,181	36,113	39,766
Net gain on disposal of an offtake interest	(7,636)	-	(7,636)	-
Impairment of assets	60,800	-	99,700	-
Finance costs	1,817	1,727	5,291	5,071
Share of loss of associates	4,146	4,139	14,688	6,558
Net gain on acquisition of investments	(540)	-	(628)	(1,908)
Net loss (gain) on disposal of investments	(1,091)	(6,956)	3,136	(6,956)
Change in fair value of financial assets at fair				
value through profit and loss	205	1,175	1,399	7,031
Impairment of an investment in an associate	12,500	-	12,500	-
Deferred income tax expense (recovery)	(12,001)	1,742	(21,267)	4,484
Foreign exchange loss (gain)	(498)	153	1,145	564
Settlement of restricted and deferred share units	-	(2,588)	(589)	(3,087)
Other	(66)	50	30	395
Net cash flows provided by operating activities	05.054	10 610	74 405	60 760
before changes in non-cash working capital items	25,051	18,618	71,135	63,763
Changes in non-cash working capital items	3,243	2,018	3,259	(164)
Net cash flows provided by operating activities	28,294	20,636	74,394	63,599
Investing activities				
Short-term investments	(9,614)	(9,000)	(25,844)	(10,000)
Acquisition of investments	(7,359)	(22,317)	(47,896)	(94,757)
Proceeds on disposal of investments	71,434	(,• · · · ) -	129,908	27,043
Acquisition of royalty and stream interests	(43,501)	(33,859)	(71,470)	(92,970)
Proceeds on disposal of royalty and offtake	( - , )	(		
interests	43,182	-	43,182	-
Exploration and evaluation tax credits (expenses), net	(69)	2,010	81	3,203
Other assets	(128)	(9)	(603)	(92)
Net cash flows provided by (used in) investing activities	53,945	(63,175)	27,358	(167,573)
Financing activities				
Exercise of share options and shares issued				
under the share purchase plan	15,446	82	21,714	272
Increase in long-term debt	19,772	-	19,772	
Financing fees	(490)	-	(490)	(379)
Repayment of long-term debt	(100)	-	(30,000)	(51,820)
Common shares acquired and cancelled through			(00,000)	(01,020)
a share repurchase	(71,434)	-	(129,486)	_
Normal course issuer bid purchase of common shares	(71,404)	-	(11,901)	(21,986)
Dividends paid	(6,736)	(7,406)	(20,538)	(21,399)
Other	278	(7,400)	86	(186)
Net cash flows used in financing activities	(43,164)	(7,324)	(150,843)	(95,498)
Effects of exchange rate changes on cash and				_
cash equivalents	1,038	(1,580)	(1,472)	2,955
Increase (decrease) in cash and cash equivalents	40,113	(51,443)	(50,563)	(196,517)
Cash and cash equivalents – beginning of period	83,589	188,631	174,265	333,705
Cash and cash equivalents – end of period	123,702	137,188	123,702	137,188