

Greater Toronto Area

New Homes Monthly Market Report Data as of December 2023







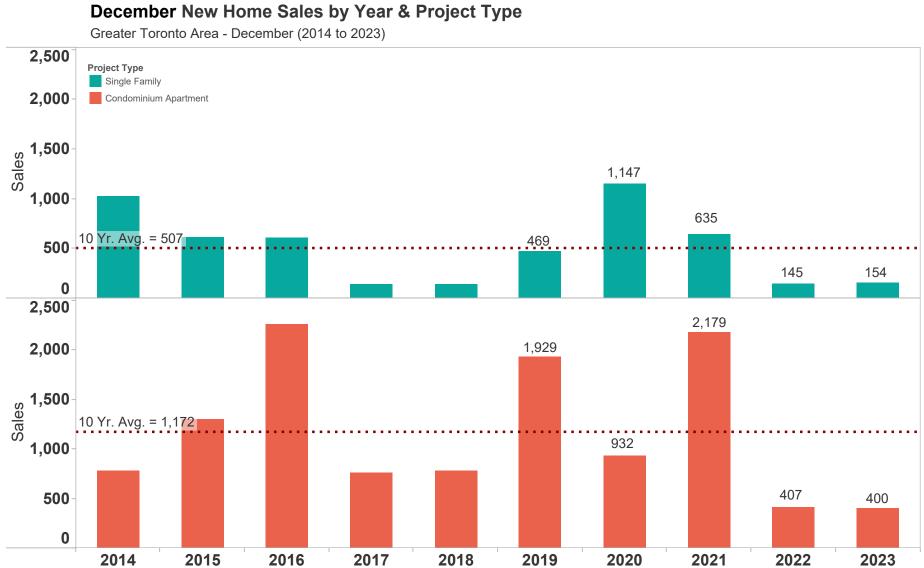
Official Source of New Home Information for:	December Sales	Year-to-Date Sales	Remaining Inventory	Benchmark Price		
Family	154	5,869	3,402	\$1,604,997		
Single Family	Up +6% from Prior Year	Up +34% from Prior Year		Down -8.5% from Prior Year		
dominium artment	400	13,383	16,850	\$1,047,288		
Condominium	Down -2% from Prior Year	Down -36% from Prior Year		Down -7.5% from Prior Year		

TOTAL	554	19,252	20,252
-------	-----	--------	--------



Current Month Sales

There were 554 total new home sales in December 2023, with 154 Single Family sales, up +6% from December 2022 (-70% from 10yr avg) and 400 Condominium Apartment sales, down -2% from December 2022 (-66% from 10yr avg).

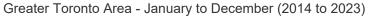


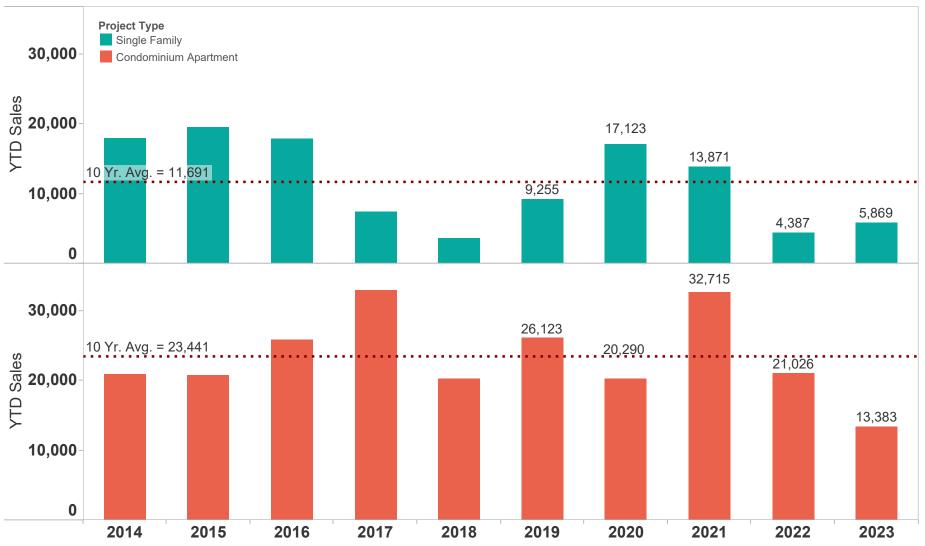


Year-to-Date Sales

Through the year of 2023, total sales were 19,252 with Single Family sales of 5,869 increasing 34% (-50% from 10yr avg) and Condominium Apartment sales of 13,383, down -36% from the previous year (-43% from 10yr avg).

Year-to-Date New Home Sales

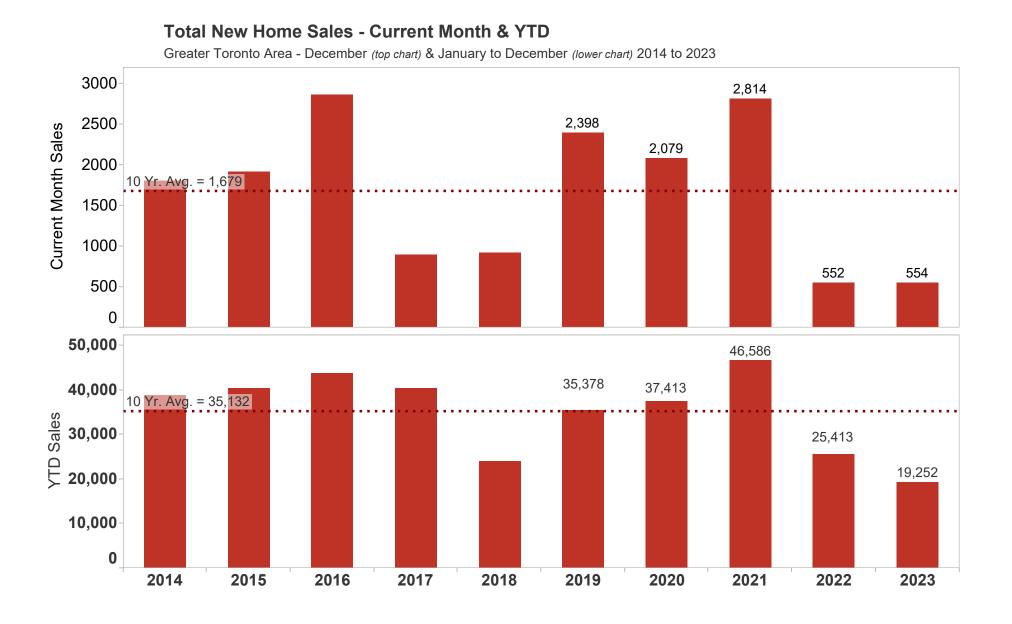






Total New Home Sales

December 2023 Total NH sales of 554 were nearly unchanged from December 2022 (-67% from 10yr avg) and Total NH sales so far in 2023 of 19,252 were down -24% from the same period in 2022 (-45% from 10yr avg).





Sales Data by Region

New Home Sales by Region

Greater Toronto Area - December 2021, December 2022, December 2023

	Condominium Apartment					Single Family						Total		
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	lotai	
2023	17	65	22	279	17	400	20	87	18	0	29	154	554	
2022	26	84	71	206	20	407	55	30	38	0	22	145	552	
2021	125	372	357	726	599	2,179	194	135	58	18	230	635	2,814	

Year-to-Date New Home Sales by Region

Greater Toronto Area - January to December (2021 to 2023)

	Condominium Apartment						Single Family						Total
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	lotal
2023	1,260	1,188	1,404	7,129	2,402	13,383	1,625	1,695	1,056	54	1,439	5,869	19,252
2022	1,186	2,116	3,718	12,381	1,625	21,026	1,057	1,029	752	172	1,377	4,387	25,413
2021	2,442	3,709	5,213	15,608	5,743	32,715	4,297	1,538	2,467	345	5,224	13,871	46,586

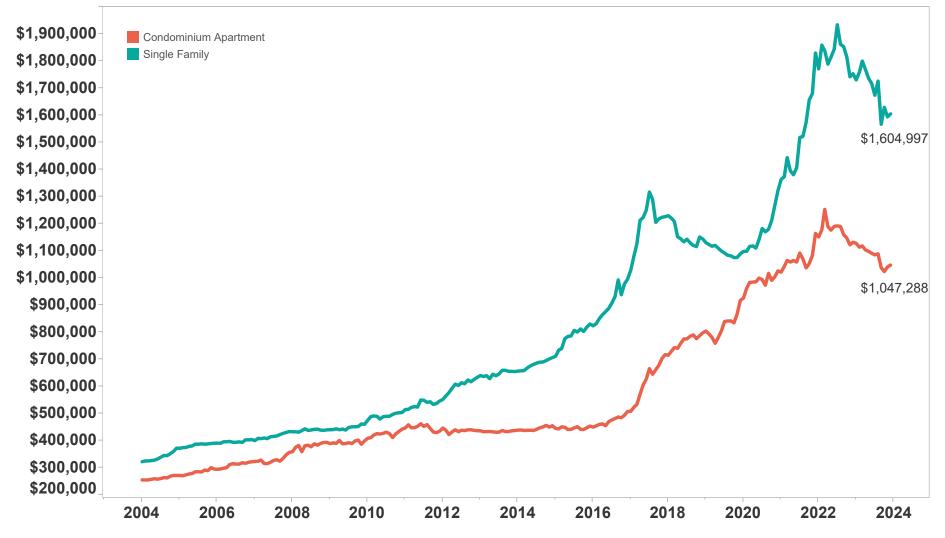


New Home Benchmark Price

The benchmark price was \$1,604,997 for Single Family new homes and \$1,047,288 for Condominium Apartment new homes at December 31, 2023. The benchmark measures the average asking price of available new homes excluding the extremes.

Monthly New Home Benchmark Price

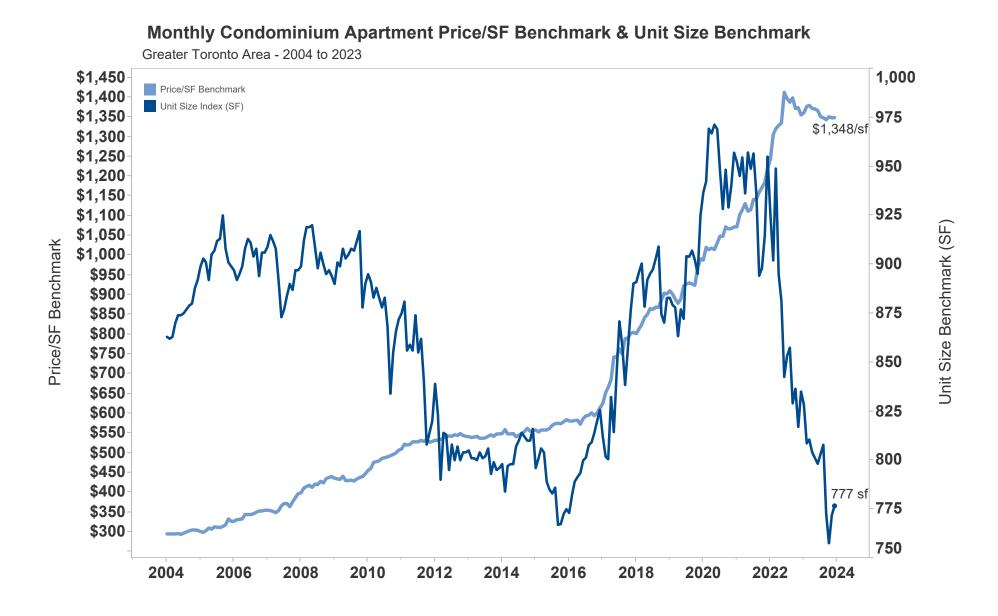
Greater Toronto Area - 2004 to 2023





New Home Price/SF & Unit Size Benchmark

The Condominium Apartment unit size and price/sf components of the new home benchmark price were 777 sf at an average of \$1,348/sf at December 31, 2023.

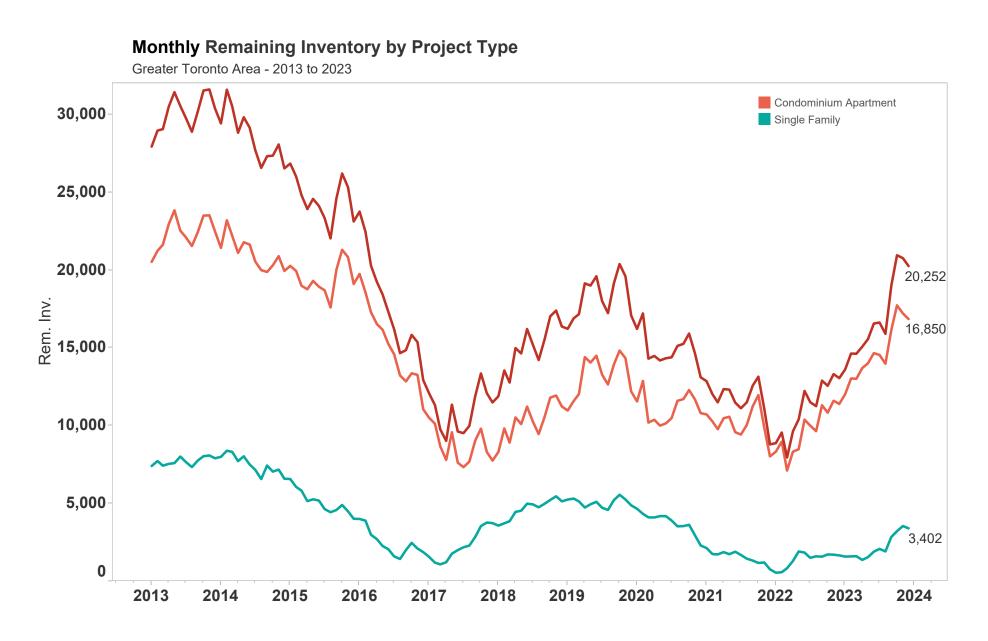


DATA SOLUTIONS



Remaining Inventory

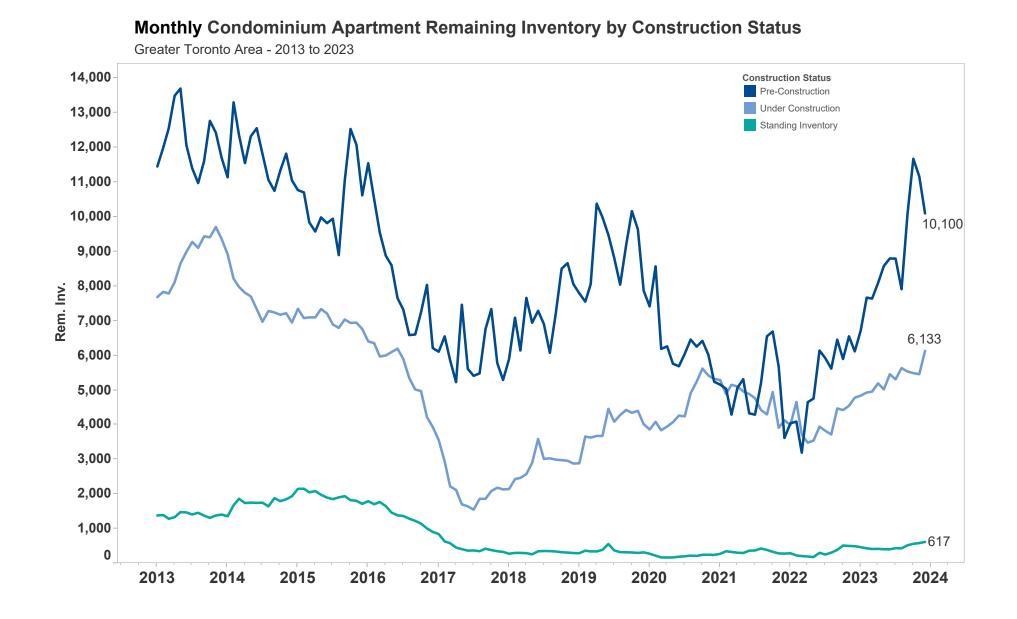
Current total new home remaining inventory is 20,252 units comprised of 16,850 condominium apartment units and 3,402 single family lots. Remaining inventory represents all the available new home choices available to purchasers.





Condominium Apartment Remaining Inventory

Current total new home condominium apartment remaining inventory is 16,850 units comprised of 10,100 units in pre-construction projects, 6,133 units in projects currently under construction and 617 units in completed buildings.





Altus Group (TSX: AIF) is a leading provider of asset and fund intelligence for commercial real estate. We deliver our intelligence as a service to our global client base through a connected platform of industry-leading technology, advanced analytics and advisory services.

Trusted by the largest CRE leaders, our capabilities help commercial real estate investors, developers, proprietors, lenders and advisors manage risk and improve performance throughout the asset and fund lifecycle.

Altus Group is a global company headquartered in Toronto with approximately 2,700 employees across North America, EMEA and Asia Pacific.

altusgroup.com

DISCLAIMER

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions ine information contained in the material represented. E&OE.

© 2023 Altus Group Limited. All rights reserved.