



ACCOUNTING, FINANCE & PAYROLL



Fed Finance is a specialized recruitment company for corporate finance, accounting and payroll positions. Located in Montreal, the firm supports all types of companies in their temporary and permanent recruitments. The Fed Finance team is composed of experts whose mission is to guide and advise you during the whole recruitment process.

137

Salbondales

Collection Clerk
Consolidation Analyst
Controller Assistant
Treasury Clerk
Accounts Receivables
Technician
Accounting Clerk
Accounts Payables Technician
Invoicing Clerk
Principal Accountant
Senior Accountant
Secretary
Account Payables Supervisor
Account Receivables Su-

pervisor

Controller

Chief Accountant Credit Manager

Finance

of any nature was given in exchange.

Credit Analyst
Financial Analyst
Financial Cost Analyst
Internal Auditor
Business Analyst
Cost Accountant
Financial Analyst Director
CFO
Tax Director
Tax Specialist
Treasurer

137 respondents, currently employed or looking for a new opportu-

nity, from the corporate finance, accounting and payroll sectors have answered this survey. Their answers were recorded via a bilingual on-

line questionnaire sent by e-mail and social media. No compensation

Payrol

Payroll Technician Payroll Master

RESPONDENT PROFILES

Are you currently employed?

YES 73 %

In %

NO 27 %

Which sector do you work in?

Other

Accounting

19
Corporate Finance

15
Payroll

Do you have additional certifications?

In %

6
SCP/PCP

2
GAP/CPM

1
CCP

What is your level of studies?

22
DEC/DEP

32
Bachelor's

7
DESS

17
Master's

1
Doctorate

10
CPA Designation

12
Other

How many years of work experience do you have?

More than 21 years

Less than a year

14
From 1 to 5 years

19
From 6 to 10 years

15
From 11 to 15 years

18
From 16 to 20 years

Which type of company do your work for?

Sole proprietorship

Micro-enterprise (<10 p.)

12

Small company (11 - 99 p.)

28

Medium company (100 - 499 p.)

52

Large company (> 500 p.)

In %

A DYNAMIC MARKET AND OFTEN-SOLLICITED CANDIDATES

In your opinion, how dynamism is the employment market?

33
Very dynamic
28
Dynamic
24
Neutral
14
Not dynamic

The situation is globally positive. Indeed, more than half of candidates (61 %) answered that Montreal's employment market is dynamic.

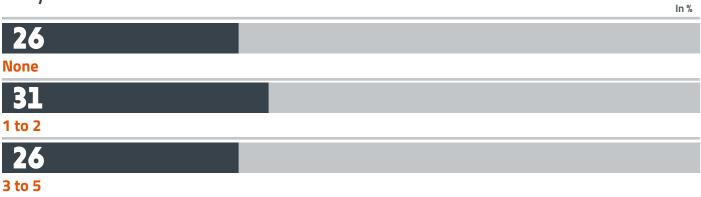
In the past 6 months, how many times have you been contacted by a recruiter for an opportunity?

8
None
21
1 to 2 times
23
3 to 5 times
30
6 to 10 times

Corporate finance, accounting and payroll candidates are often contacted and sollicited by recruiters. 48 % of them have been contacted more than 6 times in the past 6 months.

More than 10 times

In the past 6 months, how many job interviews did you have?



9

6 to 10

/

More than 10

Even though they are often contacted, not every contact with a recruiter results in an interview according to our panel. Whether they are looking for a position or are currently employed, a majority of respondents did at least one interview for finance, accounting and payroll positions.

JOB SEARCH : CANDIDATES' PRACTICES AND HABITS

When looking for a position, which of the following tools do you use?

In %

80

Job search websites

57

Recruitment companies

4]

Professional social medias

40

Applications on companies' websites

20

Spontaneous applications

17

Personal network



Recruitment events

Respondents were allowed to select multiple answers.

Websites specialized in job search were the tools the most cited by our panel. 80 % of them indicated that they use them when looking for an opportunity.

More than half of the panel (57 %) also sent their resume to a recruitment company or placement agency. Indeed, those firms, experts of their market, give the advantage of providing personalized advices to candidates on several topics, such as their profile presentation, their resume, as well as presenting openings which are not necessarily on the market.

What are you looking at in priority on a job opening?

In %

70

Remuneration

63

Job location

48

Required experience

43

Benefits

24

Required education

15

Others

14

Fringe benefits

Respondents were allowed to select multiple answers.

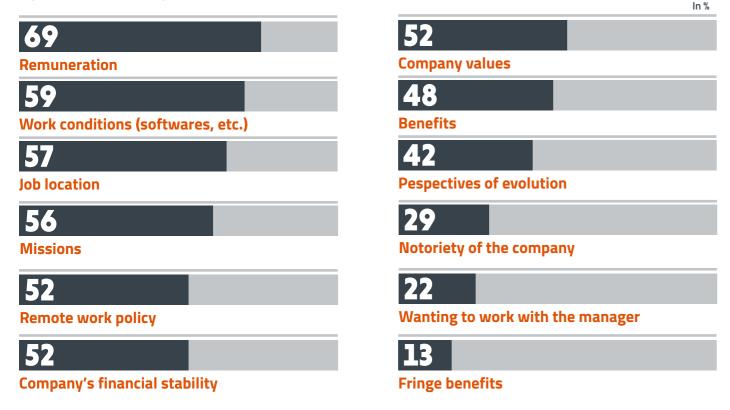
When looking at a job description, more than two thirds of candidates (70 %) check the remuneration in priority, a determinative criterion for the majority of respondents, unsurprisingly.

Marian Babin, Fed Finance Montreal Director, explains: «Transparency is often valued by candidates. We observe a significant increase in applications when the remuneration is clearly stated in the job description. More generally, there is a link between the level of information presented in the job description and the number of received applications. »

Notoriety of the company

Which of the following criteria are the most important when choosing between two similar openings?

Respondents were allowed to select multiple answers.



Without any surprise, remuneration, cited by 69 % of respondents, ranks first when it comes to choosing some criteria of differentiation between two openings. Other criterion related to the employee's compensation, social benefits (REER, etc.) are cited by almost half of the respondents (48 %) as an important lever of choice.

The remote work policy is also an important topic for 52 % of our panel, as well as the job location (57 %). This phenomenon has become a new reality in this post-pandemic era.

When entering a new company, how long do you plan on working there?

Less than a year

21

From 1 to 3 years

34

From 4 to 6 years

16

From 7 to 10 years

25

More than 10 years

Longevity seems to be preferred by a majority of our panel. Only 24 % of our respondents indicate expecting themselves to stay for less than 3 years in the company. However, the market is still favorable to candidates, who are regularly contacted by recruiters as seen in previous questions.

When employed, which of the following criteria encourage you to stay with the company?

Respondents were allowed to select multiple answers.

Remote work policy

48 75 Work conditions **Job location** Work atmosphere 30 70 46 Recognition of hierarchy Company's financial stability **Team** 66 28 **Evolution perspectives Benefits** Remuneration 40 Company culture Management **Fringe benefits** 48

Once employed, the criteria that encourage our panel to stay within their company differ from the last question. Indeed, the criteria linked to the quality of life at work, such as the work atmosphere (75%) and the team (70%) are the most cited by candidates. However, remuneration still remains an important lever, as 66% of respondents still choose it.

Missions being of interest

APPLICATIONS, RECRUITMENT AND COMPANY REPUTATION

When applying to an opening, do you adapt your resume?

YES 49 %

NO 51 %

When applying to an opening, do you research the company?

YES 94 %

NO 6 %

What kind of information do you search?

81

Company's reputation (Google, etc.)

Latest news

40

Company's turnover

Most of the candidates (96 %) search information on a company before applying to one of its openings. More than 4 candidates out of 5 (81 %) answered that the reputation of a company is an information they search before applying. They use tools like Glassdoor or comments on Google pages.

36

16

Other

Company's social media pages

Can a negative piece of information make you reconsider applying to a company's opening?

In %

YES 77 %

NO 23 %

More than a piece of information candidates search, a company's reputation is a criteria that recruiters should take into consideration. Indeed, 77 % of the respondents indicate that they could reconsider a recruitment process if the reputation of a company is negatively affected by pieces of information they find during their search.

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