

FOURTH-QUARTER & FULL-YEAR 2020 FINANCIAL RESULTS

KEY HIGHLIGHTS



\$3.3B

Q4 core sales up 11% sequentially



\$0.52

Q4 core EPS up 21% sequentially



19.4%

Q4 core operating margin up 110 basis points sequentially



\$464M

Q4 free cash flow and \$948M for the full year

SEGMENT HIGHLIGHTS

Q4 CORE SALES GROWTH YEAR OVER YEAR



20%

Specialty Materials

19%

Environmental Technologies

8%

Optical Communications

7%

Life Sciences

6%

Display Technologies

“We delivered outstanding fourth-quarter results, as each of our businesses grew sales and profits year over year. We gained sales-growth momentum, expanded margins in the second half, and generated significant free cash flow. We continue to strengthen the company, and remain committed to our employees, communities, customers, and shareholders. Corning is proud to be creating life-changing technologies that contribute to keeping people safe and that help society address the challenges of the pandemic.”

— Wendell P. Weeks, Chairman and CEO



CONTINUED PROGRESS

ACROSS ALL FIVE MARKET-ACCESS PLATFORMS

Life Sciences - Corning deployed its broad Life Sciences capabilities to combat the pandemic by supplying technologies that help customers develop novel treatments and vaccines, provide mass testing, and accelerate vaccine production.

Mobile Consumer Electronics - The company launched Corning® Gorilla® Glass Victus™, the toughest Gorilla Glass yet. Corning also invented the world’s first transparent, color-free glass-ceramic, which is featured on the front cover of the latest iPhone. Apple and Corning partnered to develop and scale manufacturing of Ceramic Shield, which offers unparalleled durability and toughness.

Automotive - Environmental Technologies is recovering faster than its markets, driven by more Corning content in both automotive and diesel. Fourth-quarter results were highlighted by year-over-year growth in gasoline particulate filter sales as adoption expanded in Europe and China.

Optical Communications - Optical Communications returned to growth – and expects growth to continue – as customers increase spending to support growing bandwidth requirements. In 2020, the company introduced new and innovative solutions that help speed the deployment of 5G.

Display - Retail demand for TV and IT products remains strong, and demand for large-size TVs continues to grow. Large TVs are most efficiently made on Gen 10.5 fabs and Corning is well-positioned to capture that growth with its Gen 10.5 plants in China, including its two newest Gen 10.5 facilities, in Wuhan and Guangzhou.



“In 2020, we successfully navigated a very challenging year. We strengthened our balance sheet, achieved growth in the second half, and generated free cash flow of \$948 million for the year. We expect year-over-year growth to accelerate in the first quarter, and will continue to focus on operational excellence, cash-flow generation, and prudent capital allocation.”

— Tony Tripeny, Executive Vice President and CFO