

## FIRST QUARTER 2021 RESULTS

"We are excited about the solid demand for our products, as evidenced by first quarter revenues of \$32.6 million, up 16% year-over-year exceeding the mid-point of our guidance. We are particularly pleased by our IoAT businesses, which delivered a record quarter with revenues of \$20.8 million. These results were driven by robust demand for voice-centric products, offset by certain supply chain constrains, resulting in a record quarter for our SmartHome business, solid momentum in our SmartVoice products, and a faster recovery of the Unified Communication segment. Our enhanced product mix contributed to another record high non-GAAP growth margin of 52.7%. Looking ahead, we expect the solid momentum to continue in the second quarter and project strong revenue growth both sequentially and year-over-year."

Ofer Elyakim, Chief Executive Officer

# FINANCIAL HIGHLIGHTS

REVENUE

\$20.8M **IOAT BUSINESSES** 

**REVENUES** 

**EPS (NON-GAAP)** 

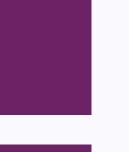
**52.7% GROSS MARGIN** 

(NON-GAAP)

## IOAT BUSINESSES HIGHLIGHTS

### **SMARTHOME** • SmartHome \$4.8 million, a year-over-year increase of 22%

- British Telecom launched an Alexa-enabled Home Phone for UK broadband users based on our DECT/ULE technology.
- A European security service provider launched a home security offering based on our DECT/ULE technology.



### • Unified Communications segment revenues of \$10 million, a year-over-year decrease of 3%.

UNIFIED COMMUNICATIONS

- A Tier-1 UC brand upgraded its DECT headset with our proprietary bit protection for the most reliable narrowband and
- wideband audio communication in dense wireless deployments, such as offices and call centers. • A tier 1 UC brand chose our DVF platform for its next generation IP phones.



### • SmartVoice segment revenues of \$6 million, a year-over-year decrease of 50%

**SMARTVOICE** 

 Announced the inauguration of a state-of-the-art Audio Al innovation and testing lab in Straubing, Germany that is led by a

world class team of audio and automotive sound experts.

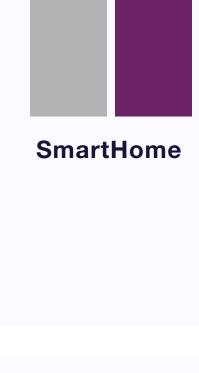
- One of the world's leading monitor and TV manufacturers chose our SmartVoice for its Smart Display offering.

### 10.2M 10.0M

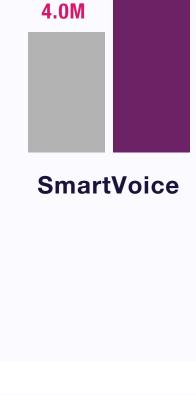
4.8M

REVENUE BY PRODUCT LINE (\$)





4.0M



6.0M



51.9

10.1M

11.9M

GROSS MARGIN (NON-GAAP)

Q119 Q419 Q120 Q121 Q219 Q319 Q220 Q320 Q420 REVENUE FROM IOAT BUSINESSES (%)

