# Piedmont Office Realty Trust, Inc.

## Consolidated Balance Sheets (Unaudited)

(in thousands)

	Ma	urch 31, 2023	Dec	ember 31, 2022
ssets:				
Real estate assets, at cost:				
Land	\$	567,244	\$	567,244
Buildings and improvements		3,714,572		3,682,000
Buildings and improvements, accumulated depreciation		(947,209)		(915,010)
Intangible lease assets		190,180		205,074
Intangible lease assets, accumulated amortization		(83,997)		(90,694)
Construction in progress		46,007		52,010
Total real estate assets		3,486,797		3,500,624
Cash and cash equivalents		170,593		16,536
Tenant receivables		6,280		4,762
Straight line rent receivables		176,320		172,019
Restricted cash and escrows		4,183		3,064
Prepaid expenses and other assets		26,810		17,152
Goodwill		82,937		82,937
Interest rate swaps		2,899		4,183
Deferred lease costs		486,694		505,979
Deferred lease costs, accumulated depreciation		(206,053)		(221,731
otal assets	\$		\$	4,085,525
abilities:				
Unsecured debt, net of discount and unamortized debt issuance costs of \$14,045 and \$13,319, respectively	\$	2,000,955	\$	1,786,681
Secured Debt		197,000		197,000
Accounts payable, accrued expenses, and accrued capital expenditures		98,464		110,306
Dividends payable				25,357
Deferred income		67,056		59,977
Intangible lease liabilities, less accumulated amortization		53,494		56,949
Interest rate swaps		394		
otal liabilities		2,417,363		2,236,270
ockholders' equity:				
Common stock (123,642,953 and 123,439,558 shares outstanding as of March 31, 2023 and December 31, 2022, respectively)		1,236		1,234
Additional paid in capital		3,710,767		3,711,005
Cumulative distributions in excess of earnings		(1,883,225)		(1,855,893
Other comprehensive income		(10,266)		(8,679
iedmont stockholders' equity		1,818,512		1,847,667
Noncontrolling interest		1,585	-	1,588
otal stockholders' equity		1,820,097		1,849,255
otal liabilities and stockholders' equity	\$	4,237,460	\$	4,085,525
oral habilities and stocknowers equity	Ψ		ψ	7,003,323
et debt (Unsecured and Secured Debt less Cash and cash equivalents)		2,027,362		1,967,145
otal Principal Amount of Debt Outstanding (Unsecured and Secured Debt plus discounts and namortized debt issuance costs)		2,212,000		1,997,000

	Three Months Ended			Ended
	3/31/2023		3/31/2022	
Revenues:				
Rental and tenant reimbursement revenue	\$	136,829	\$	131,912
Property management fee revenue		507		651
Other property related income		5,031		3,586
Total revenues		142,367		136,149
Expenses:				
Property operating costs		57,791		53,622
Depreciation		35,797		31,515
Amortization		22,031		22,252
General and administrative		7,691		7,595
Total operating expenses		123,310		114,984
Other income (expense):				
Interest expense		(22,077)		(13,898)
Other income		1,656		2,024
Gain on sale of real estate assets				50,673
Total other income (expense)		(20,421)		38,799
Net income/(loss)		(1,364)		59,964
Net income applicable to noncontrolling interest		(3)		
Net income/(loss) applicable to Piedmont	\$	(1,367)	\$	59,964
Weighted average common shares outstanding - diluted		123,550		123,510
Net income/(loss) per share applicable to common stockholders - diluted	\$	(0.01)	\$	0.49

#### Piedmont Office Realty Trust, Inc.

#### Funds From Operations, Core Funds From Operations and Adjusted Funds From Operations

Unaudited (in thousands, except for per share data)

	Three Months Ended				
	3	/31/2023	3/31/2022		
GAAP net income/(loss) applicable to common stock	\$	(1,367)	\$	59,964	
Depreciation of real estate assets <sup>(1)</sup>		35,690		31,332	
Amortization of lease-related costs		22,021		22,240	
Gain on sale of real estate assets				(50,673)	
NAREIT Funds From Operations and Core Funds From Operations applicable to common stock*		56,344		62,863	
Amortization of debt issuance costs and discounts on debt		1,239		778	
Depreciation of non real estate assets		97		173	
Straight-line effects of lease revenue		(3,187)		(2,577)	
Stock-based compensation adjustments		183		(552)	
Amortization of lease-related intangibles		(3,412)		(3,162)	
Non-incremental capital expenditures <sup>(2)</sup>		(14,472)		(18,947)	
Adjusted Funds From Operations applicable to common stock*	\$	36,792	\$	38,576	
Weighted average common shares outstanding - diluted		123,690 (3)	)	123,510	
NAREIT Funds From Operations and Core Funds From Operations per share (diluted)	\$	0.46	\$	0.51	

<sup>(1)</sup>Excludes depreciation of non real estate assets.

<sup>(2)</sup>Capital expenditures of a recurring nature related to tenant improvements, leasing commissions and building capital that do not incrementally enhance the underlying assets' income generating capacity. Tenant improvements, leasing commissions, building capital and deferred lease incentives incurred to lease space that was vacant at acquisition, leasing costs for spaces vacant for greater than one year, leasing costs for spaces at newly acquired properties for which in-place leases expire shortly after acquisition, improvements associated with the expansion of a building and renovations that either enhance the rental rates of a building or change the property's underlying classification, such as from a Class B to a Class A property, are excluded from this measure.

<sup>(3)</sup>Includes potential dilution under the treasury stock method that would occur if our remaining unvested and potential stock awards vested and resulted in additional common shares outstanding. Such shares are not included when calculating net loss per diluted share applicable to Piedmont for the three months ended March 31, 2023 as they would reduce the loss per share presented.

#### Piedmont Office Realty Trust, Inc.

### EBITDAre, Core EBITDA, Property Net Operating Income (Cash and Accrual), Same Store Net Operating Income (Cash and Accrual)

Unaudited (in thousands)

	Cash Basis Three Months Ended			Accrual Basis Three Months Ended				
	3/31/2023 3/31/2022		3/31/2023		3/	31/2022		
Net income/(loss) applicable to Piedmont (GAAP)	\$	(1,367)	\$	59,964	\$	(1,367)	\$	59,964
Net income applicable to noncontrolling interest		3				3		_
Interest expense		22,077		13,898		22,077		13,898
Depreciation		35,787		31,505		35,787		31,505
Amortization		22,021		22,240		22,021		22,240
Depreciation and amortization attributable to noncontrolling interests		20		22		20		22
Gain on sale of real estate assets		—		(50,673)				(50,673)
EBITDAre* and Core EBITDA*		78,541		76,956		78,541		76,956
General & administrative expenses		7,691		7,595		7,691		7,595
Management fee revenue		(293)		(362)		(293)		(362)
Other income		(1,440)		(1,808)		(1,440)		(1,808)
Reversal of non-cash general reserve for uncollectible accounts		(400)						
Straight line effects of lease revenue		(3,187)		(2,577)				
Straight line effects of lease revenue attributable to noncontrolling interests		(4)		(1)				
Amortization of lease-related intangibles		(3,412)		(3,162)				
Property NOI*		77,496		76,641		84,499		82,381
Net operating (income)/loss from:								
Acquisitions		(5,073)				(7,368)		_
Dispositions		25		(3,080)		25		(3,161)
Other investments <sup>(1)</sup>		164		189		62		247
Same Store NOI*	\$	72,612	\$	73,750	\$	77,218	\$	79,467
Change period over period in Same Store NOI		(1.5)%		N/A		(2.8)%		N/A

<sup>(1)</sup>Other investments consist of our investments in active, out-of-service redevelopment and development projects, land, and recently completed redevelopment and development projects. The operating results of 222 South Orange Avenue in Orlando, FL, are included in this line item.

#### \*Definitions:

Funds From Operations ("FFO"): The Company calculates FFO in accordance with the current National Association of Real Estate Investment Trusts ("NAREIT") definition. NAREIT currently defines FFO as net income/(loss) (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, and impairment write-downs of certain real estate assets and investment in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity, along with appropriate adjustments to those reconciling items for joint ventures, if any. These adjustments can vary among owners of identical assets in similar conditions based on historical cost accounting and useful-life estimates. FFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that FFO is helpful to investors as a supplemental performance measure because it excludes the effects of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs, which implicitly assumes that the value of real estate diminishes predictably over time. The Company also believes that FFO can help facilitate comparisons of operating performance between periods and with other REITs. However, other REITs may not define FFO in accordance with the NAREIT definition, or may interpret the current NAREIT definition differently than the Company; therefore, the Company's computation of FFO may not be comparable to that of such other REITs.

Core Funds From Operations ("Core FFO"): The Company calculates Core FFO by starting with FFO, as defined by NAREIT, and adjusting for gains or losses on the extinguishment of swaps and/or debt and any significant non-recurring items. Core FFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Core FFO is helpful to investors as a supplemental performance measure because it excludes the effects of certain infrequent or non-recurring items which can create significant earnings volatility, but which do not directly relate to the Company's core business operations. As a result, the Company believes that Core FFO can help facilitate comparisons of operating performance between periods and provides a more meaningful predictor of future earnings potential. Other REITs may not define Core FFO in the same manner as the Company; therefore, the Company's computation of Core FFO may not be comparable to that of other REITs.

Adjusted Funds From Operations ("AFFO"): The Company calculates AFFO by starting with Core FFO and adjusting for non-incremental capital expenditures and then adding back non-cash items including: non-real estate depreciation, straight-lined rents and fair value lease adjustments, non-cash components of interest expense and compensation expense, and by making similar adjustments for joint ventures, if any. AFFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that AFFO is helpful to investors as a meaningful supplemental comparative performance measure of our ability to make incremental capital investments. Other REITs may not define AFFO in the same manner as the Company; therefore, the Company's computation of AFFO may not be comparable to that of other REITs.

EBITDAre: The Company calculates EBITDAre in accordance with the current National Association of Real Estate Investment Trusts ("NAREIT") definition. NAREIT currently defines EBITDAre as net income/(loss) (computed in accordance with GAAP) adjusted for gains or losses from sales of property, impairment losses, depreciation on real estate assets, amortization on real estate assets, interest expense and taxes, along with the same adjustments for joint ventures. Some of the adjustments mentioned can vary among owners of identical assets in similar conditions based on historical cost accounting and usefullife estimates. EBITDAre is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that EBITDAre is helpful to investors as a supplemental performance measure because it provides a metric for understanding the Company's results from ongoing operations without taking into account the effects of non-cash expenses (such as depreciation and amortization) and capitalization and capital structure expenses (such as interest expense and taxes). The Company also believes that EBITDAre can help facilitate comparisons of operating performance between periods and with other REITs. However, other REITs may not define EBITDAre in accordance with the NAREIT definition, or may interpret the current NAREIT definition differently than the Company; therefore, the Company's computation of EBITDAre may not be comparable to that of such other REITs.

Core EBITDA: The Company calculates Core EBITDA as net income/(loss) (computed in accordance with GAAP) before interest, taxes, depreciation and amortization and removing any impairment losses, gains or losses from sales of property and other significant infrequent items that create volatility within our earnings and make it difficult to determine the earnings generated by our core ongoing business. Core EBITDA is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Core EBITDA is helpful to investors as a supplemental performance measure because it provides a metric for understanding the performance of the Company's results from ongoing operations without taking into account the effects of non-cash expenses (such as depreciation and amortization), as well as items that are not part of normal day-to-day operations of the Company's business. Other REITs may not define Core EBITDA in the same manner as the Company; therefore, the Company's computation of Core EBITDA may not be comparable to that of other REITs.

Property Net Operating Income ("Property NOI"): The Company calculates Property NOI by starting with Core EBITDA and adjusting for general and administrative expense, income associated with property management performed by Piedmont for other organizations and other income or expense items for the Company, such as interest income from loan investments or costs from the pursuit of non-consummated transactions. The Company may present this measure on an accrual basis or a cash basis. When presented on a cash basis, the effects of non-cash general reserve for uncollectible accounts, straight lined rents and fair value lease revenue are also eliminated. Property NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Property NOI is helpful to investors as a supplemental comparative performance measure of income generated by its properties alone without the administrative overhead of the Company. Other REITs may not define Property NOI in the same manner as the Company; therefore, the Company's computation of Property NOI may not be comparable to that of other REITs.

Same Store Net Operating Income ("Same Store NOI"): The Company calculates Same Store NOI as Property NOI attributable to the properties for which the following criteria were met during the entire span of the current and prior year reporting periods: (i) they were owned, (ii) they were not under development / redevelopment, and (iii) none of the operating expenses for which were capitalized. Same Store NOI also excludes amounts attributable to land assets. The Company may present this measure on an accrual basis or a cash basis. Same Store NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Same Store NOI is helpful to investors as a supplemental comparative performance measure of the income generated from the same group of properties from one period to the next. Other REITs may not define Same Store NOI in the same manner as the Company; therefore, the Company's computation of Same Store NOI may not be comparable to that of other REITs.