

FIRST QUARTER 2019 RESULTS

"We are pleased with our first quarter results that were ahead of our guidance on most financial metrics. Revenues from growth initiatives comprised 63% of total revenues and increased by 26% year-over-year, consequently driving record high GAAP and non-GAAP gross margins of 51.1% and 51.5%, respectively. In addition, we continued to execute on the transformation of our business into a growth company by securing strategic business wins across our growth initiatives."

Ofer Elyakim, Chief Executive Officer

FINANCIAL HIGHLIGHTS

REVENUES



NON-GAAP

14.1M

51.5%

50.3

NEW PRODUCT HIGHLIGHTS

• SmartHome revenues of \$4.2 million, a year-over-year increase of 2%.

SmartHome

- Network Thermostat, a leading U.S. connected thermostat company, selected our ULE technology for its next-generation of smart thermostats.
- Snips selected ULE technology to bring multi-room embedded voice recognition architecture for smart home and smart building verticals.
- Gigaset launched a smart speaker offering and integrated our DECT/ULE solution for HD two way voice.

year-over-year increase of 13%. A new tier 1 OEM selected our DVF101 SoC for its high-end

remote control that integrates always-on voice.

Unified Communications

conferencing system. • NEC, a leading Japanese networking OEM, launched a SIP phone based

• Unified Communications segment revenues of \$9.4 million, a

- **SmartVoice**

• SmartVoice segment revenues of \$4.1 million, a year-over-year increase

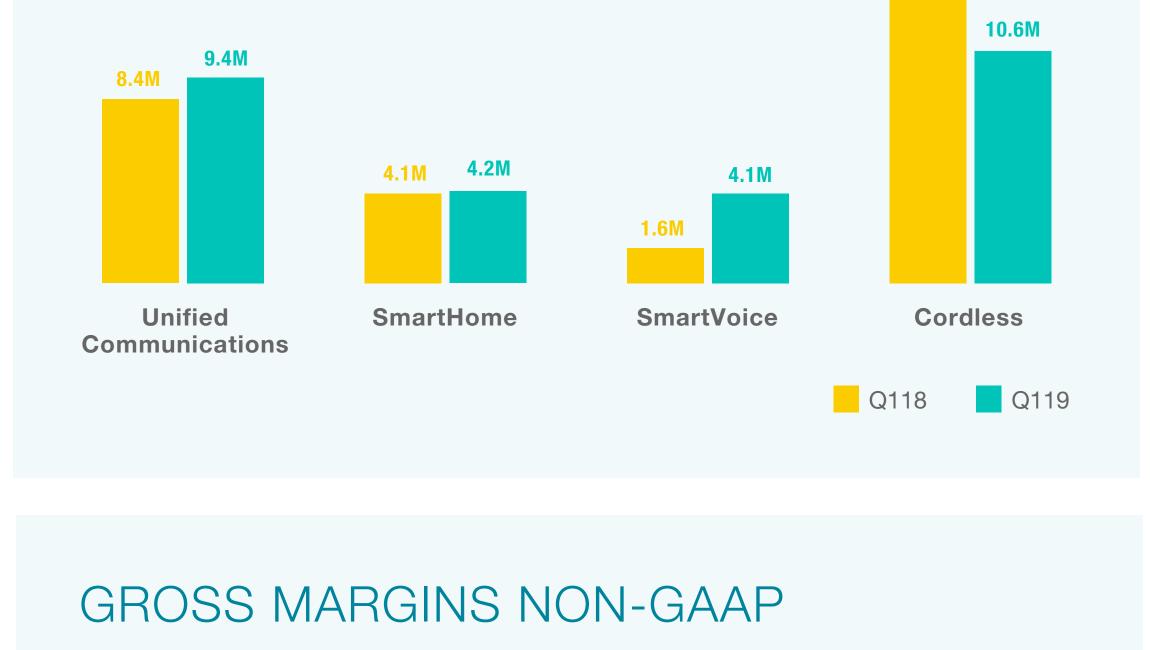
Oppo, a leading mobile OEM, launched its new Reno smartphone together with

REVENUES (\$)

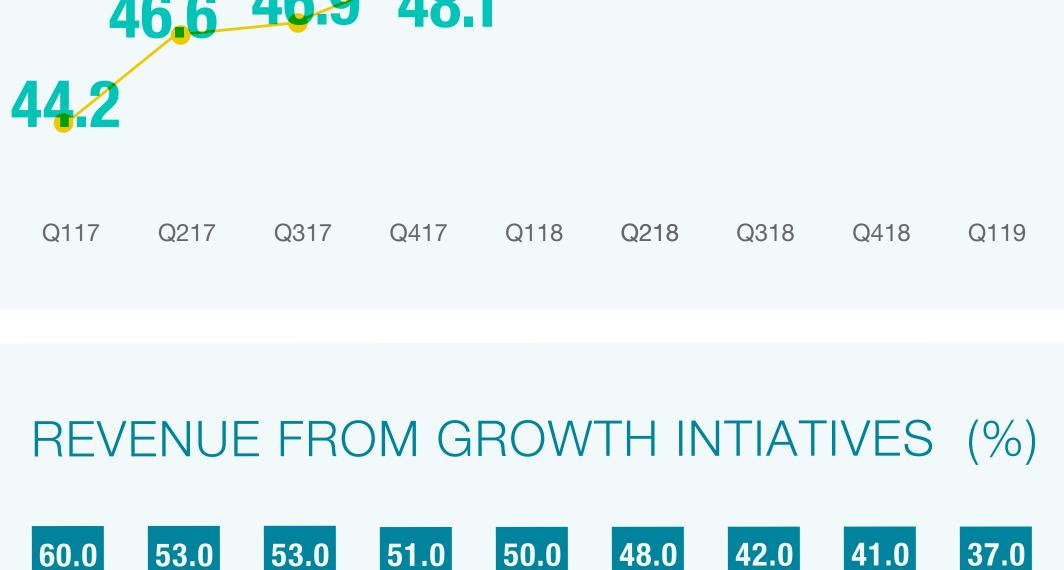
of 162%.

on our DVF97 SoC.

- Breeno voice assistant based on our SmartVoice technology. A tier 1 OEM selected our SmartVoice solution for its high-end TV's smart
- Arlo, America's leading connected camera brand, launched its Ultra 4K camera with our SmartVoice technology.



46.6 46.9 48.1



52.0 40.0 **47.0 47.0** 49.0 **50.0** 58.0 **59.0** 63.0

