

ANNOUNCING

Menlo Ventures



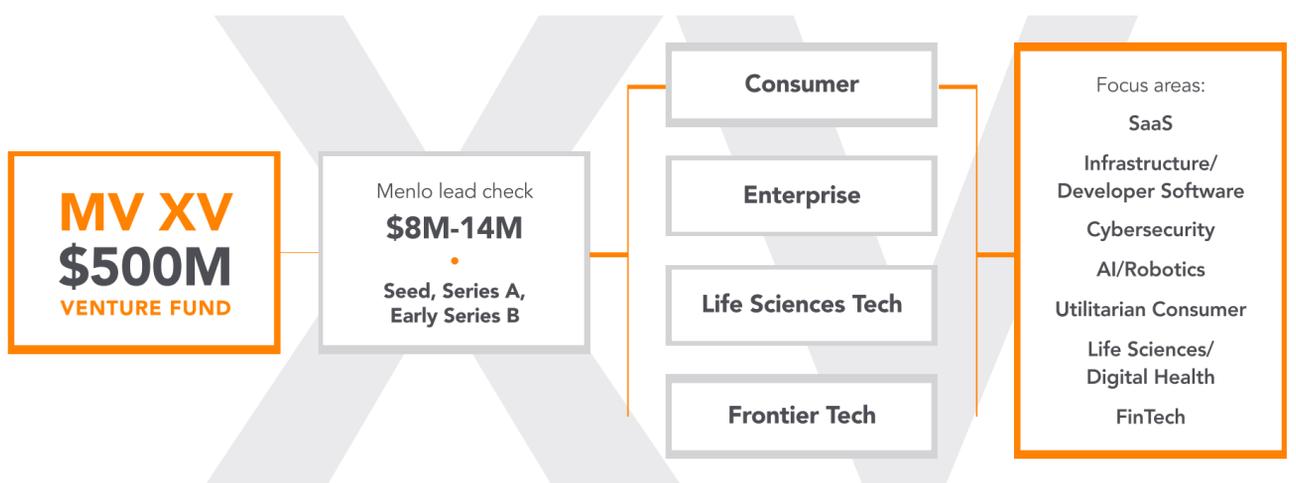
Our Promise to Founders

At Menlo, when we invest, we're invested. Genuinely, actively invested. Invested in your success, but also your struggles. Your questions, your concerns, your highs, your lows. We don't just invest our dollars, we invest our dedication, our drive. Our tested advice and trusted support. That's because, when we find an idea we believe in, we're all engaged. When we're in, we're all in.

Having support from every angle means you can take on any challenge. Go further, go bolder. Not limiting yourself to what is, but fearlessly pursuing what could be—the game-changing ideas that reinvent life and work. Starting a business isn't easy. You can't do it alone. And while anyone can back you, not everyone will have your back.

Menlo Ventures. ALL IN.

Typical Venture Fund Investment



Menlo's Early-Stage Investors



Croom Beatty
@CroomBeatty

Fintech, healthcare IT, devops, supply chain



Shawn Carolan
@shawncvc

Utilitarian consumer, Menlo Labs



Sunil Chhaya
@sunilchhaya

Big data + AI, collaboration solutions



Venky Ganesan
@venkyganesan

Cybersecurity, cloud infrastructure



Grace Ge
@gracewenge

Data quality, future of work, sales enablement



Naomi Ionita
@npilosof

Departmental SaaS, future of work, data/dev tools



Matt Murphy
@mmurph

AI-enhanced SaaS, devops, infrastructure, robotics



Greg Yap
@grgyap

Therapeutics, digital health, transformative health tech

EXAMPLES OF MENLO'S

Early-Stage Investments



Incubated, 1987
NASDAQ: GILD



Series B, 2008
NASDAQ: ROKU



Series B, 2011
NYSE: UBER



Series B, 2012



Series B, 2017
Acquired by Workday



Series B, 2018
Acquired by Shopify

About Menlo Ventures

Menlo Ventures is a venture capital firm that strives to have a positive impact on everything we do. That's why we support businesses including Betterment, Chime, Carta, Harness, Roku, Poshmark, Pillpack, Rover, Uber, and Warby Parker that are reimagining life and work for the better. Over 45 years we've grown a portfolio that includes more than 70 public companies, over 150 mergers and acquisitions, and \$5.5 billion under management. We invest at every stage and in every sector, with expertise in consumer, enterprise, life sciences technology, and frontier technology. From developing market strategies to creating communities, we provide real impact where entrepreneurs need it most.

When we're in, we're ALL IN.

